UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For The Quarterly Period Ended September 30, 2006

Commission File Number: 1-15729

### PARAGON TECHNOLOGIES, INC.

(Exact Name Of Registrant As Specified In Its Charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 22-1643428 (I.R.S. Employer Identification No.)

600 Kuebler Road, Easton, Pennsylvania (Address of Principal Executive Offices) 18040 (Zip Code)

Registrant's Telephone Number, Including Area Code:

610-252-3205

Indicate by checkmark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by checkmark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer 
Accelerated Filer 
Non-Accelerated Filer

Indicate by checkmark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No  $\boxtimes$ 

The number of shares of the Registrant's Common Stock, \$1.00 par value, outstanding as of November 7, 2006 was 2,996,991.



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#### **PART I - FINANCIAL INFORMATION**

### Item 1.Financial StatementsParagon Technologies, Inc. and SubsidiaryConsolidated Balance Sheets

September 30, 2006 and December 31, 2005

(In Thousands, Except Share Data)

	(UNAUDITED) September 30, 2006	December 31, 2005
<u>Assets</u>		
Current assets:		
Cash and cash equivalents	\$ 1,469	687
Short-term investments	11,215	16,710
Total cash and cash equivalents and	40.004	47.007
short-term investments	12,684	17,397
Receivables:		
Trade	2,139	2,029
Notes and other receivables	651	1,066
Total receivables	2,790	3,095
Costs and estimated earnings in excess		
of billings	765	616
Inventories:	74	100
Raw materials	71 36	108 26
Work-in-process Finished goods	386	20
Total inventories	493	344
Deferred income tax benefits	380	353
Prepaid expenses and other current assets.	226	329
Total current assets	17,338	22,134
Property, plant and equipment, at cost:		
Machinery and equipment	1,201	1,160
Less: accumulated depreciation	900	911
Net property, plant and equipment	301	249
Deferred income tax benefits	121	203
Other assets	10	10
Total assets	\$ 17,770	22,596

### Item 1.Financial Statements (Continued)Paragon Technologies, Inc. and SubsidiaryConsolidated Balance Sheets

September 30, 2006 and December 31, 2005

(In Thousands, Except Share Data)

	(UNAUDITED) September 30, 2006	December 31, 2005
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable Customers' deposits and billings in excess of costs and	\$ 1,011	1,391
estimated earnings Accrued salaries, wages, and	1,060	2,044
commissions	249	102
Income taxes payable	591	650
Accrued product warranty	281	189
Deferred gain on sale-leaseback	165	165
Accrued other liabilities	648	796
Total current liabilities	4,005	5,337
Long-term liabilities:		
Deferred gain on sale-leaseback	69	193
Total long-term liabilities	69	193
	0	100
Commitments and contingencies		
Stockholders' equity: Common stock, \$1 par value; authorized 20,000,000 shares; issued and outstanding 3,115,091 shares as of September 30, 2006 and 3,539,019		
shares as of December 31, 2005	3,115	3,539
Additional paid-in capital	6,198	7,004
Retained earnings	4,383	6,523
Total stockholders' equity	13,696	17,066
Total liabilities and stockholders' equity.	\$ 17,770	22,596

#### Item 1. Financial Statements (Continued)

#### Paragon Technologies, Inc. and Subsidiary Consolidated Statements of Operations (Unaudited) For the Three and Nine Months Ended September 30, 2006 and 2005 (In Thousands, Except Share and Per Share Data)

Three Months Ended Nine Months Ended September 30, September 30, September 30, September 30, 2006 2005 2006 2005 Net sales.....\$ 5,209 4,101 14,252 11,696 3.808 2,974 10,056 8,587 Cost of sales..... Gross profit on sales..... 1,401 1,127 4,196 3,109 Selling, general and administrative expenses ...... 1.299 1,179 4,100 3,363 Product development costs ...... 220 29 4 6 Interest expense ..... 1 1 Interest income ..... (133)(101)(409)(175)Other income, net ..... (52) (57)(128)(133)1,118 1,027 3,784 3.085 Income from continuing operations before income taxes..... 283 100 412 24 Income tax expense ..... 44 39 9 1 Income from 411 continuing operations..... 239 61 15 Income from discontinued operations, net of income taxes..... 80 1.029 Net income ..... 239 141 411 1.044 \$ **Basic earnings** per share: Income from continuing operations......\$ .07 .01 .12 Income from .02 discontinued operations..... .25 Net income ..... \$ .07 .12 .03 25 **Diluted earnings** per share: Income from continuing operations......\$ .07 .01 .12 Income from discontinued operations..... .02 .24 Net income ..... \$ .07 .03 .12 .24 Weighted average shares outstanding..... 3,193,746 4,122,715 3,403,160 4,209,117 Dilutive effect of stock options ..... 2,809 58,636 5.685 55,682 Weighted average shares outstanding assuming dilution ..... 3,196,555 4,181,351 3,408,845 4,264,799

### Item 1.Financial Statements (Continued)Paragon Technologies, Inc. and Subsidiary

Consolidated Statements of Cash Flows (Unaudited) For the Nine Months Ended September 30, 2006 and 2005

(In Thousands, Except Share Data)

	Nine Months Ended		
	September 30, 2006	September, 30, 2005	
Cash flows from operating activities:			
Net income	\$ 411	1,044	
Less: Income from discontinued operations	-	1,029	
Income from continuing operations	411	15	
Adjustments to reconcile net income to net cash provided (used) by operating activities:			
Depreciation of plant and equipment	73	66	
Loss on disposition of equipment	2	-	
Deferred tax expenses Amortization of deferred gain on sale-	55	297	
leaseback	(124)	(124)	
Stock-based compensation	28	13	
Change in operating assets and liabilities:			
Receivables Costs and estimated earnings in	305	(1,981)	
excess of billings	(149)	(313)	
Inventories	(149)	(89)	
Prepaid expenses and other	( - )	()	
current assets	103	(191)	
Accounts payable	(380)	363	
Customers' deposits and billings in excess of costs and estimated	()		
earnings	(984)	1,033	
Accrued salaries, wages, and	(304)	1,000	
commissions	147	99	
Income taxes payable	(59)	1,967	
Accrued product warranty	92	(309)	
Accrued other liabilities	(148)	578	
Net cash provided by operating activities	(140)	570	
of discontinued operations	_	126	
Net cash provided (used) by		120	
operating activities	(777)	1,550	
Cash flows from investing activities:			
Proceeds from sale of Ermanco,		00.000	
net of transaction costs	-	22,022	
Proceeds from sales of short-term	5 005	4 570	
investments	5,995	4,570	
Purchases of short-term investments	(500)	(25,685)	
Purchases of property, plant and equipment	(127)	(88)	
Net cash used by investing activities		$(\mathbf{O} \mathbf{F} \mathbf{A})$	
of discontinued operations	-	(254)	
Net cash provided by investing activities	5,368	565	
ລບແນແດວ	0,000		

Item 1.Financial Statements (Continued)Paragon Technologies, Inc. and SubsidiaryConsolidated Statements of Cash Flows (Unaudited) (Continued)For the Nine Months Ended September 30, 2006 and 2005

(In Thousands, Except Share Data)

	Nine Months Ended		
	September 30, 2006	September 30, 2005	
Cash flows from financing activities:			
Sale of common shares in connection with employee incentive stock option plan Repurchase and retirement of	-	519	
common stock	(3,809)	(3,995)	
Net cash used by financing activities	(3,809)	(3,476)	
Increase (decrease) in cash and cash equivalents	782	(1,361)	
Cash and cash equivalents, beginning of period	687	1,702	
Cash and cash equivalents, end of period	\$ 1,469	341	
Supplemental disclosures of cash flow information: Cash paid (received) during the period for:			
Interest	\$ 1	1	
Income taxes	\$ (371)	480	

#### (1) Basis of Financial Statement Presentation

The accompanying unaudited financial statements have been prepared in accordance with the requirements for Form 10-Q and Article 10 of Regulation S-X and, accordingly, certain information and footnote disclosures have been condensed or omitted. In the opinion of the management of Paragon Technologies, Inc. ("Paragon" or the "Company"), the unaudited interim financial statements furnished reflect all adjustments and accruals that are necessary to present a fair statement of results for the interim periods. The comparative financial information for the period ended September 30, 2005 includes the accounts of the Company and the discontinued operations of Ermanco Incorporated ("Ermanco"), a wholly owned subsidiary company that was sold on August 5, 2005, after elimination of intercompany balances and transactions. Certain prior year amounts have been reclassified to conform to the current year's presentation. Results for interim periods are not necessarily indicative of results expected for the full fiscal year. This quarterly report should be read in conjunction with, and is qualified in its entirety by reference to, the Consolidated Financial Statements of the Company and the related Notes thereto appearing in our annual report on Form 10-K for the year ended December 31, 2005 as filed with the Securities and Exchange Commission on March 30, 2006. Refer to the Company's annual report on Form 10-K for the year ended December 31, 2005 for more complete financial information. See Discontinued Operations - Sale of Ermanco in Note 2 of the Notes to Consolidated Financial Statements for further information regarding the sale of substantially all of the assets and liabilities of Ermanco.

