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Statista has been my savior on several occasions. The site is easy to maneuver and the data is in a format that can go right into a report or presentation.

Marlene Greenfield Vice President, Hearst Magazines

### **Statista Saves Time**

Focus on what's essential

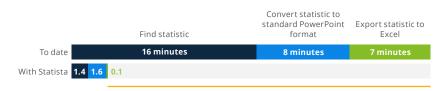
What are the latest market developments? How do we reach our target group? What will be the next big trend in our industry? Many different situations require reliable market data every day. Be it in product development, marketing, business development, controlling, research and development, PR, advertising, corporate publishing or on the management level, every department needs information. Employees, especially those who do not deal with data regularly, are often inexperienced when it comes to research and spend valuable time searching for relevant figures.

This is where the Statista Corporate Account comes in to increase work efficiency. It provides quick and reliable access to over 1 million statistics on 80,000 topics from 18,000 sources.

Statista.com is clearly structured and easy to use with a filter function that helps to narrow down results. Instead of wasting time on research, you're only one click away from finding the right publications and data for your industry.

#### Research with Statista saves time and resources

Save nearly 30 minutes per research inquiry





## We Believe in Experts

Ensuring quality with expertise, knowledge and multi-level monitoring

Our research managers check thousands of sources, studies and databases every day to identify relevant content and add it to the platform. Specialized industry experts analyse the most important macro data, current trends and publications to help you find what you need. All uploaded content has to pass our multi-level monitoring process first. This guarantees validity in terms of content and illustration.

Statista Research & Analysis is the analytical department of the company. Our experienced analysts, mathematicians and trend scouts work together to evaluate market and industry trends. Relying on their expertise and knowledge, our R&A specialists are experts at presenting complex matters as easy-to-grasp content.



Our research managers are the team behind your team. Our expertise with data and sources will help you find the information you need faster.

> Tim Kroeger, CEO Statista GmbH



## Extensive and Transparent Sources

Excellent research is based on source expertise

Numerous institutions publish relevant publications every day. Statista validates them focussing on quantitative facts to provide a quick and comfortable starting point for your research. This is why we always make it clear where data comes from. Statista also publishes results from well-known market and media studies in cooperation with market research institutions like lpsos. This approach ensures that you have access to the latest information on the market penetration of products, technologies and brands. Among our other renowned sources are Scarborough, Target Group Index, Simmons, AWA, ACTA, VUMA, Outfit, Gfk, Euromonitor and SOEP.

In case there should ever be a question about one of our statistics, Corporate Account customers can use our contact form to get in touch with the responsible research manager.



Statista's sound and well-researched market data are valuable for our business development decisions.



I think of Statista as Google for researchers. Statista provides you with information you search for right away.

Dr. Horst Stipp
Executive Vice President, Advertising Research Foundation

#### 

As one of the largest statistics portals worldwide, statista.com professionally gathers and compiles data from numerous institutes and sources. The portal offers four languages: the German platform focuses on content about DACH-countries: the international platform incorporates international data. Since 2015, the French and Spanish platforms provide countryspecific data in their respective languages. On each platform, users have access to statistics on more than 80,000 topics from over 18,000 individual sources covering roughly 170 different industry sectors.

#### 

Statista dossiers are a compilation of the most important statistics and forecasts regarding one specific topic.

Dossiers help to gain insights into certain subject areas quickly and comprehensively. For your convenience, all dossiers are available as PowerPoint and PDF files, so you can easily incorporate the data you need into your own reports or presentations.

#### 

The Statista market analysts annually produce industry reports

on the most relevant industries (e.g. telecommunications) with detailed information on market structures and developments, including revenuepredictions.

#### Digital Market Outlook ////////

Statista's Digital Market Outlook provides forecasts, detailed market insights and key performance figures on the most important sectors of the "Digital Economy". Based on the constant observation of markets and trends and the substantial market expertise provided by our analysts, the Digital Market Outlook delivers insights into trending consumer behavior and the demographic structure of digital consumer markets.

