

## Resume

### Jerry M. Johnson

#### Summary of Qualifications

**37 years ++**

Accounting & Financial Experience ■ Payroll Accounting System Experience ■ GAAP ■ Strong Time Management Skills ■ Strong Analytical Skills for Solving Financial Issues ■ Fiscal & Program Management Skills ■ Crisis Management Skills ■ Strategic & Tactical Planning Skills ■ Team Leader Skills ■ Liaison Between Internal Team Skills

**19 years +**

Organizational Development Skills ■ Variance Analysis Skills ■ Business Start-Ups Skills ■ Project Negotiations for Funding Skills ■ Bank Reconciliation Skills

#### SOFTWARE PROFICIENCY

- ❖ Great Plains Accounting ■ QuickBooks Accounting ■ MAS200/90 Accounting ■ Peachtree Accounting
- ❖ Hilton System21 ■ Marriott HIS/Logistic ■ Micros ■ RealWorld ■ Omni Eptom PMS ■ Oracle Accounting ■ SAP Accounting
- ❖ Time Shareware ■ FoxPro ■ RCC ■ TimePro
- ❖ Timberline ■ ProLog
- ❖ Microsoft Office; (Word, Excel, Power Point, Outlook, Publisher, Access) LOTUS 1-2-3

#### Professional Experience

XPO Logistics, Charlotte, North Carolina

**Consultant: Financial Analysis: September 2017 – January 2019**

- XPO hired me for their “Catalyst Project” This project encompassed the import and analysis all accounts payable data from Oracle A/P module to Catalyst A/P module. This includes monitoring, input, exporting and reconciling A/P daily. Updating and setting up new vendors to the vendor masters

3D SYSTEMS, Rock Hill, South Carolina

**Consultant: Financial Analysis: April, 2017 – August, 2017**

- 3D Systems hired me for their “HFM Project” This project encompassed the import and analysis all data from Oracle Accounting software GL/Payroll to a third party consolidated software call “HYPYERION”. My task was to analysis the GL mapping pulled from Oracle trial balances from January through June to determine any variances between the two systems before going live. Also if there where variances, determine the mapping error GL account numbers to get them corrected before going live. This was done and the consolidation for all of 3D Systems global entities now will consolidate in the July closing. The project ended so my assignment ended.

Compass Group-USA, Charlotte, North Carolina

**Consultant: Regional Controller: May 2014 – February 2017**

- Reconciled general ledger accounts comparing sub-ledger (payroll) activity against general ledger
- Month-end closing for AR, AP, Sales Journal, Payroll and posting process flow
- Maintain commutation with each unit controllers to ensure quality audit points are in compliance
- Prepared and maintained monthly financial reporting and cash control system balance with SAP reporting system
- Prepared bank reconciliation from sub-ledgers (payroll, operating, credit card account) to general ledger and adjust based on what’s needed to clear reconciling items
- Maintain GAAP, accounting policies, processes, procedures and controls and domestic codes/laws

McClain Real Estate Development, Charlotte, North Carolina

**Managing Director: March 2013 – Present**

- Launched a hospitality real estate company targeting corporate travelers
- Performed day to day work for ongoing funding with third parties' investment groups
- Brought on partnerships and alliances having the skills and abilities to prioritize multiple and complex tasks
- Structured a hotel mixed use start-up business model, funding structure and entity structure
- Negotiated funding and contracts with multiple stakeholders

Omni Hotels & Resorts, Charlotte, North Carolina

**Director of Finance: January 2011 – March 2013**

- Reconciled general ledger accounts comparing sub-ledger (payroll) activity against general ledger
- Prepared bank reconciliation from sub-ledgers (payroll, operating, credit card account) to general ledger and adjust based on what's needed to clear reconciling items
- Month-end closing for AR, AP, Sales Journal, Payroll and posting process flow
- Created analytical reports for payroll, banking and G/L systems for analytical research
- Assist in attaining financial goals, Budgeting/Forecasting/Cash Management
- Maintain GAAP, accounting policies, processes, procedures and controls and domestic codes/laws
- Ensure timely month end closing & accurate financial statements
- Ensure daily cash management and balance sheet control are in compliance

