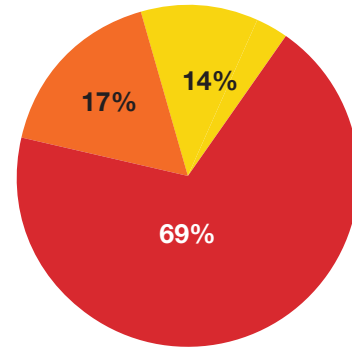
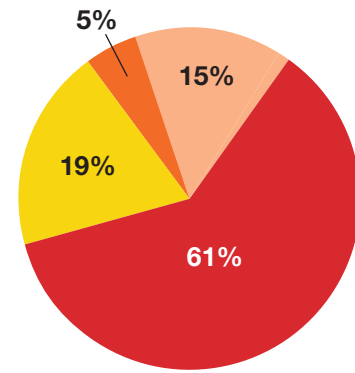


Revenue & Expenses | 2020/21

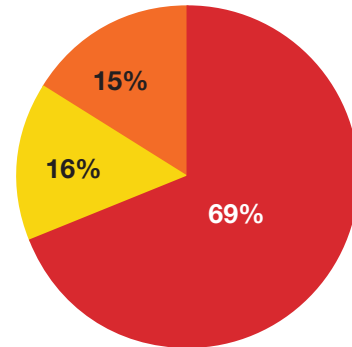
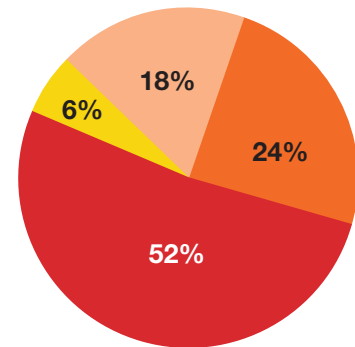


FY 2020 Revenue

● OPWDD	..... \$1.6M
● School Districts	..... \$477K
● Outreach and Fundraising, Donations & Grants	..... \$385K
● Private and Other	..... \$45K

FY 2020 Expenses

● Program Staff and Benefits	..... \$1.7M
● Management and General	..... \$440K
● Program Fees and all Other Expenses	..... \$345K



FY 2021 Revenue

● OPWDD	..... \$1.94M
● School Districts	..... \$211K
● Outreach and Fundraising, Donations & Grants	..... \$598K
● Private and Other	..... \$931K

FY 2021 Expenses

● Program Staff and Benefits	..... \$2.066M
● Management and General	..... \$443K
● Program Fees and all Other Expenses	..... \$522K

GRANTS

Thank you to our partner organizations and funders who have provided grants to help support our mission.



“Nonprofit work shapes communities and makes a positive impact toward a more inclusive world. For 10+ years, The Nicholas Center has worked to help bridge the gaps in service disparities and to support the needs of Autistic adults on Long Island and Westchester.”

– Nicole Sugrue, Co-Founder, The Nicholas Center

Board of Directors

- Amy Beyer, President
- Wesley Smith, Vice-President
- John Bowman, Treasurer
- Stella Spanakos, Member
- Marc Carter, Member
- Dina DeGiorgio, Member

Co-Founders of The Nicholas Center

- Stella L. Spanakos
- Nicole Sugrue
- Patrick Bardsley



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516.767.7177

Westchester
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501c3 nonprofit organization • Tax ID #45-2022370



A Letter from the Executive Director

Dear Friends and Supporters,

We did it! In year 10, The Nicholas Center provided over 120 individuals with Autism, education, opportunity and support through personalized programming and services. Our participants grew in confidence, communication and vocational skills. Covid presented challenges - highlighting vulnerabilities of our at-risk population and our ability to best support them.

Our challenges included staffing shortages, affecting our capability to gain and retain personnel and the in-ability to host fundraisers, hindering our bottom-line. Your continued support helps us immeasurably.