#### 

The forecast team in the Statista Research & Analysis department specializes in analyzing market developments for the period covering the next five years. For a total of 40 countries, forecasts include 425 detailed industry evaluations per country. Our forecast model takes into account historic country and industry data provided by national statistical offices. Future prognoses are based on economic trends and industry-specific developments.

#### 

The Statista study database contains over 20,000 studies from market researchers, organizations, companies and public institutions across more than 170 industry sectors.

#### 

In cooperation with Buergel, a leading German company for economic data and credit ratings, statista.de offers one of the biggest company databases in Germany. The database summarises information on revenues, employee numbers and the respective industry sectors.

#### 

Statista has set up a source database (incl. 18,000 entries) that lists all the market researchers, organizations, companies and governmental institutions that act as the basis of the portal. In the interest of full transparency, the database includes a classification according to industry, a web link and a short description for all sources.

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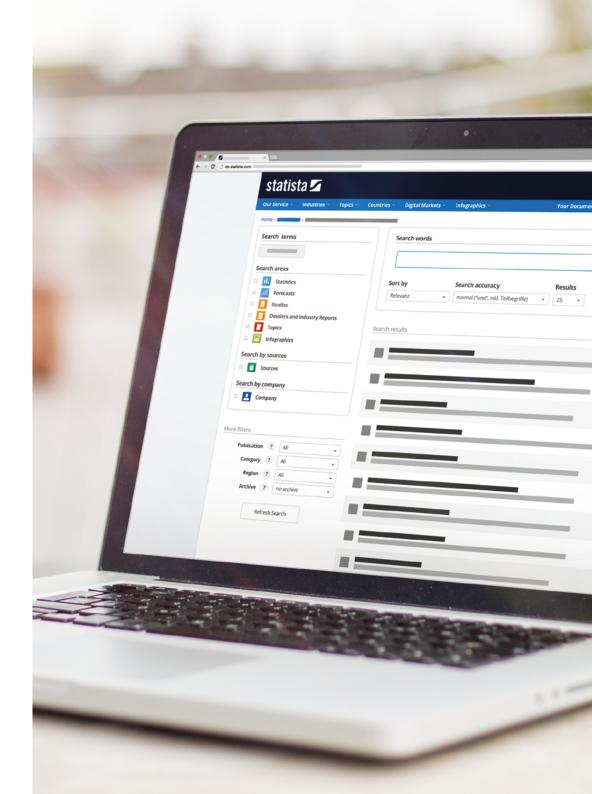
Topic pages entail a quick and comprehensive overview of a specific subject. Along with a short synopsis, these pages link to relevant dossiers and forecasts as well as the latest and most popular statistics on the topic on the chosen topic.

#### Consumer Market Outlook /////

The Statista Consumer Market Outlook portrays the most important consumer markets and product categories and examines the essential KPIs for each market. Forecasts for each individual country and market are based on industry-specific data as well as general indicators like gross domestic product and import/export volumes of consumer goods trade.

#### 

For various industries, our toplists rank the respective top 100 private and listed companies by revenue. Along with total revenue they – in the form of an Excel table – also provide information about the number of employees, annual net profit and loss, and market capitalization in a 3-year time series. Furthermore, they – in addition to other essential industry KPIs – also include each company's contact details.



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#### **Search Function**

In order to simplify your search process, the portal offers a number of functions to narrow down results. Choose if you would like your results in German (data focus on German-speaking Europe) or English (international data).



#### Sorting

Decide in what order you would like your results displayed. You can sort by relevance, publication date or popularity.



#### **Search Accuracy**

Determine the accuracy of your search by using the **AND/OR function** to specify whether you would like to include word fragments or only identical words.



#### **Results**

Decide how many statistics you would like to see displayed per page: 25, 50 or 100.



