



FREQUENTLY ASKED QUESTIONS

1. HOW DO I GET STARTED WITH BUYING OR SELLING A HOME?

TO GET STARTED, SIMPLY REACH OUT TO ME! WHETHER YOU'RE BUYING OR SELLING, WE'LL BEGIN WITH A CONSULTATION TO DISCUSS YOUR GOALS, TIMELINE, AND NEEDS. FROM THERE, I'LL GUIDE YOU THROUGH EVERY STEP OF THE PROCESS WITH PERSONALIZED ADVICE AND SUPPORT.

2. WHAT ARE THE COSTS ASSOCIATED WITH BUYING A HOME?

WHEN PURCHASING A HOME, YOU'LL TYPICALLY ENCOUNTER COSTS SUCH AS THE DOWN PAYMENT, CLOSING COSTS, AND INSPECTIONS. I'LL WORK WITH YOU TO EXPLAIN ALL POTENTIAL COSTS UPFRONT, SO YOU CAN FEEL CONFIDENT IN THE PROCESS. IF YOU HAVE QUESTIONS ABOUT FINANCING, I'M HAPPY TO CONNECT YOU WITH TRUSTED LENDERS.

3. HOW LONG DOES IT TAKE TO BUY OR SELL A HOME?

THE TIMELINE CAN VARY DEPENDING ON YOUR SITUATION, MARKET CONDITIONS, AND WHETHER YOU'RE BUYING OR SELLING. TYPICALLY, BUYING A HOME TAKES ANYWHERE FROM 30 TO 60 DAYS AFTER YOUR OFFER IS ACCEPTED, WHILE SELLING A HOME CAN TAKE ANYWHERE FROM A FEW WEEKS TO A COUPLE OF MONTHS, DEPENDING ON MARKET DEMAND AND OTHER FACTORS. I'LL KEEP YOU UPDATED EVERY STEP OF THE WAY.

4. HOW DO I KNOW WHAT MY HOME IS WORTH?

I OFFER A FREE HOME VALUATION TO GIVE YOU AN IDEA OF WHAT YOUR PROPERTY COULD SELL FOR IN THE CURRENT MARKET. THIS WILL BE BASED ON COMPARABLE HOMES IN THE AREA, THE CONDITION OF YOUR HOME, AND THE LATEST MARKET TRENDS. I ALSO PROVIDE A DETAILED, NO-OBLIGATION MARKET ANALYSIS.

5. DO I NEED A REAL ESTATE AGENT TO BUY OR SELL A HOME?

WHILE IT'S NOT REQUIRED, HAVING A TRUSTED REALTOR BY YOUR SIDE CAN MAKE ALL THE DIFFERENCE. I'LL HANDLE NEGOTIATIONS, PAPERWORK, AND ENSURE EVERYTHING RUNS SMOOTHLY SO THAT YOU CAN FOCUS ON WHAT MATTERS MOST. MY GOAL IS TO MAKE THE ENTIRE PROCESS AS STRESS-FREE AS POSSIBLE FOR YOU!

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