PEYTON KING

Advertising Week's Future Is Female Winner 2024

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EXPERIENCE

SharkNinja

Brand Manager, Robots (July 2025 - Current)

- Lead holistic marketing for SharkNinja's Robot brands, driving brand awareness and lower-funnel conversion by coordinating GTM product launches, influencer campaigns, social media, and audience strategy.
- Manage budgeting and cross-channel marketing initiatives, ensuring efficient allocation of resources across media, events, data, and sports partnerships.
- Design packaging and displays from concept to production, work directly with retailers to get products in-store, and communicate category decisions to the executive team.

Sports Innovation Lab

Content Manager (October 2021 – November 2022) | Brand Marketing Manager (November 2022 – April 2024) | Associate Director Of Marketing (April 2024 – July 2025)

- Led the company's marketing function under the CMO, managing a cross-functional team and driving strategy across PR, social media, web, events, email, CRM, and influencer marketing to support Fortune 500 clients including WNBA, NHL, ESPN, Booz Allen, Google, Klarna, and Billie Jean King Enterprises.
- Scaled the company's digital presence by overseeing a portfolio of 500K+ social media followers and maintaining four high-traffic websites and major press partnerships.
- Launched the industry's first transaction-based, deterministic, and addressable audience segments dedicated to sports and entertainment, enabling more precise and effective targeting for clients.
- Co-founded Sports Innovation Lab's <u>Women's Sports Club</u>, growing it to a community of 700+ senior executives from global brands, and catalyzing 12+ sponsorship deals between Fortune 500 companies and women's sports entities in its first year.
- Co-created the <u>IAB's first-ever Women's Sports NewFront</u>, spotlighting investment opportunities in women's sports and driving increased brand engagement in the category.

Mediahub (IPG)

Assistant Media Planner (October 2020 – June 2021) | Media Planner & "Radical Disruption" Team Member (June 2021 – October 2021)

- Designed and launched digital and traditional ad campaigns for Outback Steakhouse by leading media planning, vendor outreach, and platform execution across Excel, Prisma, DCM, and other industry tools.
- Presented strategic media recommendations to internal and external stakeholders, streamlining decision-making and improving campaign performance.
- Pitched original media concepts through Mediahub's invite-only R&D "Radical Disruption" group, leading to adoption by high-profile clients including PBS and filmmaker Ken Burns.
- Contributed to bridging data-driven planning with creative innovation, enhancing Mediahub's position as a thought leader in experimental media strategies.

AWARDS

Advertising Week's "Future Is Female" Winner 2024 | Finalist For Digiday's Future Leader Award | Finalist For Givsly's Impact Award | Finalist For WISE's Rising Star Award | Ran LinkedIn Account Named A 2022 Top Voice | Boston College Featured Feminist | Minnesota State "Athena Award" Winner For Outstanding Athletic & Academic Achievement | Volunteer Of The Year at the Hendrickson Foundation for Disabled Athletes

EDUCATION

Boston College | English & Business | Magna cum Laude

NOTEWORTHY

- Established keynote speaker & panelist at events such as USF's Sports & Entertainment Analytics Conference & Most Innovative
- First player in Boston College club ice hockey history to: play with both the men's & women's teams, hit 50 points, & be honored as an All American player twice
- Featured in <u>The Continuum</u> & Advertising Week's <u>Perspectives Podcast</u> with Katie Kempner
- Served as a content contributor for midwest media company <u>Pulltab Sports</u>, authoring culturally relevant articles and producing comedic video shorts that gained national attention. Co-created viral video content featured by major media outlets, including The Shovelers (acquired by T.D. Garden), Minnesota All Hockey Hair Team, and The Minnesotalorian
- Established novelist, artist, & writer see personal portfolio at peytonkingcreations.com