



# ALIGN

ABUNDANCE PLAN

## AFFILIATE PATH

20% Commissions on Sales through your Personal Link  
Affiliates are eligible for Personal Volume Pool

## AMBASSADOR PATH

Scaled Commissions on Sales through your Personal Link  
Ambassadors may build a team, rank advance and are eligible for team pay and pools

## AMBASSADOR RECOGNITION RANKS

\*All Ambassadors must produce \$500 personal volume in the calendar month to achieve and be paid at ALIGN recognition ranks.

TEAM LEADER		\$5000 COMPANY VOLUME
SILVER LEADER	\$1000 FRONTLINE VOLUME	\$10,000 COMPANY VOLUME
GOLD LEADER	\$2500 FRONTLINE VOLUME	\$20,000 COMPANY VOLUME
PLATINUM LEADER	\$5000 FRONTLINE VOLUME	\$50,000 COMPANY VOLUME
DIAMOND LEADER	\$10,000 FRONTLINE VOLUME	\$100,000 COMPANY VOLUME

### AMBASSADOR PV PAY

PV - \$1 - \$999	20%
PV - \$1000 +	25%
PV - \$2000+	30%
PV - \$3500+	35%
PV - \$5000+	40%

### AMBASSADOR TEAM PAY

LEVEL 1 - 7% - UNLOCK WITH \$500 PV
LEVEL 2 - 6% - UNLOCK WITH \$500 PV & \$2500 FLV
LEVEL 3 - 4% - UNLOCK WITH \$500 PV & \$5000 FLV
LEVEL 4 - 3% - UNLOCK WITH \$500 PV & \$7500 FLV
LEVEL 5 - 2% - UNLOCK WITH \$500 PV & \$10,000 FLV

## AMBASSADOR BONUSES

ALIGN Ambassadors are eligible for generous bonuses monthly, quarterly and when they rank advance. Bonus will be paid out the following month.

## AMBASSADOR RANK ADVANCEMENT BONUSES

\*All Ambassadors must produce \$500 personal volume in the calendar month and achieve rank requirements to earn ALIGN Rank Advancement Bonuses.

TEAM LEADER	\$250.00 CASH BONUS AND \$50 PRODUCT CREDIT
SILVER LEADER	\$500.00 CASH BONUS AND FLOWERS
GOLD LEADER	\$1000.00 CASH BONUS, FLOWERS AND GIFT AT ALIGN CONVENTION
PLATINUM LEADER	\$2500.00 CASH BONUS, FLOWERS AND GIFT AT ALIGN CONVENTION
DIAMOND LEADER	\$5000.00 CASH BONUS, FLOWERS AND GIFT AT ALIGN CONVENTION

## MONTHLY WELLNESS BONUS

\$1000 in PV and 3 new team members in a calendar month and earn \$100 Wellness Bonus for your personal self care and wellness. Bonus will be paid out the following month.

*Only Ambassadors are eligible for this bonus.*

## QUARTERLY CONSISTENCY BONUS

Achieve 10 consistency points in the quarter and receive a \$500 cash bonus. Bonus will be paid out the following month.

**\$1000 in PV = 1 CONSISTENCY POINT**  
**NEW FRONTLINE TEAM MEMBER = 1 CONSISTENCY POINT**  
**ANY COMBINATION OF PV AND NEW FRONTLINE POINTS CAN BE USED TO HIT 10 POINTS.**

*Only Ambassadors are eligible for this bonus.*

## NOTES



## HOW THE ALIGN POOLS WORK

ALIGN Affiliates and Ambassadors are eligible for generous and dynamic pool sharing each month. ALIGN places 3% of net sales generated by Affiliates and Ambassadors in our ALIGN pools. Shares are paid out the following month to qualifying earners.

*\*All Affiliates and Ambassadors must produce \$1000 personal volume in the calendar month to qualify for any shares in any of the ALIGN Pools.*

### FOUNDERS CIRCLE POOL

#### FOUNDERS CIRCLE

(eligibility March 1- Aug 31 2023)

Achieve Team Leader during the eligibility period and unlock Founders Circle Share. Every month you maintain Team Leader during your time at ALIGN you will earn one share in the Founders Pool.

### PERSONAL VOLUME POOL

*Sell*

ALIGN rewards our top sellers with our Personal Volume Pool. Achieve our PV Sales Tiers below and increase your shares in the PV Pool!

\$3,000+ IN PV = 1 SHARES  
\$5,000+ IN PV = 3 SHARES  
\$7,500+ IN PV = 5 SHARES  
\$10,000+ IN PV = 7 SHARES

### FRONTLINE VOLUME POOL

*Share*

ALIGN rewards our top mentors with our Frontline Volume Pool. Achieve our FLV Tiers below and increase your shares in the FLV Pool!

\$2,500-4,999 IN FLV = 1 SHARE  
\$5,000-7,499 IN FLV = 3 SHARES  
\$7,500-9,999 IN FLV = 5 SHARES  
\$10,000 IN FLV = 7 SHARES

### LEADERSHIP POOL

*Lead*

ALIGN rewards our top leaders with our Leadership Pool. Achieve \$2500 FLV and our CV Tiers below and increase your shares in the Leadership Pool!

