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Plan the

#### **PURPOSE**

of your Professional Knowledge Brand™

Element 1 of The Bank Your Brain Blueprint™



## Identify the INTENSITY

at which you will pursue your purpose.

Element 2 of The Bank Your Brain Blueprint™



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Create an

## INTELLECTUAL CAPITAL INVENTORY.

Element 3 of The Bank Your Brain Blueprint™





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#### Develop a

#### STRATEGY

to leverage your intellectual capital in the market.

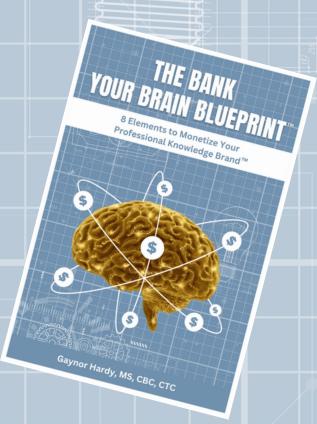
**Element 4 of** The Bank Your Brain Blueprint™





# Discover SALES CHANNELS

for delivering your PKB.



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Element 5 of The Bank Your Brain Blueprint™

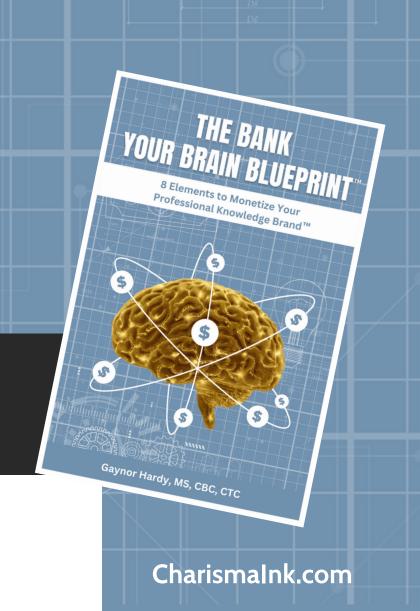


### Develop THE PRODUCTS

which fit your channels and market best.

Define measurable monetary and engagement goals.

Element 6 of The Bank Your Brain Blueprint™





Market and

DELIVER YOUR
PKB PRODUCTS

and measure results.

Element 7 of The Bank Your Brain Blueprint™





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Refine based on

#### RESONANCE AND REVENUE.

Element 8 of The Bank Your Brain Blueprint™