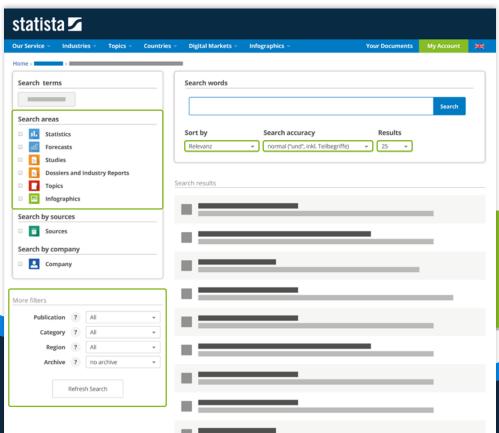
#### **Search Areas**

Specify search areas by choosing between statistics, forecasts, studies, dossiers and industry reports, topic pages, infographics or the source database.



#### **Filter Function**

The filter function gives you the chance **to add parameters to your search.** Narrow down your results by specifying a publication date, industry or region. All our data are indexed according to a standardized system.



## The Search

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#### **Exporting Data**

You can export data in a range of different file types to match your own documents. Statista offers downloads in the most widely used formats: **PowerPoint**, **Excel**, **PNG or PDF**.



#### **Detailed Source Citation**

Each of our statistics comes with a detailed source citation and a publication date. Statista also provides information on other parameters, such as the survey period or number of respondents.





#### **Research Service**

You have a specific question or need an update of a statistic? As a Corporate Account user, you can simply use our contact form to get in touch with the researcher in charge of the data.



#### **Reading Supports**

Our research managers prepare a short reading support for every statistic on the platform. This helps to interpret the data and provides you with additional information regarding the type of study used, the evaluation period in question and the subject of analysis.

# The **Statistics**

2:

#### **Settings**

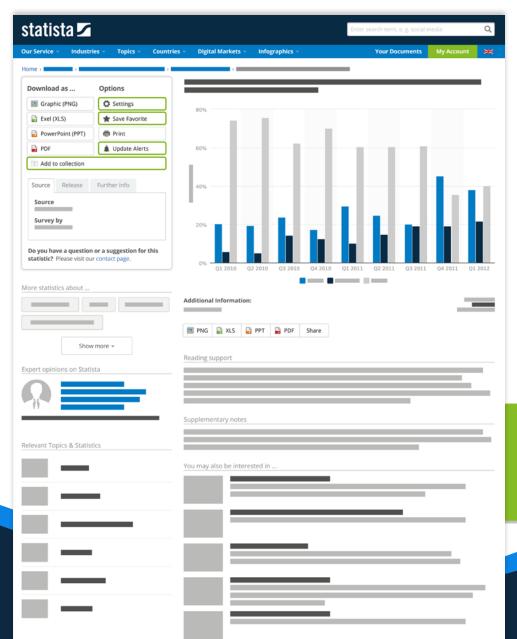
Every statistic can be displayed as a bar chart, a line graph, or as a table. You can also edit data labels: default, all, none or customised according to your wishes.



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#### **Save Favorites**

Mark the statistics that are especially relevant to your project as favorites and save them all in one place. Just click the "my account"-button and access them.





#### **Create Collections**

Create your own statistics collections and organize them in folders and chapters. You can add up to 10 statistics to each chapter and instantly turn your collection into a PowerPoint presentation that will be sent to you via e-mail..



#### **Updates via E-Mail**

All our statistics are subject to constant updates. Statista offers weekly e-mail updates on the topics that are most relevant to you.

# The Chart Options

2

## **Digital Market Outlook**

Statista's Digital Market Outlook offers detailed insights into the digital economy of 50 countries worldwide.

- Revenue forecasts, user development, demographic insights and relevant market indicators
- Comparison of key figures for digital product groups and business models
- Combination of the latest trends in digitization and the data-focused observation of markets
- International market research combined with renowned sources of the Statista database
- All graphs and data tables can be exported to different file types for further use



**Digital Media** 



**Digital Advertising** 



eCommerce



**Smart Home** 



FinTech



eServices



eHealth



**Connected Car** 



eTravel



The Consumer Market Outlook provides information on the development of the most important KPIs for the consumer goods industry in Europe, the USA, and Canada.