#### Use of Estimates

The preparation of the financial statements, in conformity with U.S. generally accepted accounting principles, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The judgments made in assessing the appropriateness of the estimates and assumptions utilized by management in the preparation of the financial statements are based on historical and empirical data and other factors germane to the nature of the risk being analyzed. Materially different results may occur if different assumptions or conditions were to prevail. Estimates and assumptions are mainly utilized to establish the appropriateness of the inventory valuation, warranty reserve, and revenue recognition.

#### (2) <u>Discontinued Operations — Sale of Ermanco</u>

On May 20, 2005, the Company and Ermanco entered into an Asset Purchase Agreement (the "Asset Purchase Agreement") with TGW Transportgeräte GmbH, an Austrian corporation ("Buyer Parent"), and Malibu Acquisition, Inc., a Michigan corporation and wholly owned subsidiary of Buyer Parent ("Buyer"), pursuant to which Paragon agreed to sell to Buyer substantially all of the assets and liabilities of Ermanco, Paragon's conveyor and sortation subsidiary located in Spring Lake, Michigan. The terms of the Asset Purchase Agreement provided that Buyer pay cash in the amount of \$23 million (subject to a working capital adjustment and an accounts receivable adjustment) and assume certain liabilities of Ermanco, as more fully described in the Asset Purchase Agreement, a copy of which was filed as an attachment to the Company's definitive proxy statement with the Securities and Exchange Commission on July 1, 2005. At a Special Meeting of Stockholders held on August 3, 2005, the Company received approval from its stockholders to sell substantially all of the assets and liabilities of Ermanco.

On August 5, 2005, the Company completed the sale of substantially all of the assets and liabilities of Ermanco, and received cash consideration of \$23,055,000 (subject to a working capital adjustment and an accounts receivable adjustment). Transaction costs associated with the sale of the assets and liabilities of Ermanco were approximately \$1,038,000. During the fourth quarter of 2005, the Company paid approximately \$448,000 to the Buyer in connection with the working capital adjustment and \$61,000 in connection with the accounts receivable adjustment. Therefore, the Company received cash consideration of \$21,508,000, net of transactions costs and the working capital and accounts receivable adjustments in connection with the sale of the assets and liabilities of Ermanco, thereby resulting in a pre-tax loss on the sale of approximately \$964,000.

Ermanco and Paragon indemnified the Buyer and Buyer Parent for, among other things, a breach of any representation, warranty, covenant, or agreement set forth under the terms of the Asset Purchase Agreement. Paragon and Ermanco will have no liability to Buyer or Buyer Parent with respect to claims for breaches of representations and/or warranties until the aggregate amount of loss relating to such breaches exceeds \$230,000, and then only for such amount that exceeds \$230,000. The overall aggregate indemnification liability of Paragon and Ermanco shall not exceed \$5,750,000. At the closing of the asset sale, Paragon delivered to the Buyer an irrevocable letter of credit in the amount of \$2 million as security for its indemnification obligations. The letter of credit remained in place through August 4, 2006, the one-year anniversary of the closing of the asset sale. There was no claim under the letter of credit during its existence.

Ermanco and Paragon agreed that for a period of 3 years following the closing of the transaction, each will not solicit any employee, customer, or supplier of Buyer to leave Buyer's employment or alter its business dealings with the Buyer.

The results of operations for Ermanco's business activities are reported as a discontinued operation. The following are the condensed results of operations for Ermanco for the three and nine months ended September 30, 2005 (*in thousands*):

	Three Months Ended September 30, 2005		Nine Months Ended September 30, 2005
Net sales	\$	6,732	28,132
Income from operations before income taxes Income tax expense Income from operations after income taxes	\$	575 207 368	2,584 929 1,655
Loss on sale before income taxes Income tax benefit Loss on sale after income tax benefit		(451) (163) (288)	(978) (352) (626)
Income from discontinued operations	\$	80	1,029

#### (3) Short-Term Investments

The Company's short-term investments are comprised of a certificate of deposit and debt securities, all classified as trading, that are carried at cost, which approximates fair value of the investments at period end. The debt securities include state and municipal bonds, are on deposit with a major financial institution, and are supported by letters of credit.

#### (4) Accrued Product Warranty

The Company's products are warranted against defects in materials and workmanship for varying periods of time depending on customer requirements and the type of system sold, with a typical warranty period of one year. The Company provides an accrual for estimated future warranty costs and potential product liability claims based upon a percentage of cost of sales, typically two percent of the cost of the system being sold, and a detailed review of products still in the warranty period is performed each quarter.

A roll-forward of warranty activities is as follows (*in thousands*):

	Beginning Balance January 1	Additions (Reductions) Charged to Costs and Expenses	Deductions	Ending Balance September 30
2006	\$ 189	135	(43)	281
2005	\$ 490	(252)	(57)	181

#### (5) Business Operations

#### Company Overview

Paragon provides a variety of material handling solutions, including systems, technologies, products, and services for material flow applications. The Company's capabilities include horizontal transportation, rapid dispensing, order fulfillment, computer software, sortation, integrating conveyors and conveyor systems, and aftermarket services.

The Company's Easton, Pennsylvania operation (hereafter referred to as "SI Systems") is a specialized systems integrator supplying SI Systems' branded automated material handling systems to manufacturing, assembly, order fulfillment, and distribution operations customers located primarily in North America, including the U.S. government. SI Systems is brought to market as two individual brands, SI Systems' Order Fulfillment Systems (hereafter referred to as "SI Systems OFS") and SI Systems' Production & Assembly Systems (hereafter referred to as "SI Systems PAS"). Each brand has its own focused sales force, utilizing the products and services currently available or under development within the Company.

The SI Systems OFS sales force focuses on providing order fulfillment systems to order processing and distribution operations, which may incorporate the Company's proprietary DISPEN-SI-MATIC<sup>®</sup> and automated order fulfillment solutions and specialized software from the SINTHESIS<sup>™</sup> Software Suite. SINTHESIS<sup>™</sup> is comprised of eight proprietary software groups, with 26 extendible software modules that continually assess real-time needs and deploy solutions to accurately facilitate and optimize planning, warehousing, inventory, routing, and order fulfillment within the distribution process. The SI Systems PAS sales force focuses on providing

automated material handling systems to manufacturing and assembly operations and the U.S. government, which may incorporate the Company's proprietary LO-TOW<sup>®</sup> and CARTRAC<sup>®</sup> horizontal transportation technologies.

The Company's automated material handling systems are marketed, designed, sold, installed, and serviced by its own staff or subcontractors as labor-saving devices to improve productivity, quality, and reduce costs. The Company's integrated material handling solutions involve both standard and specially designed components and include integration of non-proprietary automated handling technologies so as to provide turnkey solutions for its customers' unique material handling needs. The Company's engineering staff develops and designs computer control programs required for the efficient operation of the systems and for optimizing manufacturing, assembly, and fulfillment operations.

Following the sale of Ermanco, the Company has continued to review opportunities with the goal of maximizing resources, increasing stockholder value, and considering strategies and transactions intended to provide liquidity. At this time, the Company believes that an increase in stockholder value will be best obtained through a redeployment of assets from Ermanco to the Company's remaining business, through increases in the Company's internal technology base, strengthening the Company's sales and marketing capabilities, growth of the Company's continuing operations and other higher growth markets, in particular, by the enhancement of the Company's products with advanced proprietary software capabilities through research and development efforts and/or possible acquisitions, mergers, and joint ventures. The Company has retained Penn Valley Management Group, LLC to provide management advisory services, including, but not limited to business planning, mergers and acquisitions, and funding. Although the Company enters into preliminary discussions and non-disclosure agreements from time to time, the Company does not have any material definitive agreements in place. There is no assurance that the Company will be able to consummate any such acquisition at all or an acquisition on terms that the Company would consider reasonable.

