

# Protect your bits, bytes & reputation

Be cyber aware & prepare

Niles Kostick, Center Manager  
Center for Government Innovation  
August 14, 2024



Center for Government  
**Innovation**



# Be cyber aware & prepare

01

The threat  
landscape

02

Protect  
yourself

03

Threat  
trends

04

How can  
SAO help?





**Be cyber aware & prepare**

The threat  
landscape





# Social engineering attacks

## How bad is it?

### \$2.9 billion in losses

Social engineering

- Phishing
- Business email compromise (BEC) attacks

### 3.4 billion

Spam emails sent every day

### 91%

Of successful data breaches begin with a phishing email to an employee/victim





# Ransomware attacks

## How bad is it?

### More than 400

Ransomware attacks carried out against US government organizations since 2018

### 250 million

People impacted due to unavailable services

### \$ 860 million

In down time costs



**168**

Cases submitted since 2018 (*through 8/14/24*)

**\$35 million**

In total losses

**40**

WA local governments reported as targeted  
in the past two years



# Cyber incident reports to SAO







# Cyber loss Reported to SAO

**Total cyber losses  
reported to our Office  
totaled \$35M since 2018**

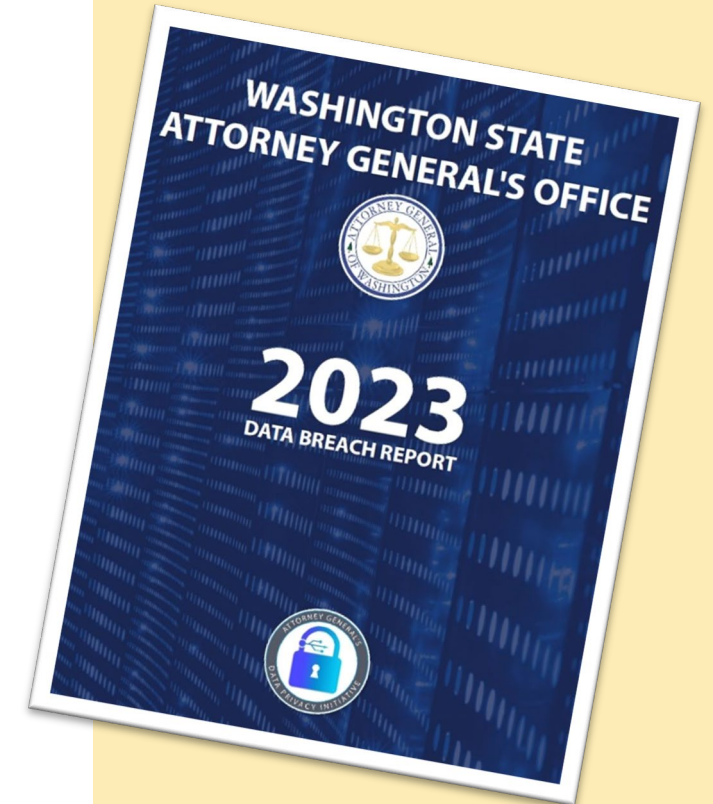
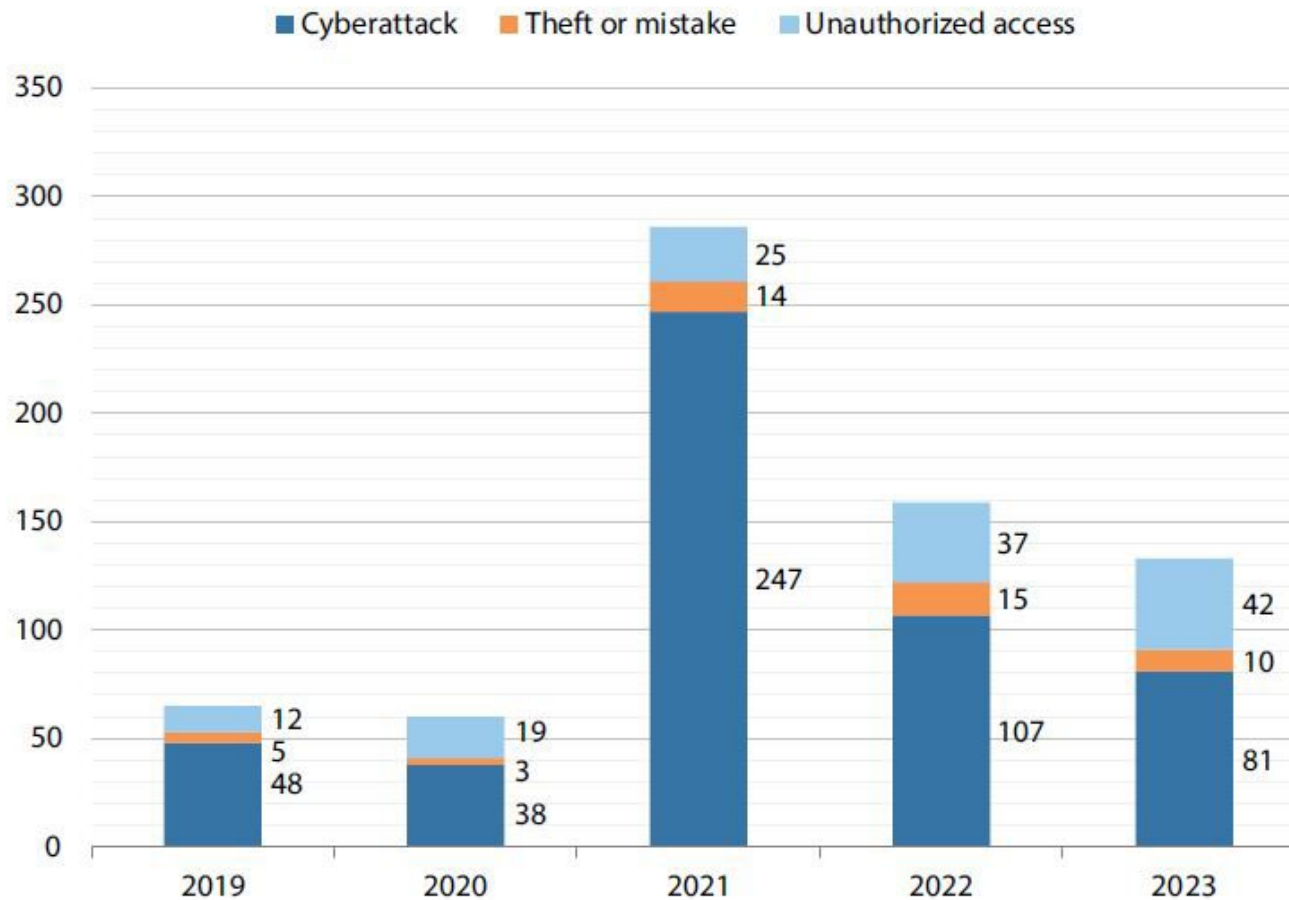
- Gift card
- Payroll
- Vendors