- > Market developments up to 2021
- > Country-specific performance indicators for the international consumer markets
- International comparisons by means of an interactive interface
- Market volume and value as well as revenue per user and unit





Accessoires



Footwear



Alcoholic Drinks



**Furniture** 



Clothes



Home and Laundry Care



**Consumer Electronics** 



**Hot Drinks** 



Cosmetics and Personal Care



Household Appliances



Eyeweare



Non-Alcoholic Drinks



Tissue and Hygiene



Tobacco Products





Food

de.statista.com/outlook/consumer-markets

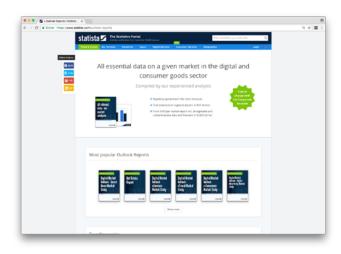
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## **Outlook Reports**

Detailed reports from the Digital Market Outlook and Consumer Market Outlook supplement our platform's large data pool and provide background information, trends, and forecasts for the future development of several digital and consumer goods markets.

In addition to relevant correlations, the Outlook Reports offer comprehensive numerical data and give a deep insight into each segment in the form of qualitative information and analyses.

Exclusive information about revenues, usage data, or country-specific development drivers are prepared by experts. All forecasts, each industry's key players and future market potential are thoroughly analyzed and compared on a global scale.





Statista's exclusive data underpins our analyses and inspires our brainstorming.

Vincent Schmidlin Managing Partner, Hirschen Group GmbH

### **Additional Features**

Upgrade Functions for Enterprise Accounts



#### **IP-Activation**

with full access to Statista. No extra logins required.



#### **Customized PPT**

> Provide your whole company > Download all statistics and dossiers as PowerPoint (PPT) presentations in your own corporate design. This will prove as a helpful time saver whenever you need to include data into a business presentation.



#### **Uploading Private Studies**

- Our user-friendly editor makes it easy to upload your own documents to the portal
- > Cataloging and searching: Add relevant information to your documents with the help of meta data to better keep track of your documents
- > Upload up to 100 files per document (max. 100 MB)
- > Use the Legal Management section to assign access permissions for your documents to pre-defined user groups



#### **Matching Color Scheme**

- > Help your employees to identify with the platform by having charts displayed in your company colors
- > Add your company logo for an integrated appearance

## **Our Account Solutions**

Our features	<b>Premium Account</b>	Corporate Account	<b>Enterprise Account</b>
All Statistics	✓	✓	<b>✓</b>
<b>Ů</b> Office downloads	✓	✓	<b>✓</b>
Dossiers	×	✓	✓
Publication rights	×	✓	<b>✓</b>
DMO Digital Market Outlook	×	✓	<b>✓</b>
Consumer Market Oulook	×	✓	<b>✓</b>
Research Service	×	✓	<b>✓</b>
■■ Market forecasts	×	✓	<b>✓</b>
Industry reports	×	✓	<b>✓</b>
<b>Studies database</b>	×	✓	<b>✓</b>
Source database	×	✓	<b>✓</b>
Collections	×	✓	<b>✓</b>
Activation via Domain	×	✓	<b>✓</b>
IP-Activation	×	×	✓
Basic adjustment to Logo and Graphs	×	×	✓
Upload of private studies (optional)	×	×	✓
Duration	12 months	max. 24 months	max. 24 months
<b>V</b> Work stations	1	by arrangement	Entire company



#### **Statistics**

Analyses Data Studies

Beachwarkstudieu Market Studies

COUNTRY Profiles Benchmarks

Qualitative & quantitative Marketing Research

Markets Data editing Interviews Target groups

Markttreiber Research Competitor Reports

Trends Forecasts Facts Desk Research

Company Profiles Consulting Key Figures Panels

Target customers & competitors identification

Market Insights Marktanalyse Early Indicators Infographics

Forecasts Corporate Publishing Rankings

Knowledge Management Business Market Information

Market Potential Sources

Monitoring E-warkets

Statements

Mystery Shopping Structural Aualyses Surveys

Process Analyses Market Segmentation

## **Statista Research and Analysis**

Distinct research expertise meets well-structured analyses, market research tools, profound business knowledge and an extensive pool of data

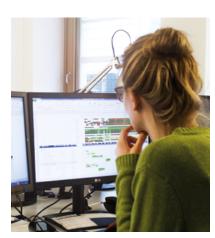
#### **Research and Market Analysis**

Statista Research and Analysis is a service for business clients. Our R&A specialists locate market and industry data, identify target consumers and competitors, and conduct qualitative market research (e.g. online surveys) and usage analyses (e.g. of online processes) for competitive comparisons.