The Company's systems vary in configuration and capacity. Historically, system prices across the Company's product lines have ranged from \$100,000 to several million dollars per system. Systems and aftermarket sales during the three and nine months ended September 30, 2006 and 2005 are as follows (*in thousands*):

For the three months ended September 30, 2006 and 2005:

	September 30, 2006		September 30, 2005	
_	% of Total			% of Total
	Sales	Sales	Sales	Sales
Systems sales	\$ 4,414	84.7%	\$ 3,285	80.1%
Aftermarket sales	795	15.3%	816	19.9%
Total sales	\$ 5,209	100.0%	\$ 4,101	100.0%

For the nine months ended September 30, 2006 and 2005:

	September 30, 2006		Septembe	r 30, 2005
_	% of Total			% of Total
	Sales	Sales	Sales	Sales
Systems sales	\$11,845	83.1%	\$ 9,301	79.5%
Aftermarket sales	2,407	16.9%	2,395	20.5%
Total sales	\$14,252	100.0%	\$11,696	100.0%

The Company's products are sold worldwide through its own sales personnel. Domestic and international sales during the three and nine months ended September 30, 2006 and 2005 are as follows (*in thousands*):

For the three months ended September 30, 2006 and 2005:

	September 30, 2006		September	r 30, 2005
_	% of Total			% of Total
-	Sales	Sales	Sales	Sales
Domestic sales	\$ 4,787	91.9%	\$ 4,055	98.9%
International sales	422	8.1%	46	1.1%
Total sales	\$ 5,209	100.0%	\$ 4,101	100.0%

For the nine months ended September 30, 2006 and 2005:

	September 30, 2006		September 30, 2005	
_	% of Total			% of Total
_	Sales	Sales	Sales	Sales
Domestic sales	\$13,688	96.0%	\$11,107	95.0%
International sales	564	4.0%	589	5.0%
Total sales	\$14,252	100.0%	\$11,696	100.0%

All of the Company's sales originate in the United States, and there are no long-lived assets existing outside the United States.

The Company's backlog of orders at September 30, 2006 and September 30, 2005 were \$4,879,000 and \$9,666,000, respectively.

The Company's business is largely dependent upon a limited number of large contracts with a limited number of customers. This dependence can cause unexpected fluctuations in sales volume. Various external factors affect the customers' decision-making process on expanding or upgrading their current production or distribution sites. The customers' timing and placement of new orders is often affected by factors such as the current economy, current interest rates, and future expectations. The Company believes that its business is not subject to seasonality, although the rate of new orders can vary substantially from month to month. Since the Company recognizes sales on a percentage of completion basis for its systems contracts, fluctuations in the Company's sales and earnings occur with increases or decreases in major installations.

#### (6) <u>Recently Issued Accounting Pronouncements</u>

In November 2004, the Financial Accounting Standards Board issued SFAS No. 151, "Inventory Costs an Amendment of ARB No. 43, Chapter 4" ("SFAS No. 151"). SFAS No. 151 provides for certain fixed production overhead cost to be reflected as a period cost and not capitalized as inventory. The Company adopted SFAS No. 151 on January 1, 2006. The adoption of SFAS No. 151 did not have a material impact on the Company's financial statements.

In December 2004, the Financial Accounting Standards Board issued SFAS No. 123 (revised) "Share-Based Payment" ("SFAS No. 123R"). SFAS No. 123R addresses all forms of share-based payment awards, including shares issued under employee stock purchase plans, stock options, restricted and nonvested stock, and stock appreciation rights. It requires companies to recognize in the statement of operations the grant-date fair value of stock options and other equity-based compensation issued to employees. The statement eliminates the intrinsic value-based method prescribed by APB Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations, that the Company used prior to January 1, 2006. The Company adopted SFAS No. 123R on January 1, 2006.

In May 2005, the Financial Accounting Standards Board issued SFAS No. 154, "Accounting Changes and Error Corrections – A Replacement of APB Opinion No. 20 and FASB Statement No. 3" ("SFAS No. 154"). SFAS No. 154 requires retrospective application to prior periods' financial statements for changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. This statement also requires that retrospective application of a change in accounting principle be limited to the direct effects of the change. Indirect effects of a change in accounting principle, such as a change in non-discretionary profit-sharing payments resulting from an accounting change, should be recognized in the period of the accounting change. SFAS No. 154 also requires that a change in depreciation, amortization, or depletion method for longlived non-financial assets be accounted for as a change in accounting estimate effected by a change in accounting principle. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company adopted the provisions of this statement, as applicable, on January 1, 2006, and there was no impact of the adoption.

In November 2005, the Financial Accounting Standards Board issued FSP No. FAS 123(R)-3, "Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards." This FSP provides an elective alternative transition method for calculating the pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of SFAS No. 123R. Companies may take up to one year from the effective date of the FSP to evaluate the available transition alternatives and make a one-time election as to which method to adopt. The Company is currently in the process of evaluating the alternative methods.

In June 2006, the Financial Accounting Standards Board issued FIN 48, Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109, Accounting for Income Taxes, which clarifies the accounting for uncertainty in income taxes. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation requires that the Company recognize in the financial statements, the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. FIN 48 also provides guidance on derecognition, classification, interest and penalties,

accounting in interim periods and disclosure. The provisions of FIN 48 are effective beginning January 1, 2007 with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. The Company is currently evaluating the impact of adopting FIN 48 on the financial statements.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin ("SAB") No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements" ("SAB No. 108") to provide guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. Under SAB No. 108, companies should evaluate a misstatement based on its impact on the current year income statement, as well as the cumulative effect of correcting such misstatements that existed in prior years existing in the current year's ending balance sheet. SAB No. 108 will become effective for the Company in its fiscal year ending December 31, 2007. The Company is currently evaluating the impact of the provisions of SAB No. 108 on its financial statements.

#### (7) Sale-Leaseback

The Company's principal office is located in a 173,000 square foot, concrete, brick, and steel facility in Easton, Pennsylvania. In connection with the February 2003 sale of the Company's Easton, Pennsylvania facility, the Company entered into a leaseback arrangement for 25,000 square feet of office space for five years. The leasing agreement requires fixed monthly rentals of \$18,781 (with annual increases of 3%). The terms of the lease also require the payment of a proportionate share of the facility's operating expenses. The leasing agreement is secured with a \$200,000 letter of credit. The lease expires on February 21, 2008. In accordance with SFAS No. 13 and SFAS No. 28, the leaseback does not meet the criteria for classification as a capital lease; hence, it is classified as an operating lease. The sale-leaseback resulted in a total gain of \$2,189,000, of which \$1,363,000 was recorded as a gain in 2003. The seller-lessee (Company) retained more than a minor part (25,000 square feet) but less than substantially all of the use of the property (173,000 square feet) through the leaseback and realized a profit on the sale in excess of the present value of the minimum lease payments over the lease term. The present value of the stream of lease payments utilizing the Company's incremental borrowing rate of 10.0% was \$826,000. The \$826,000 of deferred profit is amortized in equal amounts as a reduction in rent expense over the five-year term of the lease. During the three months ended September 30, 2006 and 2005, \$41,000 and \$41,000, respectively, of the deferred gain was recognized. During the nine months ended September 30, 2006 and 2005, \$124,000 and \$124,000, respectively, of the deferred gain was recognized.

(8) Line of Credit

The Company has a line of credit facility which may not exceed \$5,000,000 and is to be used primarily for working capital purposes. Interest on the line of credit facility is at the LIBOR Market Index Rate plus 1.4%. Effective August 5, 2005 the Company issued a \$2,000,000 letter of credit in connection with the sale of substantially all of the assets and liabilities of Ermanco, thereby reducing the amount of available line of credit to \$2,800,000. The letter of credit remained in place through August 4, 2006, the one-year anniversary of the closing of the asset sale. There was no claim under the letter of credit during its existence. As of September 30, 2006, the Company did not have any borrowings under the line of credit facility, and the line of credit facility expires effective June 30, 2007.

