

Sample analysis: Consider the impact that network leakage and waste have on Total Cost of Care (TCC) and shared savings.

Examples:

- Patient sees a provider or facility that the ACO knows to be higher cost than other viable options
- Patient goes to a provider that is higher cost based on provider type (e.g., ER vs. urgent care)
- Patient goes to a provider who orders tests or procedures that have already been done within the ACO network (waste)

What if AI could help you prevent leakage and waste before it happens?

AI is the missing link for ACOs to maximize shared savings

Traditional Analytics	AI
<ul style="list-style-type: none"> • Constrained by the expertise, experience and imagination of the user • Provide support to human intelligence but do not augment or expand it 	<ul style="list-style-type: none"> • Discover unexplored patterns • Establish nonlinear dependencies • Illuminate cause and effects that are impossible for humans to decipher

Traditional analytics exist to allow users to mine data to identify patterns of historical leakage. Artificial Intelligence (AI) solutions are becoming cheaper, increasingly accessible, and are destined to bring about a revolution in the complex world of managing healthcare. **With the wealth of information being generated daily, AI is the only way to hear the data talk.**

For patient leakage from ACOs, AI can provide actionable insights covering the entire spectrum from strategic to tactical to operational. A snapshot of possible questions that can be answered by applying AI algorithms to the datasets collected by the ACO:

- Are there structural deficits in the design of the ACO that make leakage more susceptible? If yes, what is the optimal design?
- What are the patient and disease attributes that are most likely to be associated with leakage?
- What are the care provider attributes that most align with leakage and how to take preventive action?
- What are the care procedure sequences that are more likely to cause leakage?

Leverage AI to discover your best intervention

We are seeking ACO partners to allow us to provide Proof of Insight, free of charge...

#	Step	Description
1	Discovery workshop	Discussion points: <ul style="list-style-type: none"> • What answers have you pursued, but have been unable to determine? • What are some of your “dream questions” that you would like to have answered but have never pursued? • Define the subset of data that AI can use to give you answers (e.g., claims, practice management)
2	Analysis	<ul style="list-style-type: none"> • We’ll load the data, and set our AI to work on finding your answers
3	Insights Discussion	<ul style="list-style-type: none"> • Report-out on findings