So far, \$1.4M in 2024



# Cyber incidents reported to AGO

Total Number of Data Breaches by Cause







# What this means

## Average cost of a 2023 data breach in the public sector was \$2.6 million

- Lost business costs
- Detection costs
- Post-breach response costs
- Public perception costs



# Disruption

- Utility billing
- 911 dispatch
- Property taxes
- Property sales
- Paychecks
- Vendor payments
- Email and voicemail

**“It takes 20 years to build a reputation and five minutes to ruin it.”**

**- Warren Buffet**

## What this means





**Be cyber aware & prepare**

**Protect  
yourself**





# Understand common vulnerabilities

**Majority of data breaches include an employee interaction**

- Social engineering
- Hacking
- Malicious insiders
- Innocent human error

## Protect yourself





# Protect yourself

## Minimize 3<sup>rd</sup> party vendor risks

### Do your homework

- Perform a vulnerability assessment
  - $\text{Cyber risk} = \text{threat} \times \text{vulnerability} \times \text{information value}$
- Assess vendors in the selection process
- Include requirements in vendor contracts
- Keep an inventory and monitor



# Address common risks

- Lack of written/approved IT policies



## Policies





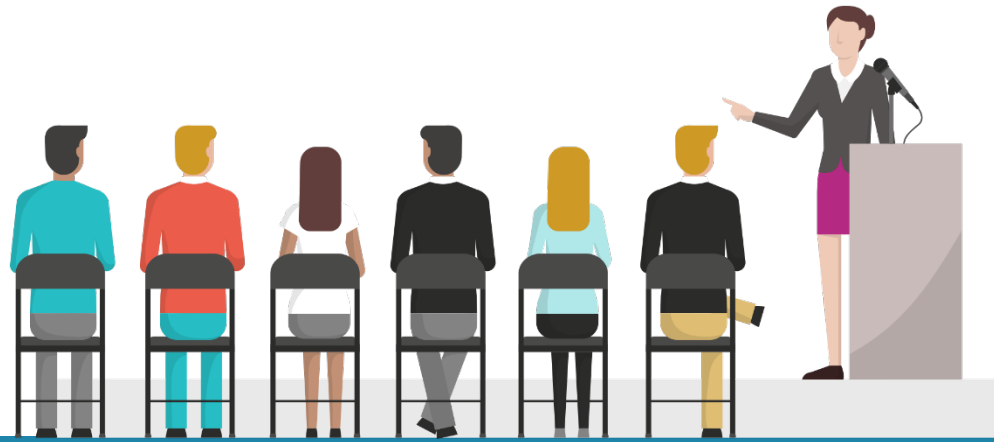
# What policies do you need?

- Acceptable use
- Passwords
- Incident response
- Email
- Personal device use
- Use of multifactor authentication (MFA)
- Social media accounts



## Policies





## Address common risks

- Lack of a training program including exercises
- Discussing the importance of following IT policies

## Training





# Training

## Preparedness is critical

### What should your program address?

- Our trusting human nature
- How to be responsibly suspicious
  - Slow down
  - Consider the source
  - Question the unusual





# Preparedness is critical

## Common social engineering schemes:

- Fraudulent emails
- Malicious links & attachments
- Look-alike email addresses
- Posing as an employee, vendor, or executive management

# Training





# Training

## Preparedness is critical

### Persuasion & pressure tactics:

- Learn your operations & timetables
- Use pretexting to improve chances of success
- Expressions of urgency and/or anger
- Multiple requests in short period of time



# Address common risks

- Lack of a formal patch management plan
- Application misconfiguration
- Lack of system monitoring



# System Management





# What should system management practices include?

- Current operating systems & software
- Principle of least privilege authorization
- System hardening
- Tracking user behavior



## System Management



# Address common risks

- Failure to maintain, protect & test data backups



## Backup & recovery



# What should your backup & recovery practices include?

- Recovery plan testing
- Encrypted, offline data backups
- Multiple backup storage locations



