

20° N 87° W

UNICO

Riviera Maya



Wedding Sales GUIDE

FOR MORE INFORMATION, CONTACT OUR WEDDING SALES COORDINATOR:

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Your Wedding

BY MARYLEN EXPOSITO



Weddings

The pristine beaches of Riviera Maya make a perfect matrimonial backdrop. A wedding at UNICO 20°87° is one-of-a-kind, filled with personalized details and artful touches inspired by the region. The planning process is made all the much easier with the aid of our dedicated wedding specialist and experiential wedding packages.

The Wedding Designer

While some women fantasize of marrying their prince charming, Marylen Exposito has always dreamed of planning the fairytale wedding. That motivation comes through in her design for each UNICO 20°87° Wedding Experience. After founding Marylen Exposito Weddings in 2001, her sole passion has been the careful design and execution of transcendent weddings and events. With a keen eye for detail, Marylen has garnered a reputation for being one of the most creative and personable wedding planners in South Florida--not to mention, her work has been featured in major wedding publications including Style Me Pretty, Modern Luxury Bride, Carats & Cake, and Enchanted Brides

Experiential Wedding

PACKAGES



Compliments of UNICO 20°87°

- Ceremony location
- 32 chocolate avant garde chairs
- One rose bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- 1 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Event Consultant and Onsite Wedding Coordinator
- Honeymoon wishes wedding website and registry
- UNICO 20°87° Honeymoon Experience

Price: Complimentary

*Two bouquets or two boutonnieres option available for same sex weddings.

**Additional cost applies for civil ceremonies.

Experiential Wedding

PACKAGES



The Riviera Maya Experience

A new take on the classic beach wedding, realized as a fully immersive experience. Witness the beauty of Riviera Maya and get a taste for contemporary Mexico—a one-of-a-kind trip to accompany your perfect day.

- Ceremony location
- Ceremony decor
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Unpacking service for the couple, including preparation of wedding day attire (dress and suite pressing)
- Event Consultant and Onsite Wedding Coordinator
- Honeymoon wishes wedding website and registry
- UNICO 20°87° Honeymoon Experience

Price: \$5,800 USD

*Two bouquets or two boutonnieres option available for same sex weddings.

**Additional cost applies for civil ceremonies.

Experiential Wedding

PACKAGES



The One-of-a-Kind Experience

Our One-of-a-Kind Experience expands on the Riviera Maya Experience with a deeper level of personalization. It is a uniquely intimate escape into all the region has to offer.

- Ceremony location
- Ceremony decor
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- Choice of violin, guitar or saxophone soloist for ceremony
- Phone valet to allow ceremony to be more intimate with unplugged wedding signage
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Printed menus and place cards for wedding reception for 32 guests***
- Unpacking service for the couple, including preparation of wedding day attire (dress and suite pressing)
- Personal valet concierge for one of the parties throughout the getting ready process
- In room hair and makeup service for 1 person****
- Event Consultant and Onsite Wedding Coordinator
- Honeymoon wishes wedding website and registry
- UNICO 20°87° Honeymoon Experience
- Private dining experience for couple

Price: \$7,700 USD

*Two bouquets or two boutonnieres option available for same sex weddings.

**Additional cost applies for civil ceremonies.

***Menu selection and guest list should be provided to your Event Consultant 2 months prior to your arrival date. Each additional place card is 50 cents per person and each additional menu is 50 cents per person.

****Must be part of wedding couple.

Experiential Wedding

PACKAGES



The 20°87° Experience

Our immersive wedding experience is taken to the next level with an added layer of elevated luxury. The 20°87° Experience weaves in our Proud Local spirit with Riviera Maya's natural elegance to create a setting unlike any other.

- Ceremony location.
- Ceremony decor
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- Choice of violin, guitar or saxophone soloist for ceremony
- Phone valet to allow ceremony to be more intimate with unplugged wedding signage
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Printed menus and place cards for wedding reception for 32 guests***
- Personal Valet Concierge for both parties throughout the getting ready process
- "Getting ready" suite for either party to use for the entire day leading up to the ceremony
- Hair and makeup for 1 person in the "Getting ready" suite****
- Welcome bag delivery free of charge
- Event Consultant and Onsite Wedding Coordinator
- Honeymoon wishes wedding website and registry
- Complimentary honeymoon package
- Private dining experience for couple
- Upgrade for wedding couple to a suite*****

Price: \$8,500 USD

*Two bouquets or two boutonnieres option available for same sex weddings.

