# PL1310 Introduction to Civil Litigation Onsite Course

# **SYLLABUS**

Credit hours: 4.5

Contact/Instructional hours: 45 (45 Theory Hours)

Prerequisite(s) and/or Corequisite(s):

Prerequisites: PL1240 Research and Writing for the Paralegal I or equivalent

**Course Description:** 

This course introduces students to the litigation process in civil courts. Students prepare for client interviews, gather and assemble case facts, and create various civil trial and appellate documents. Students examine ethical issues related to civil litigation.

# PL1310 Introduction to Civil Litigation

# **SYLLABUS**

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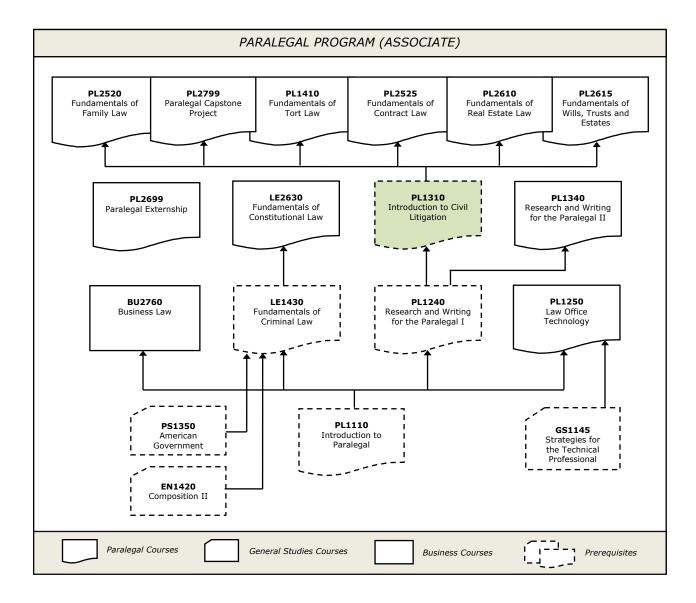
Prerequisite: PL1240 Research and Writing for the Paralegal I or equivalent

# Where Does This Course Belong?

This course is offered in the first year, third quarter of the Paralegal associate degree. The Paralegal degree from ITT Technical Institute helps to prepare students for meaningful careers as paralegals and legal assistants working in civil litigation, family law, criminal law, real estate law, and/or probate law.

The Paralegal program exposes students to the knowledge and skills utilized in paralegal and legal assistant entry-level positions, including but not necessarily limited to civil, family, criminal, real estate, and/or probate law firms. The program introduces the fundamentals of legal research and writing, ethical standards, and various law specialties. Students are exposed to teamwork concepts, technology, and multiple approaches to problem solving.

The following diagram demonstrates how this course fits in the program:



### **Course Summary**

#### **Course Description**

This course introduces students to the litigation process in civil courts. Students prepare for client interviews, gather and assemble case facts, and create various civil trial and appellate documents. Students examine ethical issues related to civil litigation.

#### **Major Instructional Areas**

- 1. The paralegal's role in civil litigation
- 2. Interviews and investigations
- 3. Organizing and managing civil litigation
- 4. Evidence, settlements, and alternative dispute resolutions (ADR)
- 5. Pleadings
- 6. Motions
- 7. Discovery, including interrogatories and requests for production of documents
- 8. Interrogatories and requests for production
- 9. Depositions
- 10. The trial process

#### **Detailed Topical Outline**

- 1. Understanding the litigation process
  - 1.1. Litigation
    - 1.1.1. Role of litigation
    - 1.1.2. Soft skills and Netiquette
    - 1.1.3. Organizing and managing case files
- 2. Ethics and responsibility
  - 2.1. Unauthorized practice of law
  - 2.2. The legal team
  - 2.3. Conflict of interest and the paralegal
  - 2.4. Confidentiality and breach
  - 2.5. Work product rules
  - 2.6. Reporting unethical conduct
- 3. Litigation management and technology
  - 3.1. Technology and the law office