## Backup & recovery





**Be cyber aware & prepare**

Threat  
trends





**Improper use of valid accounts via stolen or compromised credentials increased 71 percent**

## **Threat trends**

**It's easier to login than hack-in**





## Threat trends

**Backups are increasingly becoming a target for cybercriminals**

**Higher ransom, more successful ransom payments**







# Targeting infrastructure for maximum disruption

# Physical infrastructure + technology = opportunity for havoc

## Finance worker pays out \$25 million after video call with deepfake 'chief financial officer'



By Heather Chen and Kathleen Magramo, CNN

2 minute read · Published 2:31 AM EST, Sun February 4, 2024



# Generative AI creating more convincing deep fakes

## Threat trends

Attendees looked and sounded just like colleagues he recognized



Center for Government  
**Innovation**



# Malicious AI chatbots

## Threat trends

**WormGPT produced “an email that was not only remarkably persuasive but also strategically cunning.”**



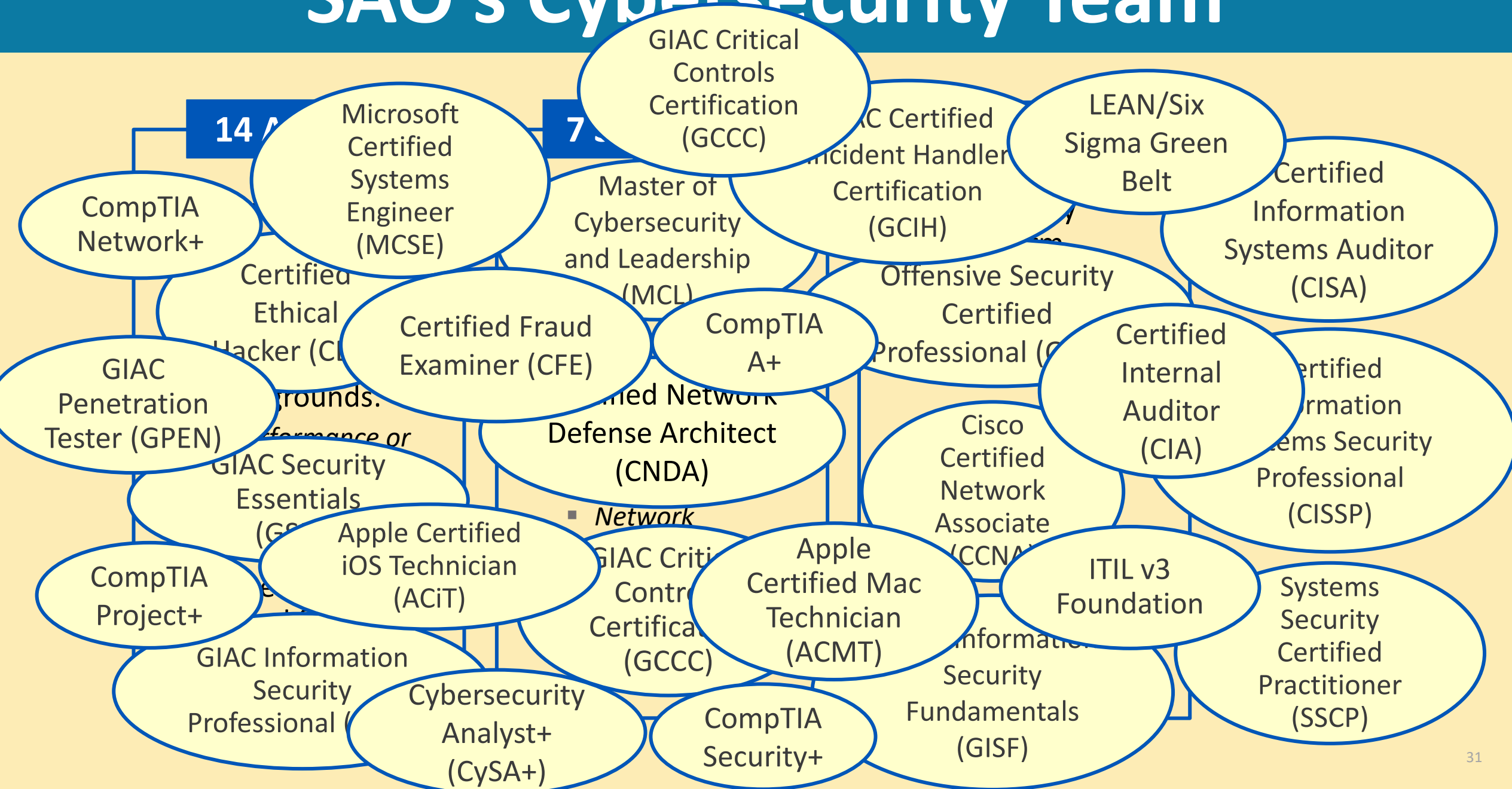


# Be cyber aware & prepare

How can  
SAO help?



# SAO's Cybersecurity Team



# How can SAO help

		Engagement Type			
		Cyber Checkup	Critical Infrastructure Audit	Ransomware Resiliency Audit	Cybersecurity Audit
Types of Work	Controls Assessment	Interviews, documentation, & limited evidence	Limited to one interview w/o evidence	Interviews, documentation, evidence, & technical testing	Interviews, documentation, evidence, & technical testing
	External Penetration Testing	No	Unauthenticated only	No	Comprehensive, depending on scope
	Internal Penetration Testing	No	No	No	Comprehensive, depending on scope
	In-house technical Testing	Limited	No	Comprehensive, depending on scope	Comprehensive, depending on scope





# What is a cyber checkup?

- Free 20-point inspection to diagnose cybersecurity gaps
- Recommendations on how to address identified gaps



