



CA SB#: 1529420

Capabilities Statement

Kaplan Solutions, Inc., (KSI) is a California registered Small Business Enterprise (SB) based in the Sacramento region. KSI is a current supplier to DGS, CDCR, CalVet, CalOES, CalTrans, and other State Agencies. KSI was founded in 2005 by senior management with over 25 years of experience in manufacturing, distribution & supply chain management. Our performance track record with State of California agencies is 100% job completion on time within budget.

As a Small Business (SB), our relationships and distribution agreements with our suppliers, combined with our expertise and commitment to excellence, allow us to deliver the highest quality product from many of the world's premier manufacturers at a competitive price with an unsurpassed level of service to our valued customers. Products that we offer and industries that we serve include, (but are not limited to):

Cleaning and Sanitation, Housekeeping, Janitorial, and Custodial Supplies – Surface and hand sanitizers

Facilities Management Supplies and Equipment – All supplies and equipment for facilities management, HVAC, heating and cooling, lighting, plumbing, industrial and institutional cleaners, disinfectants, and sanitizers

Environmental Health and Safety (EH&S), and Personal Protective Equipment (PPE) – N95 and surgical masks, gloves, protective suits, face shields, goggles, bouffant caps, head coverings, pant coverings, lab coats, and aprons. Other Personal Protective Equipment (PPE) is available upon request.

Fire and Forestry - All equipment, retardants, uniforms/protective clothing, power and hand tools, wildland apparel, camp apparel and supplies, pumps, tanks and hoses, field instruments, truck skids, fire fighting equipment.

Industrial, Food Grade, and Specialty Chemicals, Reagents, and Equipment - For all applications and industries

Laboratory Supplies, Chemicals, Reagents, and Equipment - High purity chemicals, solvents, reagents

Grounds keeping, Landscape Materials, Irrigation Supplies, and Equipment - Fertilizers (conventional & ORGANIC), agricultural chemicals, Roadside seed mixes, turf, soil amendments, ground cover, mulch, erosion control products. All Irrigation equipment. All groundskeeping related equipment and products

Water Treatment Chemicals and Equipment - Water and wastewater treatment chemicals, boiler treatment chemicals, cooling tower treatment chemicals, pool & spa treatment chemicals, and all equipment

Building and Road Construction Materials and Equipment - Paints and coatings, tanks, pipes, all plastic building materials, adhesives, emulsions, asphalt modifiers, concrete admixture, plasticizers, accelerating agents, retarding agents, waterproofing admixtures, polymers, curing agents, mold release agents, thickeners, sealants

Animal and Fish Feed Products and Equipment

De-icing and Erosion Control Products - De-icing fluids & salts, all erosion control products, fire retardant chemicals

We believe strongly in our commitment to our customers, suppliers, business partners and the integrity of our word and contracts. Our commitment to these core values results in long-term and mutually successful and profitable relationships. We look forward to connecting, learning how we can partner and delivering exceptional products, service, and experience to you and your organization.