# **Laurence Graham**

## Lgraham@my.loyno.edu

832-387-1617 | LinkedIn: www.linkedin.com/in/laurence-graham-b65737272

#### **EDUCATION**

## International Baccalaureate Diploma, Mirabeau Lamar Highschool

Loyola University New Orleans

May 2025 Major: Mass Communication: Journalism GPA: 3.3 Relevant Coursework: Digital Communication Communications Writing

Intro to Criminology

2024 Loyola University of New Orleans Design & Communications Dean's List

#### **EXPERIENCE**

Entertainer

January 2009- August 2017

#### **Self Employed**

Houston, Texas

- Performed rap songs during fashion shows and events
- Created and performed dance routines with a group
- Networked and promoted individual and dance groups with potential clients
- Maintained schedule of events and coordinated times frames of performances
- Curated content and marketing material through videos and Social media

Footlocker Sales Associate

July 2019 - June 2021

### Footlocker Inc.

Houston, Texas

- Assisted Team members on the sales floor, organizing inventory and unloading merchandise
- Perform general store maintenance during, before, and after store hours including Cleaning, Counting cash, stocking shelves, and checking inventory.
- Increased sales by 20% when on the floor in 2021 for a specific location, Earned employee of the year for the company
- Created a small business flipping products from the company and selling them for deadstock prices in person, Offerup, Stockx, and through social media.

Resident Assitant

August 2022 - October 2024

### Loyola University New Orleans

- Leadand Directs Monthly programs/meetings with over 40 residents in Buddig Hall
- Referred and introduced helpful resources on campus and in New Orleans to newly accepted Freshman on campus such as (UCC, HR, Shuttle busses, restaurants, Streetcar, and Iggy's cupboard)
- Designs Bulletin boards, events, and flyers for Floor
- Facilitates and regulates roommate and resident disagreements. Enforces university and residence hall rules and policies. Submit reports on violations.
- Manages desk which allows students to sign themselves in and visitors in Residence halls

Member of Alpha Phi Alpha Fraternity INC.

March 2024-

#### ADDITIONAL EXPERIENCE

Outside Sales Associate Stock Associate Automotive Helper Almika Solar Energy, Houston, TX
The Boutique, Houston, TX
Fly Rydes, Houston, TX

May 2021 – August 2021 September 2016 – August 2020 August 2017 – May 2018

# PUBLIC RELATIONS SKILLS

Writing: News releases, media alerts, biographies, client profiles, fact sheets, backgrounders, PSAs,

briefs, Press releases, Ads,

**Business**: Microsoft Word, Excel, PowerPoint, Outlook, and, Filmmaker Pro

**Design**: Skilled in InDesign, Illustrator, Microsoft Publisher, Photoshop, and Adobe **Social Media:** Facebook, Twitter, WordPress, LinkedIn, Snapchat, Instagram, TikTok