



101 Larry Holmes Drive, Suite 500
Easton, PA 18042

Telephone: (610) 252-3205

www.PGNTGROUP.com

info@pgntgroup.com

Quarterly Report

For the period ending September 30, 2024
(the "Reporting Period")

Outstanding Shares

The number of shares outstanding of our Common Stock was:

1,731,245 as of September 30, 2024

1,726,745 as of December 31, 2023

Shell Status

Indicate by check mark whether the company is a shell company (as defined in Rule 405 of the Securities Act of 1933, Rule 12b-2 of the Exchange Act of 1934 and Rule 15c2-11 of the Exchange Act of 1934):

Yes: ☐ No: ☒

Indicate by check mark whether the company's shell status has changed since the previous reporting period:

Yes: ☐ No: ☒

Change in Control:

Indicate by check mark whether a Change in Control of the company has occurred during this reporting period:

Yes: ☐ No: ☒

PARAGON TECHNOLOGIES, INC.

Quarterly Report

For the Three and Nine Months Ended September 30, 2024

1). Name and address(es) of the issuer and its predecessors (if any)

The name of the issuer is Paragon Technologies, Inc. ("Paragon" or the "Company"). The Company changed its name from "SI Handling Systems, Inc." to "Paragon Technologies, Inc." on April 5, 2000.

Current state and date of incorporation or registration: The Company is currently incorporated in Delaware. The Company was originally incorporated in Pennsylvania on June 18, 1958 as SI Handling Systems, Inc. and changed its state of incorporation to Delaware on November 21, 2001.

Standing in this jurisdiction: The Company is active and in good standing in Delaware.

Prior incorporation information for the issuer and any predecessors during the past five years: None

Describe any trading suspension or halt orders issued by the SEC or FINRA concerning the issuer or its predecessors since inception:

None

List any stock split, dividend, recapitalization, merger, acquisition, spin-off or reorganization either currently anticipated or that occurred within the past 12 months:

None

Address of the issuer's principal executive office:

101 Larry Holmes Drive, Suite 500
Easton, PA 18042

Address of the issuer's principal place of business:

☒ Check if principal executive office and principal place of business are the same address

Has the issuer or any of its predecessors been in bankruptcy, receivership, or any similar proceeding in the past five years?

No: ☒ Yes: ☐ If Yes, provide additional details below

2). Security Information

Transfer Agent:

Name: Broadridge Shareholder Services
Phone, toll free: (877) 830-4936
Phone, toll: (720) 378-5591
Email: Kayur.Patel@broadridge.com
Address: P.O. Box 1342, Brentwood, NY 11717

Publicly Quoted or Traded Securities:

Trading symbol: PGNT
Exact title and class of securities outstanding: Common Stock
CUSIP: 69912T108
Par or stated value: \$1.00 per share

| | | | |
|---|-----------|-------|--------------------|
| Total shares authorized: | 4,000,000 | as of | September 30, 2024 |
| Total shares outstanding: | 1,731,245 | as of | September 30, 2024 |
| Total number of shareholders of record: | 154 | as of | September 30, 2024 |

PARAGON TECHNOLOGIES, INC.

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For the Three and Nine Months Ended September 30, 2024

2). Security Information *(continued)*

Other classes of authorized or outstanding equity securities that do not have a trading symbol: none

Security Description:

a) For common equity, describe any dividend, voting and preemption rights.

The Company's authorized capital stock consists of 4,000,000 shares of common stock, \$1.00 par value per share. The holders of common stock are entitled to receive such dividends, if any, as may be declared from time to time by the Company's Board of Directors out of legally available funds. Holders of common stock are entitled to one vote for each share held of record on all matters to be voted on by the stockholders, including the election of directors. There is no cumulative voting with respect to the election of directors. Directors are elected by a plurality of the votes cast by the holders of common stock. Except as otherwise required by law or the Company's certificate of incorporation, as amended, or bylaws, as amended, all other matters brought to a vote of the holders of common stock are determined by the affirmative vote of the holders of a majority in voting power of the shares of common stock present in person or by proxy and entitled to vote.

In the event of the Company's liquidation, dissolution or winding up, the holders of common stock will be entitled to share ratably in the net assets legally available for distribution to stockholders after the payment of all of the Company's known debts and other liabilities. Holders of common stock have no preemptive, conversion, subscription or other rights, and there are no redemption or sinking fund provisions applicable to the common stock. All shares of common stock contain a restrictive legend because the shares are not registered with the Securities and Exchange Commission.

b) For preferred stock, describe the dividend, voting, conversion, and liquidation rights as well as redemption or sinking fund provisions.

Not applicable

c) Describe any other material rights of common or preferred stockholders.

See above

d) Describe any material modifications to rights of holders of the company's securities that have occurred over the reporting period covered by this report.

Not applicable

PARAGON TECHNOLOGIES, INC.

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3). Issuance History

A. Changes to the Number of Outstanding Shares for the two most recently completed fiscal years and any subsequent period.

Indicate by check mark whether there were any changes to the number of outstanding shares within the past two completed fiscal years:

No: ☐ Yes: ☒

| Shares Outstanding Opening Balance: Date: January 1, 2022 Common: 1,704,745 Preferred: 0 | | | | | | | | | |
|---|---|--|---------------------|---|--|---|---|---|---------------------------------|
| Date of Transaction | Transaction Type (e.g. new issuance, cancellation, shares returned to treasury) | Number of Shares Issued (or cancelled) | Class of Securities | Value of shares issued (\$/share) at issuance | Were the shares issued at a discount to market price at the time of issuance? (Yes/No) | Individual/ Entity Shares were issued to. | Reason for share issuance (e.g. for cash or debt conversion) -OR- Nature of Services Provided | Restricted or Unrestricted as of this filing | Exemption or Registration Type. |
| March 29, 2022 | New Issuance | 4,000 (1) | Common Stock | \$5.99 | No | Hesham M. Gad | Director Compensation | Restricted, control security held by a director of the Company (2) | Unregistered (3) |
| March 29, 2022 | New Issuance | 4,000 (1) | Common Stock | \$5.99 | No | Jack H. Jacobs | Director Compensation | Restricted, control security held by a director of the Company (2) | Unregistered (3) |
| March 29, 2022 | New Issuance | 4,000 (1) | Common Stock | \$5.99 | No | Samuel S. Weiser | Director Compensation | Restricted, control security held by an officer and director of the Company (2) | Unregistered (3) |
| December 29, 2023 | New Issuance | 10,000 (4) | Common Stock | \$9.00 | No | Hesham M. Gad | Executive Compensation | Restricted, control security held by a director of the Company (2) | Unregistered (3) |
| January 1, 2024 | New Issuance | 1,500 (5) | Common Stock | \$9.00 | No | Jack H. Jacobs | Director Compensation | Restricted, control security held by a director of the Company (2) | Unregistered (3) |
| January 1, 2024 | New Issuance | 3,000 (5) | Common Stock | \$9.00 | No | Samuel S. Weiser | Director Compensation | Restricted, control security held by an officer and director of the Company (2) | Unregistered (3) |
| Shares Outstanding on Date of This Report: Ending Balance: Date: September 30, 2024 Common: 1,731,245 Preferred: 0 | | | | | | | | | |

PARAGON TECHNOLOGIES, INC.

Quarterly Report

For the Three and Nine Months Ended September 30, 2024

3). Issuance History (*continued*)

- (1). *On March 29, 2022, a stock grant of 4,000 shares was made to each director of the Company for a total of 12,000 shares issued.*
- (2). *All shares of common stock issued by the Company contain a restrictive legend since the shares are not registered with the Securities and Exchange Commission. Common stock must be held by non-affiliates for one year for the restrictive legend to be removed. Affiliates remain subject to the restrictions under Rule 144 promulgated under the Securities Act of 1933, as amended (the Securities Act), as long as they are affiliates of the Company and for 90 days thereafter.*
- (3). *Issued pursuant to an exemption from the registration requirements of the Securities Act, as provided by Rule 701, Regulation D and/or Section 4(a)(2) of the Securities Act, as applicable.*
- (4). *On December 29, 2023, a stock grant of 10,000 shares was made to the former Chief Executive Officer and Executive Chairman of the Company.*
- (5). *On January 1, 2024, a stock grant of 1,500 shares and 3,000 shares, respectively, was made to the applicable non-employee directors of the Company as listed in the table for a total of 4,500 shares issued.*

B. Promissory and Convertible Notes

Indicate by check mark whether there are any outstanding promissory, convertible notes, convertible debentures, or any other debt instruments that may be converted into a class of the issuer's equity securities:

No: ☒ Yes: ☐

4). Issuer's Business, Products, and Services

A. Summary of the issuer's business operations

Principal Business

Paragon Technologies, Inc. (Paragon), a diversified holding company, is composed of three business segments: Automation, Distribution, and Real Estate. In addition, Paragon may also invest its cash balance in marketable securities through a Board-approved program. The wholly-owned subsidiaries of Paragon are the following:

- SI Systems, LLC (SI Systems), founded in 1968, is a recognized and innovative supply chain automation company that designs and installs specialized material handling automation systems that optimize our clients' supply chains.
- SED International de Colombia, S.A.S. (SEDC) is one of the leading technology distribution companies in Colombia. SEDC distributes IT equipment, consumer electronics, and appliances to businesses, retailers, and e-tailers. Additionally, SEDC also provides business services such as printing, electronic document management, electronic invoicing, and storage solutions.
- Ohana Homes Services, LLC (Ohana) seeks to acquire, invest in and manage real estate assets.
- Paragon also invests in marketable securities under an Investment Management Policy that sets forth investment parameters and restrictions that are approved and amended by the Board from time to time.

For detailed information regarding the Company's business activities, please see "Note 1 – Description of Business and Summary of Significant Accounting Policies" in the Notes to Consolidated Financial Statements included in this report, which is incorporated herein by reference.

PARAGON TECHNOLOGIES, INC.

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For the Three and Nine Months Ended September 30, 2024

4). Issuer's Business, Products, and Services *(continued)*

Foreign Currency Exchange Fluctuations

The Company is exposed to foreign currency exchange rate risk resulting from its operations in Colombia. Certain of the Company's revenues and expenses have been, and are expected to continue to be, subject to the effect of foreign currency fluctuations, and these fluctuations may have a material adverse impact on the Company's operating results and asset values and could reduce stockholders' equity. The Company's financial results could be affected by factors such as changes in the foreign currency exchange rate or differing economic conditions in the Colombian markets as compared with the markets in the United States. The Company's earnings are affected by translation exposures from currency fluctuations in the value of U.S. dollar as compared to the Colombian peso.

B. List of subsidiaries, parents, or affiliated companies

The Company has the following wholly-owned subsidiaries:

- (1) SI Systems, LLC;
- (2) Ohana Home Services, LLC; and
- (3) ARK Investments, LLC, which owns 80% of SEDC.

C. The issuer's principal products or services

For information regarding our principal products or services and their markets, please see "Note 1 – Description of Business and Summary of Significant Accounting Policies" in the Notes to Consolidated Financial Statements included in this report, which is incorporated herein by reference.