- 3.2. Case and management software and law office application
- 3.3. Internet and case location
- 3.4. Client and witness interviewing
- 4. The court system
  - 4.1. Sources of American law
  - 4.2. Causes of action and their elements
  - 4.3. Remedies and civil causes of action and remedies
  - 4.4. Jurisdiction and venue in the courts
  - 4.5. Federal and state court systems
- 5. Interviews and investigation in civil litigation
  - 5.1. First impressions with clients and witnesses
  - 5.2. Factors in conducting client and witness interviews
  - 5.3. Skills for client and witness interviews
  - 5.4. Use of expert witnesses in litigation
  - 5.5. Tasks for investigating a claim
- 6. Pleadings, complaint, summons, and service
  - 6.1. Adherence to court rules for civil litigation proceedings
  - 6.2. Statute of limitations and lawsuits
  - 6.3. Proper filing of summons and complaint
  - 6.4. Amendments and supplemental pleadings
  - 6.5. Pleadings a defendant may file in response to a complaint
  - 6.6. Affirmative defenses, counter claims, and cross claims
  - 6.7. Third-party complaint and summons
  - 6.8. Consequences of failure to respond to a complaint
- 7. Evidence
  - 7.1. Types of evidence
  - 7.2. Federal rules of evidence
  - 7.3. Admissible and inadmissible evidence
  - 7.4. Witness and expert testimony as well as rebuttal evidence and witnesses
  - 7.5. Hearsay and exceptions
- 8. Discovery
  - 8.1. The use of discovery in litigation
  - 8.2. Discovery time line and Federal Rules of Civil Procedure
  - 8.3. Compliance with discovery
  - 8.4. Types of discovery
- 9. Motions
  - 9.1. Types of motions

- 9.2. Use of motions
- 10. Settlement and alternative dispute resolution
  - 10.1. Benefits of alternative dispute resolution
  - 10.2. Types of alternative dispute resolution
  - 10.3. Types of damages
  - 10.4. Settlement demands and law suit termination
- 11. Trial preparation and trial
  - 11.1. Legal versus factual issues
  - 11.2. Cost benefit analysis
  - 11.3. Jury investigation
  - 11.4. Pre-trial memorandums and trial briefs
  - 11.5. Timeline for trial proceedings
  - 11.6. Paralegal's role in the presentation of evidence and in the trial

#### **Course Objectives**

- 1. Explain the paralegal's role within civil litigation.
- 2. Explain the significance of legal research.
- 3. Assess expert witnesses for use in research and cases.
- 4. Explain work product rules and confidentiality.
- 5. Prepare for a client or witness interview.
- 6. Conduct an investigation of the facts of a case.
- 7. Assemble basic case information.
- 8. Explain the process of civil case trial and appeal.
- 9. Prepare various civil trial documents.
- 10. Identify applicable trial and appellate rules.
- 11. Analyze applicable constitutional, statutory, case, and administrative law.
- 12. Use the ITT Tech Virtual Library to locate paralegal research and documents as appropriate.

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# **Learning Materials and References**

#### **Required Resources**

Textbook Package	New to this Course	Carried over from Previous Course(s)	Required for Subsequent Course(s)
Goldman, T. F., & Hughes, A. H. (2012). Civil litigation:  Process and procedures (2nd ed.). Upper Saddle River, NJ: Prentice Hall.	•		
SmartDraw.com. (2012). Student CD for SmartDraw VP: <i>A hands-on tutorial and guide</i> (2nd ed.). Upper Saddle River, NJ: Prentice Hall.		•	•

#### **Recommended Resources**

#### Books, Professional Journals

Columbia Law Review, et al. (2010). Bluebook: A uniform system of citation. Cambridge, MA:
 Harvard Law Review.

also http://www.legalbluebook.com/

#### **Professional Associations**

- National Association of Legal Assistants: www.nala.org
- American Bar Association: <u>www.americanbar.org</u>
- The American Association for Justice, also known as the Association of Trial Lawyers of America:
   www.justice.org

#### ITT Tech Virtual Library (accessed via Student Portal)

- Books>eBooks on EbscoHost
  - Elias, S., & Levinkind, S. (2007). How to find and understand the law. (14<sup>th</sup> ed.). Berkley, CA: Nolo.

