

IT'S ALL ABOUT **DIGITAL**
TRANSFORMATION



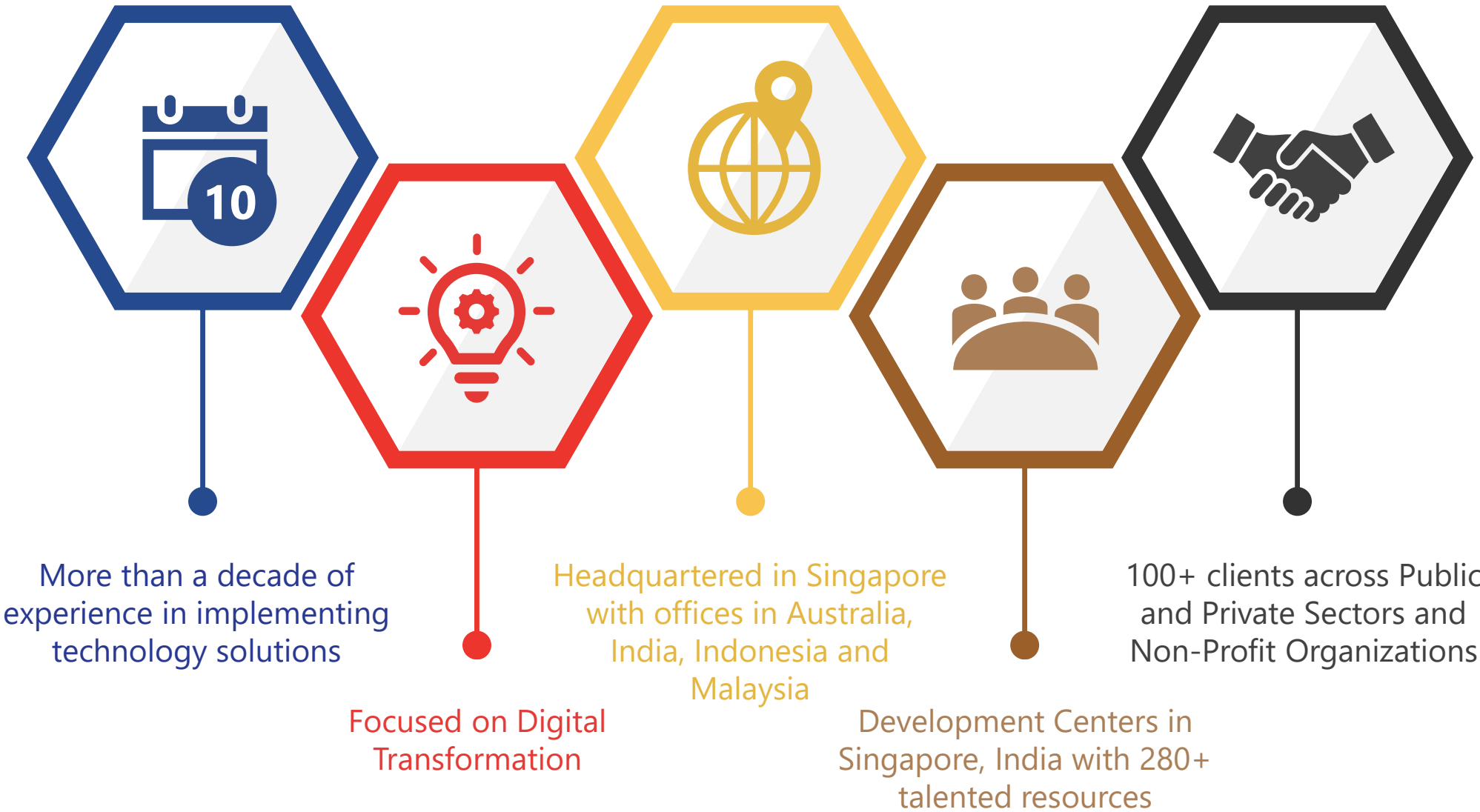
EduSenz[®]

TRAINING MANAGEMENT PRESENTATION

*“Driving Digital Transformation Through Innovative
Solutions for Now & Future”*

By : Amit Gupta

TeBS OVERVIEW



SOLUTION PORTFOLIO & COMPETENCIES



ACCOLADES – WE DO GREAT WORK !