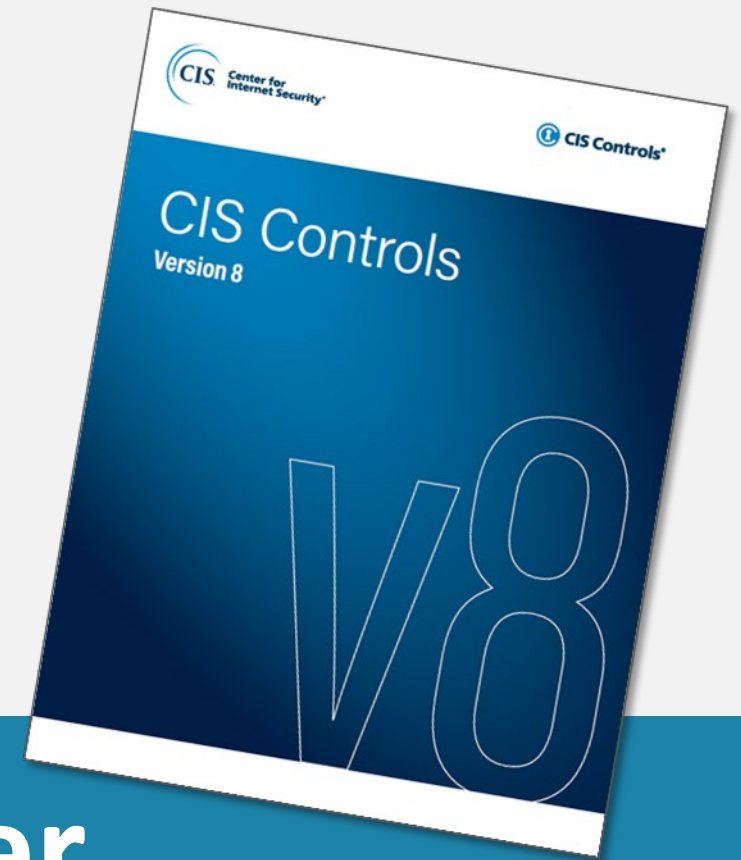
## Cyber checkups



Center for Government  
**Innovation**

# What are they based on?

- The framework provided by the Center for Internet Security's (CIS) Critical Security Controls, Version 8.0
- SAO Cybersecurity audits are based on the same control framework



## Cyber checkups



# Our control choices...

- CIS Group 1 controls allow the service to be flexible & efficient
- No external software installation
- No elevated privileges required
- Accessible to all skill levels



## Cyber checkups



Center for Government  
**Innovation**

# At-a-glance overview

“...results...brought my eyes to something I was overlooking that needed a new solution.”

“It was great to have an outside party objectively look at our cyber security....”

“Our team has a background in cybersecurity...checkup easy to understand for anyone.”

Cyber Checkup Results: Overview					
Area	#	Does your organization...?	Strength of your safeguard		
			Strong	Needs improvement	Not implemented
Policies & Training	1.	Establish and maintain written IT policies			
	2.	Have a cybersecurity awareness program in place	✓		
Incident Response	3.	Have a process for employees to report cybersecurity incidents		✓	
	4.	Designate a lead and a backup to oversee incident response and recovery		✓	
	5.	Maintain an inventory of emergency contacts and service providers			
Accounts & Passwords	6.	Require employees to use strong and unique passwords			✓
	7.	Encourage employees to use password managers	✓		✓
	8.	Restrict administrator privileges to dedicated administrator accounts	✓		
	9.	Protect accounts with administrative	✓		

