



**StaffCo HomeCare**  
**CARING ❤ COMPASSIONATE**



# Who We Are

Staffco Homecare was established in 2008 with a commitment to delivering compassionate, cost-effective non-skilled care—care we would entrust to our own families.

Our customized solutions are designed to alleviate both the emotional and financial burdens that often accompany caring for a loved one.

Staffco Homecare currently partners with the State of Tennessee and Corvell to implement a range of tailored care programs.

We are a comprehensive staffing firm, providing the appropriate caregiver for any non-skilled requirement, from hourly visits to continuous, around-the-clock care.



# What We Do

## Specialized Home Care

Staffco delivers personalized non-skilled home care for injured workers, supporting recovery in the comfort of their own homes.

## Provider Partnerships

We collaborate with insurance providers to offer compassionate, cost-effective care solutions.

## Community and Regional Expertise

Drawing on nationwide experience, Staffco ensures care is attuned to the emotional and practical needs of claimants.

## Mission of Compassionate Care

Our mission is to minimize costs while maximizing family involvement, ensuring care remains personal and familiar.



# The Challenge in Workers' Comp Home Care



## High Caregiver Costs

Expenses for skilled caregivers place significant strain on insurance budgets and elevate overall costs in workers' compensation home care.



## Family Caregiver Stress

Families providing unpaid care experience emotional stress, burnout, and increased financial pressure.



## Delays and Inefficiencies

The process of hiring external professionals can cause delays, impeding recovery and creating inefficiencies.



# The Family Care Program, Your Long-Term Solution

## Innovative Home Care Approach

Staffco empowers families to participate in non-skilled home care, enhancing emotional support and care quality.

## Cost Reduction Benefits

The program helps reduce costs related to workers' compensation by effectively integrating family caregivers.

## Benefits to Stakeholders

This approach delivers financial benefits for families, and insurance providers through enhanced care and financial relief.





# Introducing Our Family Care Program

## Family Member as Employee

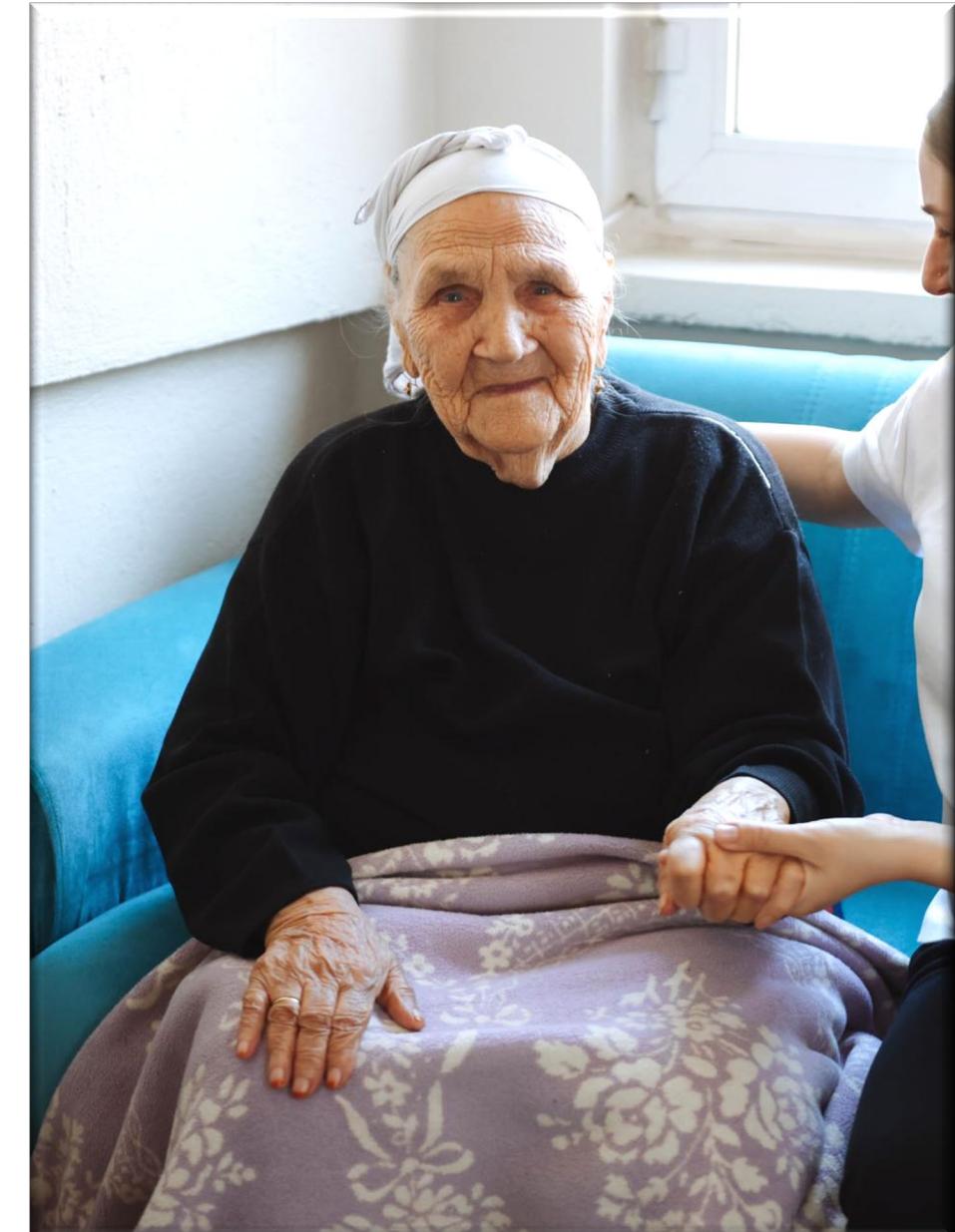
The program employs family members to provide non-skilled care under professional supervision.

