

10-Steps to Financial Freedom ■■ Presented by Frank "Joey" Reina III

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Disclaimer

This report is for informational and educational purposes only. It does not constitute financial, investment, or legal advice. Although I hold a degree in Financial Management and actively track economic trends, I am not a licensed investment advisor. Always consult a qualified financial professional before making investment decisions.

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Intro

This is a simple, easy-to-follow **step-by-step financial guide** for friends, family, and anyone getting serious about their money. It's not investment advice or stock tips — just foundational personal finance principles to help you build real wealth **before diving into stocks, crypto, or speculative assets.**

Step 1: Eliminate Toxic Debt

- Sell expensive vehicles that don't serve a business purpose
- Remember: Vehicles depreciate invest in things that appreciate
- V Trade in for a safe, reliable, fuel-efficient alternative

Step 2: Take the Free Money (401k Match)

- If your employer offers a **match**, contribute the max they'll match
- Example: If they match 5%, you contribute a minimum of 5%
- This is free money building up in your investment account

Employer matches go into a Traditional 401k, even if you're contributing to a Roth
 401k

Step 3: Open an IRA (Individual Retirement Account)

- Choose between:
 - o Roth IRA (post-tax): Pay taxes now, withdraw tax-free later
 - Traditional IRA (pre-tax): Pay no taxes now, pay when you withdraw
- @ General rule:
 - Roth = best for low income brackets
 - Traditional = best for high income brackets
- Roth income limits and contribution caps (2025):
 - Single: \$161,000
 Married: \$240,000
 - Married: \$240,000
 - Max contribution: \$7,000 (under 50) / \$8,000 (age 50+)
- Contributions to Roth IRA can be withdrawn at any time, tax & penalty free.

🏠 Step 4: Real Estate is King

- Real estate appreciates and combats inflation
- lt's a real asset that doesn't lose value like cash does (due to inflation)
- Lock in 30-year fixed debt below the long term expected inflation rate
- Real estate benefits:
 - Depreciation write-offs
 - Principal paydown = equity growth
 - No more rent = YOU build wealth, not your landlord
 - Refinance or pull equity through HELOCs or loans

Step 5: Rental Properties (Level-Up Strategy)

- 🚄 Tax write-offs expand (repairs, depreciation, etc.)
- III Tenants pay your mortgage (principal paydown)
- Income rises with rent while mortgage stays fixed
- Passive income that scales
- Rental income helps increase your DTI for future loan approvals

🔐 Bonus: Real Estate Insurance & Leverage Tips

- Solution Look for interest-free or low-interest loans (GoGreen, HERO, etc.)
 - Value of Money to your advantage

Example: \$18k windows at 0% interest over 3 years with an average inflation rate of 3% = Rough cumulative math will show that resulting in about a ~9% discount due to inflation \clubsuit

Step 6: Side Hustles & Self-Employment

- Explore ideas: Neighbor (storage), gig apps, consulting, online sales
- Deduct legitimate business expenses (CPA recommended!)
- A Home office write-offs, % of utilities, phone, vehicle, etc.
- Track & itemize shared-use expenses carefully

Step 7: HSA / FSA (Tax-Advantaged Medical Accounts)

- ## HSA = investable, rolls over, pre-tax (for high-deductible plans)
- FSA = pre-tax, use-it-or-lose-it yearly (plan medical spending ahead)
- Use to reduce tax burden on healthcare expenses

Step 8: Taxes & Withholding Strategy

- Don't overpay taxes and let inflation eat your refund
- Adjust dependents with your CPA's help to optimize withholding
- Invest that "extra withholding" in real assets instead

Step 9: Credit Card Optimization

- III Earn cashback or travel rewards by using the right cards
- Tlights, Amazon, utilities automate & track
- Avoid opening cards right before applying for a mortgage

Step 10: Trusts & Property Vesting (Asset Protection)

- <u>m</u> Establishing a revocable living trust can help protect your assets and simplify estate planning
- **Vesting your property** into a trust means your home is titled in the trust's name, not yours personally
- Market Benefits include:
 - Avoiding probate
 - Maintaining privacy
 - Streamlining asset transfer
 - Adding a layer of legal protection
- Requires a properly drafted trust and a grant deed transferring the property into the trust
- @ Consult with an estate planning attorney to ensure it's done correctly

Final Tip: Build Your Base

Before you worry about stocks, crypto, or flashy trends — get your financial foundation set:

- N Eliminate bad debt
- Max your free money
- the bound is a bound in the bound is a bound in the bound
- material desired in the control of the
- Pire a CPA when your wealth starts to scale

Your future self will thank you.

Looking to buy, sell, or invest in real estate?

Let me help you navigate the process with expertise and confidence. From property management to first-time buyers or seasoned investors, I'm here to guide you every step of the way — across Placer, Nevada, and surrounding counties!

Questions? Want help getting started?

Reach out anytime:

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