

# DIY Property Management Guide And Presented by Frank "Joey" Reina III

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**DRE Lic#: 02163431** 



#### **intro**

Whether you're a new landlord or a seasoned investor, this guide covers the **step-by-step process of managing rental properties** like a pro. From onboarding tenants to maximizing profit, we've got you covered with proven systems, legal compliance tips, and maintenance best practices.

#### 🏠 Step 1: Prepare the Property

- Deep clean the home
- Make necessary repairs and upgrades
- Reutral paint, modern fixtures, and durable flooring preferred
- Get inspections done: smoke/CO detectors, locks, HVAC, etc.
- Take high-quality photos for marketing

### Step 2: Set the Rent & Terms

- Perform a rental market analysis (RMA)
- Section Price Competitively to reduce vacancy time
- Choose lease term: month-to-month or annual
- Improve Draft a strong lease agreement (with attorney review, if possible)

#### Step 3: Advertise the Property

William Use listing photos across platforms

- — Post on TurboTenant, Zillow, Apartments.com, Facebook, etc.
- C Write a compelling, clear, and accurate description
- Respond promptly to inquiries

#### Step 4: Screen Tenants Thoroughly

- Require completed applications + application fee
- Run background, credit, and eviction checks
- Verify income (3x rent) and check references
- Choose the most qualified tenant, not just the first to apply

#### Step 5: Lease Signing & Move-In

- Review and sign lease (in person or via e-sign)
- III Collect first month's rent + security deposit
- Big Document property condition (photos + checklist)
  - Move-in photos (timestamped) required starting July 1, 2025
- Provide keys and welcome letter with key contacts

#### Step 6: Ongoing Management

- Keep detailed records of repairs, invoices, communications
- Schedule seasonal maintenance (HVAC, gutters, etc.)
- Send notices properly and in writing (late rent, inspections, renewals)
- Conduct annual inspections to protect your asset

#### Step 7: Rent Collection & Financial Tracking

- Offer online payment options
- Till Set due date reminders and enforce late policies
- Track income/expenses monthly for tax prep
- Send year-end financial statements to your CPA

#### Step 8: Handling Problems Professionally

- Follow California landlord-tenant law to the letter
- Address issues with empathy but firmness
- Send 3-day or 30/60-day notices as needed

#### Step 9: Lease Renewal or Move-Out

- Offer renewal 60–90 days in advance
- Conduct pre-move-out inspection with date-stamped photos
- Take post-move-out photos
- New law (AB 2801) requires that you must take 3 photo sets to deduct from deposits
  - o 1. Before move-in
  - 2. After move-out, before cleaning/repairs
  - o 3. After all work is done
  - Save them safely and send copies with the deposit accounting!
- X Deduct damages (not wear & tear) from deposit with receipts
- Deliver deposit disposition within 21 days per CA law
  - o Provide itemized statement with deductions, receipts, and balance
- Turn the unit quickly and repeat the process

## 🧠 Pro Tip: Use a Property Management System (PMS)

- Automate rent collection & maintenance requests
- Log lease docs and tenant communication
- Tools like Buildium, AppFolio, or TurboTenant (I recommend TurboTenant for DIY Property Management) boost efficiency

# <u></u> Looking to buy, sell, or invest in real estate?

Let me help you navigate the process with expertise and confidence. From property management to first-time buyers or seasoned investors, I'm here to guide you every step of the way — across Placer, Nevada, and surrounding counties!

#### Questions? Want help getting started?

Reach out anytime:

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# Curious about my other proprietary guides?

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