**Additional cost applies for civil ceremonies.

***Menu selection and guest list should be provided to your Event Consultant 2 months prior to your arrival date. Each additional place card is 50 cents per person and each additional menu is 50 cents per person.

****Must be part of wedding couple.

*****Requires a group contract and subject to availability.

CEREMONY

LOCATIONS



GAZEBO

Gazebo capacity is for 65 pax.



BEACH

Wedding ceremony capacity is up to 150 pax.

*Decor is not included with location. Couple must purchase The One-of-a-Kind Experience and The 20'87" Experience wedding packages.

Private Function

LOCATIONS



MULTIPLE TERRACES



BALLROOM



BEACH

Beach function capacity is up to 150 pax. Cocktail capacity is up to 200 pax. Additional set up surcharge applies for private functions and cocktail functions on the beach.

CEREMONY

DECOR

The following ceremony decor options are available when purchasing The Riviera Maya Experience, The One-of-a-Kind Experience and The 20°87° Experience packages.



Option 1



Option 2

CEREMONY

DECOR

Details



Ceremony structure detail



Ceremony structure flowers



Aisle decor



Aisle decor



Cake



Bouquet



Boutonniere

CEREMONY

DECOR

The following ceremony decor options are available when purchasing The One-of-a-Kind Experience and The 20° 87° Experience packages.



Option 3



Option 4

CEREMONY

DECOR

Details



Ceremony structure detail



Ceremony structure detail



Aisle decor



Boutonniere



Bouquet



Cake

Wedding Group

AMENITIES

Complimentary Nights – US:

- 1 complimentary night per every 10 room nights with a maximum of 7 complimentary nights, up to the Alcoba Ocean Front room category.*
- Groups of 175+ room nights will receive 14 complimentary nights.

Complimentary Passengers – CA:

- 1 complimentary passenger per every 10 passengers with a maximum of 3 complimentary passengers, up to the Alcoba Ocean Front room category.*
- Groups of 175+ room nights will receive 6 complimentary passengers.

Room Upgrades:

- The couple will receive 1 complimentary room upgrade to the next available room category up to the Alcoba Ocean Front room category when booking 25 rooms or 75+ room nights..**

Private Functions***

- 5-9 rooms for a minimum of 3 nights or 15-29 room nights = One (1) cocktail reception for one (1) hour.
- 10-19 rooms for a minimum of 3 nights or 30-59 room nights = One (1) private function for two (2) hours.
- 20-24 rooms for a minimum of 3 nights or 60-74 room nights = One (1) private function for three (3) hours.
- 25-74 rooms for a minimum of 3 nights or 75-224 room nights = Two (2) private functions for three (3) hours.
- 75-99 rooms for a minimum of 3 nights or 225-299 room nights = Two (2) private functions for four (4) hours.
- 100+ rooms for a minimum of 3 nights or 300+ room nights = Two (2) private functions for five (5) hours.

*US: A surcharge of \$10 USD per person, per night will apply for complimentary stays for taxes and gratuities. Complimentary nights are awarded on room category booked up to Alcoba Ocean Front and double occupancy only. Complimentary nights will be refunded by the couple's booking source. A 3-night minimum stay is required per reservation in order to apply towards benefits. Benefits do not apply if couple's reservation is made through an online travel agency. CA: A surcharge of \$10 per passenger, per night will apply for complimentary stays for taxes and gratuities. Complimentary passengers are awarded on room category booked up to Alcoba Ocean Front and double occupancy only. Note: Complimentary passengers will be awarded by the couple's booking source. A 3-night stay is required per reservation in order to apply toward benefits.

**Subject to space and availability of the resort. If the couple has already booked a Alcoba Ocean Front room or higher, then they will have the option to pass the "upgrade" to a family member for the same number of nights booked. A 3-night minimum stay is required per reservation in order to apply towards benefits.

***Ceremony and private function locations are assigned based on group size and couple's request. Locations for ceremony and private functions are confirmed with Onsite Wedding Coordinator. Onsite Wedding Coordinator is assigned once wedding proposal is paid in full and couple is turned over to the hotel 30 days prior to ceremony date.

In order for Wedding Group Amenities to apply, all reservations must be booked through the same source, Tour Operator and Travel Agency (if applicable) with or without a group contract. Couple's reservation must be part of the group booking for benefits to apply.

