**Aledade, Inc**

Aledade is An ACO management company founded by individuals from top leadership from CMS’s Meaningful Use and ACO organizations. The organization was founded in 2014 and offers a model of primary care that today supports over 300 practices with more than 330,000 patients across 18 states.

Customer market segments include physician practices and health plans.

 **ACO Capabilities**

Aledade’s ACO partners receive the benefits of hands-on best practices that have resulted in an impressive track record of achieving and distributing Shared Savings. In addition to training and regulatory expertise, the company’s ACO offering incorporated proprietary data analytics and other technologies configured to help practices achieve the goals of each relevant ACO model.

**Migration away from fee-for-service**

Aledade’s co-founders realize that there is consensus to move away from the fee-for-service system, but understand that this shift requires immense effort. We believe that primary care providers are well positioned to lead the shift from fee-for-service to a value based health care system.

Aledade recognizes primary care doctors cannot make the shift alone. They need and want a partner, someone who understands how to help independent doctors confidently and comfortably make the shift. They want a partner who can provide regulatory expertise; [cutting edge technology](https://www.aledade.com/our-tech/); data analytics; business transformation services; upfront capital, and all the other elements independent physicians need to succeed in value based health care.

**Referral Scenarios to Consider**

1. Existing ACOs that have failed to meet shared savings or other program goals after multiple years of operations;
2. Physician groups or IPAs interested in forming or joining ACO;
3. ACOs contemplating migration from one-sided to two-sided risk arrangements, where existing management may lack the experience or plans to protect physicians from new downside risk.

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