INITIAL CONTACT BY PHONE/EMAIL

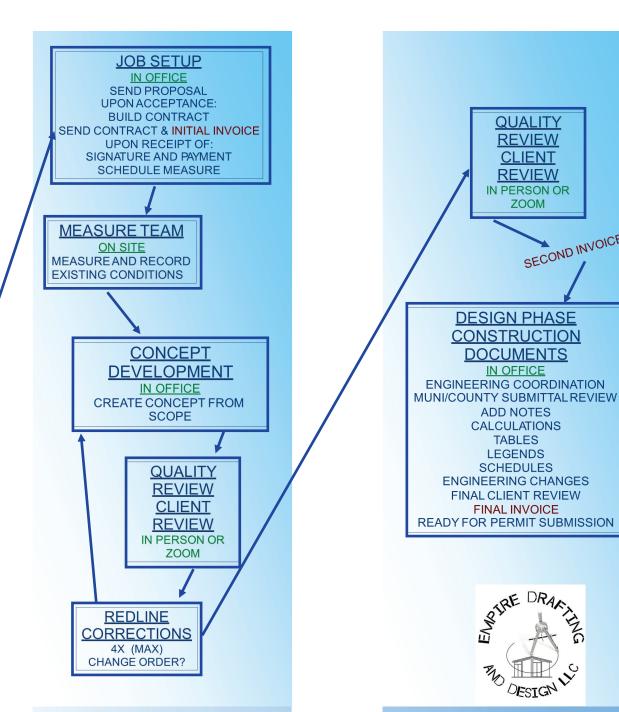
LOCATION GENERAL SCOPE **BUDGET** ANTICIPATED SCHEDULE CONTRACTOR OF RECORD **CONTACT INFO** LEAD SOURCE

FEASIBILITY

IN OFFICE **ZONING RESEARCH** ON LINE PICTURES **CREATE LEAD** CREATE FOLDER

INITIAL SITE VISIT

ON SITE REFINE SCOPE **GATHER INITIAL SITE INFO CEILING HEIGHTS** FLOOR PLATE THICKNESS WALL TYPES AND THICKNESS PICTURES OF EXTERIOR **ESTIMATED ROOF SLOPE DISCUSS ROOM TYPES** DISCUSS LIVING STYLE **DISCUSS HOUSE STYLE** POTENTIAL PLAYERS: SURVEY, STRUCTURE, SOIL...



CLIENT

ZOOM

SECOND INVOICE