## Cyber checkups

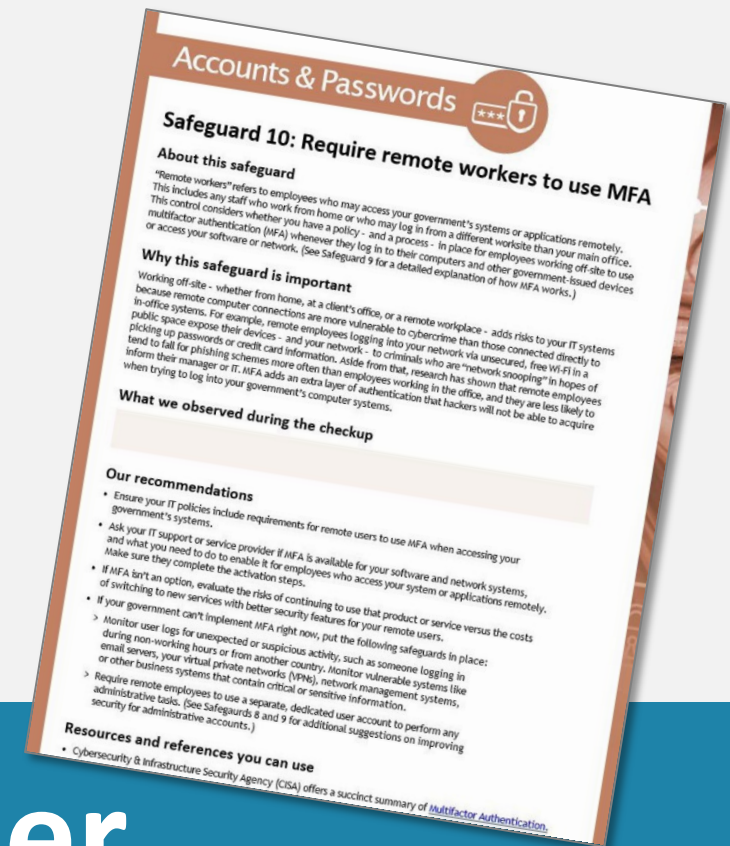


# Actionable recommendations

“The results were a wake-up call about our vulnerabilities ...”

“... we were able to understand real world ways to implement better security ...”

“... immediately improved. The report ... included actionable items that didn’t require a lot of resources to implement.”



# Cyber checkups



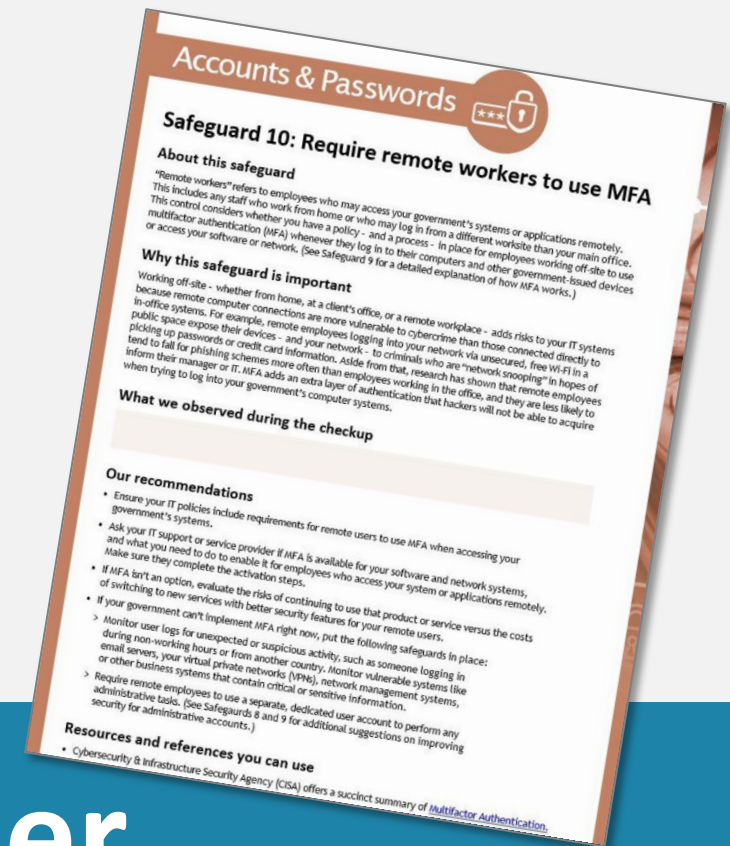
Center for Government  
**Innovation**

# Actionable recommendations

“The results were a wake-up call about our vulnerabilities ...”

“... we were able to understand real world ways to implement better security ...”

“... immediately improved. The report ... included actionable items that didn’t require a lot of resources to implement.”