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- Periodicals>Web Collections and Indexes
  - Law Journals
- School of Study> School of Criminal Justice>Recommended Links

- o General> LLRX: Law and Technology Resources for Legal Professions
- o Law> American Law Sources Online
- Law> FindLaw

#### Information Search

Use the following keywords to search for additional online resources that may be used for supporting your work on the course assignments:

- •
- Federal Rules of Evidence
- Federal Rules of Civil Procedure
- Pre-trial motions
- Hearsay
- Types of damages in a civil law suit
- Cost-benefit analysis
- Restatement of Contracts
- Restatement of Torts
- Jury instructions
- Motion practice
- Alternative dispute resolution
- Arbitration
- Expert testimony
- Attorney work product
- Scientific evidence
- Dalbert rule
- Litigation
- Legal ethics
- Law office management
- Statute of limitations
- Legal discovery

**NOTE:** All links are subject to change without prior notice.

#### **Course Plan**

#### **Suggested Learning Approach**

In this course, you will be studying individually and within a group of your peers. As you work on the course deliverables, you are encouraged to share ideas with your peers and instructor, work collaboratively on projects and team assignments, raise critical questions, and provide constructive feedback.

Use the following advice to receive maximum learning benefits from your participation in this course:

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DO

- Do take a proactive learning approach.
- Do share your thoughts on critical issues and potential problem solutions.
- Do plan your course work in advance.
- Do explore a variety of learning resources in addition to the textbook.
- Do offer relevant examples from your experience.
- Do make an effort to understand different points of view.
- Do connect concepts explored in this course to real-life professional situations and your own experiences.

**DON'T** 

- Don't assume there is only one correct answer to a question.
- Don't be afraid to share your perspective on the issues analyzed in the course.
- Don't be negative about the points of view that are different from yours.
- Don't underestimate the impact of collaboration on your learning.
- Don't limit your course experience to reading the textbook.
- Don't postpone your work on the course deliverables – work on small assignment components every day.

#### **Course Outline**

#### **Unit 1: Understanding the Litigation Process**

**Unit Duration:** Onsite: 1 week

Upon completion of this unit, students are expected to:

- Explain litigation.
- Describe the role of the civil litigation paralegal.
- Evaluate the significance of soft skills/netiquette in a law firm.
- Discuss the importance of organizing and managing case files.

READING		GRADED ACTIVITIES / DELIVERABLES	
ASSIGNMENT	Grading Category	Activity/Deliverable Title	Grade Allocation (% of all graded work)
■ Goldman,	Assignments	Unit 1 Assignment 1:Critical-Thinking	1%
Chapter 1, pp.		Exercise ( CTE): The Ideal Law Office	
3-25		Unit 1 Assignment 2: Critical-Thinking Exercise (CTE): Netiquette in the Law	1%
<ul> <li>"Netiquette:         Good manners         on the Web:         It's an old-         fashioned idea         that's well         worth reviving         in the         increasingly         rude online         world."  ITT Tech Virtual Library &gt; Periodicals &gt; ProQuest (all) &gt; Search: Netiquette: Good manners on the Web</li> </ul>		Office	

#### Unit 2: Ethics and Responsibility

**Unit Duration:**Onsite: 1 week

Upon completion of this unit, students are expected to:

- Identify examples considered to be the unauthorized practice of law (UPL).
- Discuss the roles of the legal team.
- Define conflict of interest and its application to the paralegal.
- Examine the importance of confidentiality and its breach.
- Explain the importance of reporting unethical conduct.

