

## The sweetest perks of joining Thermomix®

### World class training & support

You'll be backed by online training you can do at your own pace, plus real support from real people. Think practical cooking experiences, confidence-building sessions and hands-on guidance from your Team Leader.

### **Rewarding income & recognition**

Share your passion and get rewarded with generous commissions, exclusive product incentives, and once-in-a-lifetime travel experiences.

#### Flexibility that fits your life

Thermomix® fits in around your life, not the other way around. Set your own goals, work your own hours, and enjoy the balance that works for you.

## Love it? Get it!

The most fun way to get a Thermomix® on your kitchen bench is to earn one! Close just six sales in your 90 Day Program and a TM7 is yours to keep.

- 1 Pay a \$399 deposit towards your brand new TM7.
- 2 Join our training to feel confident using your new Thermomix.
- 3 Share what you love and help others discover the magic of Thermomix\*.
- 4 Make your first sale within 90 days and earn a bonus TM7 Shopper Bag!

Sell 0 and you pay \$2,250°

Sell 1 and you pay \$1,750\*

Sell 2 and you pay \$1,400\*

Sell 3 and you pay \$1,000\*

Sell 4 and you pay \$450\*

Sell 5, keep your TM7 and you pay \$0\*

Sell 6, keep your TM7 and **receive \$399**° full deposit refund

"I came on board through the EARN 6 program, which is a great way to get started as a Consultant, and haven't looked back."

**Wick Nixon** 



## Be rewarded for your passion

As a Thermomix® Consultant, you'll join a community that's all about food, fun and connection. You'll make a difference in people's lives—starting with your own—and be generously rewarded along the way.

Below is our commission table, showing how much you'll earn on Thermomix® sales.

Total closed sales in a calendar month	Commission per closed sale	Bonus payment	Total income at each level
1	\$260		\$260
2	\$260		\$520
3	\$260	\$500	\$1,280
4	\$260		\$1,540
5	\$260	\$1,500	\$2,800
6	\$260		\$3,060
7	\$260		\$3,320
8	\$260		\$3,580
9	\$260		\$3,840
10	\$260	\$7,400	\$10,000

Plus, for those who want to keep stretching – the rewards keep coming. Base commission of \$260 per sale + Bonuses = Total commission.

Total closed sales in a calendar month	Bonus amount*	Total income at each level
20 sales	\$14,800	\$20,000
30 sales	\$22,200	\$30,000
40 sales	\$29,600	\$40,000
50 sales	\$37,000	\$50,000
60 sales	\$44,400	\$60,000
70 sales	\$51,800	\$70,000
80 sales	\$59,200	\$80,000
90 sales	\$66,600	\$90,000
100 sales	\$74,000	\$100,000

## TheMix Shop **Commission**

Add to your income by earning 15% commission on the products you sell from TheMix Shop\*.



#### **Recruitment Bonuses**

Share your passion with others and get rewarded with generous bonuses when you recruit others to start their Thermomix® Consultancy journey.

**\$270** per active recruit

EARN Consultant: \$400 per active recruit

An active recruit means the newcomer has achieved 1 closed sale ithin their first 30 days. Recruits are not included in Sales calculations.

## Big wins deserve big rewards

From exclusive accessories and first access to new products, to once-in-a-lifetime travel experiences — we love celebrating your success in serious style.

We run exciting incentives all year round. Think dreamy getaways in stunning cities or tropical escapes, packed with entertainment, connection and just the right dose of sparkle.

You'll also have the chance to earn the latest must-haves from TheMix Shop to elevate your Thermomix® game. There's always something to aim for — and plenty of surprises along the way.

"It's more than just a kitchen appliance; it's about creating a community where we share the joy of healthy living and culinary exploration."

**JD Bourke** 



## Your Thermomix® journey, your way

Just wrapped up your first 90 days? You're just getting started!

Your next 6 sales in your next 90 days will each earn you an additional reward, as well as commission, potential bonuses and monthly incentives.

1 sale	Apron, Name Badge, and Blade Cover & Peeler
2 sales	Tea Towel & Vac-u-Seal Set
3 sales	Round 2.7LThermomix® Server
4 sales	Bread Mat Duo
5 sales	TM7 Second Bowl Set
6 sales	TM7 Trolley Bag & TM7 Cutter+

"Knowing my customers can count on me and being there every step of the way is what makes this journey so fulfilling."

**Diana Trifan** 

## Where will Thermomix® take you?

We see your potential – now it's time to dream bigger!

Complete your **Junior Team Leader program**\* and join us for a luxury escape to paradise – where we'll celebrate your success and dream big about the future. See you there!

