

COMMUNICATE, CONNECT, CONVERT™

Turn Prospects Into Profits!

On-Site Training For Organizations & Sales Professionals Who Sell Over The Phone, Face-To-Face Or From The Stage!



Close More Sales, Make More Money, Lead Your Field!

The top 20% of sales professionals make 80% of the money and the bottom 80% only make 20% of the money. In every large sales organization four or five salespeople out of 100 make as many sales and earn as much money as all the rest put together. What separates the leaders from the followers? Persuasive Communication skills!

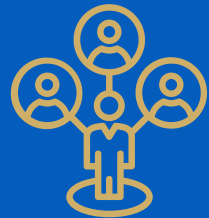
The Communicate, Connect, Convert™ training program draws on perspectives from psychology, linguistics, sociology, physiology, communication theory and acting as well as practical experience. In this training you'll learn cutting edge communication skills and techniques used by top producers that will allow you to quickly establish rapport and ethically influence the thoughts, feelings, and actions of others. If you want to make solid connections that equates to greater opportunities leading to greater success and increased sales, an investment in the Communicate, Connect, Convert™ training program will be the best investment you will ever make!

Program Highlights:

- How to model the most effective communicators
- Why communication is an inside out process
- How to become an emotionally intelligent (EQ) communicator
- How to manage your emotional state before communicating
- Understand why thoughts become things on your face
- The importance of perceptions and first impressions
- How we develop our communication skills and how to speed up the process
- How to become an assertive communicator
- How to develop and demonstrate better listening skills
- How to use verbal and nonverbal communication
- How to recognize and appreciate communication style differences
- How to adapt to communication styles not like yours
- How to use matching and mirroring techniques
- How stress impacts communication and how to adjust for it
- How to communicate with "difficult people"
- And much, much more...

Keynote | Breakout Session | 2 Day Intensive Training

Book Now: www.robertcarrow.com | Email: robert@robertcarrow.com | Phone: (386) 451-7222



COMMUNICATE, CONNECT, CONVERT™

Turn Prospects Into Profits!



What Clients Are Saying

"Thank you for a fabulous day of sales training! We were extremely pleased with your entertaining style of delivery and the results received after putting these new techniques into practice. Specifically, information on assessing customer/member personality styles before we try to sell to their needs was especially enlightening. You inspired our employees to go deeper and learn about the member's true issue, ask key questions, then move forward to solve problems. You did an exceptional job at addressing our needs! Our folks were glued to every word and your uplifting and entertaining style made the day breeze by. We look forward to working with you again!"

-Joanne Taylor
Director Sales, Service and Training
Leaders Credit Union

"I attended Robert's Communication workshop last fall. I had attended a similar workshop 20 years ago. Being young at the time, I failed to realize the importance of different communication styles & the significant effect my style (direct) has on other people & my work. Robert is very insightful & energetic. He pegged me as a direct communicator the moment I walked into the room! He is an engaging coach & instructor & brings great enthusiasm & positivity to the discussion. The workshop was much more than I expected & this time the message stuck. My learning was elevated as a result of Robert's facilitation of the class and the interactive tactics he uses to coach others. I highly recommend his services."

-Stacy Meadows

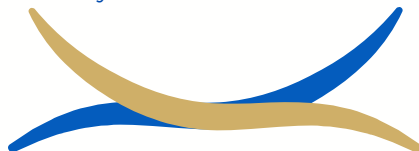
"Robert Carrow is one of the most dynamic and effective speakers and trainers in America today."

-Brian Tracy
Legendary Speaker, Sales Trainer
and Author of 80+ Personal,
Professional Development Books

"Robert is an effective motivator who brings to the forefront the obstacles which prevent us from being more successful. His fun and lively delivery makes the presentation very enjoyable."

-Paul Hasbrouck
President
Worcester Elevator Company

Book Now!



www.robertcarrow.com

Book Now!

Meet Your Trainer, Robert J. Carrow

Robert Carrow is an International Speaker and Sales Trainer that specializes in persuasive communication skills, presentations, selling from the stage, and emotional intelligence.

He has accumulated over 6,000 hours of paid public speaking experience world-wide delivering over 1,100 live seminars, has trained thousands of organizations and tens of thousands of individuals.

He has also trained speakers for one of the largest speaking organizations in North America. His clients include Fortune 500 companies, government, small business, and entrepreneurs.

Robert brings to the table over 20 years of top performing sales experience, leading in both real estate and personal development industries.

Robert is a certified corporate trainer, certified coach practitioner and certified neuro linguistic programming (NLP) practitioner.

In his spare time, Robert enjoys flying as a private, instrument-rated pilot, scuba diving, and spending time with his children and grandchildren. Robert lives in Florida, USA.

Robert would be honored to speak with you about how he can help you or your sales team close more sales and make more money with persuasive sales communication skills that turn prospects into profits!



Book Now: www.robertcarrow.com | Email: robert@robertcarrow.com | Phone: (386) 451-7222