



Inc.

LAND & NEW HOMES CONSULTANTS
DEVELOPMENT CONSULTANCY AGENTS

RETAINED SERVICES... THE FOUNDATION OF SUCCESS

No one property is marketed in isolation... regardless of whether we are talking about a single home, or land for development for residential purposes. The reality is that any agent who is doing the right thing by their clients should be looking to expose a property to as many potential buyers as possible, often resulting in multiple shows of interest and competition.

How can this be avoided?

With our retained services we work solely with a client, forming a close partnership and understanding of requirements, and then actively seeking on and off market opportunities to provide to them on a first come, first served basis.

LAND OR DEVELOPMENT

This highly competitive market place is constantly evolving, pricing changes on a monthly basis, new regulations are introduced regularly, and costs to achieve planning and build appear to be ever increasing... for now at least!

This is when having an experienced expert in your corner is vital to your success.

We've worked on a retained basis with many clients over the years, not just delivering off market opportunities but providing the advice and guidance to make everything work for the best.

“ Always helpful at every stage. Willing to answer any questions with total transparency, and honesty. Now an important member of our team as we grow our portfolio. Great service and I highly recommend.

Doug and Catherine Lane



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DREAM HOMES

In any market, searching for your dream home, or even just a property that ticks a good percentage of your wish list can be very challenging.

A sellers market sees high competition for homes, risks of gazumping and the stress of having to be the highest bidder in a high pressure situation. Versa Versa, a buyers market sees lower stock, limited options and the best homes being kept from the market.

This is where using a buying agent can be your best bet and for this reason, more and more dedicated buyer agents are opening their doors for business.

We're delighted to have been offering this service to our retained clients and, very soon, will be expanding this further... get in touch for more details.

“ Chris Stephens is a true professional. His knowledge of the business and client communication is excellent. His residential Home Search Service is a fantastic concept that focusses on specific client requirements Chris will act on your behalf ,register with all the local agents and filter and review all suitable properties .He can also view on your behalf before making a recommendation. He is a well known and trusted consultant and many of his partner agents will alert him to new properties coming on to the market before going live. He makes the process hassle and stress free.

I would highly recommend Chris, it was a pleasure doing business with him.

Danny Sloan



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