# SUNDAYS

Love it, Share it, Lead it



## **Terms and Conditions**

#### Love it? Get it!

- 1. This Thermomix®TM7 "Love it, Get it" promotional earning offer (the Promotion) is only available for new Thermomix® Consultants with a 90 Day Program (90DP) start date on or after 05 November 2025, who sign their Contractor Agreement Form (CAF) on or after 9am AWST 01 November 2025. Ambassadors are eligible if they have had this status for six or more months (Participants).
- 2. By signing this agreement, you agree to pay a deposit of \$399 on a new Thermomix® TM7 (TM7). Upon signing the agreement, we will deduct \$399 from your preferred payment option. A link will be sent to you via your Consultant or Team Leader to complete payment. This deposit is non-refundable unless you achieve 6 closed TM7 sales within your 90DP.
- 3. You will be required to complete your Build Your Business training. Upon completion of this training, your TM7 will be dispatched to you and you will be provided with a copy of our Terms and Conditions of Sale.
- 4. You may cancel this Agreement within 10 clear business days of the date of signing. Upon cancellation, you must return the TM7 to us at your expense, if this has already been dispatched to you. If you have damaged the TM7 or have caused the TM7 to no longer be in an as-new condition, we reserve the right to dispute the cancellation of this Agreement.
- 5. A closed sale under this promotion refers to a customer TM7 sale where Vorwerk Australia Pty Ltd has received part or full payment before 11:59pm AWST during a calendar month, or promotional period, as stated. A closed sale does not include any TM7 orders made under any Thermomix® earning program, including TM7 orders in the "Love it, Get it" promotion.
- 6. You are only eligible to earn one TM7 under this Agreement. Refer to the table within clause 8 for the earning criteria to do so.
- 7. You agree that you will not receive any commissions on closed sales that contribute to you earning a TM7 under this Agreement. However, all closed sales made under this Agreement will count towards all other incentives and reward programs, unless expressly excluded.
- 8. Subject to clause 11, if a Participant does not earn their TM7 by closing 6 sales during their 90DP, we will invoice the Participant for any balance owing on the TM7, as specified in the table below. In the event the Participant has earned commission from sales closed after the end date of their 90DP prior to the invoice being sent, we will first deduct that commission from any balance owing. By signing this Agreement, you authorise Vorwerk Australia Pty Ltd to set off and deduct any commissions on closed sales against any balance owing and you agree to pay any balance owing within 7 days of an invoice being provided to you.

Closed Sales	Balance owing at end of 90DP	
0	\$2,250	
1	\$1,750	
2	\$1,400	
3	\$1,000	
4	\$450	
5	\$0	
6	-\$399 (full deposit refund)	

- 9. Upon achieving 6 closed sales and earning a TM7 under this Agreement, the commission on your next closed sale will start at level 1 of the Consultant commission table in the Contractor Commission and Incentive Plan.
- 10. When you achieve your first closed sale within the 90DP under this promotion, you will qualify to receive a bonus Thermomix® TM7 Shopper Bag. For eligible Participants, this will be dispatched within 10 clear business days after the closed sale date.

## **Terms and Conditions**

- 11. You must commence the 90DP within 30 days of signing the CAF. If this does not occur, Vorwerk Australia Pty Ltd will contact you to retrieve the balance owing for the TM7 and you will be removed from the "Love it, Get it" newcomer earning program. Prior to commencing your 90DP, you must have fully completed your Build Your Business training and have a minimum of 5 Demo bookings secured and logged in the Consultant Portal.
- 12. In the event that any closed sales attributed to achieving this incentive are cancelled during the promotional period (either due to customer request, return of the unit sold or fraudulent activity), that sale will no longer be attributed to this incentive. Where such cancellation occurs after the promotional period, Vorwerk reserve the right to recover from Participants any balance that would have been owing at the conclusion of the promotional period, had the cancelled sale not been included.
- 13. Vorwerk Australia Pty Ltd reserves the right to make changes to qualification criteria and accepts no liability arising from such change. No correspondence will be entered into.

#### **Commissions**

- 1. Closed sales are defined in the Contractor Commission and Incentive Plan document, and does not include any TM7 orders made under any Thermomix® earning program, including TM7 orders in the Love it? Get it! program.
- 2. The Mix Shop commission is not payable on items that have a discounted price of 30% or more off its RRP.
- 3. An active recruit means the newcomer has achieved 1 closed sale within their first 30 days. Recruits are not included in Sales calculations.

#### **Promotional Incentives**

- 1. The promotional rewards program is available on first six closed sales in the next 90 days following the new Consultant's 90 Day Program.
- 2. Full terms and conditions as stated in the Thermomix® Contractor Agreement Form and Rewards Best Practice Guide are applicable.
- 3. Offer ends 31st March 2026.
- 4. Qualifying criteria applies for the Whitsundays Junior Team Leader trip. Refer to separate flyer for full details.



## Ready to get started?

Contact your Consultant now

thermomix.com.au

