



LEADERSAUCE™

When Culture and Performance Matter

Your Company Culture Will Either Facilitate and Support Your Success or It Will Inhibit and Undermine It.



Who We Are

Welcome to LeaderSauce – We are the outsourced learning and development partner you've been looking for. Our team prides itself on delivering top-notch coaching, training, and comprehensive organizational programs tailored to small and mid-sized businesses.

What We Do

- ▶ Consulting Services
- ▶ Employee Coaching
- ▶ Workforce Development
- ▶ Company-wide Programs
- ▶ Flagship Programs

Delivery:
Global
In-Person, Virtual, or
Blended

Our Why

At LeaderSauce, we believe every workplace, regardless of size or budget, should be a healthy workplace with strong leadership, high performing teams, engaged employees, and a strength-based culture.



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☎ 760-453-2954

🌐 LeaderSauce.com



Benefits of an Outside Partner

Cost Efficiency

High-level expertise without the financial commitment of a full-time employee. High quality, thoughtful white glove attention and services at a fraction of the cost.

Improved Quality & Innovation

Fresh perspectives and innovative ideas, which will improve the quality of work and drive innovation within the company.

Flexibility

Scale services up or down based on your needs allowing for better management of resources and adapting to changing business conditions.

Speed & Efficiency

Experienced and skilled, we hit the ground running and deliver results more quickly than hiring and onboarding a new full-time employee.

Strategic Insights & Expertise

Working with us provides you with high-level expertise guidance and insight to help steer the company in the right direction without the long-term commitment and cost of a full-time executive.

Services at a Glance

Consulting Services

- ✓ Leadership Strategy Day & Strategy Labs
- ✓ Strategic Needs Assessment
- ✓ Executive Retreats
- ✓ Program Design
- ✓ Development of Mission, Vision, Goals, KPIs, etc.
- ✓ Team Building/Facilitation
- ✓ Succession Plans
- ✓ HR/Org. Strategy Day & Strategy Labs
- ✓ Performance Growth & Development Programs

Discovery & Research

- ✓ Focus Groups
- ✓ Shareholder Interviews
- ✓ Custom Survey
- ✓ Employee Experience Surveys

Employee Coaching

- ✓ 1:1 Coaching
- ✓ Team Coaching
- ✓ Assessments
- ✓ Accountability Sessions (1:1 or Group)
- ✓ Master Mind Groups

Employee Training

- ✓ Live In-Person/Virtual Workshops
- ✓ Curriculum Audit/Design
- ✓ Customized Training Content Development/Delivery
- ✓ Out of Box/Lunch & Learn Programs
- ✓ Train the Trainer
- ✓ Pre & Post Training Assessments
- ✓ Q&A Follow-ups & Master Mind Sessions
- ✓ Training Toolkits, Templates, & Action Guides
- ✓ Workforce Development Training





Organization-Wide Programs

Experience high-level expertise and personalized attention without the cost of a full-time employee. Our flexible services adapt to your needs, bringing strategic insights, fresh perspectives, and rapid results to drive innovation and efficiency in your organization. Our programs are crafted with the following sizes in mind:

Kickstarter: 3-49 employees **Collaborator:** 50-99 employees **Partner:** 100+ employees

Program Services	Kickstarter	Collaborator	Partner
L&D/Strategic HR/Employee Lifecycle Needs Analysis and Roadmap	✓	✓	✓
Skills Training, Deep Dive Application, & Masterclasses	✓	✓	✓
Annual Strategic Planning Meeting		✓	✓
Managed Performance Growth & Development Process		✓	✓
Coaching Cohorts		✓	✓
Employee Engagement Surveys		✓	✓
LeaderSauce App		✓	✓
Monthly Consulting			✓
Department Strategy Days			✓
Team Development			✓
1:1 Executive Coaching			✓



Flagship Coaching Programs

Our Flagship Coaching programs deliver a robust and inspired curriculum, ensuring participants have the materials and practice time needed to master essential skills, strategies, and tools.

CEO Mastery: Leading with Wisdom, Courage, & Heart

Tailored for visionary CEOs ready to elevate their leadership to unprecedented heights, this program delves into the essence of visionary leadership.

