

HOW TO DEVELOP & DELIVER WINNING PRESENTATIONS™

Essential Training For Anyone
Who Makes Presentations As Part
Of Their Profession!



My Passion Is Helping You Communicate Your Passion!

Persuasive presentation skills are fundamental to success in life and business. **Your ability to influence and persuade others will account for more of your personal and professional success than any other skill.** Positioning yourself as a confident, credible, passionate expert, are prerequisites for building successful relationships with both internal and external customers.

Learn how to **close more sales, develop exceptional leadership and build peak performing teams** with How To Develop & Deliver Winning Presentations™. This workshop combines in-depth instruction on persuasive presentation skills combined with role-playing, real-world exercises and videotaped presentation feedback. Our dynamic and supportive learning environment enables you and your team to quickly master important verbal and nonverbal skills designed to quickly build rapport, influence and persuade prospects and audiences and **move them to take immediate action.**

Anyone, whether they're beginners, intermediate or advanced presenters can benefit from How To Develop & Deliver Winning Presentations™. Our highly interactive presentation skills training will enable you to **project more poise and self-confidence** in every personal and professional interaction.

When it comes to presentation skills training, no one does it better. This training workshop draws on perspectives from psychology, linguistics, sociology, physiology, communication theory and acting, as well as practical experience. **You will see, hear and feel the difference!**

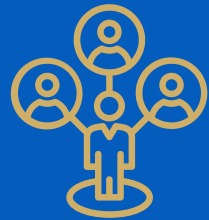
Whether you're looking to close more sales or become a charismatic business leader, we have what you're looking for. If you want to achieve higher levels of success in life, career and business, an investment in the How To Develop & Deliver Winning Presentations™ workshop is the **best investment you will ever make!**

Just Some Of What You Will Learn:

- The psychology of influence and persuasion
- The importance of understanding your audience
- When and how to start preparing for a presentation
- How to research your audience and prospects
- Different types of presentations and when to use them
- How to incorporate humor, stories, quotes and other relevant material
- How to create a presentation database
- How to properly structure your presentation
- The importance of time management in a presentation
- Techniques for memorizing presentation material
- How to incorporate audio and visual aids
- How to properly set up a room for maximum impact
- How to practice and assess your presentation
- How to overcome the fear of public speaking
- How to immediately capture the audience's attention with a powerful opening
- How to inspire, compel and persuade others' with your thoughts and ideas
- How to use the power of nonverbal communication
- How to master purposeful and relaxed movement for a stronger presence
- How to control vocal delivery to sound more confident, credible and articulate
- How to use improvisation and speak extemporaneously
- How to handle prospect objections, hecklers or difficult people
- How and when to close, or make a call-to-action

Live Online & In-Person Training Program

Register Now: www.RobertCarrow.com | Email: robert@robertcarrow.com | Phone: (386) 451-7222



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What Clients Are Saying

"After just one session with Robert Carrow, it had an immediate and positive impact on my sales. He helped me totally rework my presentation and taught me powerful sales and presentation skills that were easy to incorporate into my personality style. Today my sales are steadily increasing, and I'm booked solid. If you're a contract trainer who wants to increase sales, give more powerful presentations and reduce stress, contact Robert. I did, and it was one of the best career decisions I've ever made."

-Susan Michel
Business Owner

"Robert coached me on increasing my sales revenue and improving my presentation skills. Robert understood my unique personality and was able to tailor his coaching style to help me to be successful. On one occasion he came to a site where I was presenting to observe my presentation style and to demonstrate how I could improve. This was invaluable for me. I increased my sales from our first session and will continue to use the tools he provides."

-LaVeer Jovel
Business Owner

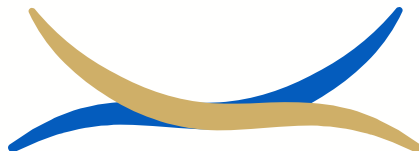
"Robert Carrow is one of the most dynamic and effective speakers and trainers in America today."

-Brian Tracy
Legendary Speaker, Sales Trainer and Author of 80+ Personal, Professional Development Books

"I was having no sales success in my public seminars and was even considering finding another line of work. After only two coaching sessions with Robert, I went out and had my best sales week ever. It was one of the best decisions I've ever made!"

-Brent Pye
Business Owner

Register Now!



www.RobertCarrow.com

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Meet Your Trainer, Robert J. Carrow

Robert Carrow is an International Speaker and Public Speaking Trainer that specializes in persuasive communication skills, presentations, selling from the stage, and emotional intelligence.

He has accumulated over 6,000 hours of paid public speaking experience world-wide delivering over 1,100 live seminars, has trained thousands of organizations and tens of thousands of individuals.

He has also trained speakers for one of the largest speaking organizations in North America. His clients include Fortune 500 companies, government, small business, and entrepreneurs.

Robert brings to the table over 20 years of top performing sales experience, leading in both real estate and personal development industries.

Robert is a certified corporate trainer, certified coach practitioner and certified neuro linguistic programming (NLP) practitioner.

In his spare time, Robert enjoys flying as a private, instrument-rated pilot, scuba diving, and spending time with his children and grandchildren. Robert lives in Florida, USA.

Robert would be honored to speak with you about how he can help you or your organization lead and succeed in today's ultra-competitive environment.



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