5). Issuer's Facilities

Paragon Technologies, Inc.
101 Larry Holmes Drive, Suite 500
Easton, PA 18042

SI Systems leases a facility located at 101 Larry Holmes Drive in Easton, Pennsylvania. On May 1, 2020, the lease was modified in which the square footage was reduced to 5,628 square feet. The lease term is for six years, through April 30, 2026, with fixed monthly payments of \$9,063 in year one and in each subsequent year the monthly payment increases by \$250.

SI Systems believes that its Easton, Pennsylvania facility is adequate for its current operations. SI Systems' operations experience fluctuations in workload due to the timing and receipt of new orders and customer job completion requirements. Currently, SI Systems' facility is adequate to handle these fluctuations. In the event of an unusual demand in workload, SI Systems supplements its internal operations with outside subcontractors that perform services for SI Systems in order to complete contractual requirements for its customers. SI Systems will continue to utilize internal personnel and its own facility and, when necessary and/or cost effective, outside contractors to complete contracts in a timely fashion in order to address the needs of its customers.

PARAGON TECHNOLOGIES, INC.

Quarterly Report

For the Three and Nine Months Ended September 30, 2024

5). Issuer's Facilities *(continued)*

On August 17, 2023, SI Systems executed a new lease for warehouse space located at 1855 Weaversville Road in Allentown, Pennsylvania. The area covered by the lease is 9,978 square feet. The initial term is four years and there is a renewal term of one independent and successive period of two years. The lease requires fixed monthly payments of \$7,370 in year one and in each subsequent year the monthly payment increases by approximately 2.00%.

On May 10, 2024, SI Systems executed a four-year sublease commencing on June 15, 2024 for part of the warehouse space located at 1855 Weaversville Road. The square footage for the sublease is 4,000 square feet. The subtenant will have the option to extend the original term for an additional period of twenty-four months. The lease requires fixed monthly payments of \$3,500 in year one and in each subsequent year the monthly payment increases by approximately 3.00%.

On January 1, 2019, SEDC executed a five-year lease agreement for a 44,530 square foot facility in Tocancipá (Cundinamarca), Colombia to serve as its new sales and administrative office and distribution facility. On December 13, 2023, SEDC renewed the lease for three years for a monthly payment in local currency of COL\$68,610,941, equivalent of approximately \$16,476 USD as of September 30, 2024.

On February 7, 2024, SI Systems executed a 19-month lease for an SI Systems office in Las Vegas, Nevada at a cost of \$735 per month.

Ohana Home Services, LLC owns four residential properties in Las Vegas, Nevada, three of which are leased and one listed for sale.

PARAGON TECHNOLOGIES, INC.**Quarterly Report**

For the Three and Nine Months Ended September 30, 2024

6). All Officers, Directors, and Control Persons of the Company

The following information is as of September 30, 2024 unless otherwise indicated.

| Names of All Officers, Directors, and Control Persons | Affiliation with Company (e.g. Officer Title /Director/Owner of 5% or more) | Residential Address (City / State Only) | Number of shares owned | Share type/class | Ownership Percentage of Class Outstanding | Names of control person(s) if a corporate entity |
|---|---|---|------------------------|------------------|---|--|
| Samuel S. Weiser | Director, Board Chairman, Chief Executive Officer | C/O Paragon Technologies 101 Larry Holmes Drive Suite 500 Easton, PA 18042 | 7,000 | Common Stock | 0.4% | |
| Jack H. Jacobs | Director | C/O Paragon Technologies 101 Larry Holmes Drive Suite 500 Easton, PA 18042 | 11,240 | Common Stock | 0.6% | |
| Hesham M. Gad | Director, Owner of >5% | C/O Paragon Technologies 101 Larry Holmes Drive Suite 500 Easton, PA 18042 | 491,835 | Common Stock | 28.4% | |
| Donna Van Allen & Van Allen Investments (1) | Owner of >5% | Winter Springs, FL | 292,001 | Common Stock | 16.9% | Donna Van Allen Winter Springs, FL |
| Kevin Ting (1) | Owner of >5% | Mission Viejo, CA | 92,300 | Common Stock | 5.3% | |
| Janet M. Reaser | Treasurer (Principal Financial Officer) | C/O Paragon Technologies 101 Larry Holmes Drive Suite 500 Easton, PA 18042 | None | -- | -- | |
| Ronell Rivera (1) | Other (2) | Brandon, FL | 630 | Common Stock | 0.0% | |

(1) Share information as of April 15, 2024.

(2) Ronell Rivera serves as President of SEDC.

| Name, Other Positions or Offices with the Company and Principal Occupation for Past Five Years | Director Since | Age (as of Sept 30, 2024) |
|--|----------------|---------------------------|
| Samuel S. Weiser..... | 2012 | 64 |

Samuel S. Weiser has served as the Company's Chief Executive Officer and Chairman of the Company's Board of Directors since August 2024. Mr. Weiser is the Founder, President and Chief Executive Officer of Foxdale Management LLC, a consulting firm that provides operational consulting, strategic planning, and litigation support services in securities related disputes, which has been operating since 2003. Mr. Weiser is also the Founder and CEO of JMP OppZone Services, LLC, a fund administration and business support services firm focused exclusively on supporting investment activities in designated Opportunity Zones created as part of the Tax Cuts and Jobs Act of 2017. JMP began operations in May 2019. He also serves as the Chief Financial Officer of Altmark, a software solution firm for the private capital sector, since January 2021. He previously served as an advisor to Sentinel Group Holdings, LLC, a business focused on sourcing unique private equity investments for family offices and high net worth investors, and as the CFO for WR Group Inc., a consumer products company focused on health and beauty industry segments. From August 2009 until April 2015, he was a member of the Board of Directors and from August 2014 until April 2015 was Executive Chairman of Premier Exhibitions, Inc., a provider of museum quality touring exhibitions then listed on Nasdaq. In addition, Mr. Weiser served as President and Chief Executive Officer of Premier Exhibitions, Inc. from November 2011 until June 2014. Mr. Weiser is a former partner at Ernst & Young LLP and Managing Director at Citigroup. Mr. Weiser was a member of SED International Holdings, Inc.'s Board of Directors from October 2013 until October 2014. Mr. Weiser received his B.A. in Economics from Colby College and an M.S. in Accounting from George Washington University.

PARAGON TECHNOLOGIES, INC.**Quarterly Report**

For the Three and Nine Months Ended September 30, 2024

6). All Officers, Directors, and Control Persons of the Company *(continued)*

| Name, Other Positions or Offices with the Company and Principal Occupation for Past Five Years | Director Since | Age (as of Sept 30, 2024) |
|--|-------------------|---------------------------------|
| <p>Jack H. Jacobs</p> <p>Jack H. Jacobs is the Melcher Family Senior Fellow of Politics and Professor of Humanities and Public Affairs at the United States Military Academy at West Point, where he has been teaching since 2005, and a principal of The Fitzroy Group, Ltd., a firm that specializes in the development of residential real estate in London and invests both for its own account and in joint ventures with other institutions, for over 20 years. He has served as an on-air military analyst for NBC News since 2002, where he was an Emmy nominee in 2010 and 2011. He was also a member of the team that produced the segment "Iraq: The Long Way Out," which won the 2011 Murrow Award. Colonel Jacobs previously co-founded and served as Chief Operating Officer of one of the firms to pioneer the securitization of debt instruments and served as managing director of an institution and investment bank. Prior to his retirement from active duty in 1987, Colonel Jacobs' military career included two tours of duty in Vietnam where he was among the most highly decorated soldiers, earning three Bronze Stars, two Silver Stars, and the Medal of Honor, the nation's highest combat decoration. Colonel Jacobs previously served as a member of the Board of Directors of Resonant Inc. (formerly Nasdaq: RESN) from 2018 to March 2022, when it was acquired. From 2016 to November 2022, Colonel Jacobs served as a member of the Board of Directors of Datatrak International, Inc. (OTCMKTS: DTRK), and from July 2018 to October 2020, he served as a member of the Board of Directors of Ballantyne Strong, Inc. (NYSE American: BTN). From October 17, 2013 to October 28, 2013, Colonel Jacobs served on the board of SED International Holdings, Inc. Colonel Jacobs is a member of the Board of Trustees of the USO of New York. He is the author of the book "If Not Now, When?: Duty and Sacrifice in America's Time of Need." Colonel Jacobs received a Bachelor of Arts and a Master's degree from Rutgers University.</p> | 2012 | 79 |
| <p>Hesham M. Gad</p> <p>Hesham M. Gad currently serves as a director of the Company. Mr. Gad previously served as Chief Executive Officer of the Company from June 2014, and as Executive Chairman of the Company's Board of Directors from March 2012, through August 2024. From 2013 to 2017, Mr. Gad served as Chairman and CEO of SED International Holdings, Inc., a multinational distributor of IT and computing products.</p> <p>Mr. Gad is the author of "The Business of Value Investing: Six Essential Elements to Buying Companies Like Warren Buffett." Mr. Gad is a graduate of the University of Georgia and the Stanford University Graduate School of Business Executive Program. Mr. Gad currently serves as an advisory Board Member on Serving Our Kids, a non-profit organization in Nevada which is dedicated to helping food insecure children improve their overall health, nutrition, and educational lifestyle.</p> | 2010 | 46 |

The directors of the Company hold their positions until the next Annual Meeting of Stockholders.

PARAGON TECHNOLOGIES, INC.

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For the Three and Nine Months Ended September 30, 2024

6). All Officers, Directors, and Control Persons of the Company *(continued)*

The names, ages, and offices with the Company of its executive officers are as follows:

| <u>Name</u> | <u>Age*</u> | <u>Office</u> |
|------------------|-------------|---|
| Samuel S. Weiser | 64 | Chairman, Chief Executive Officer, Paragon Technologies |
| Janet M. Reaser | 54 | Treasurer (Principal Financial Officer), Paragon Technologies |

* As of September 30, 2024.

Ms. Reaser is an accounting professional with over 30 years' experience in general accounting, financial operations, and business analysis for both publicly held and privately held companies. From 2014 to 2017, Ms. Reaser held the position of Accounting Manager of Akrion Systems, LLC. Akrion Systems is a leading supplier of advanced wafer surface preparation solutions used in the fabrication of microelectronic devices. From 2007 to 2014, Ms. Reaser was the Assistant Controller of Dancker, LLC, a leading interior solutions provider for architectural, furniture, technology, and logistical solutions for organizations across corporate, government, education, and healthcare markets. Ms. Reaser holds a B.S in Accounting from Fairleigh Dickinson University. Ms. Reaser has served as the Company's second-most senior financial executive for the six years prior to her appointment as the Company's Treasurer, most recently as Controller for the three years, and was appointed as Treasurer of the Company, assuming the responsibilities of principal financial officer of the Company, effective as of October 9, 2023. Ms. Reaser also serves as Director of Finance and Treasurer of SI Systems, LLC.