READING	GRADED ACTIVITIES / DELIVERABLES				
ASSIGNMENT	Grading Category	ategory Activity/Deliverable Title			
■ Goldman,	Assignments	Unit 2 Assignment 1: : Critical-Thinking	1%		
		Exercise (CTE): Unauthorized Practice of			

Chapter 2, pp.		Law	
27-43		Unit 2 Assignment 2: Conflict of Interest	1%
		Form and Memorandum	
ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: police paralegals > Sol Chrom, T. S. (1987, Jul 02). Who should police paralegals. Tor onto Star, pp. A.18-A18. ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: Paralegal unauthorized practice of law > Breton, T. (2011, Jun 01). Texas-based paralegal illegally	Quizzes	_	1%
offering law			
services. The Providence			
Journal, pp.			
A.5.			

#### Unit 3: Litigation Management and Technology

Upon completion of this unit, students are expected to:

• Discuss the use of technology in a law office.

- Identify case and practice management software and its application to the law office.
- Utilize the Internet to locate case information.
- Prepare questions for a client interview.
- Locate appropriate Internet forms for client case intake information.

READING GRADED ACTIVITIES / DELIVERABLES				
	ASSIGNMENT		Activity/Deliverable Title	Grade Allocation (% of all graded work)
•	Goldman,	Assignments	Unit 3 Assignment 1: Critical-Thinking	1%
	Chapter 3, pp.		Exercise CTE: Identifying the Roles of Law Office Staff	

11 Date: 10/10/2012

Unit Duration:

Onsite: 1 week

45-69		Unit 3 Assignment 2: Client Intake Form	1%
		Unit 3 Assignment 3: Internal	2%
		Memorandum on Office Management	
		Software (Smith Case)	
	Quizzes	Unit 3 Quiz 2	1%

#### Unit 4: The Court System

Unit Duration:

Onsite: 1 week

Upon completion of this unit, students are expected to:

- Describe the sources of American law.
- Discuss the significance of applying the elements of a cause of action.
- Apply remedies applicable to civil causes of action.
- Explain the requisites needed for jurisdiction and venue in the various courts.
- Identify both federal and state court systems.

READING	READING GRADED ACTIVITIES / DELIVERABLES			
ASSIGNMENT	Grading Category	Activity/Deliverable Title	Grade Allocation (% of all graded work)	
Goldman, Chapter 4, pp. 71-91	Research Papers  Quizzes	Unit 4 Research Paper 1: Legal Research and Case Brief Applied to the Smith Case Unit 4 Quiz 3	5% 1%	
■ ITT Tech Virtual Library > School of Criminal Justice > Databases > Lexis Nexis Academic > Search: 130 S Ct. 2619, *177 L. Ed. 2d 216. > CITY OF ONTARIO, CALIFORNIA, et al., Petitioners v. JEFF QUON e al., No. 08- 1332, SUPREME COURT OF THE UNITED STATES, 130 S. Ct. 2619, *177 L. Ed. 2d 216.	et			

#### Unit 5: Interviews and Investigation in Civil Litigation

Unit Duration:
Onsite: 1 week

Upon completion of this unit, students are expected to:

- Discuss the importance of a good first impression with clients and witnesses.
- List the factors used to conduct an interview with a client or witness.
- Explain the types of skills required of a successful witness or client interview.
- Describe when expert witnesses are used in litigation.
- Itemize the tasks used in performing an investigation of a claim.