Gold Collaboration and Content
Gold Cloud Platform
Gold Cloud Productivity



Silver Datacenter
Silver Application Development
Silver Project and Portfolio Management
Silver Enterprise Resource Planning



2018 Partner of the Year
Technology for Social Impact



2018 Partner of the Year Winner
Dynamics 365 Customer Engagement Award



2017 Partner Recognition
Technology for Good



2016 Partner Award
IoT Partner of the Year



2019 Partner Recognition
Technology for Good



Recognized by Gartner

As a service provider under

Competitive Landscape of Hyperautomation Services

Source: Gartner Report-Competitive Landscape:
Hyperautomation Service Providers

By Analysts Cathy Tornbohm,
Arup Roy, Arthur Villa,
11 December 2020

Recognized by Gartner as a Leading Niche Provider Offering RPA C&SI Services

Source: Gartner Report - Competitive Landscape:
Consulting and System Integration Service Providers for Robotic
Process Automation, Arup Roy, Cathy Tornbohm, 9 August 2018

Recognized by Gartner as a Niche RPA Service Provider Delivering Services and Solutions To A Wide Range of Industry Sectors

Source: Gartner Report - Competitive Landscape:
Robotic Process Automation Service Providers, Arup Roy,
Cathy Tornbohm, Arthur Villa, 24 October 2019



Premier
PARTNER



PUBLIC SECTOR CUSTOMERS



Ministry of Education
SINGAPORE



COMMERCIAL CUSTOMERS



Commercial in Confidence



EduSenz[®]

Connected Campus

CET Journey



PARTICIPANTS



Search for CET programmes



Selects a CET Center



CET System Offerings

- | | | | |
|------------------------|----------------------|------------------------|---------------------|
| Participant Management | Resource Management | Affiliation Management | Case Management |
| Course Management | Collaboration | Attendance Management | Reporting Analytics |
| Assignments | Trainer Management | Transcript Management | Grant Management |
| Events Management | Fees Management | Assessment Management | Credit Management |
| Classroom Management | Marketing Management | Participant 360° View | |



ALUMNI

- Advance Courses
- Notifications/ Alerts
- Portal
- Fund Management
- Industry Interaction
- Alumni Management



TeBS Applications Marketing, Mobile Apps & Online Portal





Fully hosted Software as a Service (SaaS)

- Lesser cost of ownership
- Fully managed and support by TeBS and partners.
- Built on Microsoft Dynamics 365 Online hosted on Microsoft Cloud. (IMDA compliant and MTCS certified)





Encourage Institutes to get more students (Free licenses for the trainees)

Higher Education Institute – Campus Management

We would like to express our sincere appreciation for your team's service in developing the student life portal that enables our students to plan their journey at our institution.

We are heartened by the commitment and hard work put in by your team in meeting the demands of the project and accommodating the challenging timelines together with our team. The student life portal is also a showpiece project incorporating the agile software development method.

It has been a pleasure to work with TeBS' dynamic and energetic team.

Thank you once again.

- Project Lead & Deputy Director, Student Development Office, Higher Education Institute





Marketing & Communication

- Engage existing and potential trainee on the same platform.
- Identify and track potential trainee who are interested in a particular course.
- Maintain close communication to ensure loyalty among existing trainee and alumni.





Great Trainee Experience

- Trainee's have access to their own portal.
- Able to update their profiles and information.
- View the history and certificates.
- Billings and payments.
- Updates from the institute.
- Mobile responsive.






Internal Organisation Business Process

- Workflow approvals process.
- TeBS is providing the connectors and it can be integrate with document management system, financial system and other backend application which have connectors readily available.
- Seamless integration with Microsoft Office 365 email and calendar for increase productivity.
- Integration with SkillsFuture SG and other applications.



