

## From silos to synergy: Transforming care teams for a value-based world

### Care teams: the foundation of value-based care

Roles within a VBC care team may include:

- **PCPs:** Coordinate patient care and health management.
- **Nurses:** Focus on patient education, chronic care management, and transitional care.
- **Social workers and care navigators:** Address SDOH and help patients navigate complex systems.
- **Behavioral health specialists:** Support mental health needs integrated into primary care.
- **Pharmacists:** Provide medication management and ensure adherence.



Antonio Calvo of Kinship Healthcare notes that **“Differences between VBC and FFS include scheduling, education and care coordination. Staff are empowered to educate patients on how referral systems work, which is something many patients struggle to understand. We have a referral coordinator who ensures patients understand how to schedule specialists, how to circle back with their PCP and what to expect from insurance. Educating patients, educating the staff to understand and anticipate patient needs, and careful coordination for follow-up scheduling are critical to finding success within a VBC contract.”**





WHAT IS VALUE-BASED CARE?



WHY SHOULD WE PRIORITIZE VALUE-BASED CARE?



HOW CAN PRACTICES SUCCEED IN VALUE-BASED CARE?

## From small steps to big impact: A rural's clinic's path to VBC

Danville Pediatrics has undergone significant operational improvements, leading to notable pediatric care quality enhancements through VBC. They leverage comprehensive reporting data from Humana and partner with the Kentucky Primary Care Clinically Incorporated Network to connect to their population health management tool.

Through these efforts, Danville Pediatrics has delivered more patient-focused care while reducing low-value medical tests and treatments.

Danville has received coding education and assistance to improve EHR coding accuracy, and this has translated into better health equity in their clinic. Accurate coding ensures that clinicians are paid appropriately for taking care of more complex patients, thereby incentivizing them to take on these patients.

This overlaps with health equity goals as well, because underserved patients typically have more comorbid conditions. The focus on VBC supports the rural clinic's efforts to provide high-quality care, ultimately improving health outcomes for children in their community.

Danville Pediatrics now hosts mobile and dental clinics which have resulted in higher vaccination rates, early detection of developmental delays and enhanced preventive care.

To improve vaccination rates, Danville Pediatrics uses care gap data from Humana to identify children who are not up to date on their vaccinations and sends personalized reminders to parents. Educational materials about the importance of vaccines are provided during appointments and through the new appointment reminder system.

**Childhood Immunization Status 10 scores improved from 21.1 in 2023 to 34.7 in 2024. The Immunizations for Adolescents 1 score increased from 64% in 2023 to 70.5% in 2024. These improvements protect more Kentucky children from preventable diseases.**



**As the Kinship Healthcare and Danville Pediatric stories demonstrate, adopting a VBC model is a process along a continuum. Humana helps optimize data collection and analysis to integrate VBC into contracts in manageable steps. From modifying schedules and better care coordination to special clinics and data-driven campaigns, any small steps you and your organization can take toward VBC are meaningful and can improve physician satisfaction and patient outcomes.**



Check out the [Humana.com/VBC](https://www.humana.com/VBC) website to read more about rural Danville Pediatrics' VBC journey.