

ASBESTOS GEEK PIC OF THE WEEK

March 20, 2024



A weekly post featuring pictures of asbestos-related artifacts from the private collection of Andy Rowland, CIH – Principal at IMPRIMIS Forensic Health & Safety.



When we think of Vinyl Asbestos Tile (VAT), I suspect most of us think about companies like Armstrong or Kentile, but this week's pic is proof that insulation manufacturers like Johns Manville were active in the VAT market as well.

This is what might have been referred to as a "Salesman's Sample Kit" or a "Salesman's Sampler."

Before the advent of television and the internet, companies had to peddle their wares store to store or door to door. The Salesman's Sampler was a critical means of pitching products, and they were used to sell tractors, washing machines,

sewing machines, fertilizer, chamber pots, and even Vinyl Asbestos Tile.

I suspect that many of you have a sampler like this one sitting on your desk next to your Sad Iron.



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