## Nina and Leon, out-of-state investor clients with 4 investment home purchases and 6 subsequent leases of their investment homes. We are

 so thankful that we have you as our friends and realtors to take care of so many things...thanks again for your amazing work!
## James Schell, Branch Manager, New American Funding - Managed the buyer client side for a Torres Team Listing in Spicewood, TX. Tracy was

 AMAZING to work with. She was professional and extremely knowledgeable and in this tough market, that is exactly what is needed. Even though we got hit by a snowstorm towards the end of the process which caused things to get hairy, Tracy stepped up big time at the end and basically saved the deal. She went above and beyond, and I would absolutely recommend that you work with Tracy for your real estate needs.Hon Sit bought a home in Leander, TX - I live in California and wanted to buy an investment property near Austin. Since I am out of town and not familiar with the area, it is essential that I have a knowledgeable and dependable local agent... I was nervous in the beginning because I worried things may not happen smoothly since I wasn't there, but the Team acted as my eyes and hands. The Team has deep knowledge and experience. They provided me valuable insights and contacts, for example, they found me a detailed oriented house inspector and he found a number of issues. The Team cares about their customer's satisfaction. They spent time to make sure I am happy with the house before it was closed, for example, they joined the house inspection and attended 2 walk-through in the closing week, and confirmed all issues have been fixed....since they are so capable, I think they should call themselves Torres the Total Team :-) Thank you to the Team for making my first purchase in Texas such a pleasant experience.
N. Leavitt purchased a single-family home in Lakeway, TX - My family and I arrived in Lakeway about $41 / 2$ years ago. Tracy Torres was recommended to us by a very good friend. She was very professional, kind and understanding when showing us homes. Tracy listened to all our needs, helped us with financing and the days when we felt we would never find the right home she kept us positive. Finally, we found our home and it was all thanks to her. Tracy is now a lifelong friend, and I would not recommend anyone else. Her knowledge of Austin and connections makes your journey that much easier. We have lived in many other countries and have changed our homes many times. We have never had someone like Tracy. She's the best of the best!

Georgia A. - We helped her buy \& sell her first condo in NW Austin, and then purchase her first single family home in Manor, TX. -Five stars!! Tracy is one of a kind! Tracy helped me find and buy my first home as well as sell it a few years later. Tracy is patient and answered all my questions no matter how small. She made buying/selling a home easy and painless! Would highly recommend working with her!

Addison L. first time home buyer. We helped him negotiate a new roof \& foundation for a home in a very desirable location that was priced right for his budget. On my home buying journey, I've come across dozens of realtors, all of them being very eager to help me find and buy a home. A month crawled by, and my search stopped when I finally decided to give Tracy a call. As a young adult I had my doubts about the process, but Tracy possessed the faith and patience to help guide me through. Her knowledge and experience not only got me the house I wanted, but also made sure that it was in livable condition. Safe to say Ric and Tracy made a seemingly unenthusiastic process a very enjoyable one. I strongly recommend that if you're in Austin looking for a home you call them. It will be the best decision you make on your home buying journey.

## J R. , another first-time home buyer employed by Fairway Mortgage - I

 originally got in touch with Tracy about a year ago. She was recommended to me by a real estate investor. She showed me a couple homes, and then I decided it wasn't the right time for me to buy. Fast forward to today - my loan for my first house just funded. I'm so glad I went back to Tracy. She was patient, thorough, and organized from beginning to end. I didn't think I'd find everything I wanted in a house for the monthly payments I needed. But Tracy found a property that exceeded my expectations, and we jumped on the opportunity ASAP. Thanks to Tracy, my homebuying experience was stress-free...actually, it was fun...When I make recommendations, I take it seriously because they have my name stamped on them too. I have zero hesitation in recommending the Torres Team.
## Karwan Falamerz, Seller (We represented the buyer of his Manor, TX

 home). Great realtor and awesome person-very knowledgeable and really cool laid back work style to get the job done before time. Very attentive to details I highly recommend her.