Officer Termination

On November 4, 2024, the Board of Directors of Paragon terminated Hesham M. Gad as President of SI Systems, LLC and from any and all remaining positions he held with Paragon and its subsidiaries, effective immediately. The Board of Directors previously replaced Mr. Gad as Chairman of the Board and Chief Executive Officer of Paragon, on August 9, 2024. Mr. Gad was terminated by the Board of Directors from his remaining positions for cause, due to performance issues, misconduct, and failure to disclose matters to the Board of Directors. Mr. Gad remains under investigation by the Board of Directors.

In response to his termination as Chairman and Chief Executive Officer of Paragon, on September 27, 2024, Mr. Gad delivered to the Paragon Board of Directors an invalid written consent of shareholders attempting to replace the other members of the Board of Directors with current and former company executives, which would have left the Board of Directors with no independent directors. On November 1, 2024, Mr. Gad filed a lawsuit against Paragon and the other members of the Board of Directors seeking to overturn by-law amendments adopted by the Board of Directors on September 29, 2024 in an apparent effort by Mr. Gad to clear the way to again attempt to take control of the Board of Directors. Paragon's Board of Directors intends to file counter-claims or a separate lawsuit against Mr. Gad relating to his misconduct that has been discovered by the Board of Directors.

7). Legal/Disciplinary History

A. Identify and provide a brief explanation as to whether any of the persons or entities listed above in Section 6 have, in the past 10 years:

1. Been the subject of an indictment or conviction in a criminal proceeding or plea agreement or named as a defendant in a pending criminal proceeding (excluding minor traffic violations).

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of an indictment or conviction in a criminal proceeding or plea agreement or named as a defendant in a pending criminal proceeding (excluding minor traffic violations).

2. Been the subject of the entry of an order, judgment, or decree, not subsequently reversed, suspended or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, financial- or investment-related, insurance or banking activities.

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of the entry of an order, judgment, or decree, not subsequently reversed, suspended, or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, financial- or investment-related, insurance or banking activities.

3. Been the subject of a finding, disciplinary order or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, a state securities regulator of a violation of federal or state securities or commodities law, or a foreign regulatory body or court, which finding or judgment has not been reversed, suspended, or vacated.

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of a finding, disciplinary order or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, a state securities regulator of a violation of federal or state securities or commodities law, or a foreign regulatory body or court, which finding or judgment has not been reversed, suspended, or vacated.

4. Named as a defendant or a respondent in a regulatory complaint or proceeding that could result in a "yes" answer to part 3 above.

The executive officers and directors of the Company **have not**, in the past 10 years, been named as a defendant or a respondent in a regulatory complaint or proceeding that could result in a "yes" answer to part 3 above.

5. Been the subject of an order by a self-regulatory organization that permanently or temporarily barred, suspended, or otherwise limited such person's involvement in any type of business or securities activities.

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of an order by a self-regulatory organization that permanently or temporarily barred, suspended, or otherwise limited such person's involvement in any type of business or securities activities.

6. Been the subject of a U.S Postal Service false representation order, or a temporary restraining order, or preliminary injunction with respect to conduct alleged to have violated the false representation statute that applies to U.S. mail.

PARAGON TECHNOLOGIES, INC.

Quarterly Report

For the Three and Nine Months Ended September 30, 2024

7). Legal/Disciplinary History *(continued)*

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of a U.S Postal Service false representation order, or a temporary restraining order, or preliminary injunction with respect to conduct alleged to have violated the false representation statute that applies to U.S. mail.

The Company has no information regarding beneficial owners of more than 5% of its common stock other than Mr. Gad, who is a member of the Company's Board of Directors.

- B. Describe briefly any material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which the issuer or any of its subsidiaries is a party or of which any of their property is the subject. Include the name of the court or agency in which the proceedings are pending, the date instituted, the principal parties thereto, a description of the factual basis alleged to underlie the proceeding and the relief sought. Include similar information as to any such proceedings known to be contemplated by governmental authorities.

There are no material pending legal proceedings incidental to any of the businesses or investments of the Company or to which the Company or any of its subsidiaries is a party or to which any of their property is subject, except as described under "Item 6. All Officers, Directors, and Control Persons of the Company – Officer Termination" above, which description is incorporated herein by reference.

8). Third Party Service Providers

Name, address, telephone number, and e-mail address of each of the following outside providers:

Securities Counsel:

Name: Derek D. Bork
Firm: Thompson Hine LLP
Address 1: 3900 Key Center, 127 Public Square
Address 2: Cleveland, Ohio 44114-1291
Phone: (216) 566-5500
Email: Derek.Bork@thompsonhine.com

Accountant or Auditor

Name: Danielle Preston
Firm: RSM US LLP
Address 1: 518 Township Line Rd, Suite 300
Address 2: Blue Bell, PA 19422
Phone: (215) 641-8600
E-mail: Danielle.Preston@rsmus.com

Investor Relations:

None.

Other Means of Investor Communications (Twitter, Discord, LinkedIn, Facebook, etc.):

None.

PARAGON TECHNOLOGIES, INC.

Quarterly Report

For the Three and Nine Months Ended September 30, 2024

8). Third Party Service Providers *(continued)*

Other Service Providers:

Name: Jose Luis Salgado
Firm: RSM Colombia
Nature of Services: Statutory Auditor: Colombia
Address 1: Avenida Calle 26 N 69D – 91
Address 2: Of. 303 / 306 / 702A Torre Peatonal
Address 3: Centro Empresarial Arrecife
Address 4: Bogotá, Colombia
Phone: +57 (1) 410 4122
E-mail: jose.salgado@rsmco.co

Name: Carlos Rodríguez
Firm: Jiménez, Higuita, Rodríguez
Nature of Services: Colombia Value-Added Tax Service
Address 1: Calle 93b No. 12-18 piso 4
Address 2: Bogotá, Colombia
Phone: +57 (1) 432 2099
E-mail: carlos.rodriquez@jhrcorp.co

9). Disclosure & Financial Information

A. This Disclosure Statement was prepared by:

Name: Janet M. Reaser
Title: Treasurer (Principal Financial Officer)
Relationship to Issuer: Treasurer (Principal Financial Officer)

B. The following financial statements were prepared in accordance with:

- ☐ IFRS
☒ U.S. GAAP

C. The following financial statements were prepared by:

Name: Janet M. Reaser
Title: Treasurer (Principal Financial Officer)
Relationship to Issuer: Treasurer (Principal Financial Officer)

Describe the qualifications of the person or persons who prepared the financial statements:

Ms. Reaser serves as the Company's Treasurer. Ms. Reaser has more than 30 years' experience in general accounting, financial operations, and business analysis for both publicly held and privately held companies. Ms. Reaser served as the Company's second-most senior financial executive for the six years prior to her appointment as Treasurer, most recently as Controller for the three years. For additional information regarding Ms. Reaser, see Item 6.

PARAGON TECHNOLOGIES, INC.

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For the Three and Nine Months Ended September 30, 2024

9). Disclosure & Financial Information *(continued)*

The following unaudited financial statements for the three and nine months ended September 30, 2024 include:

| | |
|--|-------------|
| (a). Consolidated Balance Sheets | pages 15-16 |
| (b). Consolidated Statements of Operations and Comprehensive Income (Loss) | page 17 |
| (c). Consolidated Statements of Cash Flows | pages 18-19 |
| (d). Consolidated Statements of Changes in Stockholders' Equity | page 20 |
| (e). Notes to the Consolidated Financial Statements | pages 21-43 |

Consolidated Balance Sheets (Unaudited)
September 30, 2024 and December 31, 2023

| (In Thousands, except Share Data) | September 30, 2024 | December 31, 2023 |
|---|-------------------------------|------------------------------|
| Assets | | |
| Current Assets | | |
| Cash and Cash Equivalents | \$ 6,920 | \$ 7,499 |
| Trade Accounts Receivables, net | 18,943 | 22,574 |
| Contract Assets | 96 | 146 |
| Inventories | | |
| Raw Materials | 357 | 298 |
| Finished Goods | 22,357 | 20,322 |
| Prepaid Expenses and Other Current Assets | 5,085 | 6,142 |
| Marketable Securities | 1,611 | 1,601 |
| Total Current Assets | 55,369 | 58,582 |
| Property and Equipment | | |
| Real Estate | 3,294 | 3,294 |
| Machinery and Equipment | 676 | 712 |
| Software | 741 | 732 |
| Land | 14 | 15 |
| Leasehold Improvements | 272 | 303 |
| Capital Additions in Process | - | - |
| Total Property and Equipment | 4,997 | 5,056 |
| Accumulated Depreciation and Amortization | (2,383) | (2,203) |
| Property and Equipment, Net | 2,614 | 2,853 |
| Other Assets | | |
| Operating Lease Right of Use Assets, net | 891 | 992 |
| Intangible Assets, net | 162 | 213 |
| Deferred Tax Asset | 1,522 | 1,630 |
| Total Other Assets | 2,575 | 2,835 |
| Total Assets | \$ 60,558 | \$ 64,270 |

See Accompanying Notes to Consolidated Financial Statements

Paragon Technologies, Inc. and Subsidiaries**Consolidated Balance Sheets** (Unaudited) *(continued)*
September 30, 2024 and December 31, 2023

| (In Thousands except Share Data) | September 30, 2024 | December 31, 2023 |
|--|-----------------------|----------------------|
| <i>Liabilities and Stockholders' Equity</i> | | |
| Current Liabilities | | |
| Bank Loan, Line of Credit, net | \$ 13,398 | \$ 10,467 |
| Promissory Note | 94 | 375 |
| Accounts Payable | 15,560 | 18,326 |
| Contract Liabilities | 2,850 | 1,406 |
| Accrued Salaries, Wages, and Commissions | 310 | 432 |
| Accrued Product Warranties | 33 | 33 |
| Income Taxes Payable | 388 | 1,926 |
| Accrued Other Liabilities | 5,268 | 7,706 |
| Operating Lease Liabilities | 413 | 408 |
| Total Current Liabilities | 38,314 | 41,079 |
| Long-Term Liabilities | | |
| Operating Lease Liabilities, net of current | 481 | 588 |
| Total Long-Term Liabilities | 481 | 588 |
| Total Liabilities | 38,795 | 41,667 |
| Commitments and Contingencies (Notes 1 and 9) | | |
| Stockholders' Equity | | |
| Common Stock, \$1 par value; authorized 4,000,000 shares; issued and outstanding 1,731,245 as of September 30, 2024 and 1,726,745 shares as of December 31, 2023 | 1,732 | 1,727 |
| Additional Paid-in Capital | 3,676 | 3,640 |
| Retained Earnings | 15,476 | 14,957 |
| Accumulated Other Comprehensive Loss | (2,432) | (917) |
| Total Paragon Technologies, Inc. and Subsidiaries Stockholders' Equity | 18,452 | 19,407 |
| Noncontrolling Interest in Subsidiary | 3,311 | 3,196 |
| Total Stockholders' Equity | 21,763 | 22,603 |
| Total Liabilities and Stockholders' Equity | \$ 60,558 | \$ 64,270 |