## Scope of Care Provided

Services include companionship and light housekeeping; skilled care is voluntary and outside employment duties.

## Seamless Integration Model

The program merges emotional family support with structured professional care for optimal outcomes.





# How the Program Works - Phase 1



## Referral and Assessment

The process begins with a referral and comprehensive assessment to determine daily living assistance needs.



## Hiring Qualified Family Member

Staffco recommends hiring a qualified family member to meet identified non-skilled care requirements.



## Background Checks and Training

Background screening and training ensure the family caregiver meets compliance and care standards.



# How the Program Works - Phase 2

## **Non-skilled Task Execution**

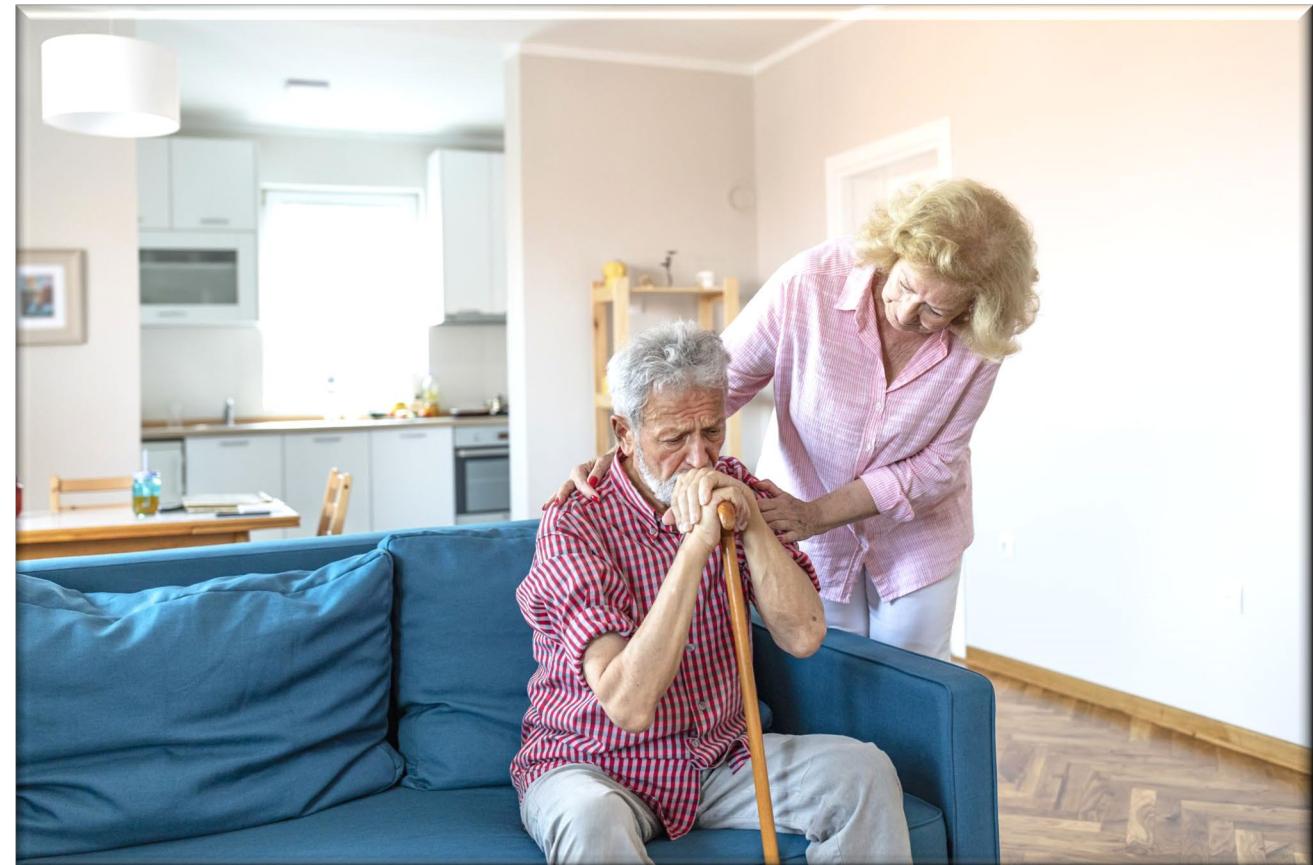
Family members perform non-skilled tasks such as companionship and light housekeeping as Staffco employees.

## **Oversight and Monitoring**

Staffco coordinators conduct regular check-ins to ensure quality of care and compliance.

## **Billing and Cost-Effectiveness**

Billing is managed directly with insurance providers at reduced rates, ensuring transparency and affordability.





# Benefits for Families

## Financial Compensation

Family caregivers receive payment, reducing financial stress and recognizing their contributions.

## Emotional Satisfaction

Caregivers gain satisfaction by actively participating in their loved one's recovery process.

## Flexible Scheduling

The program accommodates caregivers' existing employment, allowing them to provide care after hours and supplement family income.

## Professional Support

Staffco provides caregivers with professional assistance, ensuring peace of mind and shared responsibilities.





# Benefits for Insurance Companies/Adjustors

## Cost Savings

Staffco's program reduces costs up to 50% compared to traditional skilled care services.

## Accelerated Recovery

Family-provided care leads to faster recovery and shorter claim durations.

## Fraud and Legal Risk Mitigation

Family involvement reduces the risk of fraud and litigation by ensuring genuine care needs are met.

## Streamlined Claims Process

Having a family member on the care team facilitates clear communication between all parties responsible for care.



# Case Study / Success Story

## Permanently Disabled Claim

A claimant permanently disabled by a workplace accident required 24/7 skilled nursing care, including medication administration, a CPAP, and basic wound care.

