M&A can be a risky business...

Looks like you could use some help!

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PLAN

Lower your risk with a confidential Due Diligence partner.

EXECUTE

Hit synergy targets faster with Post-Merger Integration support.

ELEVATE

Position senior leaders for success with Executive Coaching.

ABOUT ACQUIRED EXPERIENCE

Dan McClintock brings more than three decades of executive, OCM, and M&A leadership experience to help PE investors and SMB owners avoid financial pitfalls and reach their M&A targets faster.

RESULTS THAT MATTER

- +$30M Revenue / +$2M Savings (Global Construction Company)
- +$18M Revenue / +$3M Savings (International Engineering Company)
- +$2M Savings (Diversified PE)
- +20% Revenue Potential (Manufacturing PortCo)

BOOK A FREE STRATEGY CALL

Myrtle Beach, SC, USA
https://acquiredexperience.com
info@acqexp.com

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αϵ M&A Strategy Partnership

The M&A Strategy Partnership Agreement offers full life-cycle support throughout your M&A transaction from Due Diligence to Transition Planning, Communication, Post-Merger Integration, and Organizational Change Management.

Since M&A transactions vary in scope and size, a tailored Statement of Work (SOW) is recommended based on your specific needs. Please see the attached list of available services designed to complement your in-house leadership team. All services are provided by an executive coach with more than 30 years of operations, technology, and c-suite experience, supporting SMB, PE companies, and large corporate enterprises through buy-side, sell-side, and JV transactions. Recommendations and guidance provided are advisory in nature based on experience and research and do not constitute legal or financial advice.

Pricing: Cost for the M&A Strategy Partnership Agreement will vary based on Services defined in the signed SOW and may include incidental and travel expenses for the coach. All work under this Agreement will be conducted on a Time & Material (T&M) basis and reimbursement for actual expenses incurred.

Payment: An initial down payment amount and additional payment terms will be defined within each SOW. You will receive an invoice for travel and other related expenses, as applicable, as expenses are incurred with Net 15 payment terms.

Upon completion of a signed M&A Strategy Partnership Agreement, you will receive an invoice with links to various payment options, which include pay by credit card, electronic check, bank account (wire) transfer, and Zelle®. Additional transaction fees may apply, depending on the payment type selected.

Contact info@acqexp.com for pricing questions, services details, and customization requests.

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αε M&A Strategy Partnership Service Catalog

Available services through the M&A Strategy Partnership Program include:

Services	Format	Description	Team Deliverables	Typical Duration	Select
M&A Strategy Review	Advisory	An open discussion and review of pre-deal and post-deal goals and objectives for each Party involved in the M&A transaction.	- M&A Strategy Summary	2 weeks	☐
M&A Due Diligence	Coaching / Advisory	A blended coaching and advisory service working with your leadership team to assess the post-deal risks to people, process, and technology.	- Key Resource Risk Report - Leadership Review Report - Synergy Observations - Process Integration Map - Technology Risk Reports	30 days	☐
M&A Transition Plan	Coaching	Coaching your leadership team through developing a structured M&A transition project plan that takes into account risk mitigation strategies.	- M&A Transition Project Plan	30 days	☐
M&A Communication Plan	Coaching	Coaching your HR and/or internal Communications team through development and timing of critical communications based on the ADKAR® Organizational Change Management principles.	- M&A Communication Plan	2 weeks	☐
Post-Merger Integration Support	Coaching	A series of project sprints with your designated leadership team focused on culture, strategy, OCM plan progress, and individual or team coaching opportunities.	- Monthly PMI Status Reports - Coaching Recommendations	90 days	☐
Fiscal Impact Review	Advisory	A joint review with your executive leadership team on plan goals, risks, and financial impacts. Recommended after at least two full post-merger fiscal quarters.	- Fiscal Impact Report	1 week	☐

Please send completed form along with any questions to info@acqexp.com or use our scheduling link at https://booking.acquiredexperience.com to book a free strategy call.