See Accompanying Notes to Consolidated Financial Statements

Consolidated Statements of Operations and Comprehensive Income (Loss) (Unaudited)
For the Three and Nine Months Ended September 30, 2024 and 2023

| | Three Months Ended | | Nine Months Ended | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | September 30, 2024 | September 30, 2023 | September 30, 2024 | September 30, 2023 |
| (In Thousands, except Share and Per Share Data) | | | | |
| Net Sales | \$ 31,246 | \$ 30,045 | \$ 91,882 | \$ 88,361 |
| Cost of Sales | 28,491 | 27,642 | 84,221 | 79,919 |
| Gross Profit on Sales | 2,755 | 2,403 | 7,661 | 8,442 |
| Operating Expenses | | | | |
| Selling, General, and Administrative Expenses | 1,774 | 1,974 | 5,413 | 4,997 |
| Total Operating Expenses | 1,774 | 1,974 | 5,413 | 4,997 |
| Operating Income | 981 | 429 | 2,248 | 3,445 |
| Other Income (Expense) | | | | |
| Interest Income | 73 | 59 | 172 | 139 |
| Interest Expense | (233) | (212) | (642) | (815) |
| Realized Gain (Loss) on Marketable Securities | (2) | 424 | (679) | 313 |
| Unrealized Gain (Loss) on Marketable Securities | 33 | (882) | 302 | (493) |
| Gain on Sale of Fixed Assets | - | - | - | 1 |
| Grant Income | - | 3 | 8 | 11 |
| Sublease Income | 7 | - | 12 | - |
| Total Other Income (Expense) | (122) | (608) | (827) | (844) |
| Income (Loss) Before Taxes and Noncontrolling Interest | 859 | (178) | 1,421 | 2,601 |
| Income Tax Expense | 293 | 50 | 687 | 921 |
| Net Income (Loss) Before Noncontrolling Interest | 566 | (228) | 734 | 1,680 |
| Net Income Attributable to Nonconcontrolling Interest | 65 | 49 | 215 | 236 |
| Net Income (Loss) Attributable to Paragon Technologies, Inc. and Subsidiaries | \$ 501 | \$ (277) | \$ 519 | \$ 1,444 |
| Basic and Diluted Income(Loss) per Share | \$ 0.29 | \$ (0.16) | \$ 0.30 | \$ 0.84 |
| Weighted Average Shares Outstanding | 1,731,245 | 1,716,745 | 1,731,245 | 1,716,745 |
| Dilutive Effect of stock options | - | - | - | - |
| Weighted Average Shares Outstanding Assuming Dilution | 1,731,245 | 1,716,745 | 1,731,245 | 1,716,745 |
| Net Income (Loss) | \$ 566 | \$ (228) | \$ 734 | \$ 1,680 |
| Other Comprehensive Income (Loss) | | | | |
| Foreign Currency Translation | (374) | 957 | (1,515) | 2,600 |
| Comprehensive Income (Loss) | \$ 192 | \$ 729 | \$ (781) | \$ 4,280 |

See Accompanying Notes to Consolidated Financial Statements

Consolidated Statements of Cash Flows (Unaudited)
For the Nine Months Ended September 30, 2024 and 2023

| | Nine Months Ended | |
|--|-----------------------|-----------------------|
| | September 30, 2024 | September 30, 2023 |
| (In Thousands) | | |
| Cash Flows from Operating Activities | | |
| Net Income | \$ 734 | \$ 1,680 |
| Adjustments to Reconcile Net Income to Net Cash | | |
| Provided by (Used in) Operating Activities | | |
| Depreciation of Property and Equipment | 405 | 414 |
| Amortization of Intangible Assets | 50 | 50 |
| Change in Right of Use Assets | 101 | 460 |
| Realized Loss on Investments | 679 | (313) |
| Unrealized (Gain) on Investments | (302) | 493 |
| Stock Compensation | 41 | - |
| Deferred Taxes | 108 | (101) |
| (Increase) Decrease in Assets | | |
| Trade Accounts Receivables, net | 3,631 | (5,209) |
| Contract Assets | 50 | 62 |
| Inventories | (2,094) | (350) |
| Prepaid Expenses and Other Current Assets | 1,057 | (2,928) |
| Increase (Decrease) in Liabilities | | |
| Accounts Payable | (2,766) | 855 |
| Contract Liabilities | 1,444 | (180) |
| Operating Lease Liabilities | (102) | (459) |
| Accrued Salaries, Wages, and Commissions | (123) | (59) |
| Income Tax Payable | (1,538) | (1,122) |
| Accrued Product Warranties | - | (13) |
| Accrued Other Liabilities | (2,435) | 1,292 |
| Net Cash Used in Operating Activities | (1,060) | (5,429) |
| Cash Flow from Investing Activities | | |
| Purchases of Property and Equipment | (192) | (140) |
| Proceeds from Sale of Property and Equipment | - | 1 |
| Purchases of Investments | (2,310) | (2,648) |
| Proceeds from Sale of Investments | 1,923 | 1,825 |
| Net Cash Used in Investing Activities | (579) | (962) |
| Cash Flow from Financing Activities | | |
| Borrowings of Bank Loan, Line of Credit, net | 2,930 | 3,633 |
| Noncontrolling Interest Distribution | (100) | - |
| Borrowings of PPP Loan | - | - |
| Repayments of Promissory Note | (281) | (563) |
| Net Cash Provided by Financing Activities | 2,549 | 3,070 |

(Continued)

Consolidated Statements of Cash Flows (Unaudited) *(continued)*

For the Nine Months Ended September 30, 2024 and 2023

| (In Thousands) | Nine Months Ended | |
|--|-----------------------|-----------------------|
| | September 30, 2024 | September 30, 2023 |
| Effect of Exchange Rate on Cash and Cash Equivalents | \$ (1,489) | \$ 2,544 |
| Decrease in Cash and Cash Equivalents | (579) | (777) |
| Cash and Cash Equivalents at Beginning of Period | 7,499 | 5,299 |
| Cash and Cash Equivalents at End of Period | <u>\$ 6,920</u> | <u>\$ 4,522</u> |
| Supplemental Disclosures of Cash Flow Information | | |
| Cash Paid During the Period for Interest Expense | <u>\$ 675</u> | <u>\$ 861</u> |
| Income Taxes | <u>\$ 78</u> | <u>\$ 460</u> |

Supplemental Disclosure of Noncash Operating, Investing, and Financing Activities

Operating Leases (Note 1)

See Accompanying Notes to Consolidated Financial Statements

Consolidated Statements of Changes in Stockholders' Equity (Unaudited)

For the Nine Months Ended September 30, 2024, and the Years Ended December 31, 2023 and 2022

| (In Thousands, except Shares and Per Share Data) | Common Stock | | Additional Paid-In Capital | Retained Earnings | Accumulated Other Comprehensive Loss | Noncontrolling Interest | Total Stockholders' Equity |
|---|------------------|-----------------|----------------------------------|----------------------|---|----------------------------|----------------------------------|
| | Shares | Amount | | | | | |
| Balance at January 1, 2022 | 1,704,745 | \$ 1,705 | \$ 3,500 | \$ 9,083 | \$ (1,905) | \$ 2,224 | \$ 14,607 |
| Net Income | - | - | - | 4,733 | - | 567 | 5,300 |
| Foreign Currency Translation | - | - | - | - | (1,964) | - | (1,964) |
| Stock Grant to Directors | 12,000 | 12 | 60 | - | - | - | 72 |
| Balance at December 31, 2022 | 1,716,745 | \$ 1,717 | \$ 3,560 | \$ 13,816 | \$ (3,869) | \$ 2,791 | \$ 18,015 |
| Net Income | - | - | - | 1,141 | - | 405 | 1,546 |
| Foreign Currency Translation | - | - | - | - | 2,952 | - | 2,952 |
| Stock Grant to Officer | 10,000 | 10 | 80 | - | - | - | 90 |
| Balance at December 31, 2023 | 1,726,745 | \$ 1,727 | \$ 3,640 | \$ 14,957 | \$ (917) | \$ 3,196 | \$ 22,603 |
| Net Income | - | - | - | 519 | - | 215 | 734 |
| Distribution | - | - | - | - | - | (100) | (100) |
| Foreign Currency Translation | - | - | - | - | (1,515) | - | (1,515) |
| Stock Grant to Directors | 4,500 | 5 | 36 | - | - | - | 41 |
| Balance at September 30, 2024 | <u>1,731,245</u> | <u>\$ 1,732</u> | <u>\$ 3,676</u> | <u>\$ 15,476</u> | <u>\$ (2,432)</u> | <u>\$ 3,311</u> | <u>\$ 21,763</u> |

See Accompanying Notes to Consolidated Financial Statements

Note 1 – Description of Business and Summary of Significant Accounting Policies

Description of Business

Paragon Technologies, Inc. (Paragon) and its subsidiaries (collectively, the Company) engage in diverse business activities including Automation, Distribution and Real Estate.

Automation

SI Systems, LLC (SI Systems) is a leading designer and integrator of specialized automation systems and solutions offering systems, software, and services for automated material handling and order processing applications to distribution centers, manufacturers, and warehouses worldwide. SI Systems' solutions, which include complete order fulfillment, assembly, and product advancing systems, optimize key areas of the supply chain by increasing productivity, production and order fulfillment accuracy, and providing safety enhancements.

SI Systems has two major product lines: Production & Assembly (PAS) and Order Fulfillment Solutions (OFS). The PAS product line consists of Towline conveyance which is used in manufacturing of heavy industrial products and in warehouses to move large products. The OFS product line represents technologies composed of patented A-Frame and Mobile-Matic robotic picking systems. The OFS solutions support automated picking solutions that increase customers' productivity by reducing warehousing labor, increasing picking speed and significantly improving fulfillment accuracy.

SI Systems' markets are diverse with customers in a wide range of industries. SI Systems distributes its products directly and through supply chain partners as well as integration partners.

Approximately 64% of SI Systems' business revenue was derived from new material handling system sales during the most recent three calendar years. The system sales are generally large contracts and SI Systems' dependence on these contracts can cause large and unexpected fluctuations in sales. Various external factors affect customers' decision-making process on capital investment in their current production or distribution sites. SI Systems believes that its business is not subject to seasonality. Since the Company recognizes revenue using a cost-to-cost method based on the continuous transfer of control to the customer over time for its systems contracts, fluctuations in SI Systems' sales and earnings occur with increases or decreases in major installations.

Distribution

SED International de Colombia, S.A.S. (SEDC) is one of the largest electronics distribution companies in Colombia with four (4) business units: Value, Transactional, Consumer Electronics, and Integrated Services.

The Value Business Unit focuses on enterprise sales and business projects, selling more specialized products with higher margins. The top products distributed by the Value Business Unit include servers, workstations, storage, networking, high end printers, high-end audio visual and power protection systems from the top 27 worldwide brands such as Hewlett Packard, Lenovo, Dell, Samsung, LG, Epson, Hitachi, and others.