Screen Shot (Portal View)

 **Saumya test**
Member - Affiliate

- Home
- Programmes & Courses
- Events
- Publications →
- Membership
- Transactions

Dashboard

 Registered Upcoming Events
3

 Registered Past Events
38

 Purchased Publications
6

Upcoming Events



0207 test demo course



 Thu 01 Apr 2021 08:00 AM - 06:00...

[View](#)



Business Design Thinking (AD HOC FUNDING TEST)



 Mon 01 Feb 2021 08:00 AM - Thu 03...

[View](#)



23June Business Writing Course



 Tue 03 Nov 2020 08:00 AM - 09:00...

[View](#)

Screen Shot (Portal View)

The screenshot displays a web portal interface. On the left is a dark sidebar with a user profile for 'Saumya test' (Member - Affiliate) and a menu with options: Home, Programmes & Courses, Events, Publications, Membership, and Transactions. The main content area is titled 'Programmes & courses' and includes a search bar and an 'Advance Filter' button. Below this is a banner image with the text 'PROGRAMMES & COURSES' and a list of course categories: BM (BUSINESS MANAGEMENT), BUSINESS WRITING, COMMUNICATION SKILLS, COMPENSATION & TOTAL REWARDS (HANDS-ON-SERIES), CUSTOMER SERVICE, DATA PROTECTION, EDGE (EXECUTIVE DEVELOPMENT & GROWTH EXCELLENCE), ES (EMPLOYABILITY SKILLS), FINANCIAL MANAGEMENT, and GENERIC PRODUCTIVITY & SUPPLY CHAIN.

Saumya test
Member - Affiliate

- Home
- Programmes & Courses**
- Events
- Publications →
- Membership
- Transactions

Programmes & courses
Programmes & courses


Search here...

Advance Filter ▼

PROGRAMMES & COURSES

- BM (BUSINESS MANAGEMENT)**
- BUSINESS WRITING**
- COMMUNICATION SKILLS**
- COMPENSATION & TOTAL REWARDS (HANDS-ON-SERIES)**
- CUSTOMER SERVICE**
- DATA PROTECTION**
- EDGE (EXECUTIVE DEVELOPMENT & GROWTH EXCELLENCE)**
- ES (EMPLOYABILITY SKILLS)**
- FINANCIAL MANAGEMENT**
- GENERIC PRODUCTIVITY & SUPPLY CHAIN**

Screen Shot (Portal View)

 **Saumya test**
Member - Affiliate

- Home
- Programmes & Courses
- Events
- Publications →
- Membership
- Transactions

BM (BUSINESS MANAGEMENT)

Programmes & Courses > BM (BUSINESS MANAGEMENT)

Search here...



Advance Filter ▾



BM (BUSINESS MANAGEMENT)

List Grid

Professionals, managers, executives & technicians (PMETs) may be experts in their fields, but they still need to be equipped with the necessary business management capabilities in order to compete successfully in today's dynamic global economy. Our Business Management courses identifies these essential competencies to help you develop into a versatile "T-shaped Professional", making you an asset in any organization.

NON-FUNDED COURSES

this is the description for non funded courses

0207 Test Demo Course

Non-Member Rate : \$ 180.00

Member Rate : \$ 0.00

Upcoming course Run(s)

 01/Apr/2021 - 01/Apr/2021 ..

FUNDED COURSES

BM WSQ COURSES

this is the description for wsq funded courses

Business Design Thinking (AD HOC FUNDING TEST)

Course Fee

\$ 45.00 to \$ 450.00

Upcoming course Run(s)

 01/Feb/2021 - 03/Feb/2022 ..