#### Item 1. Financial Statements (Continued)

**Paragon Technologies, Inc. and Subsidiary** Notes To Consolidated Financial Statements (Unaudited) For the Three and Nine Months Ended September 30, 2006 and 2005

The line of credit facility contains various non-financial covenants and is secured by all accounts receivables and inventory. The Company was in compliance with all covenants as of September 30, 2006.

#### (9) Stock Repurchase Program

On August 12, 2004, the Company's Board of Directors approved a program to repurchase up to \$1,000,000 of its outstanding common stock. The Company's Board of Directors amended its existing stock repurchase program on several occasions during 2005 and 2006 by increasing the amount it has authorized management to repurchase from up to \$1,000,000 of the Company's common stock to up to \$14,000,000. During the three months ended September 30, 2006, the Company repurchased 228,500 shares of common stock at a weighted average cost, including brokerage commissions, of \$8.52 per share. During the nine months ended September 30, 2006, the Company repurchased 438,019 shares of common stock at a weighted average cost, including brokerage cost, inc

Cash expenditures for the stock repurchases during the three and nine months ended September 30, 2006 were \$1,947,274 and \$3,808,744, respectively. Through September 30, 2006, the Company repurchased 1,296,819 shares of common stock at a weighted average cost, including brokerage commissions, of \$9.42 per share. Cash expenditures for the stock repurchases since the inception of the program were As of September 30, 2006, \$1,784,742 remained available for \$12.215.258. repurchases under the stock repurchase program. Based on market conditions and other factors, additional repurchases may be made from time to time, in compliance with SEC regulations, in the open market or through privately negotiated transactions at the discretion of the Company. There is no expiration date with regards to the stock repurchase program. The purchase price for the shares of the Company's common stock repurchased was reflected as a reduction to stockholders' equity. The Company allocates the purchase price of the repurchased shares as a reduction to common stock for the par value of the shares repurchased, with the excess of the purchase price over par value being allocated between additional paid-in capital and retained earnings. All shares of common stock that were repurchased by the Company since the inception of the program were subsequently retired.

(10) Stock-Based Compensation

In December 2004, the Financial Accounting Standards Board issued SFAS No. 123 (revised) "Share-Based Payment" ("SFAS No. 123R"). SFAS No. 123R addresses all forms of share-based payment awards, including shares issued under employee stock purchase plans, stock options, restricted and nonvested stock, and stock appreciation rights. It requires companies to recognize in the statement of operations the grant-date fair value of stock options and other equity-based compensation issued to employees. The statement eliminates the intrinsic value-based method prescribed by APB Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations, that the Company used prior to January 1, 2006.

Effective January 1, 2006, the Company adopted SFAS No. 123R and related interpretations and began expensing the grant-date fair value of employee stock options over the related requisite service period. Prior to January 1, 2006, the Company applied Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for its stock option plans. Accordingly, no compensation expense was recognized in net income for employee stock options, as options granted had an exercise price equal to the market value of the underlying common stock on the date of grant. The Company recognized compensation expense on options granted to non-employee directors. The estimated impact of adopting SFAS No. 123R in 2006 is approximately \$7,000 and is not expected to have a significant impact on basic and diluted earnings per

share for the year. The pro forma impact of expensing employee stock options in 2005 would have been \$27,000 or a reduction of basic and diluted earnings per share by approximately \$.01 for the year based on the disclosures required by SFAS No. 123.

The Company adopted SFAS No. 123R using the modified prospective transition method and therefore has not restated prior periods. Under this transition method, compensation cost associated with employee stock options recognized in 2006 includes attribution of the fair value related to the remaining unvested portion of stock option awards granted prior to January 1, 2006, and attribution related to new awards granted after January 1, 2006.

The expense associated with stock-based compensation arrangements is a non-cash charge. In the Consolidated Statements of Cash Flows, stock-based compensation expense is an adjustment to reconcile net income to cash provided (used) by operating activities.

Prior to the adoption of SFAS No. 123R, the Company presented tax benefits, if any, resulting from stock-based compensation as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123R requires that certain cash flows resulting from tax deductions in excess of compensation cost recognized in the financial statements be classified as financing cash flows. For the first nine months of 2006, no excess tax benefits were generated.

SFAS No. 123R modified the disclosure requirements related to stock-based compensation. Accordingly, the disclosures prescribed by SFAS No. 123R are included below.

For stock options granted prior to the adoption of SFAS No. 123R, the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-Based Compensation," to its stock option plan would have been as follows:

	Three Months Ended September 30, 2005	Nine Months Ended September 30, 2005
Net income, as reported Deduct: total stock-based employee compensation expense determined under fair value based method, net of	\$ 141	1,044
related tax effects	(5)	(27)
Pro forma net income	\$ 136	1,017
Basic earnings per share: As reported Pro forma	\$ .03 \$ .03	.25 .24
Diluted earnings per share: As reported Pro forma	\$ .03 \$ .03	.24 .24

In November 2005, the FASB issued FSP No. FAS 123(R)-3, "Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards." This FSP provides an elective alternative transition method for calculating the pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of SFAS No. 123R. Companies may take up to one year from the effective date of the FSP to evaluate the available transition alternatives and make a one-time election as to which method to adopt. The Company is currently in the process of evaluating the alternative methods.

#### 1997 Equity Compensation Plan

The Company has a stock-based compensation program, the 1997 Equity Compensation Plan ("ECP"), which will expire in July 2007. The ECP provides for grants of stock options, restricted and nonvested stock, and stock appreciation rights to selected key employees, key advisors who perform valuable services, and directors of the Company. In addition, the ECP provides for grants of performance units to employees and key advisors. The ECP, as amended by stockholders in August 2000 and June 2001, authorizes up to 1,012,500 shares of common stock for issuance pursuant to the terms of the plan. Under the Company's ECP, officers, directors, and key employees have been granted options to purchase shares of common stock at the market price at the date of grant. Options become exercisable in increments of 25% on the anniversary date of the grant; thus, at the end of four years, the options are fully exercisable. Vested stock option awards may be exercised through payment of cash, exchange of mature shares, or through a broker. As of September 30, 2006, 32,500 options are outstanding under the plan, and all options have a term of five or seven years.

The compensation cost charged against income during the three and nine months ended September 30, 2006 for stock-based compensation programs was \$10,000 and \$28,000, respectively. Stock-based compensation costs during the three and nine months ended September 30, 2006 consisted of expensing \$2,000 and \$5,000, respectively, for employee stock options, and \$0 and \$5,000, respectively, for directors' stock options, and \$8,000 and \$18,000, respectively, for nonvested stock. All of the compensation cost recognized was a component of selling, general and administrative expenses.

#### Stock Options

On March 8, 2006, the Board of Directors of the Company granted 12,500 stock options to its executive officers. The fair value of options granted was estimated using the Black Scholes option valuation model that used the assumptions noted in the table below. Expected volatility and expected dividend yield are based on actual historical experience of the Company's stock and dividends over the historical period equal to the option term. The dividend yield on the Company's common stock is assumed to be zero since the Company has not paid any cash dividends since 1999 and has no present intention to declare cash dividends. The expected life represents the period of time that options granted are expected to be outstanding and was calculated using the simplified method. The assumptions given below results from certain groups of employees exhibiting different behavior. The Company does not expect to have any forfeitures of its recent stock option awards based on the historical experience of the group of employees that received the stock option awards. The risk-free rate is based on the U. S. Treasury Securities with terms equal to the expected time of exercise as of the grant date.

#### Item 1. Financial Statements (Continued)

**Paragon Technologies, Inc. and Subsidiary** Notes To Consolidated Financial Statements (Unaudited) For the Three and Nine Months Ended September 30, 2006 and 2005

Expected volatility	18.0%
Expected dividend yield	0.0%
Expected life (in years)	4.75
Risk-free interest rate	4.75%

The grant-date fair value of options granted during the first quarter of 2006 was \$2.60 per option.

A summary of stock option activity is presented below:

	Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (In Years)	Aggregate Intrinsic Value
Outstanding at January 1, 2006 Granted Exercised Forfeited Outstanding at September 30, 2006.	38,535 12,500 (12,535) (6,000) 32,500	\$ 7.86 10.01 7.50 7.50 \$ 8.89	2.9	\$ 81,800
Exercisable at September 30, 2006	20,000	\$ 8.20	.6	\$ 49,300

During the three and nine months ended September 30, 2006, the Company received 10,944 shares of its common stock as payment for the exercise of 12,535 stock options in accordance with the Company's 1997 Equity Compensation Plan ("ECP"). The total intrinsic value of stock options exercised during the three and nine months ended September 30, 2006 was \$13,663. Upon the exercise of stock options under the 1997 ECP, the Company issues new common stock from its authorized shares.