Despite the pandemic, we reached impressive milestones in 2021 - we opened our facility in Westchester, piloted micro-businesses - administrative and fulfillment services and engaged in 26 community partnerships. Co-Founder, Stella Spanakos, testified at the first NYS Assembly Hearing on Employment Opportunities for Individuals with Disabilities, and we were awarded over \$120,000 from The Department of Labor to train and elevate our Direct Support Workforce.

As we strive to reach more individuals and offer greater services, we will continue to:

- Offer a robust daily schedule (in-person and remote), custom programs and low participant-to-support-person ratios.
- Provide staff and participants with coaching, training, credentialing and certification.
- Secure grants to support staff development and a continuum of high quality of service.
- Maintain meaningful community inclusion experiences.
- Offer families support and advocacy.

The individuals we serve face unacceptable rates of unemployment and under engagement. We work to promote a world of opportunity and inclusion. We cannot do this work without your help. Can we count on you in to be an agent of change?

With Gratitude,

Nicole Sugrue, Co-Founder and Executive Director

2020/21
IMPACT
REPORT

By The Numbers

The Nicholas Center Mission - help individuals with Autism lead full and productive lives in the community.

Revolutionizing the way Autistic adults learn, live and work, The Nicholas Center (TNC) acts as agents of change to inspire, encouraging and motivating communities to include Autistic individuals in all facets of community life.

The organization supports individuals to learn critical life skills, improve social and communication abilities, gain meaningful vocational training, and engage in community projects.

- 2 New York State Locations - Long Island and Westchester
- 4 NICE Committee meetings per year - Nicholas Center Improvement Committee (comprised of individuals with Autism)
- 12 months of continuous service per year
- 26 Community Partnerships
- 28 individuals gainfully employed
- 65 episodes of Nicholas Center News (NCN) - weekly programs
- 67 individuals in TNC's Community Inclusion Program
- 93 individuals receive vocational training and support weekly
- 120 individuals across 2 New York State locations
- 1,907 followers on TNC Social Media
- 6,500 hours of vocational training with TNC Job Coaches in work settings
- 13,000 hours of onsite TNC support to individuals at their place of work



Lt. Governor Kathy Hochul at the Grand Opening of our Westchester locations, April 2021.

Community Engagement

Facilitating important connections and opportunities between our participants and communities.

The Nicholas Center participants and support staff carry our mission into the community - completing tasks, offering service and engaging with local businesses, organizations and neighbors.

- Plant-a-Row for the Hungry
- North Shore Animal League of America
- United Way of Westchester
- Hillside Food Pantry
- Growing Love Community Garden
- Spectrum Enterprises



COMMUNITY PARTNERS



Vocational Skills & Training

Helping participants gain and maintain skills needed to lead meaningful lives through gainful employment.

The Nicholas Center's vocational supports and inclusive partnerships and initiatives, have had an impact on the lives of hundreds of Autistic adults who face 85% unemployment and under engagement when school services end at age 21. Our professional and credentialed staff support our participants in reaching individual goals in both gaining and maintaining competitive employment.

- ▶ **Work Readiness and Soft-skills Training** – Hands-on and staff supported experiences and vocational training opportunities foster new skills, build confidence and promote independence.
- ▶ **SEMP** – Supported Employment Program offers job seekers and those gainfully employed, individualized attention and employment support at workplaces in our local communities.
- ▶ **Micro-businesses** – Putting job skills into practice at Total Fulfillment, a packaging & fulfillment business and Cruisin' Cantina, a mobile snack business.



Expanding Reach

Connecting our participants with support staff and peers to foster new experiences, opportunities, knowledge and fun.

- ▶ **Learning Across the Miles – TNC Remote Programming** – connects our participants with peers and educators both on-site at one of our two locations or from afar via remote.
- ▶ **Nicholas Center News (NCN)** – “The news that matters most from our point of view.” A weekly newscast written, filmed, produced and edited by TNC's neurodiverse community. Airs on Facebook and YouTube. 50 episodes produced in year one (2020).
- ▶ **N.I.C.E. Committee (Nicholas Center Improvement Committee)** – offers participants the opportunity to let their voices be heard regarding ways to best support them and our mission. Suggestions from the group are shared with our Board of Directors.

