

**BOARD OF DIRECTORS MEETING
ARROWHEAD COUNTRY CLUB
JUNE 13, 2018**

Terry McKillip called the meeting to order at 5:30 PM.

MEMBERS PRESENT: Terry McKillip, Matt Wiesner, Harv Varness, Al Sabin, Shar Sabin, Jeff Waechter, Rich Firebaugh, Scott Mathson, Nick Venturi

NEW BD. MEMBERS SEATED: Randy Blanton, Dale Risinger

MEMBERS ABSENT: Scott Gall, Dale Risinger

MANAGERS PRESENT: Rocky Vonachen, Reid Koberg

MINUTES FOR MAY 9, 2018: Al Sabin moved and Jeff Waechter seconded the motion to approve the minutes as submitted. All approved.

No Guests present.

FINANCIAL REPORT: Rocky handed out the most complete Income and Expense Summary that the Board has had in several months. Roger Lakin compiled this detailed line item by line item income and expense report for the various departments of the Club. A membership recap was also included showing that currently we have 288 memberships—down approximately 30 from where we need to be to meet our budget projections. Carrying these projections forward to the end of the fiscal year would leave the Club with a deficit of approximately \$87,000, if current membership levels are sustained.

MANAGER/COMMITTEE REPORTS:

SUPERINTENDENT (Reid Koberg) and GROUND AND GREENS (Matt Wiesner):

Timely rain has left the golf course in excellent condition. Cart path repair on #5, 12, 13, and 14 will begin on Monday, weather permitting.

GOLF PROFESSIONAL (Chad Robbins) and GOLF COMMITTEE (Harv Varness):

As noted in the report, guest rounds are up, with the promotion during April and May contributing to the positive number. It is recommended that the same promotion be continued during Sept., October, and November. The forward tees have been well-received.

The newly formed Handicap Committee will be meeting shortly and will help determine which tee blocks could be moved forward to create a “forward” hybrid tee set. Shar

Sabin in conjunction with representatives of the WGA Sports Committee will assist in obtaining data so that more formal tee areas, distances, and hole handicaps can be developed for the start of next year. Placement of the various tee markers on some holes will also be addressed.

BUSINESS MANAGER (Rocky Vonachen): Rocky reports that he has been welcomed by the membership and was complimentary of all those who have offered help. Several Bd. members expressed that feedback they had received was very positive as well.

We have 3 new full member applications and 12 pool members to approve.

OTHER COMMITTEE REPORTS:

POOL (Shar Sabin):

Due to a crack in the diving board, the diving pool has to be shut down. Rocky indicated that a wood board or aluminum board were options with the aluminum board costing about \$1100 more. The wood board was approved for purchase.

Members bringing alcohol to the pool continues to be a problem. Signs will be posted and an email will be sent to all members regarding our policy that prohibits alcohol from being brought into or taken out of the Club.

The baby pool cover is being installed.

Umbrellas have not been purchased. Shar will obtain some prices before we determine how many to buy.

The first pool "guest day" was a success, and the Board approved additional days of a similar nature be held throughout the summer.

SOCIAL (Al Sabin):

Both the Member Appreciation Cocktail Party and the Steak Fry were well attended with about 130 at each event. Both returned a small profit. The Cocktail Party netted \$1300 and the Steak Fry about \$1066.

Volunteers will be used for all events, but no discounts will be given for workers this year.

MEMBERSHIP (Scott Mathson):

The promotions are going well so far, with 10 of the 10-pass booklets and 5 of the 5-pass booklets sold so far. The raffle held at the Steak Fry yielded an additional \$400.

Rocky has been using Facebook and emails to promote membership opportunities at ACC.

LONG RANGE PLANNING (Rich Firebaugh):

Due to his additional responsibilities and time constraints because of the Busey Bank merger, Rich asked to be relieved of the chairmanship of this committee. He will remain on the committee to help as needed. Terry asked for a volunteer to take over this position.

OTHER FACILITIES (Terry McKillip and Al Sabin):

The deck is nearing completion, and we are waiting to proceed with the cart shed repair until we see the costs to be incurred with the replacement HVAC units for the clubhouse. Two will be replaced with work to start inside on Thursday. Work on the HVAC starts on Monday, and a crane will be here on Thursday to place the new units on the roof.

PERSONNEL (Terry McKillip):

The Committee met with the managers to review the updated Personnel Policy Handbook. Copies were given to each manager.

OLD BUSINESS: None

NEW BUSINESS:

Terry presented 3 ideas to promote additional revenue for the Club. The first to allow the public limited access to play on non-outing Monday afternoons generated some questions and concerns about a precedent being set allowing public play. Terry will revise the idea and give it to the Membership Relations Committee for recommendations.

The second to allow pool/social members to play golf for 5 times WITHOUT A MEMBER BEING PRESENT was approved. That change will be communicated to all members but especially those with a pool or social membership.

It needs to be clear that the pool/social members are required to pay Guest Fees to play. The change in restrictions is that they will not need to be "a guest" of a member to play, and they will be entitled to bring guests to play golf.

An option to include 5 rounds of discounted golf/cart fees with a pool membership was also referred to the Membership Committee for refinement.

Rich Firebaugh moved and Jeff Waechter seconded the motion to approve the member applications. All Approved.

MOTION TO ADJOURN:

Rich moved and Matt seconded the motion to adjourn. All Approved.