The Transactional Business Unit distributes IT equipment to consumer resellers (both retailers and e-tailers), as well as direct to small and medium businesses. The top products distributed by the Transactional Business Unit include notebook computers, desktop computers, printers, projectors, gaming, and accessories.

The Consumer Electronics Business Unit sells consumer electronics and home appliances to the same customer segment as the Transactional Business Unit.

Finally, the Integrated Services Business Unit provides services such as managed services, printing, electronic documents management, electronic invoicing, and high-capacity storage solutions to businesses.

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Real Estate

Ohana Home Services, LLC (Ohana), a wholly owned subsidiary of Paragon, acquires, invests in, and manages residential real estate for income and capital appreciation purposes. Ohana intends to lease its real estate to generate positive cash flow for the foreseeable future and may seek to monetize its real estate holdings during favorable market conditions.

Other Investments

Paragon invests in marketable securities under an Investment Management Policy that sets forth investment parameters and restrictions that are approved and amended by the Board from time to time.

Concentrations of Credit Risk

In the nine months ended September 30, 2024 and 2023, the Company had one customer that individually accounted for 17.5% and 12.4% of sales, respectively.

As of September 30, 2024, one customer individually accounted for greater than 10.0% of total trade accounts receivables. As of September 30, 2023, no customer individually accounted for greater than 10.0% of total trade accounts receivables.

The Company maintains its bank deposit accounts which, at times, may exceed insured limits at regulatory insured agencies. Investment balances are held in broker accounts and may be in excess of SIPC (Securities Investor Protection Corporation) limits.

Principles of Consolidation

The consolidated financial statements include the accounts of Paragon Technologies, Inc. and its wholly owned subsidiaries SI Systems, LLC (SI Systems); Ohana Home Services, LLC (Ohana); and ARK Investments, LLC (ARK). ARK owns 80% of SED International de Colombia, S.A.S. (SEDC).

Use of Estimates

The preparation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The judgments made in assessing the appropriateness of the estimates and assumptions utilized by management in the preparation of the consolidated financial statements are based on historical and empirical data and other factors germane to the nature of the risk being analyzed. Materially different results may occur if different assumptions or conditions were to prevail. Estimates and assumptions are mainly utilized to establish the appropriateness of the inventory reserve, warranty reserve, deferred tax valuation allowance, and revenue recognition on fixed price contracts.

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, cash on deposit, amounts invested on an overnight basis with a bank or broker/dealer, and other highly-liquid investments purchased with an original maturity of three months or less.

Trade Accounts Receivables and Allowance for Credit Losses

Trade accounts receivables are stated at outstanding balances, less an allowance for credit losses. The Company measures expected credit losses under Accounting Standards Codification (ASC) 326. Estimating credit losses based on risk characteristics requires significant judgment by the Company. Significant judgments include but are not limited to assessing current economic conditions and the extent to which they would be relevant to the existing characteristics of the Company's financial assets, the estimated life of financial assets and the level of reliance on historical experience in light of economic conditions.

Accounts receivable are carried at original invoice amount, less an estimate made for credit losses, based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for credit losses by identifying troubled accounts and by using historical risk characteristics that are meaningful to estimating credit losses and any new risk characteristics that arise in the natural course of business applied to an aging of accounts. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received. Interest is not charged on past due accounts.

The overall determination of the allowance also considers credit insurance coverage and deductibles. SEDC maintains credit insurance, which protects the Company from credit losses exceeding certain deductibles (subject to certain terms and conditions). The allowance for credit losses as of September 30, 2024 and December 31, 2023 was \$472,847 and \$491,125, respectively.

Inventories

For SI Systems, inventories primarily consist of materials purchased or manufactured for stock and for SEDC, inventories consist of finished goods. Inventories are stated at the lower of cost (first-in, first-out method) or net realizable value. Certain SEDC vendors allow for either return of goods within a specified period (usually 45 to 90 days) or for credits related to price protection. However, for certain other vendors and inventories, the Company is not protected from the risk of inventory loss. Therefore, in determining the net realizable value of inventories, the Company identifies slow moving or obsolete inventories that (a) are not protected by vendor agreements from risk of loss and (b) are not eligible for return under various vendor return programs. Based upon these factors, the Company estimates the net realizable value of inventories and records any necessary adjustments as a charge to cost of sales. If inventory return privileges were discontinued in the future, or if vendors were unable to honor the provisions of certain contracts which protect SEDC from inventory losses, including price protections, the risk of loss associated with obsolete, slow moving, or impaired inventories would increase.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*
Marketable Securities

Unrealized gains and losses for equity securities are included in earnings. Realized gains or losses, determined on the basis of the cost of the specific securities sold, are included in earnings.

The approximate fair values of equity securities were as follows:

| (In Thousands) | Equity Securities | | | |
|----------------------------|--------------------|------------------------------|-----------------------------|-----------------|
| | Amortized Costs | Gross Unrealized Gains | Gross Unrealized Loss | Fair Value |
| September 30, 2024: | <u>\$ 1,773</u> | <u>\$ 84</u> | <u>\$ (246)</u> | <u>\$ 1,611</u> |
| December 31, 2023: | <u>\$ 2,065</u> | <u>\$ 8</u> | <u>\$ (472)</u> | <u>\$ 1,601</u> |

Fair value accounting guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

In accordance with this guidance, the Company groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded, and the reliability of the assumptions used to determine fair value.

- Level 1 - Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.
- Level 2 - Valuation is based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. The valuation may be based on quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.
- Level 3 - Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Marketable Securities *(continued)*

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used were as follows:

| (In Thousands) | Total Marketable Securities | | | |
|----------------------------|-----------------------------|--|---|--|
| | Total | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| September 30, 2024: | <u>\$ 1,611</u> | <u>\$ 1,611</u> | <u>\$ -</u> | <u>\$ -</u> |
| December 31, 2023: | <u>\$ 1,601</u> | <u>\$ 1,601</u> | <u>\$ -</u> | <u>\$ -</u> |

Property and Equipment

Property and equipment acquired in business combinations are recorded at fair value; additions are recorded at cost. Property and equipment are depreciated on the straight-line method over the estimated useful lives of individual assets. The Company capitalizes costs incurred to develop commercial software products or enhancements to software products where such enhancement extends the life of the products. The range of lives used in determining depreciation rates for machinery and equipment and software is generally three to seven years and 15 years for real estate. Maintenance and repairs are charged to operations; betterments and renewals are capitalized. Upon sale or retirement of machinery and equipment, the cost and related accumulated depreciation are removed from the accounts and the resultant gain or loss, if any, is credited or charged to earnings.

Leases

The Company reports on its operating leases in accordance with ASC 842 which includes Accounting Standards Update (ASU) 2016-02, *Leases*, and all the related amendments and requires all leases longer than 12 months to be recorded as assets and liabilities on balance sheet.

ASC 842 provides practical expedients for an entity's ongoing accounting. The Company elected the short-term lease recognition exemption for all leases that qualify. A short-term lease is one with a term of 12 months or less, including any optional periods that are reasonably certain of exercise. For those leases that qualify, the exemption allows the Company to not recognize right-of-use (ROU) assets or lease liabilities, including not recognizing ROU assets or lease liabilities for existing short-term leases at transition. Short-term lease costs are recognized as rent expense on a straight-line basis over the lease term consistent with the Company's prior accounting. The Company also elected the practical expedient to not separate lease and non-lease components for all current lease categories.

The Company leases certain office, factory, and warehouse space, land, and other equipment, principally under non-cancelable operating leases.

The Company determines if an arrangement is a lease at inception of the contract. The Company's key decisions in determining whether a contract is or contains a lease include establishing whether the supplier has the ability to

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)***Leases** *(continued)*

use other assets to fulfill its service or whether the terms of the agreement enable the Company to control the use of a dedicated asset during the contract term. In the majority of the Company's contracts where it must identify whether a lease is present, it is readily determinable that the Company controls the use of the assets and obtains substantially all of the economic benefit during the term of the contract.

ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at the commencement date. The Company's lease payments are typically fixed or contain fixed escalators. The Company has elected to not separate lease and non-lease components for all of its current lease categories; therefore, all consideration is included in the lease liabilities.

For the Company's leases that do not include an implicit rate, the Company uses its incremental borrowing rates based on the information available at the commencement date in determining the present value of future payments. The Company's incremental borrowing rates are based on the term of the lease, the economic environment of the lease, and the effect of collateralization.

The Company's lease terms range from one to six years and may include options to extend the lease or terminate the lease after the initial non-cancelable term. The Company does not include options in the determination of the lease term for the majority of leases as sufficient economic factors do not exist that would compel it to continue to use the underlying asset beyond the initial non-cancelable term.

Lease related assets and liabilities are separately identified on the consolidated balance sheets as operating lease right of use assets, net and operating lease liabilities.

The components of lease expense for the three months ended September 30 were as follows:

The

| (In Thousands) | <u>2024</u> | <u>2023</u> |
|------------------------|---------------|---------------|
| Lease Expenses | | |
| Operating Lease Cost | \$ 108 | \$ 176 |
| Short-Term Lease Cost | 1 | 1 |
| Sublease Income, Gross | <u>(7)</u> | <u>-</u> |
| Total | <u>\$ 102</u> | <u>\$ 177</u> |

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Leases *(continued)*

The components of lease expense for the nine months ended September 30 were as follows:

| (In Thousands) | 2024 | 2023 |
|------------------------|---------------|---------------|
| Lease Expenses | | |
| Operating Lease Cost | \$ 356 | \$ 555 |
| Short-Term Lease Cost | 3 | 3 |
| Sublease Income, Gross | (12) | - |
| Total | <u>\$ 347</u> | <u>\$ 558</u> |

Other information related to leases for the nine months ended September 30 were as follows:

| (In Thousands) | 2024 | 2023 |
|--|--------|--------|
| Supplemental Cash Flow Information | | |
| Cash Used for Operating Activities related to Operating Leases | \$ 338 | \$ 586 |
| Operating Lease Right of Use Assets Obtained | | |
| Operating Leases | \$ 366 | \$ 10 |
| Weighted Average Remaining Lease Terms (Years) | | |
| Operating Leases | 2.4 | 2.1 |
| Weighted Average Discount Rate | | |
| Operating Leases | 7.1% | 5.1% |

Future undiscounted cash flows for each of the next five years and a reconciliation to the lease liabilities recognized on the consolidated balance sheets are as follows as of September 30 (In Thousands):

| | |
|---|---------------|
| 2024 | \$ 106 |
| 2025 | 425 |
| 2026 | 337 |
| 2027 | 96 |
| 2028 | 14 |
| Total Lease Payments | <u>\$ 978</u> |
| Interest | (84) |
| Present Value of Lease Liabilities | <u>\$ 894</u> |

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Intangible Assets

As a result of the acquisition of SEDC in 2017, intangible assets of a trade name and customer relationships were recognized at fair value, both of which have a useful life of ten years. The details of the intangible assets and the related amortization are shown in Note 5.