The service also offers market and competitor analyses, e.g. company and country profiles. The proficient quantification of market potential through the development of market models and forecasts, as well as the identification of market drivers and their close monitoring complete the portfolio.

#### **Studies and Rankings**

In cooperation with selected media partners and at the request of clients, Statista regularly publishes studies combining self-conducted research with data from surveys and consumer tests. This includes benchmark studies as well as business and industry rankings.



Statista R&A website: statista-research.com

## **Infographic Service**

#### **Content & Infographics**

Statista offers content and infographics on company- and industry-related topics visualized in your corporate design. Infographics are effective for both internal and external communication and work online just as well as they do in print. At Statista our data journalists – who research, collect and prepare the numbers – work in close cooperation with a team of specialized designers. They are experts at turning plain data into pleasant graphics.

Take a look at a selection of our work on this page or find more examples on **www.statista.com**.





In today's digital age, nothing shows your appreciation for partners and clients more than a high quality print publication. Paint a picture of what your company, your employees and your industry stand for with our graphic interpretation of your data.

Statista offers to create texts and page layouts with infographics designed according to your wishes for your customer and staff magazine or your corporate book. All editorial, graphic and organizational work, from identifying topics and researching data to the final print, is taken care of by Statista.

#### **Advertising**

Statista.com has a monthly reach of more than 4 million users, half of them from the German-language B2B segment alone. Furthermore, students from more than 90% of German-speaking universities have full access to Statista.

Additionally, more than 100,000 users are currently subscribed to our popular Infographics newsletter. Advertising on Statista.com is a great way to make use of our extensive reach. Would you like to learn more? Don't hesitate to contact us.





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Additional Products and Services www.statista.com

## Statista Infographics in the Media

BUSINESS Insider

THE HUFFINGTON POST

THE WALL STREET JOURNAL.





Mashable



USA TODAY. A GAMAITT COMPANY

**VentureBeat** 

Slate

**Forbes** 







For BRAND EINS, Statista is an important partner when it comes to researching facts.

### Statista in the Press

Media partners rely on Statista as a professional partner for statistics and market data

Many well-known publications use the unique services offered by Statista on a daily basis. The results of Statista research can be found in numerous magazines, newspapers, as well as on various websites. Among them are **The Independent**, **Business Insider**, **Forbes**, **Wall-street Journal**, **Mashable**, and **Capital** (**France**).



In its February/March issue 2015, FOCUS magazine published a widely recognized survey on Germany's best employers in cooperation with Statista.

## **Clients**

Many renowned companies, public institutions and agencies are clients of Statista













































Clients shown above are selected examples.

## Data for Academic Research and Universities

Researchers, professors and students at more than 600 universities worldwide have a full Statista Campus Access

using empirical data to support scientific work. This is as true for students and postgraduates as it is for professors and library staff. 1| Statista provides convenient Offering campus-wide IP-range access, Statista has become an indispensable tool for the academic landscape., covering around 8,000,000 students.

A few examples of licensed international universities are: Imperial College London, Yale University, Copenhagen Business School, INSEAD, UCLA, TU Munich, Humbold University Berlin, WHU, Vienna University of Economics and Business and University of St. Gallen.

All academic research is based on This success is the result of **three** central services provided by our platform:

- access to several fields of study (e.g. marketing, business, politics, social sciences, law and finance).
- 2| Statista treats all data according to scientific standards and offers citation functions
- 3 | Additional background information (e.g. details regarding sources and methodology) helps placing the data into the right context.

You can find an overview of all licensed universities on our website under Universities, Libraries & Education.



Statista is the first database that caused students to thank me for acquiring a license.