Wedding

INFORMATION

Destination Wedding Overview

- Last minute weddings: A \$1,000 USD fee will apply if ceremony is requested 30 days or less prior to the event date. Wedding will be turned over to the hotel for planning once contract and fee is received from the couple. Last minute ceremonies must be held in the Gazebo.
- Décor included in the Experiential Wedding Packages will be extended exclusively for the ceremony only.
- The cake cutting may be done at the cocktail or private function. The hotel must be notified of couple's choice.
- Depending on selection of requested flowers, additional costs may apply. Please note that our onsite flower selection highly depends on the time of year as well as our weekly floral imports. Certain flowers may not be available.
- If couple would like to have items delivered to guest rooms, a fee of \$3.50 USD per room per delivery will apply.
- Large tables and groups are encouraged to make dinner reservations in advance. Reservations can be arranged by emailing the Pre-Arrival Host at prearrivalhost@unicohotelrm.com. Tables of 12 persons or less will receive the a la carte menu. Tables of 13-20 persons will receive a set menu based on the chef's suggestions and the groups preference. Reservations for parties of more than 20 persons cannot be accommodated. Reservations can also be requested onsite a minimum one day prior with your Local Host.

Private Functions

- A set up fee is incurred when a cocktail and/or private function is on the beach. For a cocktail hour, it is \$10 USD per person. For a private function, it is \$20 USD per person.
- Pool areas are not available for cocktail/private functions before 7:00 PM.
- All private functions that are hosted outdoors must be over by 10:30 PM.
- All private functions that are hosted in the ballroom can go until requested time with the purchase of additional hours. An additional fee of \$105 USD per staff member per hour will apply for events after 11:00pm.
- Private functions in ballrooms may be either plated or buffet. Private functions in outdoor locations must be buffet.
- Private functions will include standard décor set up. Additional décor may be purchased through an in-house vendor. For details and pricing, please contact your Event Consultant.
- A \$1,000 USD fee is charged for each third party vendor. If the vendor provides multiple services, the \$1,000 USD fee will apply per service. This fee covers one (1) person for one (1) day. Additional persons that work for vendors, or access on additional days will be charged a day pass fee. If the vendor will eat at the event a day pass must be purchased. Please consult with your event consultant for a variety of inhouse services prior to choosing a third party vendor and for the costs associated with third party entertainment services.
- A \$1,500 USD vendor supervision fee will be charged, and a \$500,000 USD insurance policy will be required, for any third party vendor needing to carry out audio visual work, bringing their own DJ equipment, or installing heavy duty materials (trussing structures, tents, hanging fabrics, etc.) at the Hotel.

Wedding

INFORMATION

Civil / Legal Ceremonies Requirements – Performed Monday–Saturday

- The couple is required to arrive at the resort 3 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day.
- Civil ceremonies can be performed Monday - Saturday.
- An Administrative / Government fee of \$1,000 USD will be applied to all civil ceremonies. This is in addition to the collection cost.
- Birth certificates (certified copy of each)
- Valid passports
- Original blood test (to determine Blood type, H.I.V. and S.T.D). Test must be taken at the resort and results are ready within 24 hours. Fee is included in the Administrative / Government fee. If test is positive, a special release must be signed by couple in order to proceed with the ceremony.
- Certified copy of former spouse's Death Certificate (if applicable)*
- If divorced, a certified copy of Divorce Decree is required. If divorced more than once, please bring each Divorce Decree. If divorced less than one year, mandatory pregnancy test will be required. Additional fee of \$15.00 USD approximately applies if a pregnancy test is required.
- Legal documentation of adoption or name change (if applicable)*
- Tourist ID (provided by customs upon your arrival at Cancun International Airport)
Please be sure to complete all information correctly on tourist ID, otherwise you may need to obtain a new Tourist ID at the airport.
- Name, age, nationality, home address, occupation, passport and tourist ID of 4 witnesses. Witnesses must arrive 2 business days (Monday - Friday) prior to ceremony. Witnesses must be 18 years or older. If witnesses are not available, we will provide them at no additional cost.
- Civil ceremonies are performed in Spanish.
- A translator can be hired with an additional fee.
- Same sex civil ceremonies may be performed at UNICO 20°87°.
- Additional requirements may apply if either party is divorced.

Symbolic Ceremony Requirements – Performed Monday–Sunday

- The couple is required to arrive at the resort 2 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day.
- Symbolic ceremonies can be performed Monday - Sunday.
- Symbolic ceremonies are not legally binding.
- Passport and tourist ID of each in the couple
- Home addresses and occupations of the couple
- Marriage certificate (if applicable)
- It is the responsibility of the couple to get legally married in their home town whether it's pre/post travel.
- Do not send documents by mail.
- Symbolic ceremonies can be performed in either English or Spanish.
- Same sex symbolic ceremonies may be performed at UNICO 20°87°.

