CAPABILITY STATEMENT

MEGA
Lean and Quality Coaching LLC
THINK BIG. MAKE IT SIMPLE

INTRODUCTION

MEGA Lean and Quality Coaching LLC is a Missouri-based consulting firm that helps manufacturers improve quality, streamline operations, and reduce costs. Founder Ricardo J. Mejia brings over 30 years of Lean and Quality leadership experience at Emerson and Copeland. We coach teams to implement lasting process improvements, eliminate waste, and create a culture of continuous improvement.

COMPANY INFORMATION & DATA

Legal: MEGA Lean and Quality Coaching LLC
Address: 1331 Katsura Ct. Chesterfield, MO, 63005
POC: Ricardo J. Mejia, Owner & Coach
P: 636-298-6513 / 847-687-7046 | **E:** RJ@megaleanquality.com
Web: www.megaleanquality.com
UEI: PJ6RLLHQSAQ5 | **CAGE Code:** 16KU8
Size Status: Small
Certifications:
NAICS: 541611, 541614, 541618, 541690, 611430, 611710
PSC: R408, R499, R699, R707, R799, U009, U099, AJ12
Area of Service: US Midwest Region
We Accept Credit Cards

CORE COMPETENCIES

- Lean Assessments.
- Quality Management Systems (ISO 9001) Assessments.
- Training on Lean and Quality foundational and advanced principles.
- Training and facilitation of Kaizen Events.
- Facilitation of Customer Gap Analysis.
- Training and facilitation of Strategy Deployment sessions.

DIFFERENTIATORS

- **Operator-to-Executive Training** – Develops teams from the shop floor to the executive suite.
- **End-to-End Value Stream Improvement** – Optimizes processes from quote to cash.
- **Multi-Environment Expertise** – Experienced in MTS, MTO, ATO, and ETO business models.
- **Lean & Quality Leadership** – Improves speed and quality focused on PREVENTION.
- **Global Transformation Experience** – Led initiatives across 25+ sites in North America, Europe, and Asia.
- **Bilingual Training Delivery** – Provides ALL SERVICES in English and Spanish.

PAST PERFORMANCE

Performed following project as an employee at Emerson. Reference: Dave Schneider, STUNSL Manager Director | 314-378-8705 | Dave.Schneider@Stunsl.com

Prime Contractor: Lean Advisors, STUNSL, and TXM Lean Solutions.
Role: Lean Transformation Consultant (Subcontractor)
Scope: Provided Lean transformation, operational excellence, and continuous improvement consulting services in support of client improvement initiatives.
Results: Supported multiple Lean implementation and business process improvement engagements through three internationally recognized consulting firms.

Project: Supplier Quality & Cost of Quality Improvement
Client: Emerson / Copeland Electronics & Controls
Contract Value: $480K **Year:** 2019-2023
Role: Quality Leader
Scope: Designed and implemented a customized non-conformance prevention process to improve supplier performance and reduce quality-related costs.
Results: Reduced Cost of Quality by 37% | Improved Supplier Quality by 75% | Established sustainable quality prevention processes throughout the operation

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Project: Quote-to-Cash Lead Time Reduction
Client: Emerson - Appleton Group
Contract Value: $640K **Year:** 2012-2017
Role: Lean Transformation Leader
Scope: Applied a Quote-to-Cash Lean methodology across both Make-to-Stock and Engineer-to-Order product lines, identifying critical waste, streamlining workflows, and implementing pull systems.
Results: Reduced Total Lead Time by 51% | Improved end-to-end value stream performance | Implemented pull-system operations and waste elimination practices

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Project: Manufacturing Flow Optimization & Productivity Improvement
Client: Emerson Hermetic Motor Division, Reynosa, Mexico
Contract Value: $375K **Year:** 2001-2004
Role: Lean and Quality Leader
Scope: Redesigned traditional assembly operations into U-shaped manufacturing cells to improve product flow, productivity, and quality performance.
Results: Reduced Throughput Time by 69% | Increased Productivity by 43% | Improved Quality by 86%
Earned a Chairman's Award (2005) for operational performance improvements.