# **KAITLYN** CRITES

# MARKETING COMMUNICATIONS PROFESSIONAL

#### **OBJECTIVE**

Creative, adaptive, and solutions-oriented professional with 3+ years of marketing experience. Seeking a challenging position that provides opportunities for continued learning and career advancement.

# **CONTACT INFO**

#### **Phone**

314-680-1070

#### **Email**

kait.r.c@gmail.com

#### Website

kaitlyncrites.com

#### LinkedIn

linkedin.com/in/kaitlyn-crites

### SKILLS

#### **Graphic Design**

#### **Adobe Creative Suite**

- Photoshop
- Illustrator
- Indesign

## **Microsoft Office**

- Word
- Excel
- Powerpoint

## **CRM**

• Insightly

**Client Relationships** 

**Teamwork** 

Leadership

Organization

**Flexibility** 

# **EDUCATION**

#### **Master of Arts in Communications Management**

Webster University, St. Louis, MO

5/2023

• Thesis title: "Diversity and Minority Representation in Advertising Communications"

## **Bachelor of Arts in Advertising and Marketing Communications**

Webster University, St. Louis, MO

10/2020

- Emphasis in Graphic Design
- Gorlock Gold Scholarship
- 1st place winner of the Chevy College Marketing Program

### **WORK EXPERIENCE**

## **Reedy Press**

St. Louis, MO

#### Marketing and Sales Coordinator

03/2022 - Present

- Prospect sales leads and execute outbound calling and emails to both warm and cold leads.
- · Execute email marketing campaigns.
- Supervise sales representatives.
- Connect authors with venues to coordinate book signings and author talks.
- Assist venues with promotional activities for events and collaborate with the media coordinator for further promotion.
- Foster relationships with customers and venues to ensure continued cooperation.

# **Express Specialty Pharmacy**

St. Louis, MO 09/2020 - 10/2021

### **Marketing Specialist**

 Developed concepts, graphics, and layouts for marketing materials and websites.

- Created and managed website with over 15,000 monthly visitors.
- Coordinated public vaccination clinics and collaborated with business owners for private clinics.

# Missouri Botanical Garden

St. Louis, MO

## **Graphic Design Intern**

01/2020 - 05/2020

- · Designed print and digital marketing materials.
- Collaborated with Creative Director and designers to develop design concepts.
- Liaised with external printers to ensure deadlines were met and materials were printed to the highest quality.
- Operated in-house large format printer.