The compensation cost charged against income during the three and nine months ended September 30, 2006 for stock options was \$2,000 and \$10,000, respectively. The total compensation cost of \$33,000 is expected to be recognized on the straightline basis over the stated vesting period consistent with the terms of the arrangement. As of September 30, 2006, there is unrecognized compensation cost of \$28,000 on the stock option awards which will be recognized over the next 3 1/2 years.

As of December 31, 2005, there were no unvested employee stock options. Therefore, no compensation cost related to stock options granted to employees prior to January 1, 2006 will be recognized.

#### **Nonvested Stock**

The grant-date fair value of nonvested stock is determined on the date of grant based on the market price of the stock, and compensation cost is generally amortized to expense on a straight-line basis over the vesting period during which employees perform related services.

On March 8, 2006, the Company issued 12,500 shares of nonvested stock to its executive officers. Participants are entitled to cash dividends and to vote their respective shares. The shares are subject to forfeiture if employment is terminated prior to March 8, 2010.

A summary of nonvested stock activity is presented below:

	Nonvested Shares	Grant Date Fair Value
Nonvested at January 1, 2006	-	\$ -
Granted	12,500	10.01
Vested	-	-
Forfeited	-	-
Nonvested at September 30, 2006	12,500	\$ 10.01

The compensation cost charged against income during the three and nine months ended September 30, 2006 for nonvested stock awards was \$8,000 and \$18,000, respectively. The total compensation cost of \$125,000 is expected to be recognized on the straight-line basis over the four-year vesting period consistent with the terms of the arrangement. As of September 30, 2006, there is unrecognized compensation cost of \$107,000 on the nonvested stock awards which will be recognized over the next 3 1/2 years.

#### (11) Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

The Company recognized income tax expense of \$44,000 and \$1,000, respectively, during the three and nine months ended September 30, 2006 compared to income tax expense of \$39,000 and \$9,000, respectively, during the three and nine months ended September 30, 2005. Income tax expense for the three months ended September 30, 2006 was lower than the statutory federal and state tax rates due primarily to tax-exempt interest on certain investments, while income tax expense for the nine months ended September 30, 2006 was lower than statutory federal and state tax rates due primarily to the reversal of accruals for the expiration of tax return statutes and tax-exempt interest on certain investments. Income tax expense for the three and nine months ended September 30, 2005 was generally recorded at statutory federal and state tax rates.

#### (12) Legal Proceedings

The Company is involved in various claims and legal actions arising in the ordinary course of business. Although the amount of any liability that could arise with respect to currently pending actions cannot be accurately predicted, in the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position, results of operations, or liquidity.

#### Item 2. <u>Management's Discussion and Analysis of Financial Condition and</u> <u>Results of Operations</u>

The following discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with the unaudited consolidated financial statements for the period ended September 30, 2006, and the cautionary statements and consolidated financial statements and related notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005. The discussion and analysis contains "forward-looking statements" based on management's current expectations, assumptions, estimates, and projections. These forward-looking statements involve risks and uncertainties. The Company's actual results could differ materially from those included in these "forward-looking statements" as a result of risks and uncertainties, identified in connection with those forward-looking statements, including those factors identified herein, and in the Company's other publicly filed reports.

#### **Business Overview**

Paragon Technologies, Inc. provides a variety of material handling solutions, including systems, technologies, products, and services for material flow applications. Founded in 1958, the Company's material handling solutions are based on core technologies in horizontal transportation and order fulfillment and are aimed at improving productivity for manufacturing, assembly, and distribution center operations.

On August 5, 2005, the Company completed the sale of substantially all of the assets and liabilities of Ermanco, and received cash consideration of \$23,055,000 (subject to a working capital adjustment and an accounts receivable adjustment). Transaction costs associated with the sale of the assets and liabilities of Ermanco were approximately \$1,038,000. During the fourth quarter of 2005, the Company paid \$448,000 to the Buyer in connection with the working capital adjustment and \$61,000 in connection with the accounts receivable adjustment. Therefore, the Company received cash consideration of \$21,508,000, net of transaction costs and the working capital and accounts receivable adjustments in connection with the sale of the assets and liabilities of Ermanco, thereby resulting in a pre-tax loss of approximately \$964,000. See Note 2 of the Notes to Consolidated Financial Statements for further information regarding the sale of substantially all of the assets and liabilities of Ermanco. The discussion that follows reflects the operations of the Company following the sale of substantially all of the assets and liabilities of Ermanco.

#### Key Performance Metrics Relevant to the Company

#### **Capacity Utilization**

Capacity Utilization, as documented in the Federal Reserve Statistical Release<sup>(1)</sup>, is a key economic indicator that the Company follows as a barometer that may lead to capital spending for material handling systems. Capacity Utilization attempts to measure what percent of available capacity is actually being utilized. Management believes that when Capacity Utilization rises and falls, the Company may see a corresponding change in rate of new orders, and therefore, a corresponding change in backlog and sales may also occur. The backlog of orders represents the uncompleted portion of systems contracts along with the value of parts and services from customer purchase orders related to goods that have not been shipped or services that have not been rendered. Backlog is generally indicative of customer demand for the Company's products. As the demand for the Company's products increases, the backlog of orders, the rate of new orders, and sales also typically increases. The following table depicts the Company's backlog, orders, sales, and Capacity Utilization for the nine months ended September 30, 2006, and for the years ended December 31, 2005, 2004, 2003, 2002, and 2001:

	Nine Months Ended September 30,	•	Year End	led Dece	mber 31,	
(Dollars in Thousands)	2006	2005	2004	2003	2002	2001
Backlog of orders - Beginning Add: orders		5,514 18,080	4,052 13,164	/	7,666 12,074	16,353 10,321
Less: sales	14,252	16,676	11,702	12,083	14,906	19,008
Backlog of orders - Ending	\$ 4,879	6,918	5,514	4,052	4,834	7,666
Capacity Utilization <sup>(1)</sup>	81.8%	80.0%	78.6%	75.7%	75.1%	76.3%

#### Current Ratio

Management of the Company monitors the current ratio as a measure of determining liquidity and believes the current ratio illustrates that the Company's financial resources are adequate to satisfy its future cash requirements through the next year. The following table depicts the Company's current assets, current liabilities, and current ratio as of September 30, 2006 and as of December 31, 2005, 2004, 2003, 2002, and 2001:

	As of September 30,		Aso	of December	31,	
(Dollars in Thousands)	2006	2005	2004	2003	2002	2001
Current assets Current liabilities	\$ 17,338 \$ 4,005	<u>22,134</u> 5,337	<u>14,249</u> 7,355	<u>14,720</u> 9,583	<u>15,444</u> 9,416	<u>19,200</u> 13,357
Current ratio	4.33	4.15	1.94	1.54	1.64	1.44

#### Debt to Equity Ratio

With an emphasis over the past several years on generating cash flows to eliminate the Company's senior and subordinated debt, the Company has eliminated its financial leverage as evidenced by its debt to equity ratio, which is the ratio of total debt to stockholders' equity. Management believes the absence of debt provides greater protection for its stockholders and enhances the Company's ability to obtain additional financing, if required. The following table illustrates the calculation of the debt to equity ratio as of September 30, 2006 and as of December 31, 2005, 2004, 2003, 2002, and 2001 and also includes the number of shares outstanding at the end of each fiscal period:

	As of September 30,					
(Dollars in Thousands)	2006	2005	2004	2003	2002	2001
Current installments of	\$ -				1 407	2 205
long-term debt	φ - -	-	-	-	1,437 7,263	2,305 9,900
Total debt	-				8,700	12,205
Total stockholders' equity (1)	<u>\$ 13,696</u>	17,066	23,308	22,061	17,885	16,912
Debt to equity ratio	-	-	-	-	.49	.72
Number of shares outstanding at the end of the fiscal period	3,115,091	3,539,019	4,265,310	4,277,595	4,256,098	4,221,635

(1) During the year ended December 31, 2005, the Company repurchased 824,100 shares of common stock at a weighted average cost, including brokerage commissions, of \$9.81 per share. Cash expenditures for the stock repurchases during the year ended December 31, 2005 were \$8,080,882. During the nine months ended September 30, 2006, the Company repurchased 438,019 shares of common stock at a weighted average cost, including brokerage commissions, of \$8.70 per share. Cash expenditures for the stock repurchases during the nine months ended September 30, 2006 were \$3,808,744. See Stock Repurchase Program in Note 9 of the Notes to Consolidated Financial Statements regarding the Company's Stock Repurchase Program.