Traditional Care Costs: \$60/Hour-\$1,440/Day-**\$526,000/Year**

## Cost Reduction Achieved

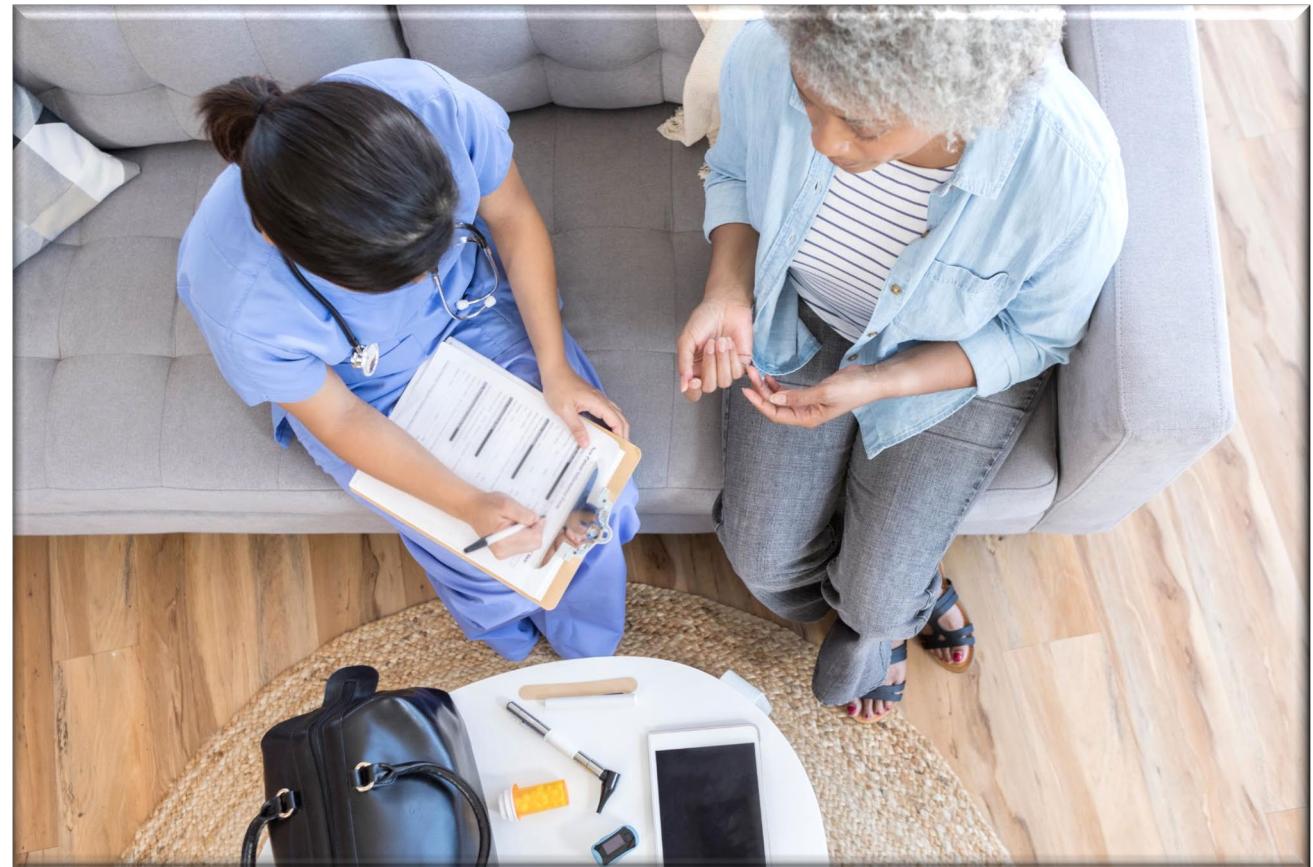
By employing the spouse to provide these services as a spouse we were able to bypass the need for skilled nursing care. Costs were reduced approximately 42%.