Grading Category   Activity/Deliverable Titte   Grade Allocation (% of all graded work)		GRADED ACTIVITIES / DELIVERABLES				
7, pp. 143-175  ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: interviewing expert witnesses > Expert advises on interview techniques. (2004, Jun 12). The Vancouver Sun, pp. B.5-B5.  ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: communication skills > Test and rate your writing skill prowess for better non-verbal communication (2010). India, Shimla: Athena information Solutions Pvt. Ltd.  ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: communication (2010). India, Shimla: Athena information Solutions Pvt. Ltd.  ITT Tech Virtual Library > Periodicals > ProQuest (all) > ProQuest (all) >	READING ASSIGNMENT	Grading Category	Activity/Deliverable Title	(% of all graded		
ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: interviewing expert witnesses > Expert advises on interview techniques. (2004, Jun 12). The Vancouver Sun, pp. B.5-B5. ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: communication skills > Test and rate your writing skill prowess for better non-verbal communication (2 010). India, Shimla: Athena Information Solutions Pvt. Ltd. ITT Tech Virtual Library > Periodicals > ProQuest (all) >	<ul><li>Goldman, Chapter</li></ul>	Presentation	Unit 5 Presentation 1: Interviewing Role	10%		
ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: interviewing expert witnesses > Expert advises on interview techniques. (2004, Jun 12). The Vancouver Sun, pp. B.5-B5. ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: communication skills > Test and rate your writing skill prowess for better non-verbal communication (2 010). India, Shimla: Athena Information Solutions Pvt. Ltd. ITT Tech Virtual Library > Periodicals > ProQuest (all) >	7, pp. 143-175					
Search: auto negligence lawsuits > Lee, S.	■ ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: interviewing expert witnesses > Expert advises on interview techniques. (2004, Jun 12). The Vancouver Sun, pp. B.5-B5. ■ ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: communication skills > Test and rate your writing skill prowess for better non-verbal communication (2 010). India, Shimla: Athena Information Solutions Pvt. Ltd. ■ ITT Tech Virtual Library > Periodicals > ProQuest (all) > Search: auto negligence	Quizzes		1%		

(2010, Mar 02).		
Judge sets		
trucker's trial date		
in October. <i>Ocala</i>		
Star - Banner, pp.		
n/a.		

#### Unit 6: Pleadings: Complaint, Summons, and Service

**Unit Duration:**Onsite: 1 week

Upon completion of this unit, students are expected to:

- Recognize correct court rules for civil litigation pleadings.
- Explain the importance of the statute of limitations when filing a lawsuit.
- Prepare a summons and complaint using rules for filing and serving.
- Assess the need for amended or supplemental pleadings.
- Recognize the appropriate pleadings a defendant may file in response to a complaint.
- Prepare an answer to a complaint accompanied by affirmative defenses, a counterclaim, and a cross claim.
- Prepare a third-party complaint and summons and ready the same for filing and service.
- Discuss the consequences of the failure to correctly respond to a complaint.

		GRADED ACTIVITIES / DELIVERABLES	
READING ASSIGNMENT	Grading Category	Activity/Deliverable Title	Grade Allocation (% of all graded work)
Goldman, Chapter 8, pp.	Project	Unit 6 Project: Smith Case Pleading	20%
177-207; and Chapter 10, pp. 235-247	Quizzes	Practice Project (PORTFOLIO) Unit 6 Quiz 5	1%
<ul> <li>ITT Tech Virtual Library &gt; School of Criminal Justice&gt;Databases&gt;ProQuest Newsstand&gt;Search Federal court diversity jurisdiction&gt;Roska, J. (2006, Nov 14). Laws in question determine if it is a federal case. St.Louis Post - Dispatch, pp. D.4-D.4.</li> <li>ITT Tech Virtual Library &gt; School of Criminal Justice&gt;Databases&gt;ProQuest Newsstand&gt;Search Toyota Recall&gt;Many Toyota recalls, little Toyota recall. (2010, Feb 24). The Washington</li> </ul>			

Post, pp. A.2-A.2.		

# Unit 7: Evidence

Upon completion of this unit, students are expected to:

Duration: Onsite: 1 week

Unit

- Define the types of evidence.
- Research relevant Federal Rules of Evidence.
- Distinguish between admissible and inadmissible evidence.
- Describe witness and expert testimony.
- Explain hearsay and its exceptions.