Panos Hotel Group, Charlotte, North Carolina

**CFO: August 1999 – March 2003**

- Research and resolution of reconciling items for GL, AR, AP, Payroll, Cash and Banking
- Performed/managed month-end closing, forecasting, budgeting, financial statements preparation & consolidation
- Supervised/prepared in-house payroll and HR administration for 450+ employees within the hotel group
- Reconciled general ledger accounts comparing sub-ledger (payroll) activity against general ledger
- Prepared bank reconciliation from sub-ledgers (payroll, operating, credit card account) to general ledger and adjust based on what's needed to clear reconciling items
- Responsible for hiring, performance appraisals of the accounting staff, coaching and counseling property's GM
- Promoted to assistant general manager of a 140 room limited service hotel, supervised all department's day-to-day operation
- Maintain GAAP, accounting policies, processes, procedures and controls and domestic codes/laws
- **ACCOMPLISHMENT: REDUCED CLOSING TIMEFRAME FROM 30 DAYS TO 5 DAYS-MONTH END**

Sunterra Resorts, Orlando, Florida

**Regional Controller: November 1997 – March 1999**

- Supervised all accounting functions for Westin Vacation Club – St John & Sunterra Carambola – St Croix USVI
- Managed timeshare/hotel accounting, P&L preparation, budgeting, cash flows, payroll tax filing USVI
- Administered oversight of mortgage receivable, escrow accounting, contract processing/audit, construction costs
- Provided team building and quality control development to associates within each timeshare/hotel
- **ACCOMPLISHMENT: DESIGNED MARKETING ACCOUNTING SYSTEM TOOLS – COST SAVING**

Sunterra Resorts, Orlando, Florida

**Financial Controller: March 1995 – November 1997**

- Supervised all accounting functions at the Royal Palm/Flamingo Beach Resorts – St Maarten Netherlands Antilles
- Managed timeshare/hotel accounting, P&L preparation, budgeting, cash flows, payroll tax filing
- Administered oversight of mortgage receivable, escrow accounting, internal audits, foreign currency exchange
- Provided team building and quality control development to associates with in each timeshare/hotel

- ***ACCOMPLISHMENT: DESIGNED MARKETING ACCOUNTING SYSTEM TOOLS – COST SAVING***

Across The Counter Restaurant & Catering, Greensboro, North Carolina

**Owner & Founder: December 1992 – June 1994**

- Established, developed & operated an all-organic food service company that provide lunch box delivery and catering services
- ***ACCOMPLISHMENT: SECURED \$45K FROM SBA FOR A RESTAURANT/CATERING COMPANY***

Dawn Beach Hotel, St Maarten, Netherlands Antilles

**Hotel Controller: September 1988 – May 1991**

- Managed/supervised an accounting staff of four
- Performed A/P, A/R, income audit, F&B accounting, payroll, P&L preparation, forecasting/projections, night audit
- Provided team building and quality control development to associates within the hotel
- ***ACCOMPLISHMENT: MAINTAIN FOOD COST UNDER 32%***

**Marriott Hotels & Resorts, Washington, DC: September 1976 – May 1987**

Served as Assistant Controller: Greensboro Airport Marriott Hotel; Atlanta Airport Marriott Hotel; Downtown Atlanta Marriott Hotel

- Performed A/P, A/R, income audit, F&B accounting, payroll, P&L preparation, night audit duties
- Developed team building and quality control skills and development them within each hotel assignment

Served as Controller: Detroit Airport Marriott Hotel

- Performed A/P, A/R, income audit, F&B accounting, payroll, P&L preparation, night audit duties
- Developed team building and quality control skills and development them within each hotel assignment
- ***ACCOMPLISHMENT: DEVELOPED HOTEL ACCOUNTING SKILLS AND KNOWLEDGE***

Hotel Europa, Chapel Hill, North Carolina

**Hotel Staff Accountant: September 1975 – May 1976**

- Performed accounting functions: A/P, A/R, Income Audit, F&B Accounting, Night Audit
- ***ACCOMPLISHMENT: DEVELOPMENT OF FUNDAMENTAL TECHNICAL HOTEL SKILLS***

## **EDUCATION**

- North Carolina A&T State University, Greensboro, North Carolina, Business Administration