# Cyber checkups

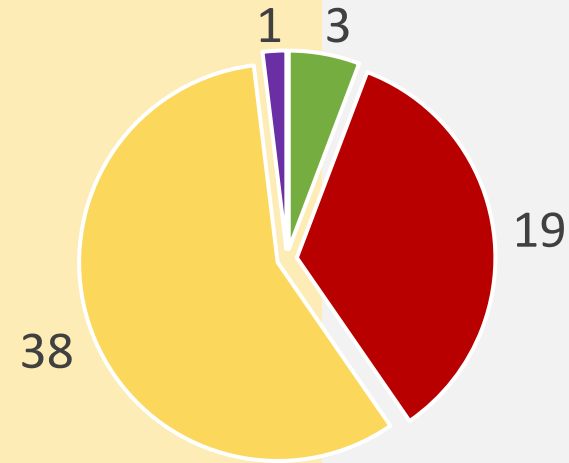


Center for Government  
**Innovation**

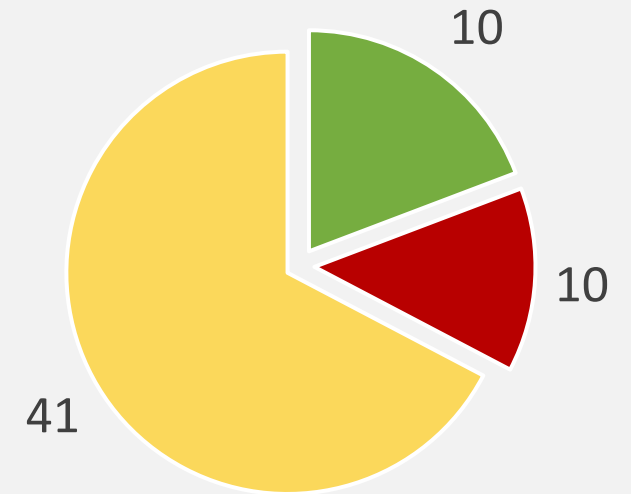


# Results to date

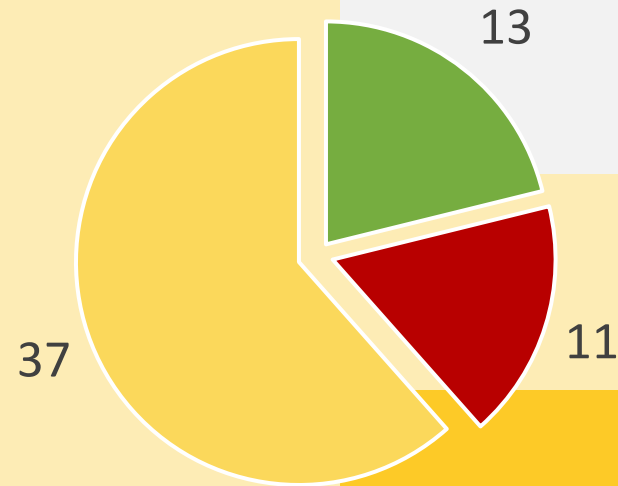
Weak or non-existent IT Policies



Weak or non-existent password requirements



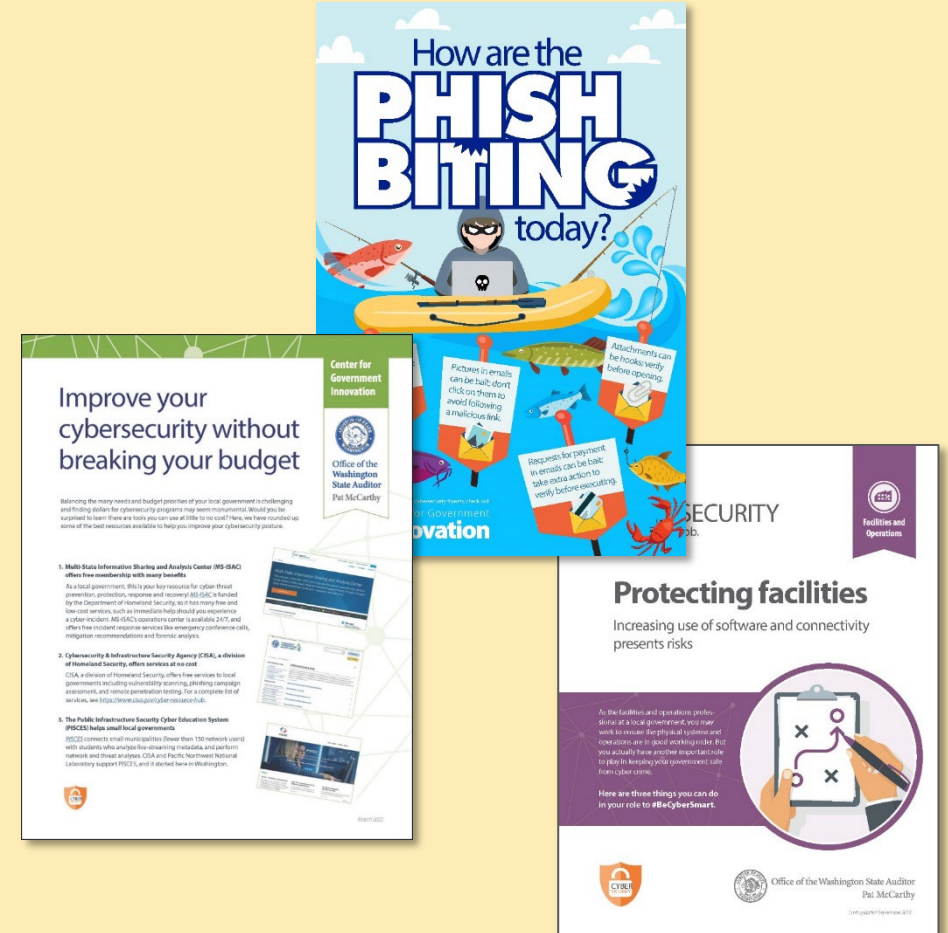
Weak or non-existent plan for responding to incidents, including who to contact and when