Long-Lived Assets

The Company reviews the recovery of the net book value of long-lived assets whenever events and circumstances indicate that the net book value of an asset may not be recoverable. In cases where undiscounted expected future cash flows are less than the net book value, an impairment loss is recognized equal to an amount by which the net book value exceeds the fair value of assets. There were no impairments recognized in the nine months ended September 30, 2024 or 2023.

Foreign Currency Translation

The financial statements of the foreign operations are measured in their local currency and then translated to U.S. dollars. All consolidated balance sheets accounts have been translated using the current rate of exchange at the consolidated balance sheets date or historical rates of exchange, as applicable. Results of operations have been translated using the average monthly exchange rates. Translation gains or losses resulting from the changes in exchange rates from year to year are accumulated in a separate component of stockholders' equity and are reported in the consolidated statements of comprehensive income. Realized foreign currency transaction gains and losses are included in the accompanying consolidated statements of operations.

Revenue and Cost Recognition

The primary revenue sources for SI Systems are fixed price systems contracts, sales of parts or equipment, and individual support service contracts. SI Systems recognizes revenue using the following steps:

- A. Identification of the contract with a customer;
- B. Identification of the performance obligations in the contract;
- C. Determination of the transaction price;
- D. Allocation of the transaction price to the performance obligations in the contract; and
- E. Recognition of revenue when, or as, performance obligations are satisfied.

Revenue on a significant portion of SI Systems' contracts is recognized using a cost to cost method based on the continuous transfer of control to the customer over time. SI Systems transfers control for the system contracts, in two ways: (1) SI Systems' performance creates or enhances an asset that the customer controls as the customized asset is created or enhanced for the Towline brand and (2) SI Systems has an enforceable right to payment for both the Towline and Dispensing brands. The entire contract is the performance obligation. Typically, the Company would not sell the design, implementation, and installation individually. In addition, the warranty would not be sold separately, and it is not a service agreement. The customer would not benefit from the individual good or service on its own. There is no alternative use for the customer.

The Company accounts for system contracts on an over time basis, electing an input method of estimated costs as a measure of performance completed. The selection of the measurement of progress using estimated costs was based on a thorough consideration of alternatives of various output and input measures, including contract milestones and labor hours. However, the Company has determined that other input and output measures are not an appropriate measure of progress as they do not accurately align with the transfer of control on its customized

Notes to Consolidated Financial Statements

product solutions. The selection of costs incurred as a measure of progress aligns the transfer of control to the overall production of the customized system.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Revenue and Cost Recognition *(continued)*

For systems contracts accounted for over time using estimated costs as a measure of performance completed, the Company relies on the estimates around the total estimated costs to complete the contract (Estimated Costs at Completion). Total Estimated Costs at Completion include direct labor, material, and subcontracting costs. Due to the nature of the efforts required to be performed to meet the underlying performance obligation, determining Estimated Costs at Completion may be complex and subject to many variables. The Company has a standard and disciplined quarterly process in which management reviews the progress and performance of open contracts in order to determine the best estimate of Estimated Costs at Completion. As part of this process, management reviews information including, but not limited to, any outstanding key contract matters, progress towards completion, the project schedule, identified risks and opportunities, and the related changes in estimates of costs. The risks and opportunities include management's judgment about the ability and cost to achieve the project schedule, technical requirements, and other contract requirements. Management must make assumptions and estimates regarding labor productivity and availability, the complexity of work to be performed, the availability and cost of material, and performance by subcontractors, among other variables. Based on this analysis, any quarterly adjustment to net sales or cost of sales, and the related impact on operation income, are recorded as necessary in the period they become known. When estimates of total costs to be incurred on a contract exceed estimates of total revenue to be earned, a provision for the entire loss on the contract is recorded in the period in which the loss is determined.

Payment terms for system contracts include an initial payment at the time the contract is executed, with future payments dependent upon the completion of certain contract phases or targeted milestones. In the event of contract cancellation, SI Systems is entitled to payment for all work performed through the point of cancellation. Likewise, in the event of contract cancellation prior to earning revenue equal to or greater than the initial payment, SI Systems is generally not required to refund the unused portion.

For SI Systems' revenue for sales of parts or equipment, the contract is the customer purchase order that outlines the transaction price. The performance obligation is the shipment of the products ordered by the customer, which aligns with SI Systems' standard sales terms that title to the goods transfers to the customer upon shipment of the items. Based on the simplified nature of these contracts, total revenue related to the sale is attributable to the satisfaction of the performance obligation, which occurs upon shipment.

SI Systems offers its Order Fulfillment customers support contracts. The support contracts cover a customer's single distribution center or warehouse where SI Systems' products are installed. As part of its support contracts, SI Systems provides analysis, consultation, and technical information to the customer's personnel on matters relating to the operation of its Order Fulfillment System and related equipment and/or peripherals. For SI Systems' revenue for individual support services, the contract is the customer purchase order that outlines the transaction price. Support contracts are prepaid and typically cover a one-year period. Revenue is recognized ratably over the course of the contract term. SI Systems is entitled to payment regardless of what level of support is required and regardless of the outcome. The performance obligation is related to the promise to have a resource available. SI Systems' software support service (in the form of availability to the customer) is provided over the life of the contract and revenue is recognized accordingly.

SEDC recognizes revenue from contracts with customers under ASC 606. The primary revenue source for SEDC revenue is distribution of IT hardware products.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Revenue and Cost Recognition *(continued)*

SEDC recognizes revenue using the following steps:

- A. Identification of the contract with a customer;
- B. Identification of the performance obligations in the contract;
- C. Determination of the transaction price;
- D. Allocation of the transaction price to the performance obligations in the contract; and
- E. Recognition of revenue when, or as, performance obligations are satisfied.

SEDC's revenues primarily result from the sale of various technology products and services. SEDC recognizes revenue as control of products is transferred to customers, which generally happens upon shipment. Products sold by SEDC are delivered via shipment from SEDC's facilities or by electronic delivery of keys for non-hardware products. SEDC considers customer purchase orders, which in some cases are governed by master agreements, to be the contracts with a customer. All revenue is generated from contracts with customers. The Company considers shipping as costs to fulfill the sales of products. Shipping revenue is included in net sales when control of the product is transferred to the customer, and the related shipping costs are included in cost of sales. Shipping is not considered a separate performance obligation but is part of the product sales.

For SEDC's integrated services contracts, the performance obligation is to lease equipment and related technology (e.g., antivirus software) for a specified number of months per the contract. The customer is invoiced monthly, and revenue and the related cost are recognized in the same month. Therefore, there is no contract asset or liability related to the integrated services.

Taxes imposed by governmental authorities on the Company's revenue producing activities with customers, such as value added tax, are pass through amounts and are not recorded in the consolidated statements of operations.

The Company disaggregates its revenue from contracts with customers by geographic location, major product lines, and timing of revenue recognition. See details in the tables following.

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Revenue and Cost Recognition *(continued)*

Disaggregation of Total Net Sales for the Three Months Ended September 30, 2024

| (in Thousands) | <u>Automation</u> | <u>Distribution</u> | <u>Real Estate</u> | <u>Total</u> |
|--|-------------------|---------------------|--------------------|------------------|
| Primary Geographical Market | | | | |
| North America | \$ 1,926 | \$ - | \$ 40 | \$ 1,966 |
| Latin America | 3 | 29,277 | - | 29,280 |
| Europe and Asia | - | - | - | - |
| | <u>\$ 1,929</u> | <u>\$ 29,277</u> | <u>\$ 40</u> | <u>\$ 31,246</u> |
| Major Goods/Service Lines | | | | |
| Material Handling Systems | \$ 1,506 | \$ - | \$ - | \$ 1,506 |
| Software Support | 245 | - | - | 245 |
| Parts and Equipment | 178 | - | - | 178 |
| Transactional | - | 18,895 | - | 18,895 |
| Consumer Electronics | - | 4,238 | - | 4,238 |
| Value | - | 5,906 | - | 5,906 |
| Services | - | 238 | - | 238 |
| Residential Real Estate Rental Income | - | - | 40 | 40 |
| | <u>\$ 1,929</u> | <u>\$ 29,277</u> | <u>\$ 40</u> | <u>\$ 31,246</u> |
| Timing of Revenue Recognition | | | | |
| Goods Transferred at a Point in Time | \$ 178 | \$ 29,237 | \$ - | \$ 29,415 |
| Goods and Services Transferred over Time | 1,751 | 40 | 40 | 1,831 |
| | <u>\$ 1,929</u> | <u>\$ 29,277</u> | <u>\$ 40</u> | <u>\$ 31,246</u> |

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Revenue and Cost Recognition *(continued)*

Disaggregation of Total Net Sales for the Three Months Ended September 30, 2023

| (in Thousands) | <u>Automation</u> | <u>Distribution</u> | <u>Real Estate</u> | <u>Total</u> |
|--|-------------------|---------------------|--------------------|------------------|
| Primary Geographical Market | | | | |
| North America | \$ 1,395 | \$ - | \$ 47 | \$ 1,442 |
| Latin America | (5) | 28,608 | - | 28,603 |
| Europe and Asia | - | - | - | - |
| | <u>\$ 1,390</u> | <u>\$ 28,608</u> | <u>\$ 47</u> | <u>\$ 30,045</u> |
| Major Goods/Service Lines | | | | |
| Material Handling Systems | \$ 739 | \$ - | \$ - | \$ 739 |
| Software Support | 280 | - | - | 280 |
| Parts and Equipment | 371 | - | - | 371 |
| Transactional | - | 18,562 | - | 18,562 |
| Consumer Electronics | - | 3,571 | - | 3,571 |
| Value | - | 5,935 | - | 5,935 |
| Services | - | 540 | - | 540 |
| Residential Real Estate Rental Income | - | - | 47 | 47 |
| | <u>\$ 1,390</u> | <u>\$ 28,608</u> | <u>\$ 47</u> | <u>\$ 30,045</u> |
| Timing of Revenue Recognition | | | | |
| Goods Transferred at a Point in Time | \$ 370 | \$ 28,537 | \$ - | \$ 28,907 |
| Goods and Services Transferred over Time | 1,020 | 71 | 47 | 1,138 |
| | <u>\$ 1,390</u> | <u>\$ 28,608</u> | <u>\$ 47</u> | <u>\$ 30,045</u> |

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Revenue and Cost Recognition *(continued)*