Leading with Impact, Skill, & Grace

An enriching program designed for managers at all levels who aspire to deepen their leadership capabilities with a nuanced understanding of self and others.

Elevate & Lead: A Program for Emerging Leaders

An immersive journey crafted for the leaders of tomorrow, designed with the understanding that leadership starts from within.

Programs Features

- ✓ Individual Coaching Sessions
- ✓ Seasoned Coaches
- ✓ Tactical/Practical strategies and Tools
- ✓ Engaging, Relevant, and Evidence-based Curriculum
- ✓ On-demand Calls

Workforce Development

Our Workforce Development courses are high-quality, interactive, fun, customizable, and are designed for maximum learning and practice. Topics include Communication, Coaching, Leadership, Strengths and Teams.

Communication

Styles & Strategies: A Guide to Communicating with Purpose

- ▶ Participants will have the know-how to create more trust and stronger relationships by understanding their communication preferences and style, while learning how to adapt and appreciate the different priorities, preferences, & motivators of other people's styles. Application is enhanced with access to the DiSC Catalyst Platform, an interactive tool offering personalized advice, team mapping, and deeper insights into workplace interactions.

Conflict Catalyst: From Tension to Transformation

- ▶ Helps participants learn how to effectively respond to the uncomfortable and unavoidable challenges of workplace conflict.

Communication

Leveraging DiSC for Client Interactions

- ▶ Provides participants with a comprehensive framework for understanding their unique sales style and how to adapt it to meet the needs of any client.

DiSC Deep Dive: Supercharged with Catalyst

- ▶ Participants will dive into the nuances of working with the other styles, learn how to build more trusting and effective relationships, and engage in group activities to put into practice the tools and resources provided by the Catalyst platform.

EQ Evolved

- ▶ Provides participants with a communication roadmap to navigate complex social situations, empowering them to develop the emotional intelligence necessary to nurture a healthy and thriving culture.

Coaching

Empowering Remote Teams

- ▶ Strategies for Performance, Motivation, and Inclusion. Participants will learn techniques and strategies to manage performance, motivate, and increase the sense of belonging and inclusion with remote workers.

The Coaching Advantage

- ▶ Employees don't want a boss, they want a coach. Participants will learn and practice how to customize and adjust their approach based on the development levels of their individual team members.



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Leadership

The Leadership Journey

- ▶ A transformational and interactive experience where participants will discover their personal values & how to align them with action, establish and inspire a clear vision, learn strategies to challenge the process, set the example, and lead with confidence in today's environment.

From SuperStar to Manager

- ▶ Leadership is learned and earned. This program is designed to provide comprehensive training for new managers who are transitioning from being an individual contributor to leading and managing teams.

Strengths

Strengths Coach

- ▶ A strengths-based team is a group of talented but imperfect people who work together to deliver amazing results. This course is designed to teach managers and leaders strategies and techniques to inspire, manage and maximize team performance focusing on individual and team strengths.

Strengths Zone: Unlocking Performance & Potential

- ▶ The future of work focuses on strengths. Our strengths program provides participants with the tools and knowledge to discover their natural talents and purposefully develop them into strengths.

Teamwork

Managing & Teaming with Working Genius

- ▶ A practical learning experience designed to help managers and teams begin to maximize team productivity, leverage collective strengths, and assign work based on individual strengths.

Developing & Nurturing the Dream Team

- ▶ Creating a high-performance team does not automatically happen. Rather, a team has to learn how to be great together. In this course, participants will learn the foundation of teamwork, including the five essential behaviors of a team, techniques to navigate through different team stages, and strategies to increase trust and accountability.





The Cost of a Bad Culture

Actively disengaged employees cost the organization 34% of the employee's salary.

To Calculate:

1. Enter the number of people in your organization
2. Multiply by 0.18
3. Multiply by the organization's median salary
4. Multiply by 0.34
5. This is the cost to your organization per year of the actively disengaged employees



Replacing existing employees cost **1/2 to 2 X's** the employee's annual salary

LeaderSauce Delivers:

- ✓ Strong Agile Leaders
- ✓ Connected Strength-Based Teams
- ✓ Engaged Workforce
- ✓ Skilled Managers for a Changed World





Website



Connect with us!

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