#### **Critical Accounting Policies and Estimates**

The discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amount of assets and liabilities, revenues and expenses, and other financial information, including the related disclosure of commitments and contingencies at the date of our financial statements. Actual results may, under different assumptions and conditions, differ significantly from our estimates.

We believe that our accounting policies related to revenue recognition on system sales, warranty, and inventories are our "critical accounting policies." These policies have been reviewed with the Audit Committee of the Board of Directors and are discussed in greater detail below.

#### Revenue Recognition on Systems Sales

Revenues on systems contracts, accounted for in accordance with SOP 81-1 of the American Institute of Certified Public Accountants, are recorded on the basis of the Company's estimates of the percentage of completion of individual contracts. Gross margin is recognized on the basis of the ratio of aggregate costs incurred to date to the most recent estimate of total costs. As contracts may extend over one or more years, revisions in cost and profit estimates during the course of the work are reflected in the accounting periods in which the facts requiring revisions become known. At the time a loss on a contract becomes known, the entire amount of the estimated ultimate loss is accrued. As of September 30, 2006, there are no contracts that are anticipated to result in a loss.

The Company believes that it has the ability to reasonably estimate the total costs and applicable gross profit margins at the inception of the contract for all of its systems contracts. However, where cost estimates change, there could be a significant impact on the amount of revenue recognized. The Company's failure to estimate accurately can result in cost overruns which will result in the loss of profits if the Company determines that it has significantly underestimated the costs involved in completing contracts. The Company has not had any significant cost overruns resulting in loss of profits during the three and nine months ended September 30, 2006.

#### Accrued Product Warranty

The Company's products are warranted against defects in materials and workmanship for varying periods of time depending on customer requirements and the type of system sold, with a typical warranty period of one year. The Company provides an accrual for estimated future warranty costs and potential product liability claims based upon a percentage of cost of sales, typically two percent of the cost of the system being sold, and a detailed review of products still in the warranty period is performed each quarter. Historically, the level of warranty reserve has been appropriate based on management's assessment of estimated future warranty claims. However, if unanticipated warranty issues arise in the future, there could be a significant impact on the recorded warranty reserve. The recorded warranty reserve as of September 30, 2006 was \$281,000.

#### Inventories

Inventories are valued at the lower of average cost or market. The Company provides an inventory reserve determined by a specific identification of individual slow moving items and other inventory items based on historical experience. The reserve is considered to be a write-down of inventory to a new cost basis. Upon disposal of inventory, the new cost basis is removed from the accounts.

#### (a) <u>Results of Operations – Nine Months Ended September 30, 2006 Compared</u> to the Nine Months Ended September 30, 2005

#### Net Sales and Gross Profit on Sales

	2006	2005
Net sales	\$14,252,000	11,696,000
Cost of sales	10,056,000	8,587,000
Gross profit on sales	\$ 4,196,000	3,109,000
Gross profit as a percentage of sales	29.4%	26.6%

The increase in sales was associated with a larger backlog of orders entering fiscal 2006 when compared to the backlog of orders entering fiscal 2005. Contributing to the increase in sales was progress made on contracts received during the first nine months of 2006 in accordance with contract completion requirements associated with certain customers.

Gross profit, as a percentage of sales, for the nine months ended September 30, 2006, when compared to the nine months ended September 30, 2005, was favorably impacted primarily as a result of a reduction in overhead costs as a percentage of sales due to the higher sales volume to cover fixed overhead costs during the nine months ended September 30, 2006.

#### Selling, General and Administrative Expenses

Selling, general and administrative expenses of \$4,100,000 were higher by \$737,000 for the nine months ended September 30, 2006 than for the nine months ended September 30, 2005. The increase was attributable to the addition of resources aimed at expanding the customer base and an increase in salaries and fringe benefits totaling \$288,000, an increase of \$230,000 in marketing expenses primarily associated with product promotion, marketing research, and participation in trade shows, and an increase of \$158,000 in professional fees and shareholder relations expenditures.

#### Product Development Costs

Product development costs, including patent expense, of \$220,000 were higher by \$191,000 for the nine months ended September 30, 2006 than for the nine months ended September 30, 2005. Development programs in the nine months ended September 30, 2006 were primarily aimed at improvements to the Company's Order Fulfillment and Production & Assembly systems technologies. Development efforts during the nine months ended September 30, 2006 included DISPEN-SI-MATIC<sup>®</sup> hardware and software enhancements aimed at promoting workplace efficiencies for the Company's customers and LO-TOW<sup>®</sup> product enhancements.

#### Interest Income

Interest income of \$409,000 was higher by \$234,000 for the nine months ended September 30, 2006 than for the nine months ended September 30, 2005. The increase in interest income was attributable to the higher level of funds available for investment as a result of the cash proceeds from the sale of substantially all of the assets and liabilities of Ermanco and the increased level of interest rates on funds available for investment.

#### (a) <u>Results of Operations – Nine Months Ended September 30, 2006 Compared</u> to the Nine Months Ended September 30, 2005 (Continued)

#### Income Tax Expense

The Company recognized income tax expense of \$1,000 during the nine months ended September 30, 2006 compared to income tax expense of \$9,000 during the nine months ended September 30, 2005. Income tax expense for the nine months ended September 30, 2006 was lower than the statutory federal and state tax rates primarily due to the reversal of accruals for the expiration of tax return statutes and tax-exempt interest on certain investments. Income tax expense for the nine months ended September 30, 2005 was generally recorded at statutory federal and state tax rates.

#### (b) <u>Results of Operations – Three Months Ended September 30, 2006</u> <u>Compared to the Three Months Ended September 30, 2005</u>

#### Net Sales and Gross Profit on Sales

	2006	2005
Net sales	\$ 5,209,000	4,101,000
Cost of sales	3,808,000	2,974,000
Gross profit on sales	\$ 1,401,000	1,127,000
Gross profit as a percentage of sales	26.9%	27.5%

The increase in sales was associated with a larger backlog of orders entering fiscal 2006 when compared to the backlog of orders entering fiscal 2005. Contributing to the increase in sales was progress made on contracts received during the first nine months of 2006 in accordance with contract completion requirements associated with certain customers.

Gross profit, as a percentage of sales, for the three months ended September 30, 2006, when compared to the three months ended September 30, 2005, was unfavorably impacted by approximately 1.8% due to competitive pricing pressure and product mix, along with the impact of the favorable performance on the Company's contracts that were completed or nearing completion in the three months ended September 30, 2005. Partially offsetting the aforementioned unfavorable variance was a 1.2% reduction in overhead costs as a percentage of sales due to the higher sales volume to cover fixed overhead costs in the three months ended September 30, 2006.

#### Selling, General and Administrative Expenses

Selling, general and administrative expenses of \$1,299,000 were higher by \$120,000 for the three months ended September 30, 2006 than for the three months ended September 30, 2005. The increase was attributable to the addition of resources aimed at expanding the customer base and an increase in salaries and fringe benefits totaling \$30,000, an increase of \$31,000 in marketing expenses primarily associated with product promotion, marketing research, and participation in trade shows, and an increase of \$56,000 in professional fees and shareholder relations expenditures.

#### (b) <u>Results of Operations – Three Months Ended September 30, 2006</u> <u>Compared to the Three Months Ended September 30, 2005</u> (*Continued*)

#### Interest Income

Interest income of \$133,000 was higher by \$32,000 for the three months ended September 30, 2006 than for the three months ended September 30, 2005. The increase in interest income was primarily attributable to the increased level of interest rates on funds available for investment.

#### Income Tax Expense

The Company recognized income tax expense of \$44,000 during the three months ended September 30, 2006 compared to income tax expense of \$39,000 during the three months ended September 30, 2005. Income tax expense for the three months ended September 30, 2006 was lower than the statutory federal and state tax rates primarily due to tax-exempt interest on certain investments. Income tax expense for the three months ended September 30, 2005 was generally recorded at statutory federal and state tax rates.