Wedding

INFORMATION

Cocktail Party after ceremony

From 10 to 20 guests - \$600 USD
From 21 to 30 guests - \$900 USD
From 31 to 40 guests - \$1,200 USD
From 41 to 50 guests - \$1,500 USD

- 1 hour of cocktail reception, premium open bar and hors d'oeuvres.
- Additional hours are \$20.00 per person.
- Extra hour before 11:00 PM incurs an additional fee of \$15 USD per person. per hour. After 11:00 PM incurs an additional fee of \$20 USD per person.

*Additional costs are associated with table décor, flowers, lighting, entertainment, photography, videography, etc. For details and pricing, please contact your Event Consultant.

Private Wedding Function

- \$60 USD per guest for 2 hours.
- Additional hours:
- 7:00 AM through 11:00 PM: \$20 USD per guest, per hour
- 11:00 PM through 7:00 AM: \$20 USD per guest, per hour, plus \$105 USD per staff member, per hour.
- Includes standard décor (Tablecloth and napkins).
- Event includes function space, menu and open bar service.
- Buffet and plated dinner services require a minimum of 20 persons.
- Plated dinner is offered in indoor areas only.

*Additional costs are associated with table décor, flowers, lighting, entertainment, photography, videography, etc. For details and pricing, please contact your Event Consultant.

**Prices for cocktail party and private functions apply for events above and beyond what is included in our Wedding Group Benefits.

Wedding Pass for Non-UNICO 20° 87° Wedding Guests

- 2017: \$132 per Adult
- 2018: \$138 per Adult
- 2019: \$142 per Adult

*The hotel allows the purchase of Wedding Day Passes for up to a maximum of 20% of the total number of guests attending the wedding. The day passes are only guaranteed on the day of the ceremony. The Wedding Day Passes allow access to the hotel during the ceremony and until the wedding events are done.

Get To Know Us Rate

INFORMATION



Experience UNICO 20°87° and get an up close and personal look at your wedding hotel.

- Room Rate: \$231 USD for single occupancy / \$309 USD for double occupancy in Alcoba Swim Up Pool Category.
- Rate is available for 1 room, 2 adults up to 4 nights.
- This promotion is subject to space and availability at the time the reservation is requested up to 60 days prior to travel.
- Site inspections can take place no less than 91 days prior to the wedding date.
- The rate is not available during the couple's wedding stay.
- Promotion does include UNICO 20°87° Inclusions.

Best of all, If the couple reaches 25+ rooms or 75+ room nights, they are eligible for a credit of their site inspection nights towards their wedding proposal. \$10 USD per person, per night will be deducted from credit for taxes and gratuities.

Contact: weddings@aichotelgroup.com.

To confirm your visit, please complete the following online form:

<https://form.jotform.com/70096003321947>

UNICO 20°87° Honeymoon

EXPERIENCE*



- In-room breakfast in bed or on balcony
- Bottle of artisanal mezcal or sparkling wine
- Variety of local artisanal sweets

Price: Complimentary

*In order to reserve the UNICO 20°87° Honeymoon Experience, couple must present proof of marriage within the past year. In order to receive the above amenities when making your reservation, mention that you are a honeymooner so it can be coded accordingly. After couple checks in at the front desk, they will be directed to the Public Relations Desk where they will be welcomed and will be able to reserve their in-room breakfast. Package inclusions will be provided once during stay. Package is subject to change without prior notice.

UNICO 20°87° Inclusions

TOURS, GOLF, SPA AND SALON TREATMENTS



UNICO 20°87° INCLUSIONS*

At UNICO 20°87° we redefine the meaning of all-inclusive by offering the unexpected. From select spa and beauty salon treatments to excursions and golf, your stay includes all the amenities of a luxury hotel plus more.

*Select tours, golf, spa and beauty salon treatments are available to all guests for a 20% service fee

Fees & Policies

Payment Policies:

- A \$300 USD non-refundable deposit is required to confirm the wedding date.
- The non-refundable deposit will be applied to the couple's wedding proposal and can be used towards an Experiential Wedding Package or optional services.
- Final payments for all wedding services are due 45 days prior to ceremony.
- There will be a \$500 late fee for any payments made 44 days or less prior to the wedding.

Cancellation Policy:

- For cancellations made 31 days or more prior to the wedding, the deposit is non-refundable. All other payments are refundable.
- For cancellations made 30 days or less prior to the wedding, all payments are non-refundable.

Visa, Mastercard and American Express are accepted. Personal checks are not accepted at the hotel.

ALL PRICES, PACKAGES AND REQUIREMENTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.



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