The Publication of Stanislaus County Bar Association http://www.stanbar.org

# President's Message

## By Michael R. Dennis

It's time for another President's Message. To quote Maui from the hit movie Moana, "You're welcome." A few weeks ago, I climbed down from my ivory tower, (because I just don't have enough hair to let

down so people can climb up), to grace the public with my presence. Actually, the real reason I left my office (which is not in a tower nor is it ivory... more of a beige), was to attend San Diego Comic-Con. Over the course of 4 days I rubbed elbows with 80,000+ super heros, villains, fantasy, and sci-fy characters. Naturally, I went as mild mannered reporter Clark Kent, because I dress kind of like that every day and it was an easy identity to assume. (I'm also pretty super). As most of you have probably experienced, whenever you tell a non-attorney about your day, their eyes kind of glaze over. We thus assume what we do is boring. I was dead wrong on this account and experienced the exact opposite at Comic-Con. The general public is genuinely interested in the law. It's not the law that's boring, it's how we are packaging it that causes the blank stares. People are fascinated by what we do when we apply it to things they are interested in.

Comic-Con had panel discussions, and several, standing room only, panels featured attorneys and judges. I saw a mock court-martial of Poe Dameron for his conduct in the last Star Wars movie; debated about who has the intellectual property rights in Westworld; and learned about the effect of the latest wage orders on the comic book industry. I even sat in on some writing classes, and, because all my legal writing has to be "non-argumentative," I rediscovered verbs. Even better, I received MCLE credit for some of the panels. Without the packaging of popular culture, however, the panels would have been empty.

So, what does this have to do with SCBA? Everything. This year, SCBA is all about repackaging, getting everyone more involved, and increasing access to both us and the court system. People want to know what is going on, so let's take the mystery out of it and make it relatable.

The place to begin is with attending SCBA events, which are filled with interesting people doing interesting things in interesting ways. (Like moi). For example, on August 8th the **Law Office of Rodarakis & Sousa, APC, is hosting a FREE wine mixer** for all SCBA members. There is no cost, no agenda, and no pressure. Come out, relax, and learn about the other people in your legal community. Law on its own is boring. Now, let's add wine to the discussion. Wine law? Now that's interesting because everyone dreams of owning a bar or a vineyard. See, it's all about presentation.

Then, with the new friends you made at the mixer, put together a foursome for the **SCBA Golf Tournament on September 15th.** With my lack of skill, those that are polite will deem my swing, "interesting."

See you there! I just have to duck into this phone booth to change before I go in.

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August 2018

Volume No. 4





 $^{stst}$  You may also view all Bar Association events and register online at STANBAR.ORG  $^{stst}$ 

## AUGUST

WED/8<sup>th</sup> - 2nd Quarter BAR "MEMBER MIXER" – 5 to 7 PM, at the firm of *Rodarakis & Sousa*, APC. FREE to all Bar Members! Come eat snacks & drink while socializing & networking and catching up with fellow attorneys in our legal community. Attend and join SCBA that same evening---all bar members present will be entered into a drawing to win 2 tickets to the annual golf tournament!

Fri/24<sup>th</sup> – MCLE: HOW TO AVOID LANDMINES IN BUY-SELL AGREEMENTS: A BUSINESS VALUATION EXPERT'S PERSPECTIVE, by Al Statz, President of Exit Strategies Group, Inc, CBA, M&AMI, along with Louis Cionci. 12-1 PM, in the Jury Room, for 1 hour GENERAL credit. https://www.stanbar.org/mcle/friaug-24-avoid-landmines-in-buy-sell-agreements-by-al-statz-12-1-pm-jury-room/

### SEPTEMBER

**Sat/15<sup>th</sup> – SCBA'S GOLF TOURNAMENT –** Dryden Golf Course in Modesto, 8 AM Registration, 8:30 AM Putting Contest, and 9 AM Shotgun Start. Collecting Golf Sponsorships now and plenty of opportunities this year. *See flyer inside & Tourney site: https://scbagolf.com/* 

### OCTOBER

**BENCH-BAR DINNER** – 5:30 to 8:30 PM. Further details TBA.

**Fri/12<sup>th</sup>** – MCLE: **DISCRIMINATION & HARASSMENT,** by Greg Goodwin & Raquel Hatfield of Arata, Swingle, Van Egmond & Goodwin. Jury Room from 12-1 PM for 1 hour of general credit. https://www.stanbar.org/mcle/frioct-12-part-4-of-4-discrimination-harassment-by-greg-goodwin-raquel-hatfield-12-1-pm-jury-room/

### DECEMBER ANNUAL JUDICIAL CALENDAR / HOLIDAY LUNCHEON – 5:30 to 8:30 PM. Details TBA.



### Matthew O. Pacher has joined RODARAKIS & SOUSA, APC 100 Sycamore Avenue, Suite 101, Modesto CA 95354 (209) 544-5232

If you are working for a different firm now or your office/firm has moved, share your new address and contact information with the legal community by notifying SCBA and it will be posted here.