#### Liquidity and Capital Resources

The Company's cash and cash equivalents and short-term investments at September 30, 2006 were \$12,684,000, representing 71.4% of total assets, down from \$17,397,000, or 77.0% of total assets, at December 31, 2005. The decrease was primarily due to the repurchase and retirement of common stock of \$3,809,000 and cash used by operating activities totaling \$777,000.

Cash used by operating activities totaling \$777,000 during the nine months ended September 30, 2006 was primarily due to the following factors:

- a decrease in customers' deposits and billings in excess of costs and estimated earnings in the amount of \$984,000 in accordance with contractual requirements associated with customers in the entertainment and vehicle assembly marketplace; and
- an increase in costs and estimated earnings in excess of billings in the amount of \$149,000 in accordance with contractual requirements associated with customers' assembly applications.

Partially offset by:

• a decrease in receivables in the amount of \$305,000 primarily associated with the collection of an income tax refund.

The Company's cash and cash equivalents and short-term investments at September 30, 2005 rose to \$23,356,000 from \$3,602,000 at December 31, 2004. The increase was primarily due to cash proceeds of \$22,022,000 from the sale of Ermanco, net of transaction costs, and cash provided by operating activities totaling \$1,550,000, partially offset by the repurchase and retirement of common stock of \$3,995,000.

Cash provided by operating activities totaling \$1,550,000 during the nine months ended September 30, 2005 was primarily due to the following factors:

- an increase in net cash provided by operating activities of discontinued operations of \$126,000;
- an increase in accounts payable in the amount of \$363,000 associated with purchases of goods and services rendered in accordance with job completion requirements;
- an increase in customers' deposits and billings in excess of costs and estimated earnings in the amount of \$1,033,000 in accordance with contractual requirements associated with customers in the vehicle assembly and entertainment marketplace;
- an increase in accrued other liabilities in the amount of \$578,000, of which \$467,000 was associated with the working capital adjustment in connection with the sale of Ermanco; and

#### Liquidity and Capital Resources (Continued)

 an increase in income taxes payable in the amount of \$1,967,000 primarily associated with the gain on the sale of Ermanco for income tax purposes.

Partially offset by the following factors:

- an increase in receivables in the amount of \$1,981,000 in accordance with contractual requirements associated with customers in the vehicle assembly, entertainment, and health and beauty aids marketplace;
- an increase in costs and estimated earnings in excess of billings in the amount of \$313,000 in accordance with contractual requirements associated with customers in the healthcare marketplace; and
- a decrease in accrued product warranty in the amount of \$309,000 primarily associated with the reversal of unused, expired accrued product warranties for contracts that were no longer in the warranty period.

The Company's line of credit facility may not exceed \$5,000,000 and is to be used primarily for working capital purposes. Effective August 5, 2005, the Company issued a \$2,000,000 letter of credit in connection with the sale of substantially all of the assets and liabilities of Ermanco, thereby reducing the amount of available line of credit to \$2,800,000. The letter of credit remained in place through August 4, 2006, the one-year anniversary of the closing of the asset sale. There was no claim under the letter of credit during its existence. As of September 30, 2006, the amount of available line of credit was \$4,800,000. The line of credit facility contains various non-financial covenants and is secured by all accounts receivables and inventory. As of September 30, 2006, the Company did not have any borrowings under the line of credit facility, and the line of credit facility expires effective June 30, 2007.

The Company anticipates that its financial resources, consisting of cash generated from the sale of Ermanco and its line of credit will be adequate to satisfy its future cash requirements through the next year. Sales volume, as well as cash liquidity, may experience fluctuations due to the unpredictability of future contract sales and the dependence upon a limited number of large contracts with a limited number of customers.

The Company is currently exploring various business strategies designed to enhance the value of the Company's assets for its stockholders. The Company has retained Penn Valley Management Group, LLC to provide management advisory services, including, but not limited to business planning, mergers and acquisitions, and funding. The Company is continuing to evaluate and actively explore a range of possible options, including transactions intended to provide liquidity and maximize stockholder value, and consideration of the acquisition of complementary assets and/or businesses. The Company may not be able to effect any of these strategic options on favorable terms or at all.

#### **Contractual Obligations**

The Company's leases 25,000 square feet in Easton, Pennsylvania for use as its principal office. The leasing agreement requires fixed monthly rentals of \$18,781 (with annual increases of 3%). The terms of the lease also require the payment of a proportionate share of the facility's operating expenses. The leasing agreement is secured with a \$200,000 letter of credit. The lease expires on February 21, 2008.

Future contractual obligations and commercial commitments at September 30, 2006 as noted above are as follows:

			Payments Due by Period				
		Total	2006	2007	2008	2009	2010
Contractual obligations Operating leases		321,000	56,000	231,000	34,000	-	-
Total		321,000	56,000	231,000	34,000	-	-
	Total An	nounts			of Commitm		
	Comm	itted	2006	2007	2008	2009	2010
Other commercial commitments: Letters of credit	\$ <u>20</u>	00,000	<u> </u>	<u>200,000</u>	<u> </u>		

#### **Off-Balance Sheet Arrangements**

As of September 30, 2006 the Company had no off-balance sheet arrangements in the nature of guarantee contracts, retained or contingent interests in assets transferred to unconsolidated entities (or similar arrangements serving as credit, liquidity, or market risk support to unconsolidated entities for any such assets), obligations (including contingent obligations) under a contract that would be accounted for as a derivative instrument, or obligations (including contingent obligations) arising out of variable interests in unconsolidated entities providing financing, liquidity, market risk, or credit risk support to the Company, or that engage in leasing, hedging, or research and development services with the Company.

#### Recently Issued Accounting Pronouncements

In November 2004, the Financial Accounting Standards Board issued SFAS No. 151, "Inventory Costs an Amendment of ARB No. 43, Chapter 4" ("SFAS No. 151"). SFAS No. 151 provides for certain fixed production overhead cost to be reflected as a period cost and not capitalized as inventory. The Company adopted SFAS No. 151 on January 1, 2006. The adoption of SFAS No. 151 did not have a material impact on the Company's financial statements.

In December 2004, the Financial Accounting Standards Board issued SFAS No. 123 (revised) "Share-Based Payment" ("SFAS No. 123R"). SFAS No. 123R addresses all forms of share-based payment awards, including shares issued under employee stock purchase plans, stock options, restricted and nonvested stock, and stock appreciation rights. It requires companies to recognize in the statement of operations the grant-date fair value of stock options and other equity-based compensation issued to employees. The statement eliminates the intrinsic value-based method prescribed by APB Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations, that the Company used prior to January 1, 2006. The Company adopted SFAS No. 123R on January 1, 2006.

#### Recently Issued Accounting Pronouncements (Continued)

In May 2005, the Financial Accounting Standards Board issued SFAS No. 154, "Accounting Changes and Error Corrections – A Replacement of APB Opinion No. 20 and FASB Statement No. 3" ("SFAS No. 154"). SFAS No. 154 requires retrospective application to prior periods' financial statements for changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. This statement also requires that retrospective application of a change in accounting principle be limited to the direct effects of the change. Indirect effects of a change in accounting principle, such as a change in non-discretionary profitsharing payments resulting from an accounting change, should be recognized in the period of the accounting change. SFAS No. 154 also requires that a change in depreciation, amortization, or depletion method for long-lived non-financial assets be accounted for as a change in accounting estimate effected by a change in accounting principle. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company adopted the provisions of this statement, as applicable, on January 1, 2006, and there was no impact of the adoption.

In November 2005, the Financial Accounting Standards Board issued FSP No. FAS 123(R)-3, "Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards." This FSP provides an elective alternative transition method for calculating the pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of SFAS No. 123R. Companies may take up to one year from the effective date of the FSP to evaluate the available transition alternatives and make a one-time election as to which method to adopt. The Company is currently in the process of evaluating the alternative methods.

