Christian B. Brown

Consultant Profile & Capabilities

Financial Services Professional

Business Development	Investment Analysis: Registered/ Non-Registered Products	Legal/Compliance, NASD, SEC, Rules/Filings
Marketplace Analysis & Penetration / RFP & RFI	Presentation & Communication	Product: Creation, Management, Marketing
Prospectus Writing/Standard Language Creation	Software & Technology Analysis and Application	Web Site: Design, Strategy, Vision

Business Consultant, Mentor

Business (SWOT) Analysis	Competitor Market Analysis	Create Product/Services Business Plan/Strategy
Marketing, Advertising, Message Writing	Market Penetration & Best Practices	Personnel Review & Problem Resolution
Profit/Goal Feasibility & Projection	Profit & Cost Review	Social Media Planning & Strategy

Real Estate: Renovation, Use Analysis, Moving, Maintenance, and Design

Best Practice Record Keeping (Lease/Rentals)	Construction/Renovation Project Analysis & Planning	Feasibility Studies
Market Analysis: Residential & Commercial	Ongoing Maintenance Cost Analysis	Residential & Commercial
Use Analysis: Current and/or Proposed	Vendor Identification/Change Analysis	Gratification from Hands-On Work

Estate Reconciliation, Negotiation, and Consolidation

Certificate/Document Retrieval (Birth/Death/Legal Forms) & Organization	Identify Brokers, Lawyers, Accountants, Planners	Identify Distribution Channels (Auto/Boats)
Negotiate Conflicts & Resolve Differing Viewpoints	Optimize/Minimize Value of Real Estate	Provide a Third-Party non-Biased Perspective
Review Wills, Real Estate, Financials, Beneficiaries	Summarize Goals of Beneficiaries	Initiatives Achieved With Compassion

Financial Service Companies

Affiliated Managers Group, Fidelity Investments, State Street Global Advisors, 2100 Capital Group, Wealth Engine

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Thirty year resident of Manchester-By-The-Sea, Massachusetts. Attended Eaglebrook School, Pomfret School, University of Massachusetts, BA in English (Amherst-1988). Annual giving campaign coordinator, board member and volunteer at not-for-profits. Twenty-Five years experience in the financial service industry, ten years independent P.C.

Confidentiality & Non-Disclosure Agreements Implemented as Practice