## JOB OPENINGS

**IN-HOUSE PARALEGAL** POSITION WITH BOYETT PETROLEUM. FAX RESUME TO: 209-577-6040, ATTN: KATIE HOLLOWELL.

PROBATE PARALEGAL WITH CURTIS LEGAL GROUP. FULL-TIME POSITION IN PROBATE/ESTATE PLANNING DEPT. MUST HAVE PARALEGAL CERTIFICATE OR MIN. 2 YRS EXPERIENCE. PREVIOUS ESTATE PLANNING, PROBATE AND/OR LITIGATION EXPERIENCE DESIRED. EXCELLENT ORGANIZATIONAL SKILLS REQUIRED. PROFICIENT IN WORDPERFECT X6 & WORD 2013, OUTLOOK 2013 (CALENDARING), COMPULAW VISION (CALENDAR DEADLINES), & ESSENTIAL FORMS (JUDICIAL COUNCIL FORMS). PREVIOUS EXPERIENCE WITH THESE PROGRAMS OR SIMILAR, IS A PLUS. QUALITIES WE LOOK FOR: INITIATIVE, SUPER ORGANIZED, SELF-CONFIDENT, CALM DEMEANOR, & GOOD PEOPLE SKILLS. PLEASE STATE IF YOU ARE BILINGUAL IN SPANISH/ENGLISH AS THIS IS ALSO A PLUS. EMAIL RESUME TO: TTHOMAS@CURTISLEGALGROUP.COM

Advertise here for any open positions your office may need to fill. Simply contact SCBA to submit job info, (209) 571-5729.

## SCBA'S ANNUAL GOLF TOURNAMENT

SATURDAY, SEPTEMBER 15<sup>TH</sup> DRYDEN PARK GOLF COURSE, MODESTO

PLAYERS FEE INCLUDES: 18 Holes, Cart, Snacks, Swag Bag, Unlimited Beverages, Lunch, and Entry to win Raffle Prizes & Silent Auction

**REGISTRATION FORM NEXT PAGE!** 



### STANISLAUS COUNTY BAR ASSOCIATION

www.stanbar.org

Meet, mingle, enjoy drinks and appetizers Compliments of the SCBA to all current members

ll members present will be entered to win two golf tournament tickets (Membership enrollment available at the mixer)

> August 8, 2018 5:00 pm - 7:00 pm

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Rodarakis & Sousa, APC 100 Sycamore Avenue, Suite 101 Modesto, CA 95354

### LOOKING FOR A NEW OFFICE?

 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$ 

I have just what you need! 1124 11th Street Modesto, California 95354 Attn: Bruce Ramsey (209) 529-7777 x 102 Berneedow @checlobal.pdf

Ramseylaw@sbcglobal.net

### STANISLAUS COUNTY LEGAL PROFESSIONALS ASSOCIATION...

...meets the 2nd Wednesday of each month at Noon. Meetings are open to anyone and our goal is to provide continuing education for those in the legal field as well as scholarship opportunities for those studying to become support staff in the legal field. For more information you can contact SCLPA's President, Linda Fischer, CCLS, at: <u>PRESIDENT@SCLPA.COM</u>

## STANISLAUS COUNTY **BAR ASSOCIATION**



## SCBA (209) 571-5729

## SCBA SCHOLARSHIP

PROCEEDS OF THE SCBA GOLF TOURNAMENT ALLOW THE SCBA TO BE ABLE TO FUND MULTIPLE SCHOLARSHIPS TO STUDENTS IN THE COUNTY WHO PLAN TO FOCUS THEIR EDUCATION AND OCCUPATION IN A FIELD OF OR RELATED TO LAW.



#### Our website: www.stanbar.org www.scbagolf.com



## 32nd ANNUAL GOLF TOURNAMENT

**SEPTEMBER 15, 2018 DRYDEN PARK GOLF COURSE** Modesto, CA

### SPONSORSHIP LEVELS & BENEFITS

#### \$1000 = Happy Gilmore Sponsorship

- One (1) Foursome
- ♦ Tee-Sign on the Course
- Appear on Tournament Sponsor Banner during Tournament
- ORecognition in SCBA newsletter Non Sequitur Acknowledgement at www.Stanbar.org

#### \$500 = Caddy Shack Sponsorship

- ◊ Two (2) Single Player Golf Entry Fees
- ◊ Tee-Sign on the Course
- Appear on Tournament Sponsor Banner during Tournament
- Recognition in SCBA newsletter Non Sequitur
- Acknowledgement at www.Stanbar.org

#### \$250 = Tin Cup Sponsorship

- Tee-Sign on the Course
- O Appear on Tournament Sponsor Banner during Tournament
- Recognition in SCBA newsletter Non Sequitur Acknowledgement at www.Stanbar.org





SPONSORSHIP & REGISTRATION CONTACT INFO NAME:

ADDRESS: PHONE: E-MAIL: \_\_\_\_\_



- Happy Gilmore Sponsorship for \$1000.
- Caddy Shack Sponsorship for \$500.
- Tin Cup Sponsorship for \$250.



