

**LKJ REALTY provides comprehensive, personalized real estate services throughout San Francisco, Marin & Sonoma County.**

With decades of experience, we are trusted experts in the field, offering a full range of services including:

- **Leasing & Property Management**
- **Residential Sales & Property Purchase**
- **Home Preparation & Vendor Coordination**
- **Investment & Income Property Guidance**

Whether you're buying, selling, or renting, we're here to guide you through every step of the process with a commitment to results.



## Property Management

We alleviate the burden for property owners by offering full-service, white-glove management. Services include rent collection, accounting, maintenance, tenant compliance and tax documentation.

### Management Fees

6% of gross rents with a minimum of \$375 per month for condominiums and \$400 per month for single family homes.

- We do not up-charge vendors
- We do not bill for hours
- There is only one monthly fee

## Residential Leasing

Residential leasing is our premier service. Our Licensed agents have specific experience navigating the continuously evolving rental regulations in California and cities in the Bay Area.

**Tenants** It is crucial, now more than ever, to select a real estate agent who recognizes the significance of securing qualified, screened tenants that enhance the profitability of your investment.

**Lease Term** Whether you have a property that is short or long term, furnished or unfurnished, our agents can provide a comprehensive plan that benefits your particular rental needs.

**The Leasing Process** The steps to assist you include: Setting rental pricing, marketing the unit through our vast network of connections and numerous on-line websites, comprehensive tenant screening and finally providing a legally vetted lease with required California leasing documents.

**Leasing Fees** Commission fees are 6% of the total rent for lease terms of 12 -23 months and 5% of the total rent for lease terms of 24 months or more. Short term rentals under one year is 70% of a month's rent.

## Sales and Income Investment

Many of our leasing and management clients turn to us when their investment goals evolve, trusting us to guide the successful sale of their home or income property with the same level of expertise and personalized service.