



REFERRAL FEE AGREEMENT

(C.A.R. Form RFA, Revised 10/98)

IDENTIFICATION OF PERSONS AND ENTITIES:

REFERRING BROKER: (Brokerage firm name)
REFERRING AGENT (if any): (Associate-Licensee)
Address
Phone Fax E-mail

RECIPIENT BROKER: (Brokerage firm name)
RECIPIENT AGENT (if any): (Associate-Licensee)
Address
Phone Fax E-mail

PRINCIPAL: (Client or Customer name)
Address
Phone Fax E-mail

AGREEMENT:

In consideration for receipt of the referral of Principal from Referring Broker, Recipient Broker agrees to pay Referring Broker as follows:
% of the total gross compensation earned by Recipient Broker (based upon the Principal's side of the transaction), OR
\$, payable (through escrow, if used in Principal's transaction) upon recordation of deed or other evidence of transfer, if within 12 months (or ) from the date of this Agreement, Principal:

- Buy
Sell
Leases
Other

Other terms:

Date:

Date:

REFERRING BROKER:

RECIPIENT BROKER:

(Brokerage firm name)

(Brokerage firm name)

By
Its Broker Office Manager (check one)

By
Its Broker Office Manager (check one)

(Print Name)

(Print Name)

Referring Broker
Tax ID #

California real estate law prohibits (a) a broker from paying compensation for licensed activity to anyone other than (i) a broker, (ii) a salesperson who is licensed under the compensating broker or (iii) a broker of another State and (b) a salesperson from paying compensation to another licensee for licensed activity, except through the employing broker. Federal law prohibits giving or accepting a fee or other thing of value for a referral involving a federally related mortgage loan (most residential one to four property transactions) unless pursuant to a cooperative brokerage arrangement.

© 1998, California Association of REALTORS®, Inc. United States copyright law (Title 17 U.S. Code) forbids the unauthorized distribution, display and reproduction of this form, or any portion thereof, by photocopy machine or any other means, including facsimile or computerized formats. THIS FORM HAS BEEN APPROVED BY THE CALIFORNIA ASSOCIATION OF REALTORS® NO REPRESENTATION IS MADE AS TO THE LEGAL VALIDITY OR ACCURACY OF ANY PROVISION IN ANY SPECIFIC TRANSACTION. A REAL ESTATE BROKER IS THE PERSON QUALIFIED TO ADVISE ON REAL ESTATE TRANSACTIONS. IF YOU DESIRE LEGAL OR TAX ADVICE, CONSULT AN APPROPRIATE PROFESSIONAL. This form is made available to real estate professionals through an agreement with or purchase from the California Association of REALTORS®. It is not intended to identify the user as a REALTOR®. REALTOR® is a registered collective membership mark which may be used only by members of the NATIONAL ASSOCIATION OF REALTORS® who subscribe to its Code of Ethics.

Published and Distributed by:
REAL ESTATE BUSINESS SERVICES, LLC.
a subsidiary of the California Association of REALTORS®
525 South Virgil Avenue, Los Angeles, California 90020