		GRADED ACTIVITIES / DELIVERABLES	
READING ASSIGNMENT	Grading Category	Activity/Deliverable Title	Grade Allocation (% of all graded work)
■ Goldman, Chapter 6,	Assignments	Unit 7 Assignment 1: Evidence for the Smith	2%
pp. 121-141		Case Unit 7 Assignment 2: Objections to Evidence	2%
<ul> <li>ITT Tech Virtual Library &gt; School of</li> </ul>		(Smith Case)	Z 70
Criminal Justice > Databases > ProQuest		Unit 7 Assignment 3: Hearsay Case Law and Memorandum	2%
Newsstand > Search for "evidence produced at OJ Simpson trial" Not guilty verdict reached in four hours in Simpson trial. (2007, Oct 02). Lincolnshire Echo, pp. 34-34 ITT Tech Virtual Library > School of Criminal Justice > Databases > ProQuest NewsStand > Search for "Evidence in Casey Anthony case" Lundy, S., & Edwards, A. L. (2009). Casey Anthony case: Experts evaluate evidence: Do the pieces in the Casey Anthony case add up? We ask legal experts. McClatchy Tribune Information Services ITT Tech Virtual Library > School of Criminal Justice > Databases > ProQuest	Quizzes	Unit 7 Quiz 6	1%

NewsStand > Place
the words "child
witnesses" in the
search engine
Bell, E. (2001, May 01).
New laws make testifying
easier for children / courts
now accommodate, protect
youngest witnesses. San
Francisco Chronicle, pp.
A.1-A.1.

#### Unit 8: Discovery

Unit
Duration:
Onsite: 1

week

Upon completion of this unit, students are expected to:

Define the term "discovery" and its uses in litigation.

- Outline the timeline for discovery using the Federal Rules of Civil Procedure.
- Explain how the court rules require compliance with discovery.
- Prepare a set of interrogatories and request for production of documents.

	GRADED ACTIVITIES / DELIVERABLES		
READING ASSIGNMENT	Grading Category	Activity/Deliverable Title	Grade Allocation (% of all graded work)
Goldman, Chapter 5, pp. 93-	Assignments	Unit 8 Assignment 1: Timeline for	2%
120; Chapter 11, pp. 251-267;		Discovery in the Smith Case	
and Chapter 13, pp. 291-307		Unit 8 Assignment 2: Interrogatories for the Smith Case	2%
Federal Rules of Civil		Unit 8 Assignment 3: Request for	2%
Procedure and Evidence		Production of Documents for the	
(www.uscourts.gov and		Smith Case	
http://www.lexisnexis.com.prox	http://www.lexisnexis.com.prox Quizzes	Unit 8 Quiz 7	1%
y.itt-			
tech.edu/hottopics/Inacademic/			
)			
Rules 26-37			

Unit 9: Motions
Unit Duration:
Onsite: 1 week

Upon completion of this unit, students are expected to:

- Discuss the use of motions.
- Explain when motions may be used.
- Prepare a motion in proper legal format.

READING ASSIGNMENT GRADED ACTIVITIES / DELIVERABLES

		Grading Category	Activity/Deliverable Title	Grade Allocation (% of all graded work)
•	Goldman, Chapter 9, pp. 209-	Assignments	Unit 9 Assignment 1: Motion to	2%
	233, Chapter 11, pp. 345-365,		Compel Evidence in the Smith	
	and Chapter 16, pp. 345-365		Case	
	and Chapter 10, pp. 545-505		Unit 9 Assignment 2: Motion for	2%
-	Federal Rules of Civil		Default in the Smith Case	
	Procedure and Evidence	Research	Unit 9 Research Paper 2: Pre-	5%
	(www.uscourts.gov and	Papers	trial Memorandum for the Smith	
			Case (Draft)	
	http://www.lexisnexis.com.prox	Quizzes	Unit 9 Quiz 8	1%
	<u>y.itt-</u>			
	tech.edu/hottopics/lnacademic/			
	)			
•	Rules 37 and 55			

#### Unit 10: Settlement and Alternative Dispute Resolution

Unit Duration: Onsite: 1 week

Upon completion of this unit, students are expected to:

- Discuss the benefits of alternative dispute resolution.
- Identify the types of alternative dispute resolution.
- Recognize and list the types of damages.
- Prepare documents for making settlement demands, and lawsuit termination.

