# **DOGUKAN CAGLAYAN**

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### SUMMARY

Motivated early-career researcher with academic background in Political Science, International Relations, Law, and European Studies. Research interests include EU governance, multi-level governance, sustainability transitions, policy adaptation, and institutional analysis. Developed strong qualitative research skills through independent thesis projects, including policy analysis, semi-structured interviews, document analysis, and economic modeling. Currently pursuing research focused on national adaptation of EU sustainability policies and governance challenges.

### **EDUCATION**

# Sapienza University of Rome - Rome, Italy (2021-2024)

Master of Science - European Studies (EU Laws and Economics)

Authored a thesis titled "Smart Contracts: a Law and Economics Approach"

Final Grade: 103 / 110

# TED University- Ankara, Turkey (2017-2021)

Bachelor of Science-Political Science and International Relations

Authored a thesis titled "The Policies Affecting the Brain Drain Under the Justice and Development Party Rule"

### University of Vienna- Vienna, Austria (2014-2016)

Bachelor of Science-Political Science

### RESEARCH EXPERIENCE

## **Undergraduate Thesis Research**

# The Policies Affecting the Brain Drain Under the Justice and Development Party Rule

# TED University, Ankara, Turkey — 2021

- Conducted independent qualitative research investigating the governance failures contributing to brain drain in Turkey.
- Performed semi-structured interviews with Turkish academics working abroad to gather first-hand empirical data.
- Analyzed policy documents, official reports, and academic literature on political governance, economic policy, and institutional challenges.
- Applied qualitative content analysis methods to interpret interview data and triangulate findings.

#### Master's Thesis

# "Smart Contracts: A Law and Economics Approach"

# Sapienza University of Rome, Faculty of Law and Economics — 2024

- Conducted interdisciplinary research combining legal analysis, economic theory, and blockchain technology.
- Applied transaction cost economics and contract theory to evaluate the efficiency and legal implications of smart contracts.
- Analyzed governance structures and regulatory challenges associated with digital contracts and decentralized technologies.
- Developed a strong foundation in qualitative legal research, policy analysis, and economic modeling.

## PROFESSIONAL EXPERIENCE

## **Business Development Intern**

Ankara, Turkey - September-April 2024-2025

#### **Vote and Beyond**

- New funding and sponsorship opportunities were researched to support organizational growth and sustainability.
- Assisted in developing and managing partnerships with national and international institutions.
- Supported volunteer recruitment strategies to expand the organization's volunteer network.
- Conducted data analysis and prepared reports to evaluate project performance and suggest improvements.

## **Junior Marketing Specialist**

Ankara, Turkey - January-December 2020

### **Aecon - DemeKs Partnership**

- Developed B2B marketing strategies, targeting potential clients in the construction and engineering industry.
- Conducted competitive analysis and market research to track industry trends and insights.
- Assisted in organizing the company's participation in industry fairs and events to strengthen brand presence.
- Measured the effectiveness of marketing activities by providing reports and performance analyses.

## **SKILLS**

**Technical Skills:** NVivo, MAXQDA, Policy Analysis, Qualitative Content Analysis, Transaction Cost Economics, MS Office, Power BI, SAP MM, SQL (beginner).

**Soft Skills:** Interpersonal Skills, Critical Thinking & Problem Solving, Communication (verbal & written), Multitasking, Teamwork, Time management and Organization

Languages: English (Advanced), Turkish (Native), German (Intermediate), Italian (Intermediate)

### REFERENCES

Prof. Andrea Giordano Sapienza University of Rome Faculty of Law and Economics Email: andrea.giordano@uniroma1.it

Associate Professor Selin Akyüz

TED University

Department of Political Science and International Relations

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Associate Professor Bezen Coşkun

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