In June 2006, the Financial Accounting Standards Board issued FIN 48, Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109, Accounting for Income Taxes, which clarifies the accounting for uncertainty in income taxes. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation requires that the Company recognize in the financial statements, the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods and disclosure. The provisions of FIN 48 are effective beginning January 1, 2007 with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. The Company is currently evaluating the impact of adopting FIN 48 on the financial statements.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin ("SAB") No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements" ("SAB No. 108") to provide guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. Under SAB No. 108, companies should evaluate a misstatement based on its impact on the current year income statement, as well as the cumulative effect of correcting such misstatements that existed in prior years existing in the current year's ending balance sheet. SAB No. 108 will become effective for the Company in its fiscal year ending December 31, 2007. The Company is currently evaluating the impact of the provisions of SAB No. 108 on its financial statements.

#### Cautionary Statement

Certain statements contained herein are not based on historical fact and are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 or by the Securities and Exchange Commission rules, regulations, and releases. The Company intends that such forward-looking statements be subject to the safe harbors created thereby. Among other things, they regard the Company's earnings, liquidity, financial condition, review of strategic alternatives, and other matters. Words or phrases denoting the anticipated results of future events, such as "anticipate," "believe," "estimate," "expect," "may," "will," "will likely," "are expected to," "will continue," "should," "project," and similar expressions that denote uncertainty, are intended to identify such forward-looking statements. The Company's actual results, performance, or achievements could differ materially from the results expressed in, or implied by, such "forward-looking statements": (1) as a result of risks and uncertainties identified in connection with those forward-looking statements, including those factors identified herein, and in the Company's other publicly filed reports; (2) as a result of factors over which the Company has no control, including the strength of domestic and foreign economies, sales growth, competition, and certain costs increases; or (3) if the factors on which the Company's conclusions are based do not conform to the Company's expectations.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company does not believe that its exposures to interest rate risk or foreign currency exchange risk, risks from commodity prices, equity prices and other market changes that affect market risk sensitive instruments are material to its results of operations.

#### Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of the Company's management, including its Chief Executive Officer, or CEO, and Chief Financial Officer, or CFO, of the effectiveness of the Company's disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of September 30, 2006. Based on that evaluation, the Company's management, including the CEO and CFO, concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act, is accumulated and communicated to the Company's management, including the Company's CEO and CFO, to allow timely decisions regarding required disclosure, and is recorded, processed, summarized and reported as specified in Securities and Exchange Commission rules and forms.

#### (b) Change in Internal Control Over Financial Reporting

There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation of such controls that occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect the Company's internal control over financial reporting.

#### Item 1. Legal Proceedings

The Company is involved in various claims and legal actions arising in the ordinary course of business. Although the amount of any liability that could arise with respect to currently pending actions cannot be accurately predicted, in the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position, results of operations, or liquidity.

#### Item 1A. Risk Factors

Item 1A, "Risk Factors," of our 2005 Form 10-K includes a detailed discussion of our risk factors. There have been no material changes in our Risk Factors from those disclosed in our annual report on Form 10-K for the year and December 31, 2005.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table represents the periodic repurchases of equity securities made by the Company during the three months ended September 30, 2006:

Issuer Purchases of Equity Securities								
		Total Number A						
		Ave	erage	of Shares	Approximate	Dollar Value		
		Price	e Paid	Repurchased	Dollar Value	of Shares		
	Total	Per	Share	as Part of a	of Shares	That May Yet		
	Number	(Inc	luding	Publicly	Purchased	Be Purchased		
Fiscal	of Shares	Brok	kerage	Announced	Under the	Under the		
Period	Repurchased	Comm	nissions)	Program	Program	Program		
7/1/06 - 7/31/06	139,200	\$	8.74	139,200	\$1,216,397	\$2,515,619		
8/1/06 - 8/31/06	89,300	\$	8.18	89,300	\$ 730,877	\$1,784,742		
9/1/06 - 9/30/06	-	\$	-	-	\$-	\$1,784,742		
	228,500	\$	8.52	228,500	\$1,947,274	_		

On August 12, 2004, the Company's Board of Directors approved a program to repurchase up to \$1,000,000 of its outstanding common stock. The Company's Board of Directors amended its existing stock repurchase program on several occasions during 2005 and 2006 by increasing the amount it has authorized management to repurchase from up to \$1,000,000 of the Company's common stock to up to \$14,000,000. During the three months ended September 30, 2006, the Company repurchased 228,500 shares of common stock at a weighted average cost, including brokerage commissions, of \$8.52 During the nine months ended September 30, 2006, the Company per share. repurchased 438,019 shares of common stock at a weighted average cost, including brokerage commissions, of \$8.70 per share. Cash expenditures for the stock repurchases during the three and nine months ended September 30, 2006 were \$1,947,274 and \$3,808,744, respectively. Through September 30, 2006, the Company repurchased 1,296,819 shares of common stock at a weighted average cost, including brokerage commissions, of \$9.42 per share. Cash expenditures for the stock repurchases since the inception of the program were \$12,215,258. As of September 30, 2006, \$1,784,742 remained available for repurchases under the stock repurchase program. Based on market conditions and other factors, additional repurchases may be made from time to time, in compliance with SEC regulations, in the open market or through privately negotiated transactions at the discretion of the Company. There is no expiration date with regards to the stock repurchase program. The purchase price for the shares of the Company's common stock repurchased was reflected as a reduction to stockholders' equity. The Company allocates the purchase price of the repurchased shares as a reduction to common stock for the par value of the shares repurchased, with the excess of the purchase price over par value being allocated between additional paidin capital and retained earnings. All shares of common stock that were repurchased by the Company since the inception of the program were subsequently retired.

#### Item 3. Defaults Upon Senior Securities

Not applicable.

#### Item 4. Submission of Matters to a Vote of Security Holders

The Company's Annual Meeting of Stockholders was held on August 1, 2006 with the following item being submitted to a vote of stockholders:

1. The election of five directors to the Board of Directors.

Details of the proposal noted above were provided to stockholders in the form of a Notice of Annual Meeting and Proxy Statement dated and mailed on June 26, 2006, with such solicitation being in accordance with Section 14 of the Securities and Exchange Act of 1934, as amended, and the regulations promulgated thereunder.

There was no solicitation in opposition to the management's nominees listed in the Proxy Statement, and all the management's nominees were elected.

The voting results on the election of directors are set forth as follows:

1. Election of Directors:

Name of Nominee	Votes For	Votes Withheld	Non-Voting
L. Jack Bradt	2,466,722	710,347	300,031
Joel L. Hoffner	2,840,414	336,655	300,031
Theodore W. Myers	2,859,389	317,680	300,031
Anthony W. Schweiger	2,734,564	442,505	300,031
Leonard S. Yurkovic	2,710,689	466,380	300,031

#### Item 5. Other Information

Not applicable.

#### Item 6. Exhibits

- 31.1 Certification by Chief Executive Officer pursuant to Rule 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 signed by Joel L. Hoffner, President and CEO (filed herewith).
- 31.2 Certification by Chief Financial Officer pursuant to Rule 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 signed by Ronald J. Semanick, Chief Financial Officer and Vice President - Finance and Treasurer (filed herewith).
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 signed by Joel L. Hoffner, President and CEO (filed herewith).
- 32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 signed by Ronald J. Semanick, Chief Financial Officer and Vice President Finance and Treasurer (filed herewith).

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PARAGON TECHNOLOGIES, INC.

<u>/s/ Joel L. Hoffner</u> Joel L. Hoffner President & CEO

<u>/s/ Ronald J. Semanick</u> Ronald J. Semanick Chief Financial Officer

Dated: November 13, 2006

#### EXHIBIT INDEX

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#### **SECTION 302 CERTIFICATION**

I, Joel L. Hoffner, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Paragon Technologies, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: <u>November 13, 2006</u> /s/ Joel L. Hoffner Joel L. Hoffner President and CEO

#### **SECTION 302 CERTIFICATION**

I, Ronald J. Semanick, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Paragon Technologies, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: <u>November 13, 2006</u> /s/ Ronald J. Semanick Ronald J. Semanick Chief Financial Officer, and Vice President - Finance and Treasurer

#### Exhibit 32.1

#### CERTIFICATION OF PRESIDENT AND CEO PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Paragon Technologies, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2006 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Joel L. Hoffner, President and CEO of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

<u>/s/ Joel L. Hoffner</u> Joel L. Hoffner President and Chief Executive Officer November 13, 2006

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Paragon Technologies, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2006 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Ronald J. Semanick, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Ronald J. Semanick Ronald J. Semanick Chief Financial Officer and Vice President - Finance and Treasurer November 13, 2006