### GOLF REGISTRATION \$110 SINGLE PLAYER ENTRY

\$400 FOURSOME

1ST PLAYER \_\_\_\_\_ HANDICAP \_\_\_\_\_

2ND PLAYER \_\_\_\_\_ HANDICAP \_\_\_\_\_

3RD PLAYER HANDICAP\_\_\_\_\_

4TH PLAYER HANDICAP

Please make checks payable to SCBA and mail, along with this completed form, to: SCBA

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## THE DEPARTMENT OF FAIR EMPLOYMENT AND HOUSING IS RECRUITING ATTORNEY MEDIATORS STATEWIDE...

...to volunteer to mediate employment or housing discrimination complaints filed for investigation with DFEH. Volunteers must have completed at least 32 hours of verifiable formal mediation training or have a post-graduate degree in conflict resolution. A commitment to mediate at least four cases in a 12-month period is required. Must have own office space to conduct mediations. Bilingual or American Sign Language certification is desirable. A complete list of qualifications is attached.

To apply, please complete the attached application form and mail or email it by August 17, 2018 to:

## Lisa Zeltner, Dispute Resolution Division Manager Department of Fair Employment and Housing 2218 Kausen Blvd., Suite 100 Elk Grove, CA 95758 DRDOnlinerequests@dfeh.ca.gov

Applications will be screened and the most qualified candidates will be interviewed. Depending upon the number of applications received, interviews may be conducted in waves, occurring first in counties where DFEH currently has the most need for volunteers.

DFEH will provide orientation on its Dispute Resolution Division's procedures, including required forms and mandatory settlement agreement terms.

For more information, contact the DFEH's Dispute Resolution Division at <u>DRDOnlinerequests@dfeh.ca.gov</u>.

The mission of the DFEH is to protect the people of California from unlawful discrimination in employment, housing and public accommodations and from hate violence and human trafficking in accordance with the Fair Employment and Housing Act, Unruh Civil Rights Act, Disabled Persons Act, and Ralph Civil Rights Act.



Annmarie Billotti, Esq. Chief of Dispute Resolution California Department of Fair Employment and Housing 2218 Kausen Drive | Suite 100 | Elk Grove | California | 95758

	ANISLAUS COUNTY BAR ASSOCIATIO	
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in	n Buy-Sell Agree	ements:
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		SALE
Court House -	t 24, 2018 – 12-1 PM Jury Assembly Room <sup>th</sup> St, Modesto	
MCLI The Stanislaus County Bar Associatio		COST: & Bench Members (with FREE lunch)\$45 *
been approved for MCLE credit by 1 Hour GENEI	the State Bar of California for:	(\$40 without lunch for Bar Members)
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>>> REGISTER AND PAY ONLIN	E FOR THIS MOLE AT STANBAR.ORG FOR M	ORE INFO, PLEASE CALL THE SCBA AT 571-5729 < < <
	with payment by August 17, 2018 to: SCBA •	
		Buy-Sell Agreements:
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#### How to Avoid Landmines in Buy-Sell Agreements: A Business Valuation Expert's Perspective

Presented by: Al Statz, ASA, CBA | President | Exit Strategies Group, Inc.

Workshop Description:

Essential for attorneys that work with buy-sell agreements (BSA's), this workshop identifies common problems with valuation provisions and recommends practical solutions that attorneys can use to prepare precise and unambiguous agreements that, when triggered, will function as intended and be fair to all concerned, affordable and trouble-free.

Business appraisers are often called upon to value shares in closely-held companies for internal buy-sell transactions. In doing this work, they interpret shareholder and LLC operating agreements and get to see where they break down. The valuation experts at Exit Strategies find that important valuation provisions are often missing or ambiguous, and don't function as the shareholders and/or drafter intended. They also find valuation processes that, as prescribed, are unnecessarily time-consuming and expensive. Issues unearthed after a trigger event (when shareholders' interests have diverged) lead to divisive arguments that tend to erode business value for all shareholders.

Participants Will Learn:

- Valuation concepts, standards, terminology, discounts
- Attorneys' use of various BSA provisions (from a study of 20 agreements selected at random)
- Pros and cons of the 3 primary approaches to pricing shares for buy-sell
- Common BSA problems, illustrated through 9 case studies
- Recommended solutions

Approved MCLE Credit: 1.0 hours

#### About the Presenter:

Al Statz is President of Exit Strategies Group, Inc., a mid-size business valuation and M&A brokerage firm, with offices in the San Francisco Bay Area, Sacramento area and Orange County. Founded by Al in 2002, Exit Strategies appraises \$1-50 million revenue closely-held businesses and fractional interests for buy-sell, management buyout, ESOP, estate and gift tax, dissolution proceedings, succession planning and other uses. Al holds an Accredited Senior Appraiser (ASA) credential from the American Society of Appraisers and is a Certified Business Appraiser (CBA) through the Institute of Business Appraisers. He is also a Merger & Acquisition Master Intermediary (M&AMI) through M&A Source. Al advises clients on business sales and recapitalizations and serves on the board of the California Association of Business Brokers.

Contact AI Statz to schedule a live workshop at your location or to receive further information: alstatz@exitstrategiesgroup.com, 707-781-8580

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