

IMPORTING



PERSONALISED
FREIGHT SOLUTIONS

MAKING INTERNATIONAL FREIGHT EASY!

PFS Global is a leading freight forwarding company based in Brisbane, specialising in delivering international freight solutions, personalised to your unique business needs.

We have a team of experienced professionals who work hard to ensure that our clients receive the highest quality service and the best value for money.

What we do!

- + INTERNATIONAL FREIGHT
- + CUSTOMS CLEARANCE
- + PROJECT MANAGEMENT
- + CARGO TRANSIT INSURANCE
- + SOURCING & PROCUREMENT

Want to know more?

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Ask the right questions, for the best Freight Solutions

Does the thought of importing direct from the factory sound too hard? International freight can seem confusing and overwhelming at times, but it doesn't have to be! With a reliable freight forwarder like PFS Global in your corner, and asking the right questions, importing has never been easier! It can even save you and your client a lot of money!

1. What are the Terms?

Firstly, when obtaining a quote from your overseas supplier, consider the incoterms you are purchasing your goods on. Make sure these are formally stated on the quote received from the overseas supplier, as this will limit any unexpected charges down the line. The following are the most common used in the promotional industry.

Ex Works (EXW) - Seller is required to make goods available for pickup at their own place of business. All other transportation costs and risks are assumed by the buyer. The full pick up address at origin will be needed (including any applicable postcodes). This can generally be found on the supplier's quote, however, it may differ, so we recommend having your supplier re-confirm.

Free on Board (FOB) - Seller pays for transportation of the goods to the nearest port/airport of export, plus loading costs. The buyer pays the cost of sea/air freight transport, insurance, unloading, and transportation from the arrival port to the final destination.

2. How is it shipping?

When looking at the quantity of your shipment, ask for advice on the most economical way to ship. Options include a 20' or 40' foot 'full container load' (FCL), 'less than a container load' (LCL) or air freight (AF).

To be as accurate as possible with pricing, your supplier will need to provide:

- Total cartons/pieces
- Size of each cartons/pieces
- Weight of each cartons/pieces

3. How will it be packed?

How can you ensure that goods will be packaged adequately? The answer to this question is to check, check and check again. In your initial quote request, and again at confirmation of purchase, advise of your expectation on packaging to your supplier. Changing packaging after production has started could be quite costly, as could possibly increase the total expected volume, and therefore final shipping costs.

To provide further assurance on the standard of packaging, we would suggest to engage in a pre-shipment inspection service. PFS Global can provide some direction with this if required.

4. What's the time?

Will you require your cargo by a certain date at the end destination? When will the goods be ready to ship? Different services (fast or slow) will attract different pricing, sea versus air and the time of year that the shipment takes place can also have an affect on pricing.

5. Where is it going?

When considering quantity and shipping method, also think about what will be required when the goods land at destination (at your door or your customer's door).

- Is there space for a full container to be placed on the ground for unpacking?
- Do you have the manpower to unpack the container in a timely manner?
- If the cargo is delivered on pallets is there a forklift onsite to lift off the truck?