

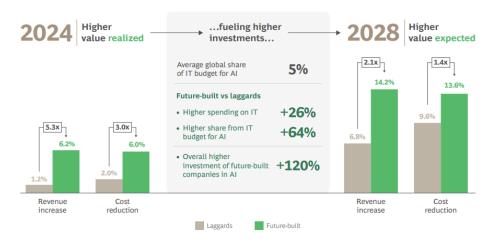
## **Executive Summary**

- Artificial intelligence is now a core driver of competitive advantage in asset and wealth management. Companies with advanced AI operating models report materially better financial performance, with "future-built" firms generating 1.7 times more revenue growth and 1.6 times higher EBIT margins than late adopters (BCG, 2025).
- Wealth management leaders apply AI end-to-end, from mobile-first onboarding and biometric KYC to agent-assisted advice, real-time drift monitoring, and scaled compliance. This is occurring as the United States faces a projected shortfall of roughly 100,000 financial advisors by 2034, which elevates the need for human-AI collaboration rather than increased headcount alone.
- Hedge funds increasingly rely on generative and agentic AI for research, signal generation, and execution. Recent research also finds adopters reporting 3-5% higher annualized returns than non-adopters, and industry surveys show near-universal daily use among managers, with allocators rewarding credible AI programs.
- Implementation outcomes depend as much on operating model design and governance as on tooling. Institutions that jointly own AI between business and technology, and that measure value at the workflow level, scale faster and capture more of the impact.

### Introduction

The asset management industry has entered a decisive phase of AI adoption in which value creation is tied to operating model change rather than pilots or isolated tools. Evidence from large cross-industry panels indicates that organizations with mature, AI-first workflows and governance deliver stronger revenue growth and margins than peers that have not yet re-architected their operations for AI.

Future-Built Companies Create a Virtuous Cycle by Higher Spending on IT and Reinvestment of Gains from AI



Source: BCG Build for the Future 2025 Global Study (n = 1,250).

Note: Results reflect the business area respondents know best, not always the full company. Revenue increase and cost reduction are calculated as a percentage of annual revenue through AI efficiency gains in areas where AI is applied.

In wealth management, the strategic rationale is sharpened by talent dynamics. McKinsey projects a shortage of roughly 100,000 financial advisors by 2034 absent significant productivity gains, which makes scalable, supervised AI systems a practical requirement for maintaining advisory capacity and service quality.

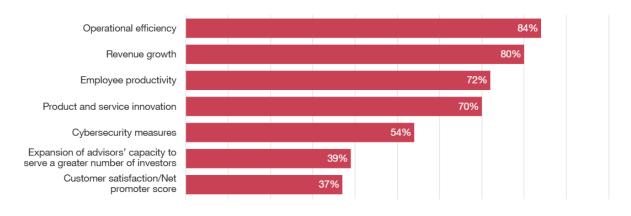
In hedge funds, adoption is moving from experimentation to daily use. AIMA's latest survey reports that 95% of managers now use generative AI in their work, while a majority of institutional investors prefer managers that budget meaningfully for AI. Early academic evidence associates adoption with measurable risk-adjusted outperformance, around a 300-500 basis points increase.

## Part I: Wealth Management

Wealth managers are re-architecting the client journey around AI. Digital onboarding has moved beyond digitized forms to orchestrated, real-time identity and suitability checks that capture data once and reuse it across KYC, AML, account opening, and initial portfolio construction. Optical character recognition and biometric verification now clear the majority of cases straight through, while orchestration layers route edge cases to human review. The operational effect is shorter time-to-funding, fewer handoffs, and higher first-time-right rates. PwC (2024) reports cost-to-acquire reductions of up to 45% and materially higher win rates where comprehensive digital onboarding is in place. These firm-level results align with broader sentiment data showing that 84% of managers expect efficiency gains from AI and 80% expect revenue growth (PwC, 2024). Complementary market research places the AI wealth segment near USD 9.8 billion by 2025 with sustained double-digit growth, indicating that supply and demand are both scaling (Burnett, 2025; Natixis, 2025).

# New technologies are affecting operational efficiency, revenue growth and employee productivity

(Showing only 'to a large extent' and 'to a very large extent' responses)



Question (all respondents): How significantly have disruptive technologies impacted these strategic areas in your AWM organisation? Source: PwC Global AWM & ESG Research Centre

Beyond onboarding, AI has become central to advisor productivity and portfolio oversight. Intelligent copilots now surface contextual insights and tailored recommendations at the precise moment they are most useful. During the volatility of April 2025, JPMorgan's Coach AI enabled private bank advisors to retrieve research instantaneously, anticipate client inquiries, and personalize outreach, leading to higher client satisfaction and measurable increases in product uptake (Reuters, 2025). Similar enhancements in analytical visibility are occurring through platforms such as Addepar, which introduced drift monitoring dashboards that continuously track portfolio alignment against investment models. Advisors can now detect deviations from client mandates or benchmarks in real time and rebalance proactively, shifting risk management from episodic reviews to continuous supervision that strengthens suitability and performance alignment. For end clients, this evolution enhances transparency and confidence, as AI-driven oversight enables clearer explanations of portfolio behavior, faster communication around risk events, and greater trust in the advisor relationship.