# #BeCyberSmart Program

## The Center's Cybersecurity Program offers:

- Resources
- Training presentations
- Technical advice
- Cyber checkups





# #BeCyberSmart Program

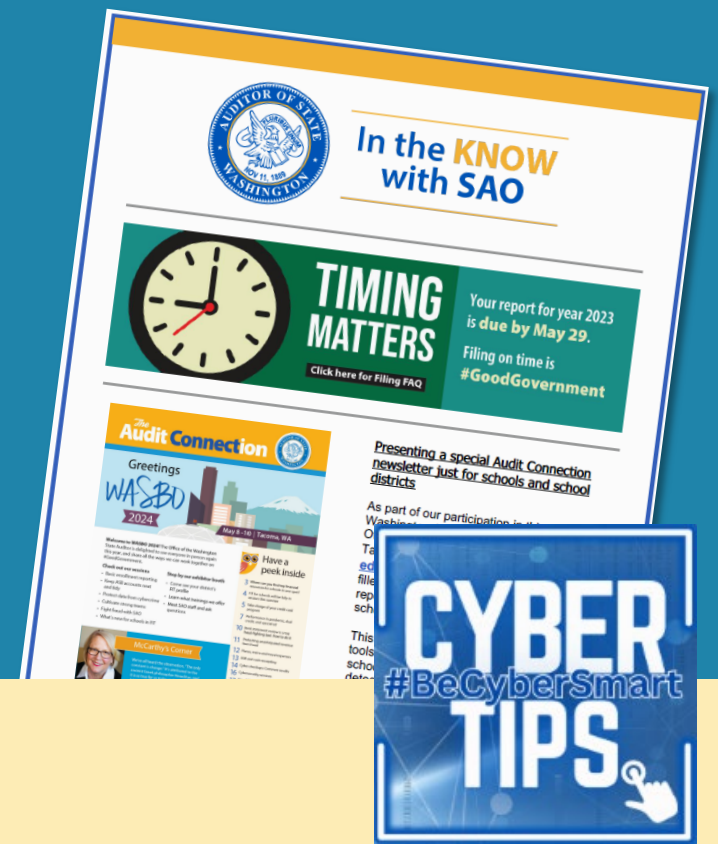
## New resources

- IT Policies Guide
- Incident Response Plan Workshop



# Subscribe to the SAO newsletter

Visit [sao.wa.gov](https://sao.wa.gov) OR scan:



## Get the latest cyber information



Center for Government  
**Innovation**

# Questions?



Center for Government  
**Innovation**

# Information

**Niles Kostick, Center Manager**

[center@sao.wa.gov](mailto:center@sao.wa.gov)

(564) 999-0818

**Website:** [sao.wa.gov](http://sao.wa.gov)

**X (formerly Twitter):** [@WaStateAuditor](https://twitter.com/WaStateAuditor)

**Facebook:** [facebook.com/WaStateAuditorsOffice](https://facebook.com/WaStateAuditorsOffice)

**LinkedIn:** [linkedin.com/company/Washington-state-auditor-s-office](https://linkedin.com/company/Washington-state-auditor-s-office)

