

USEFUL INTERVIEW TIPS

-Dress for the part:

Better to be over than under dressed

-Don't be desperate:

You're competent and qualified for the role, but you don't need the job

-Do your research on the school:

Find a way to tie in questions and comments and small talk. It shows you've done your research.

-Bring extra copies of your resume

-Be articulate:

Don't use filler words (like, umm, you know, and uhhhh)

Speak clearly and concisely with confidence

-Tell stories:

How can you add value to the program

-Be early:

15 minutes

-Be prepared with questions:

Ask your own questions

Huge red flag if you don't have any of your own

High performer question: you're probably going to get a lot of candidates for the position but what does the high performer look like?

What keeps you at this school, this position?

This Gives the interviewer an opportunity to talk about themselves: easiest, quickest way to get people to like you: let them talk about themselves and listen.

-Ask for the next steps: Based on what we've discussed today is there any reason you wouldn't be willing to move me forward in the interview process? It opens any hesitancy or concerns they may have for you. Address them now and treat them as an objection to overcome or even better... it will show you are solidified in the process.

Most importantly it shows you're confident, direct and not afraid to ask challenging questions.

Asking for the next steps is something most people fail to do because it's uncomfortable but if you can do it...you will stand out.

Most importantly be yourself and know that if you don't get the job, you will gain experience and knowledge that will help you in the next interview. You will also build a relationship or connection that could help you in the future.

What About Us

What do you know about our school?

What do you know about our basketball program?

What do you think this program has been lacking? And what do you think you can bring to this program?

How do you see this job as head basketball coach?

Coaching Philosophy

What is your philosophy of coaching?

What style of play do you plan to bring here?

How do you view the relationship between sports and academics?

Collaborating with other sports

How will you support multi-sport athletes?

Describe the working relationship with other coaches in the building?

What strategies would you use to promote a unified athletic culture across all sports teams?

Scenarios

An assistant coach seems to be making public to players and parents that he disagrees with your decisions. How do you handle that?

A parent comes to you immediately after a game with frustration about why their son/daughter is not playing. An believes they should be playing over another player on the team. How would you address their concerns?

Describe a discipline matter that you have had to handle as a coach? What did you learn from that, and is the anything you would do differently moving forward?

How would you handle criticism from parents, fans, and community members?

What style of play do you plan to bring here?

How do you view the relationship between sports and academics?

Closing

If you were hired, what would the first 30 days look like?

Why should we hire you?

Questions to ask

Let's say I'm hired....and a year from now, everything has gone great, and you feel great about the hire...what will I have done in that year's time?

What are the biggest challenges in this role?

What do the hiring process and timeline look like?

What apprehensions or concerns do you have that might keep me from moving along in that process?

What style of play do you plan to bring here?

Would it be too much to ask for a tour of the school?