Andrea Lieb Library Director, Leipzig Graduate School of Management



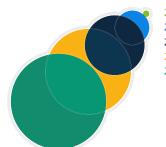
## History

From Hamburg startup to one of the leading statistics portals worldwide

Statista.com is one of the leading online statistics portals worldwide. Around 400 employees work in our headquarter Hamburg and other regional headquarters in London and New York - among them database experts, data journalists and statisticians. The company was chosen as Startup of the Year 2008 and received the renowned Gruenderpreis of the Financial Times Germany in the same year. In 2010, it was voted a Place of Innovation and European winner of the Red Herring award. In 2012, Statista was among the finalists for the German Gruenderpreis. Furthermore, Statista was awarded to be the best statistical database according to the renowned American Library Journal twice in a row. More than 4 million users visit the portal every month.

#### **REGISTERED USERS AT STATISTA**

Since the launch of the platform in 2008, more than 1,000,000 users have registered with Statista.



2009: 5,000 2011: 100,000 2013: 300,000 2015: 600,000 2016: 1,000,000\*

Our clients trust us because we provide them with extensive, well-structured and clearly defined results.

> Dr. Friedrich Schwandt, CEO Statista GmbH

## Offices

#### **HEADQUARTER HAMBURG**



#### **REGIONAL HEADQUARTERS ARE BASED IN LONDON AND NEW YORK**

Statista Ltd. Hudson House. 8 Tavistock St London WC2E 7PP United Kingdom

Statista Inc. 55 Broad Street 30th floor New York. NY 10004 **United States** 

#### OTHER BRANCH OFFICES IN EUROPE AND ASIA

Sp	ai	n
$\mathbb{C}/$	M	aría

a de Molina 39-8° planta 28006 Madrid

#### France

Roosevelt House, 6 Avenue Franklin D. Roosevelt 75008 Paris

#### Austria

Landstraßer Hauptstraße 71/2 1030 Vienna

#### Switzerland

Dreikoenigstr. 31a 8002 Zurich

#### Italy

Blend Tower Piazza 4 Novembre 7 20124 Milan

#### The Netherlands

Keizersgracht 209 AVO 1016 DT Amsterdam

#### Sweden

Wallingatan 34 11 24 Stockholm

#### Belgium

Place Marcel Broodthaers 8 hox 5 1060 Brussels

#### Turkey

Kocatepe Mh Lamartin Cd. No: 5 Ofis Lamartine Floor: 6 34437 Taksim İstanbul

#### India

Level 1. Tower B The Millenia, 1 & 2 Murphy Road Ulsoor Bangalore Karnataka 560 008

Statista operates further offices in Berlin

and Frankfurt.



# Industry Index at statista.com

On the following pages you can find a list of all topics and industries covered on the platform. All categories have been broken down into subcategories in order to help you find the right content quickly.

Industry Index at statista.com

**Energy & Environmental** · Bolivia · Ireland · Farming · Bosnia and Herzegovina · Israel · Fisheries & Aquaculture · Electricity · Botswana · Italy · Forestry · Emissions · Brazil · Japan · Energy & Environmental · Bulgaria · Iordan Chemicals & Resources //////// Technology · Burundi · Kazakhstan · Chemical Industry · Waste Management · Cambodia · Kenya · Fossil Fuels · Water & Wastewater · Cameroon Kosovo · Mining, Metals & Minerals · Canada · Kuwait Finance, Insurance & · Nonmetallic Mineral Products · Chad · Latvia · Petroleum & Refinery · Chile · Lebanon · Plastic & Rubber · Banks & Financial Services · China · Liberia · Pulp & Paper · Financial Institutions · Colombia · Libya · Liechtenstein · Financial Markets · Congo · Insurance ·Lithuania · Costa Rica · Building Construction · Real Estate, Rental & Leasing · Croatia ·Luxembourg · Heavy Construction · Cuba · Macedonia Health & Pharmaceuticals ////// · Madagascar · Cyprus Consumer Goods & FMCG /////// · Care & Support · Czech Republic · Malaysia · Denmark · Mali · Alcoholic Beverages · Health System · Cleaning Products · Medical Technology · Ecuador · Malta · Clothing & Apparel · Pharmaceutical Products & · Egypt Mexico · Cosmetics & Personal Care Market · Estonia Monaco · Food & Nutrition · Physicians, Hospitals & · Ethiopia · Morocco · Furniture, Furnishings & House-**Pharmacies** · EU & Euro-Zone · Mozambique hold Items · State of Health · Finland · Namibia · Home Improvement & Gardening · France Nepal · Non-alcoholic Beverages · Netherlands · Georgia · New Zealand · Pets & Animal Supplies · Afghanistan · Germany · Tobacco · Albania · Ghana · Nicaragua · Toys · Algeria · Greece · Niger · Angola · Greenland · Nigeria · North Korea · Argentina · Guatemala · Armenia · B2B F-Commerce · Hong Kong Norway · B2C F-Commerce · Australia Hungary · Other · C2C E-Commerce · Iceland · Pakistan · Austria · Digital Payments · Azerbaijan · India · Panama · Key Figures of E-Commerce · Bangladesh · Indonesia · Paraguay · Belarus · Iran · Peru · Iraq · Philippines