	GRADED ACTIVITIES / DELIVERABLES		
READING ASSIGNMENT	Grading Category	Activity/Deliverable Title	Grade Allocation (% of all graded work)
<ul> <li>Goldman, Chapter 5, pp. 93- 119</li> <li>ITT TechVirtual Library &gt; School of Criminal Justice &gt; Databases &gt; ProQuest Newsstand &gt; Enter "Alternative Dispute Resolution" &gt; Select Article 1 (2007). Alternative dispute resolution is an authoritative</li> </ul>	Assignments	Unit 10 Assignment 1: Proposed Settlement Agreement for the Smith Case (PORTFOLIO)	2%
		Unit 10 Assignment 2: Demand Letter for the Smith Case	2%
	Research Papers	Unit 10 Research Paper 3: Memo for Alternative Dispute Resolution in the Smith Case	5%
insider's perspective on best practices for resolving disputes outside of litigation. New York: Business Wire.	Quizzes	Unit 10 Quiz 9	1%
■ Federal Rules of Civil			
Procedure and Evidence			
( <u>www.uscourts.gov</u> and			

	http://www.lexisnexis.com.prox		
	<u>y.itt-</u>		
	tech.edu/hottopics/lnacademic/		
	)		
•	Rule 23(e)		

#### **Unit 11: Trial Preparation and Trial**

Unit Duration: Onsite:1 week

Upon completion of this unit, students are expected to:

- Discuss legal versus factual issues.
- Assess a cost benefit analysis when bringing a lawsuit.
- Explain jury investigation and its purpose.
- Prepare a pre-trial memorandum and trial brief.
- Describe the timeline for early trial proceedings.
- Explain the paralegal's role in the trial.

		GRADED ACTIVITIES / DELIVERABLES		
	READING ASSIGNMENT	Grading Category	Activity/Deliverable Title	Grade Allocation (% of all graded work)
•	Goldman, Chapter 17, pp.	Assignments	Unit 11 Assignment 1:	2%
	367-385		Questions for Potential Jurors	
•	Federal Rules of Civil		on the Smith Case (developed during class)	
	Procedure and Evidence	Presentations	Unit 11 Presentation 2: Cost-	10%
	(www.uscourts.gov and		Benefit Analysis on Smith Case	
	http://www.lexisnexis.com.prox		Small Group Presentations (during class)	
	<u>y.itt-</u>	Research	Research Paper 2: Pre-trial	5%
	tech.edu/hottopics/lnacademic/	Papers	Memorandum for the Smith	
	)		Case (final draft due)	
Pule 47			(PORTFOLIO)	
Rule 47	Quizzes	Unit 11 Quiz 10	1%	

# **Evaluation and Grading**

#### **Evaluation Criteria**

The graded assignments will be evaluated using the following weighted categories:

Category	Weight
Assignments	30%
Project	20%
Presentations	20%
Research Papers	20%
Quizzes	10%
TOTAL	100%

#### **Grade Conversion**

The final grades will be calculated from the percentages earned in the course, as follows:

Grade	Percentage	Credit
Α	90–100%	4.0
B+	85–89%	3.5
В	80–84%	3.0
C+	75–79%	2.5
С	70–74%	2.0
D+	65–69%	1.5
D	60–64%	1.0
F	<60%	0.0

# **Academic Integrity**

All students must comply with the policies that regulate all forms of academic dishonesty, or academic misconduct, including plagiarism, self-plagiarism, fabrication, deception, cheating, and sabotage. For more information on the academic honesty policies, refer to the Student Handbook and the Course Catalog.

(End of Syllabus)