\$25,000+ IN CV = 1 SHARES  
\$50,000+ IN CV = 3 SHARES  
\$75,000+ IN CV = 5 SHARES  
\$100,000+ IN CV = 7 SHARES

**Affiliate:** An Affiliate with ALIGN is defined as someone who enrolls with ALIGN and earns 20% on commissionable volume through their unique link. Affiliates with ALIGN are eligible for the personal volume pool. Affiliates will be direct to the company and cannot recruit or be recruited by Ambassadors. Affiliates can upgrade their "account type" to Ambassador if they choose to. When an Affiliate decides to upgrade their account to Ambassador, they will choose a mentor at that time.

**Ambassador:** An Ambassador with ALIGN is defined as someone who enrolls with an ALIGN business kit and earns 20-40% commissionable volume through their unique link. Ambassadors are also paid on their team's commissionable volume, pools and bonuses and can recruit to build a team. Ambassadors will choose a mentor at the time of enrollment.

**PV:** Also known as "Personal Volume" The volume of your personal purchases and any customer sales or purchases made through your personal link.

**FLV:** Also known as "Frontline Volume" The total volume produced by your level one. Does not include your PV "Personal Volume"

**CV:** Also known as "Company Volume" The total volume levels 1-5 in a calendar month. Includes your Personal Volume in total company volume.

**Rank Advancement Bonus:** RA Bonuses will be paid out one time, the first time the rank advancement is achieved. Bonus will be paid out the following month. Flowers will be sent the month after the Rank Advancement is achieved. Gifts will be awarded at our annual ALIGN Convention.

**Wellness Bonus:** Achieve \$1000 in PV and 3 new team members in a calendar month and earn \$100 Wellness Bonus for your personal self care and wellness. Bonus will be paid out the following month.

**Quarterly Consistency Bonus:** Achieve 10 consistency points in the quarter and receive a \$500 cash bonus. Bonus will be paid out the following month. Quarters reflect the calendar year (Q1 - Jan-March, Q2 - April-June, Q3 - July-Sept, Q4 - Oct-Dec.)

*\$1000 PV - 1 consistency point    Each new personally enrolled frontline - 1 consistency point*

**ALIGN Pools:** Pools are a form of profit sharing that ALIGN Affiliates and Ambassadors are eligible to earn as they achieve tiers specified for each pool. ALIGN places 3% of net sales generated by Affiliates and Ambassadors in our ALIGN Pools. Shares are paid out the following month to qualifying earners. All Affiliates and Ambassadors must produce \$1000 or more personal volume (PV) in the calendar month to qualify for any shares in the ALIGN Pools.

**Founders Circle Pool:** Eligibility to earn our Founders Circle and subsequently the opportunity to earn shares in the Founders Pool is from March 1st, 2023-August 31, 2023. Achieve \$1000 in personal volume and Team Leader in the same calendar month (Team Leader is \$5000 in CV) during the eligibility period and unlock our Founders Circle Pool Share. Every month going forward that you maintain Team Leader (\$5000 CV) and \$1000 PV in the same calendar month going forward you will earn 1 share in the Founders Circle Pool. If you do not maintain both \$1000 in personal volume and \$5000 in CV for any month, you will not earn or be paid your Founders Circle Pool Share the following month.

**Personal Volume Pool:** ALIGN rewards our top sellers with our Personal Volume Pool. Achieve our PV Sales Tiers below and increase your shares in the PV Pool.



**Personal Volume Pool Tiers & Shares:** \$3000+ in PV = 1 Share, \$5000+ in PV = 3 Shares, \$7500+ in PV = 5 Shares, \$10,000+ in PV = 7 Shares

**Frontline Volume Pool:** ALIGN rewards our top mentors with our Frontline Volume Pool. Achieve our FLV Sales Tiers below and increase your shares in the FLV Pool.

**Frontline Volume Pool Tiers & Shares:** \$2500-\$4999 in FLV = 1 Share, \$5000-\$7499 in FLV = 3 Shares, \$7500-\$9999 in FLV = 5 shares, \$10,000+ in FLV = 7 Shares

**Leadership Pool:** ALIGN rewards our top leaders with our Leadership Pool. Achieve \$2500 in FLV and our CV Sales Tiers below and increase your shares in the Leadership Pool.

**Leadership Pool Tiers & Shares:** \$25,000-\$49,999 in CV = 1 Share, \$50,000-\$74,999 in CV = 3 Shares, \$75,000-\$99,999 in CV = 5 Shares, \$100,000+ in CV = 7 Shares

**Payment:** Payment paid weekly through ACH for personal volume from the previous weeks sales. Team Pay, Pools and Bonuses paid on the 10th of the following month. All payments will be made through ACH directly to the bank account you have on file with ALIGN. It is your responsibility to keep all banking and personal information updated with ALIGN.

**ACH:** Is an electronic fund transfer direct to accounts made between banks and credit unions across what is called the Automated Clearing House network.

**ALIGN**