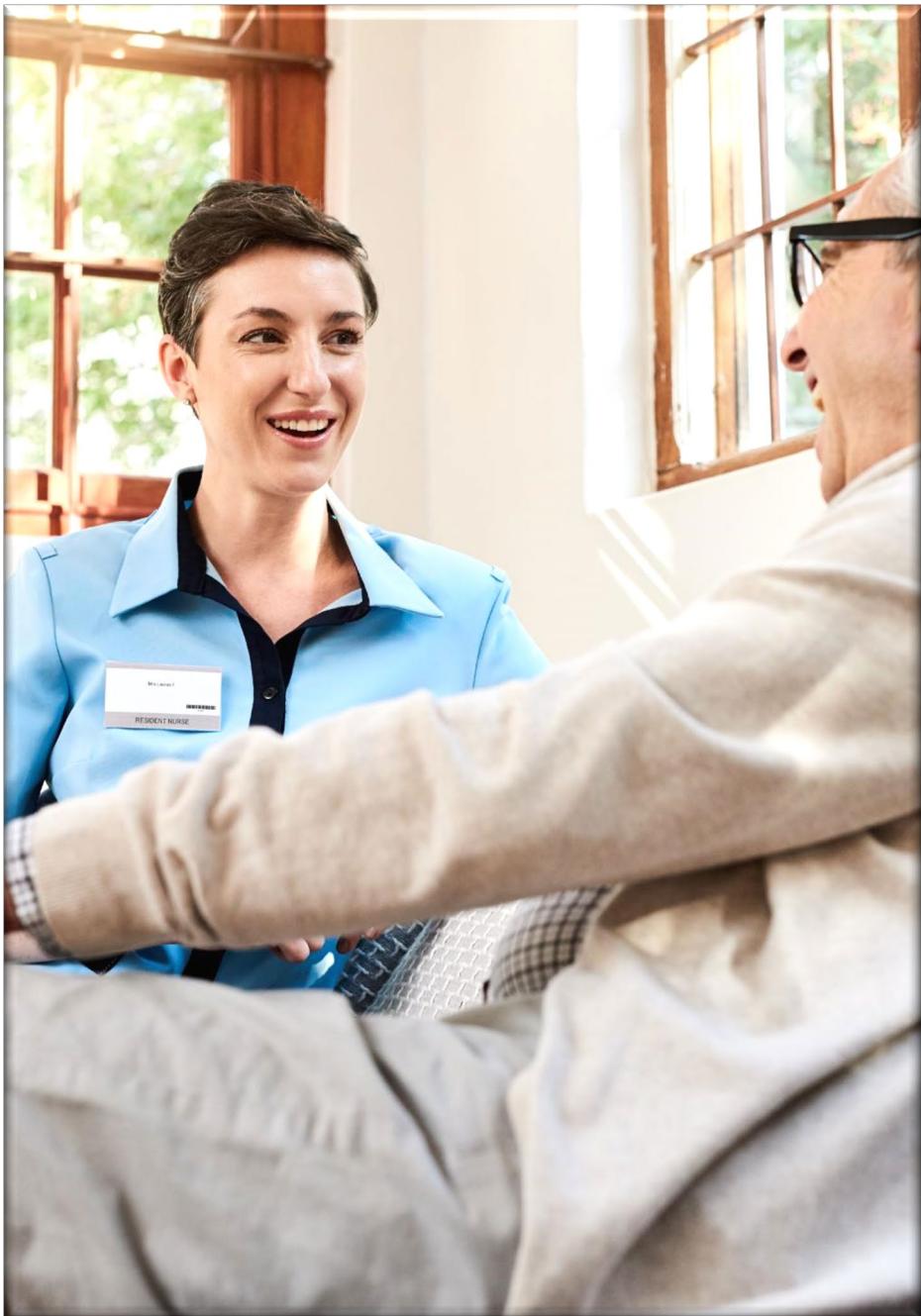
Revised Care Costs: \$35/Hour-\$840/Day-**\$306,600/Year**

## Long Term Savings

Annual Savings **\$220,000/Year**

Cost Savings with a 25 Year Life Expectancy not including inflation **\$5,485,000**





# Why Choose Staffco?

## Trusted Local Expertise

Staffco offers specialized workers' compensation home care with strong knowledge of the Southeastern U.S. market.

## Customized Care Programs

Staffco delivers tailored home care solutions designed to meet individual case requirements.

## Commitment to Quality and Ethics

Staffco prioritizes ethical practices, high-quality service, and innovative solutions in every client engagement.

## Engagement and Partnership

We encourage stakeholder engagement through testimonials and clear calls to action for partnership.



# Questions?

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