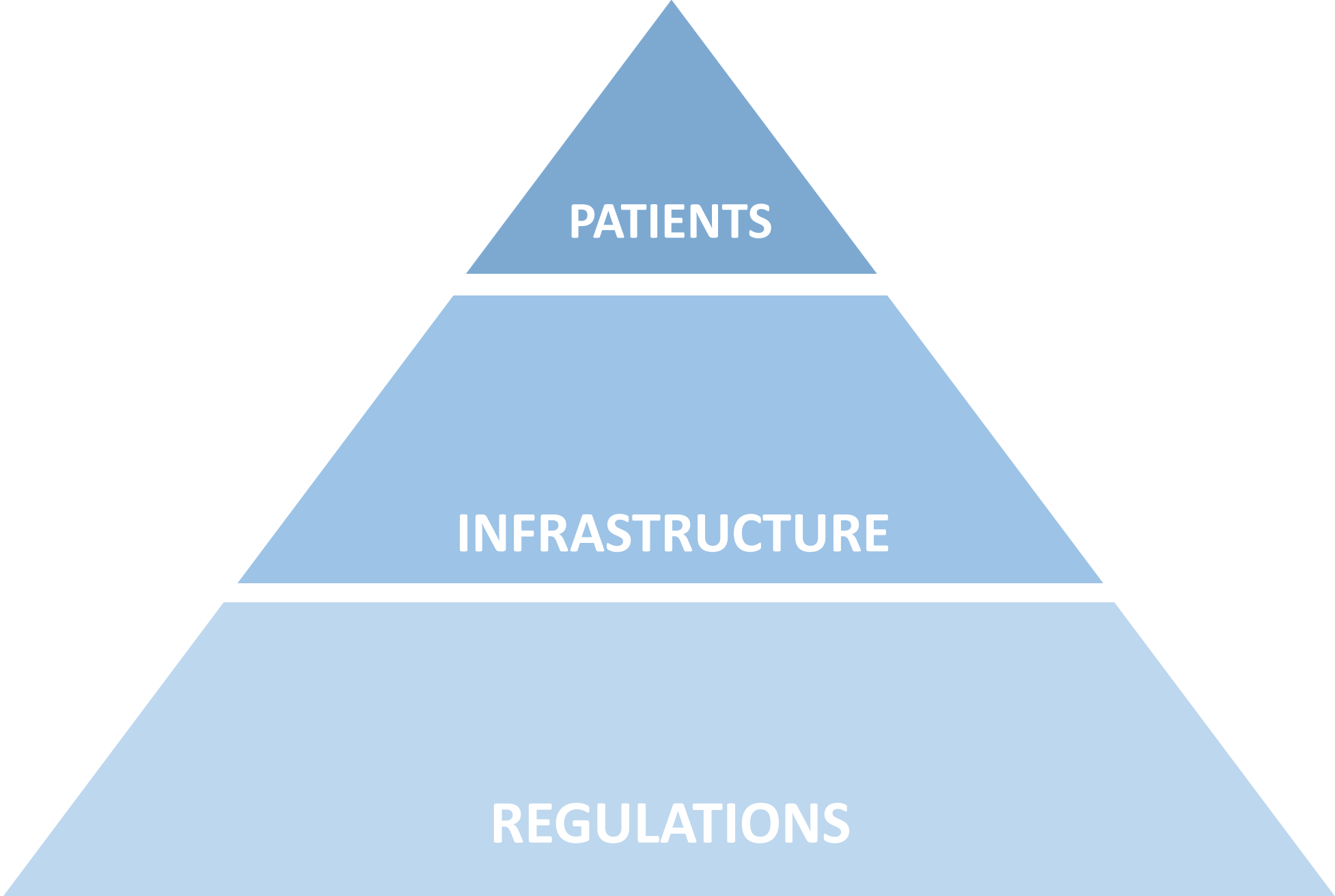




Joint Study Commission on Low-THC Medical Cannabis Oil Access

Susan Driscoll 09.18.18





PATIENTS

INFRASTRUCTURE

REGULATIONS

***** RECOMMENDATION for GA Access : Vertically - Integrated Medical Cannabis Program *****

DEPARTMENT OF MEDICAL CANNABIS PROGRAM

REGULATIONS

**Department
Of Agriculture**

**Board of Pharmacy, Dept of Health, or appropriate
regulatory agencies that currently regulate GA entities**

OPERATIONS

Vertically-Integrated Cannabis Companies

**Current Controlled
Substance Labs
(registered w/ GA)**

Cultivation

**Manufacturing /
Processing**

**Dispensing /
Delivering**

Testing

Vertically-Integrated Cannabis Companies

*Minimum Initial Number Required, with Expansion
at Discretion of Regulator*

KEY DISCUSSION POINTS

1. **Vertically-Integrated** vs Individual Licenses (potential for segmentation over time)
2. Number of Entities Authorized – set an initial minimum based on population and medical indications; leave to **discretion of Department of Medical Cannabis** of when to expand and how much; similar to hospitals Certificate of Need
3. **For Profit** vs Non-Profit
4. Public Private Partnership vs **Private Ownership**
5. **Limited Ownership** - One Entity per License / One License per Entity

OTHER KEY CONSIDERATIONS



OTHER KEY CONSIDERATIONS



- Florida initially regulated entities to the letter of their applications; however, with changes of laws and growth in the market those applications are no longer as relevant to the current, on-going operations.
- Georgia must develop base level regulations similar to that of agriculture food safety, and pharmaceutical compounding pharmacies, while also having the ability to monitor the “softer” elements of licensees for adherence to their commitments to the State. (i.e. economic development plans, community involvement, charitable contributions, etc.)

OTHER LEGISLATIVE CONSIDERATIONS

- Taxes and Appropriations
- Application / Renewal Fees and Financial Health
- Pricing
- Personnel Requirements
- Inventory Tracking
- Security Requirements
- Open Access for Patients

The **table below** shows Colorado's gross medical and retail cannabis tax and fee collections by calendar year, beginning in 2014.

CALENDAR YEAR	TOTAL REVENUE
2014	\$67,594,323
2015	\$130,411,173
2016	\$193,604,810
2017	\$247,368,473



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