Disaggregation of Total Net Sales for the Nine Months Ended September 30, 2024

| (in Thousands) | <u>Automation</u> | <u>Distribution</u> | <u>Real Estate</u> | <u>Total</u> |
|--|-------------------|---------------------|--------------------|------------------|
| Primary Geographical Market | | | | |
| North America | \$ 4,043 | \$ - | \$ 129 | \$ 4,172 |
| Latin America | 8 | 87,702 | - | 87,710 |
| Europe and Asia | - | - | - | - |
| | <u>\$ 4,051</u> | <u>\$ 87,702</u> | <u>\$ 129</u> | <u>\$ 91,882</u> |
| Major Goods/Service Lines | | | | |
| Material Handling Systems | \$ 2,685 | \$ - | \$ - | \$ 2,685 |
| Software Support | 730 | - | - | 730 |
| Parts and Equipment | 636 | - | - | 636 |
| Transactional | - | 55,921 | - | 55,921 |
| Consumer Electronics | - | 12,623 | - | 12,623 |
| Value | - | 18,602 | - | 18,602 |
| Services | - | 556 | - | 556 |
| Residential Real Estate Rental Income | - | - | 129 | 129 |
| | <u>\$ 4,051</u> | <u>\$ 87,702</u> | <u>\$ 129</u> | <u>\$ 91,882</u> |
| Timing of Revenue Recognition | | | | |
| Goods Transferred at a Point in Time | \$ 636 | \$ 87,556 | \$ - | \$ 88,192 |
| Goods and Services Transferred over Time | 3,415 | 146 | 129 | 3,690 |
| | <u>\$ 4,051</u> | <u>\$ 87,702</u> | <u>\$ 129</u> | <u>\$ 91,882</u> |

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Revenue and Cost Recognition *(continued)*

Disaggregation of Total Net Sales for the Nine Months Ended September 30, 2023

| (in Thousands) | Automation | Distribution | Real Estate | Total |
|--|-----------------|------------------|---------------|------------------|
| Primary Geographical Market | | | | |
| North America | \$ 5,960 | \$ - | \$ 136 | \$ 6,096 |
| Latin America | 26 | 82,239 | - | 82,265 |
| Europe and Asia | - | - | - | - |
| | <u>\$ 5,986</u> | <u>\$ 82,239</u> | <u>\$ 136</u> | <u>\$ 88,361</u> |
| Major Goods/Service Lines | | | | |
| Material Handling Systems | \$ 3,754 | \$ - | \$ - | \$ 3,754 |
| Software Support | 859 | - | - | 859 |
| Parts and Equipment | 1,373 | - | - | 1,373 |
| Transactional | - | 53,730 | - | 53,730 |
| Consumer Electronics | - | 10,366 | - | 10,366 |
| Value | - | 16,582 | - | 16,582 |
| Services | - | 1,561 | - | 1,561 |
| Residential Real Estate Rental Income | - | - | 136 | 136 |
| | <u>\$ 5,986</u> | <u>\$ 82,239</u> | <u>\$ 136</u> | <u>\$ 88,361</u> |
| Timing of Revenue Recognition | | | | |
| Goods Transferred at a Point in Time | \$ 1,373 | \$ 82,011 | \$ - | \$ 83,384 |
| Goods and Services Transferred over Time | 4,613 | 228 | 136 | 4,977 |
| | <u>\$ 5,986</u> | <u>\$ 82,239</u> | <u>\$ 136</u> | <u>\$ 88,361</u> |

Contract Balances

| (in Thousands) | September 30, 2024 | December 31, 2023 |
|--------------------------------|-----------------------|----------------------|
| Trade Account Receivables, net | \$ 18,943 | \$ 22,574 |
| Contract Assets | 96 | 146 |
| Contract Liabilities | 2,850 | 1,406 |

Payment terms on system contracts are typically tied to implementation milestones associated with progress on contracts while revenue recognition is over time based on a cost-to-cost method of measuring performance. The Company may recognize a contract asset or contract liability, depending on whether revenue has been recognized in excess of billings or billings in excess of revenue. The Company does not record a financing component to contracts when it expects, at contract inception, that the period between the transfer of a promised good or service and related payment terms is less than a year, applying practical expedients available under the accounting standards.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Contract Balances *(continued)*

SI Systems records advance payments for unearned support contracts in the consolidated balance sheets as a contract liability that is in excess over amounts recognized as revenue at the end of each period. Revenue on individual support contracts is deferred and recognized on a straight-line basis over the one-year term of each individual support contract.

Revenue recognized during the three and nine months ended September 30, 2024, which was previously included in contract liabilities as of December 31, 2023, was \$255,000 and \$1,269,000, respectively.

Revenue recognized during the three and nine months ended September 30, 2023, which was previously included in contract liabilities as of December 31, 2022, was \$106,000 and \$1,929,000, respectively.

There were no impairment losses recognized on customer receivables or contract assets during the nine months ended September 30, 2024 and 2023. SI Systems' contract costs include all direct material, subcontract and labor costs, and those indirect costs related to contract performance, including but not limited to costs such as indirect labor, supplies, tools, repairs, and depreciation. Selling, general, and administrative costs are charged to expense as incurred.

Product Development Costs

The Company expenses product development costs as incurred. Our development projects are primarily related to sales, predominantly software related, and generally involved customization to customer's operating requirements.

Accrued Product Warranty

SI Systems products are warranted against defects in materials and workmanship for varying periods of time depending on customer requirements and the type of system sold, with a typical warranty period of one year. SI Systems provides an accrual for estimated future warranty costs and potential product liability claims based upon a percentage of cost of sales, typically one and one-half percent of the cost of the system being sold. A detailed review of the liability needed for products still in the warranty period is performed each quarter.

A roll-forward of warranty activities is as follows:

| | | Beginning Balance January 1 | Additions (Reductions) Included in Cost of Sales | Claims | Ending Balance September 30 |
|----------------|----|-----------------------------------|---|--------|-----------------------------------|
| (in Thousands) | | | | | |
| 2024: | \$ | 33 | \$ - | \$ - | \$ 33 |
| 2023: | | 46 | (13) | - | 33 |

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Income tax expense is the tax payable or refundable for the period, plus or minus the change during the period in deferred tax assets and liabilities.

Tax benefits for uncertain tax positions are recognized when it is more-likely-than-not that the position will be sustained upon examination based on its technical merits. The Company classifies interest and penalties related to unrecognized tax benefits as a component of income tax expense. To the extent interest and penalties are not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as a reduction of the overall income tax provision. As of December 31, 2023 and 2022, the Company determined that it had no uncertain tax positions.

SI Systems is subject to U.S. Federal income tax, as well as income tax of multiple state jurisdictions. With few exceptions, the Company is no longer subject to U.S. Federal, state, and local income tax examinations by tax authorities for years before 2020.

SEDC is no longer subject to income tax examinations for tax years ended before December 31, 2017. However, management and its tax advisors estimate that no significant differences may result from such contingent examinations that justify any additional accrual to cover the possibility of any expenses deemed as not allowed by the local tax authority.

Stock-Based Compensation

The Company currently does not have a stock-based compensation plan in place. The Company records stock-based compensation expense over the requisite service period. Restricted stock awards that are service-based are recorded as equity and amortized into compensation expense on a straight-line basis over the vesting period. The Company's previous stock-based compensation plans and related compensation expense are discussed more fully in Note 6.

Earnings Per Share

Basic and diluted earnings (loss) per share for the three and nine months ended September 30, 2024 and 2023 are based on the weighted average number of shares outstanding.

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 2 – Segment Information

Segment Information for the nine months ended September 30 was as follows:

| (in Thousands) | 2024 | | | | | |
|-------------------------------------|------------|--------------|-------------|-------------|--------------|--------------|
| | Automation | Distribution | Real Estate | Investments | Eliminations | Consolidated |
| Net Sales to Unaffiliated Customers | \$ 4,051 | \$ 87,702 | \$ 129 | \$ - | \$ - | \$ 91,882 |
| Gross Profit | 1,427 | 6,105 | 129 | - | - | 7,661 |
| Operating Income (Loss) | 22 | 2,380 | (154) | - | - | 2,248 |
| Foreign Currency Transaction Gain | - | 347 | - | - | - | 347 |
| Interest Expense | - | (642) | - | - | - | (642) |
| Interest Income | 1 | 58 | - | 113 | - | 172 |
| Depreciation and Amortization | (57) | (233) | (165) | - | - | (455) |
| Investment Loss | - | - | - | (377) | - | (377) |
| Income Tax Expense | (26) | (661) | - | - | - | (687) |
| Total Assets at September 30, 2024 | 7,621 | 48,933 | 2,368 | 1,611 | 25 | 60,558 |

| (in Thousands) | 2023 | | | | | |
|-------------------------------------|------------|--------------|-------------|-------------|--------------|--------------|
| | Automation | Distribution | Real Estate | Investments | Eliminations | Consolidated |
| Net Sales to Unaffiliated Customers | \$ 5,986 | \$ 82,239 | \$ 136 | \$ - | \$ - | \$ 88,361 |
| Gross Profit | 2,518 | 5,788 | 136 | - | - | 8,442 |
| Operating Income (Loss) | 886 | 2,687 | (128) | - | - | 3,445 |
| Foreign Currency Transaction Loss | - | (922) | - | - | - | (922) |
| Interest Expense | - | (815) | - | - | - | (815) |
| Interest Income | 2 | 40 | - | 97 | - | 139 |
| Depreciation and Amortization | (54) | (245) | (165) | - | - | (464) |
| Investment Loss | - | - | - | (180) | - | (180) |
| Income Tax Expense | (259) | (662) | - | - | - | (921) |
| Total Assets at September 30, 2023 | 7,102 | 46,086 | 2,678 | 1,984 | - | 57,850 |

Notes to Consolidated Financial Statements
Note 3 – Financing Arrangements

As of September 30, 2024 and December 31, 2023, the Company had a \$750,000 line of credit facility with its principal bank to be used primarily for working capital purposes. The line of credit facility contains various nonfinancial covenants and is secured by all of the Company's trade accounts receivables and inventories. The maturity date of the line of credit is December 31, 2050. The availability on the line of credit was \$750,000 as of September 30, 2024. Interest on the line of credit facility is based on the Wall Street Journal Prime Rate plus 1.00%. The outstanding borrowings were \$0 as of September 30, 2024 and December 31, 2023.

SEDC currently maintains short-term working capital lines of credit at nine local banks.