## Part II: Hedge Funds

Hedge funds are integrating AI across research, execution, and oversight within unified workflows that link data acquisition, model design, and operational risk controls. Adoption is now mainstream. AIMA's 2025 survey finds that 95% of fund managers already employ generative AI in their investment or research activities, and 58% anticipated expanding its use in investment processes in 2024, up sharply from 20% the previous year. This evolution reflects a structural shift rather than a passing trend, with research associating sustained AI adoption with a 3 to 5% annualized return premium over non-adopters (Joshi, 2025), and 60% of institutional investors report being more likely to invest in hedge funds that allocate meaningful resources to AI research and implementation (AIMA, 2025).

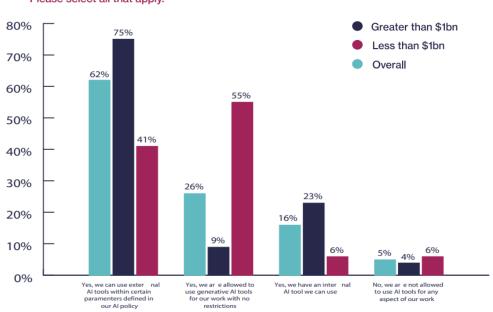


Figure 1: Does your firm allow staff to use generative AI tools to support their work? Please select all that apply.

Source AIMA: Charting the course: Lessons from AI leaders in alternative investment, 2025

At the research level, agentic systems now scan and process large volumes of structured and unstructured data to identify patterns that may be imperceptible to human analysts. A notable example is Bridgewater Associates' Artificial Investment Associate (AIA) Labs, which recently launched a 2 billion-dollar AI-managed fund built on modular large-language models. Within this system, individual agents specialize in specific domains such as macroeconomic trends, credit flows, or market sentiment and collaborate through blueprint chains that link natural-language queries with data-processing steps. Human analysts subsequently review and refine the resulting hypotheses before validation. This hybrid framework has resulted in accelerated research iteration cycles and stronger alignment between macroeconomic theses and signal generation (Basak, 2024).

Execution processes have also become increasingly intelligent. Reinforcement-learning algorithms embedded in execution management systems dynamically optimize order slicing, timing, and venue selection based on intraday liquidity conditions and volatility patterns. These systems can adapt trading tactics to changing market microstructure, minimizing implementation shortfall and slippage without compromising compliance boundaries. At the same time, natural-language copilots and generative analytics streamline trader workflows by summarizing order books, reconciling fills, and verifying limit adherence before execution, enhancing both speed and control.

Operationally, AI supports end-to-end risk surveillance and reporting. Continuous monitoring platforms integrate real-time market data, news, and corporate-action feeds to flag exposures and regulatory developments instantaneously. Scenario engines simulate macroeconomic shocks and sector-specific disruptions, allowing risk managers to rebalance or hedge before losses materialize. Hedge funds employing these systems have reported measurable improvements in Sharpe ratios and up to a 15% reduction in drawdowns due to faster detection of correlated risks and earlier mitigation. Institutional allocators are also embedding AI readiness into their due diligence frameworks. According to Preqin's 2025 Global Alternatives Survey, 68% of limited partners report that a manager's AI governance and data strategy now influence allocation decisions, reflecting a shift in investor emphasis from performance alone to demonstrable technological competence (Bennett-Lynch, 2025).

#### Conclusion

Despite its transformative potential, AI implementation in asset and wealth management remains a complex endeavor shaped by technical, organizational, and regulatory constraints. The same attributes that enable speed and analytical breadth, such as autonomous model generation and continuous data ingestion, also introduce risks of model hallucination, look-ahead bias, and opacity that can distort outputs and weaken explainability. Data privacy concerns also pose a significant challenge, with 81% of firms worried about exposure and compliance risks across interconnected systems (AIMA, 2025). Addressing these challenges requires human-in-the-loop validation, and auditable controls that provide transparency to every stage of the process.

Leading institutions now experiment with sandboxed environments, provenance checks, and multi-model strategies to diversify technical exposure while maintaining regulatory traceability and model governance, as recent regulatory commentary underscores the growing expectation for explainable and controllable AI systems in financial services. In 2024, the U.S. Securities and Exchange Commission (SEC) issued guidance highlighting that the use of generative and predictive models in investment advice must comply with fiduciary and best-interest standards, with firms required to document model rationale and oversight mechanisms. Similarly, the European Securities and Markets Authority (ESMA) proposed an AI governance framework under MiFID II, emphasizing human accountability, model auditability, and data provenance. These developments signal a transition from principle-based supervision to proactive oversight, where AI risk governance will be evaluated alongside traditional operational and market risk controls.

However, AI is also reshaping asset management by improving client experience, compressing cycle time, and deepening risk discipline. The advantage compounds for firms that make AI an operating principle, not a set of tools. Wealth managers combine digital origination, agent-assisted advice, and automated controls, sustaining advisory capacity despite talent gaps; hedge funds apply agentic AI across research, execution, and risk to expand the search for alpha while maintaining auditable oversight. As investors, allocators, and supervisors converge on expectations for both performance and accountability, credible governance has become as decisive for long-term advantage as alpha generation itself. Firms that pair technological ambition with disciplined transparency will define the next phase of sustainable, AI-driven growth in asset management.

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