· Belgium

- · Poland
- · Portugal
- · Puerto Rico
- · Oatar
- · Romania
- · Russia
- · Rwanda
- · Saudi Arabia
- · Senegal
- · Serbia
- · Sierra Leone
- ·Singapore
- · Slovakia
- · Slovenia
- · South Africa
- · South Korea
- · Spain
- · Sudan
- ·Sweden
- · Switzerland
- · Syria
- · Taiwan
- · Tanzania
- · Thailand
- Turkey
- · Uganda
- · UK, Great Britain
- · Ukraine
- · United Arab Emirates
- · USA
- · Uzbekistan
- · Venezuela
- · Vietnam
- · West Bank and Gaza
- · Yemen
- · Zambia
- · Zimbabwe
- · Advertising & Marketing

- · Cyber Crime
- · Demographics & Use
- · Mobile Internet & Apps
- · Online Video & Entertainment
- · Reach & Traffic
- · Search Engines & SEO
- · Social Media & User-Generated Content

#### 

- · Celebrities
- · Family & Friends
- · Love & Sex
- · Personality & Behavior

#### 

- · Advertising & Marketing
- · Books & Publishing
- · Media Usage
- Music
- · Radio, TV & Film
- · Video Games & Gaming

#### Metals & Electronics //////////

- · Aerospace Manufacturing
- · Defense Industry
- · Electronics
- · Engineering
- · Metals
- · Rolling Stock Manufacturing
- · Shipbuilding
- · Vehicle Manufacturing

#### 

- · DIY Retail
- · Electronic Retailers
- · Fashion & Accessories
- · Food & Beverage
- · Furniture Retail
- · Health & Hygiene

- · International Trade
- · Key Figures of Retail
- · Office Supplies
- · Shopping Behavior
- Shopping Center & Factory Outlets
- · Sports & Leisure
- ·Wholesale

- · Rail Transport
  - · Vehicles & Road Traffic
  - · Water Transport

#### Travel, Tourism & Hospitality ///

- · Accommodation
- · Business Travel
- · Leisure Travel
- · Restaurants

#### 

- · Business Services
- · Skilled Labor

#### 

- · Crime & Law Enforcement
- · Demographics
- · Economy
- · Education & Science
- · Geography & Environment
- · Politics & Government
- · Religion

#### Sports & Recreation ///////////

- · Art & Culture
- · Gambling
- · Hobbies
- · Parks & Outdoors
- · Sports & Fitness

#### 

- · Consumer Flectronics
- · Hardware
- · Household Appliances
- · IT Services
- · Software
- · Telecommunications

#### Transportation & Logistics //////

- · Aviation
- · Logistics

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#### Concept

Katja Schönemann, Rantje Looft

#### Implementation

Artdirection & Graphics: Katja Schönemann Text: Rantje Looft, Katrin Kienast

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## Would you like to learn more about Statista?

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www.statista.com