Below is a detail of these lines of credit as of September 30, 2024 and December 31, 2023:

| September 30, 2024 | | | Line of Credit | | Borrowings | | Availability | |
|--------------------|----------|-------|-----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Bank Name | Currency | Rate | in 000 Pesos | in USD | in 000 Pesos | in USD | in 000 Pesos | in USD |
| Davivienda | USD | TBD | \$ 10,000,000 | \$ 2,401,416 | \$ - | \$ - | \$ 10,000,000 | \$ 2,401,416 |
| Bancoomeva | Local | TBD | 5,000,000 | 1,200,708 | - | - | 5,000,000 | 1,200,708 |
| Bancolombia | USD | 6.19% | 23,911,712 | 5,742,196 | 23,770,856 | 5,708,371 | 140,856 | 33,825 |
| BBVA | USD | 6.66% | 10,000,000 | 2,401,416 | 5,646,669 | 1,356,000 | 4,353,331 | 1,045,416 |
| Scotiabank | Local | TBD | 15,000,000 | 3,602,124 | - | - | 15,000,000 | 3,602,124 |
| Agrario | USD | TBD | 3,539,579 | 850,000 | - | - | 3,539,579 | 850,000 |
| de Bogota | USD | 6.55% | 15,407,577 | 3,700,000 | 15,058,882 | 3,616,264 | 348,695 | 83,736 |
| AV Villas | USD | TBD | 5,850,000 | 1,404,828 | - | - | 5,850,000 | 1,404,828 |
| de Occidente | USD | 6.65% | 12,000,000 | 2,881,699 | 11,314,257 | 2,717,024 | 685,743 | 164,675 |
| | | | \$ 100,708,868 | \$ 24,184,387 | \$ 55,790,664 | \$ 13,397,659 | \$ 44,918,204 | \$ 10,786,728 |

| December 31, 2023 | | | Line of Credit | | Borrowings | | Availability | |
|-------------------|----------|-------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Bank Name | Currency | Rate | in 000 Pesos | in USD | in 000 Pesos | in USD | in 000 Pesos | in USD |
| Davivienda | USD | 7.37% | \$ 10,000,000 | \$ 2,616,397 | \$ 3,967,670 | \$ 1,038,100 | \$ 6,032,330 | \$ 1,578,297 |
| Bancoomeva | Local | TBD | 5,000,000 | 1,308,198 | - | - | 5,000,000 | 1,308,198 |
| Bancolombia | USD | 7.27% | 18,005,125 | 4,710,855 | 9,276,115 | 2,427,000 | 8,729,010 | 2,283,855 |
| BBVA | USD | 7.18% | 10,000,000 | 2,616,397 | 7,521,503 | 1,967,924 | 2,478,497 | 648,473 |
| Scotiabank | Local | TBD | 15,000,000 | 3,924,595 | - | - | 15,000,000 | 3,924,595 |
| Agrario | USD | 6.67% | 3,248,743 | 850,000 | 3,232,488 | 845,747 | 16,255 | 4,253 |
| de Bogota | USD | 7.17% | 9,746,228 | 2,550,000 | 7,835,203 | 2,050,000 | 1,911,025 | 500,000 |
| AV Villas | Local | TBD | 5,500,000 | 1,439,018 | - | - | 5,500,000 | 1,439,018 |
| de Occidente | USD | 7.13% | 9,000,000 | 2,354,757 | 8,173,968 | 2,138,634 | 826,032 | 216,123 |
| | | | \$ 85,500,096 | \$ 22,370,217 | \$ 40,006,947 | \$ 10,467,405 | \$ 45,493,149 | \$ 11,902,812 |

SEDC also had an accounts receivables factoring credit agreement with one local bank, AV Villas, as of September 30, 2024 and December 31, 2023. Below are the details of the respective agreements.

| September 30, 2024 | | AR Factoring Agreement | | Borrowings | | Availability | |
|--------------------|------|------------------------|---------------------|--------------|-------------|---------------------|---------------------|
| Bank Name | Rate | in 000 Pesos | in USD | in 000 Pesos | in USD | in 000 Pesos | in USD |
| AV Villas | TBD | \$ 5,000,000 | \$ 1,200,708 | \$ - | \$ - | \$ 5,000,000 | \$ 1,200,708 |

| December 31, 2023 | | AR Factoring Agreement | | Borrowings | | Availability | |
|-------------------|------|------------------------|---------------------|--------------|-------------|---------------------|---------------------|
| Bank Name | Rate | in 000 Pesos | in USD | in 000 Pesos | in USD | in 000 Pesos | in USD |
| AV Villas | TBD | \$ 5,000,000 | \$ 1,308,198 | \$ - | \$ - | \$ 5,000,000 | \$ 1,308,198 |

Notes to Consolidated Financial Statements

Note 3 – Financing Arrangements *(continued)*

In January 2021, Ohana entered into purchase agreements for two residential properties in Las Vegas, Nevada, one for a purchase price of \$900,000 and another for a purchase price of \$894,000, consisting of an initial down payment of \$150,000 and \$144,000, respectively, and a promissory note for each in the amount of \$750,000 each bearing an interest rate of 0.0%. For one of the properties, the promissory note was to be repaid in eight equal installments of \$93,750, with the first payment due on the first day of January 2022 and payments continuing the same day of each consecutive quarter, until October 1, 2023. The note was fully repaid as of October 1, 2023. For the second property, a promissory note is to be repaid in eight equal installments of \$93,750, with the first payment due on the first day of January 2023 and payments continuing the same day of each consecutive quarter, until October 1, 2024.

Future payments on these promissory notes are \$93,750 for the year ending December 31, 2024.

Note 4 – Uncompleted Contracts

Costs and estimated earnings and billings on uncompleted contracts were as follows:

| (in Thousands) | <u>September 30, 2024</u> | <u>December 31, 2023</u> |
|---|-------------------------------|------------------------------|
| Costs and Estimated Earnings and Billings on Uncompleted Contracts | \$ 7,426 | \$ 6,382 |
| Billings To-Date | <u>(10,180)</u> | <u>(7,642)</u> |
| | <u>\$ (2,754)</u> | <u>\$ (1,260)</u> |
| Uncompleted Contracts on Balance Sheet under the following captions: | | |
| Contract Assets | \$ 96 | \$ 146 |
| Contract Liabilities | <u>(2,850)</u> | <u>(1,406)</u> |
| | <u>\$ (2,754)</u> | <u>\$ (1,260)</u> |

Notes to Consolidated Financial Statements

Note 5 – Intangible Assets

Intangible assets were as follows:

| | | September 30, 2024 | | |
|--------------------|--|------------------------|-----------------------------|----------------|
| (in Thousands) | | Acquisition Expense | Accumulated Amortization | Net Book Value |
| Trade Name | | \$ 537 | \$ 407 | \$ 130 |
| Customer Relations | | 135 | 103 | 32 |
| | | <u>\$ 672</u> | <u>\$ 510</u> | <u>\$ 162</u> |

| | | December 31, 2023 | | |
|--------------------|--|------------------------|-----------------------------|----------------|
| (in Thousands) | | Acquisition Expense | Accumulated Amortization | Net Book Value |
| Trade Name | | \$ 537 | \$ 367 | \$ 170 |
| Customer Relations | | 135 | 92 | 43 |
| | | <u>\$ 672</u> | <u>\$ 459</u> | <u>\$ 213</u> |

Note 6 – Stock Options and Nonvested Stock

Stock Compensation

During the nine months ended September 30, 2024, 4,500 shares were granted to the Company's non-employee directors. Stock-based compensation expense recognized during the nine months ended September 30, 2024, was \$40,500 for these director stock grants.

During the nine months ended September 30, 2023, no shares were granted and no stock-based compensation was recognized. All of the stock-based compensation expenses were a component of selling, general, and administrative expenses.

Note 7 - Employee Benefit Plans

The Company has a defined contribution Retirement Savings Plan (the Savings Plan) for its U.S. employees. Employees age 21 and above are eligible to participate in the Savings Plan. The Company matching contribution for the nine months ended September 30, 2024 and 2023 was \$10,271 and \$4,374, respectively. The Savings Plan also contains provisions for profit-sharing contributions in the form of cash as determined annually by the Company's Board of Directors. There were no profit-sharing contributions for the nine months ended September 30, 2024 and 2023.

Note 8 - Income Taxes

The provision for income tax expense for the nine months ended September 30 consisted of the following:

| (In Thousands) | <u>2024</u> | <u>2023</u> |
|----------------|---------------|---------------|
| Federal | | |
| Current | \$ 21 | \$ 198 |
| Deferred | - | - |
| | <u>\$ 21</u> | <u>\$ 198</u> |
| State | | |
| Current | \$ 5 | \$ 47 |
| Deferred | - | - |
| | <u>\$ 5</u> | <u>\$ 47</u> |
| Foreign | | |
| Current | \$ 661 | \$ 676 |
| Deferred | - | - |
| | <u>\$ 661</u> | <u>\$ 676</u> |
| | <u>\$ 687</u> | <u>\$ 921</u> |

The Company had federal net operating losses of approximately \$93,000 at December 31, 2023, with an indefinite carryforward period. The Company had state net operating losses of approximately \$1,532,000 at December 31, 2023, expiring at various times based on individual state limits.

Valuation allowances are provided to reduce the carrying amount of deferred tax assets when it is more-likely-than-not that some portion or all of the deferred tax assets will not be realized. When assessing the realizability of deferred tax assets, management considers whether it is more-likely-than-not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income in the appropriate taxing jurisdictions during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, taxable income in carryback years, and tax planning strategies in making this assessment. As of December 31, 2023, and 2022, based upon taxable income, a valuation allowance was only deemed appropriate on the unrealized loss on investments.

Undistributed earnings of the Company's foreign subsidiary were approximately \$16,077,000 as of December 31, 2023. Under existing laws, such earnings will not be subject to U.S. income tax when distributed and will not be subject to foreign withholding tax until distributed as dividends. Because the undistributed earnings are expected to be indefinitely reinvested overseas, deferred income taxes have not been provided thereon. If these amounts were not considered to be permanently reinvested, additional deferred tax of approximately \$2,572,000 would have been provided.

Notes to Consolidated Financial Statements

Note 9 – Contingencies

From time to time, the Company is involved in various claims and legal actions arising in the ordinary course of business. There were no material pending actions as of September 30, 2024. The Company assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. Where it is probable that the Company will incur a loss and the amount of the loss can be reasonably estimated, the Company records a liability in its consolidated financial statements. These legal accruals may be increased or decreased to reflect any relevant developments on a quarterly basis. Where a loss is not probable or the amount of the loss is not estimable, the Company does not record an accrual, consistent with applicable accounting guidance. In the opinion of management, while the outcome of such claims and disputes cannot be predicted with certainty, the Company's ultimate liability in connection with these matters is not expected to have a material adverse effect on the Company's results of operations, financial position or cash flows, and the amounts accrued for any individual matter are not material. However, legal proceedings are inherently uncertain. As a result, the outcome of a particular matter or a combination of matters may be material to the Company's results of operations for a particular period, depending upon the size of the loss or our income for that particular period.

Note 10 - Stock Repurchase Program

On May 14, 2015, the Company's Board of Directors approved a program to repurchase up to \$250,000 of its outstanding stock. There were no stock repurchases during the nine months ended September 30, 2024 and 2023.

Note 11 - Subsequent Events

Events and transactions for items that should potentially be recognized or disclosed in these consolidated financial statements occurring subsequent to the consolidated balance sheets date of September 30, 2024, have been evaluated through November 12, 2024, the date which these consolidated financial statements were available to be issued.

PARAGON TECHNOLOGIES, INC.

Quarterly Report

For the Three and Nine Months Ended September 30, 2024

10). Issuer Certification

Principal Executive Officer

I, **Samuel S. Weiser**, certify that:

1. I have reviewed this Disclosure Statement for **Paragon Technologies, Inc.**;
2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

November 12, 2024

/s/ Samuel S. Weiser

Samuel S. Weiser
Chief Executive Officer (Principal Executive Officer)

Principal Financial Officer

I, **Janet M. Reaser**, certify that:

1. I have reviewed this Disclosure Statement for **Paragon Technologies, Inc.**;
2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

November 12, 2024

/s/Janet M. Reaser

Janet M. Reaser
Treasurer (Principal Financial Officer)