Screen Shot (Trainee Profile View)

Profile



Profile Activity

Company Name HITACHI (PORTAL TEST)	UEN No. 123HITACHI	Type of Company / Firm / Organization Registration
Office Tel +659116709	Office DID 09976546	Website https://www.hitachi.com
Designation TM	ID Type Others	ID Number 329w
Email saumya.r@totalebizsolutions.com	Mobile Number +65 206 555 01154	Date of Birth 01 Jun 2020
Nationality Indian	Race INDIAN	Education Level Basic vocational certificates (including ITE Basic Vocational Training)
Salary Range \$3,500 and Above		
Membership Start Date 01/03/2020	Membership End Date 01/03/2021	

Address

Street (Line 1) 60 Paya Lebar Road	Street (Line 2) 1 jln dusun	City SG-city
State / Province Not Specified	Country / Region Singapore	Postal Code 209264

[Edit Profile](#) [Change Password](#)

Contact Details

Name	Email	Contact No	Status
2nd participant	aasd.cmertrtretretyrteyasdsdryrtyreyklmsafdf123213@comasasdasdasd	+6512341234	Active
3rd part	3rdpart@test.com	+6598887777	Active
4th part	4thpart@test.com	+6577774444	Active
5th part	5thpart@test.com	+6512341234	Active

Screen Shot (Course Event View)

The screenshot displays the 'Course Event View' for 'Customer Focused Service Excellence'. The interface includes a top navigation bar with actions like Save, New, Delete, Cancel Course Run, Go live, Refresh, Deactivate, Process, Assign, Share, and Email a Link. A warning banner indicates 'Registration Count is less than Minimum participant'. The event details are organized into three main sections: Key information, Schedule, and Timeline.

Key information

Event Run ID	RID-07-2020-1000
Course Category	NF BM
Course	Customer Focused Service Excellence
Event name*	Customer Focused Service Excellence
Registration count	7
Check-in count	0
Event URL	---
Display in Portal	<input checked="" type="checkbox"/>

Schedule

Building	Tanglin Shopping Centre (use this)
Event time zone *	(GMT+08:00) Kuala Lumpur, Singapore
Event start date *	20/7/2020 9:00 AM
Event end date *	20/7/2020 6:00 PM
Custom E-Certificate Date Text	---
Generate Sales Order	No
Countdown in days	0
Registration Start Date	---
Registration End Date	---
Initiated Request	---

Timeline

Search timeline

Enter a note...

Get started

Capture and manage all records in your timeline.

Confirmed Course Run Status | # Ankit Alankar Owner | Draft Publish status

General Trainers Sessions Room Bookings Registrations Financials Post event Administration Related

My Work: Get started, Dashboards, Email Messages

Customers: Accounts, Contacts, Vouchers, Course Interests

Course Management: Courses, Course Runs, Sessions, Registrations, Course Category, Course Categories

Main | Active | Save

Screen Shot (Trainer Allocation)

← Save | + New | Delete | Cancel Course Run | Go live | Refresh | Deactivate | Process | Assign | Share | Email a Link

⚠ Registration Count is less than Minimum participant

Customer Focused Service Excellence

Event

Confirmed Course Run Status
Ankit Alankar Owner
Draft Publish status

General **Trainers** Sessions Room Bookings Registrations Financials Post event Administration Related

Gross Revenue	\$10,000.00
🔒 Total Trainer's Fee	---

Trainer engagements

Speaker	Percentage of total t...
2nd participant	---
a	10.00
Lili Tan	60.00

1 - 3 of 4 (0 selected) Page 1

Trainer Payments

Company	Speaker (Tr...	Trainer Fee	Status Reas...	Create...
Hitachi	2nd participant	\$0.00	Pending A...	18/7/2020...
ALPHA CO...	Lili Tan	\$2,400.00	Pending A...	18/7/2020...

Trainer's Fee **Train-the-Trainer Workshop**

Start C...	End Count	Gross Reve...	Trainer's Fe...	Printing an...
1	2	\$90.00	\$500.00	\$30.00
3	10	\$80.00	\$1,000.00	\$30.00

Screen Shot (Course Fee & Structures)

- ☰
- 🏠 Home
- 🕒 Recent
- 📌 Pinned
- My Work
 - ▶ Get started
 - 📊 Dashboards
 - ✉ Email Messages
- Customers
 - 📁 Accounts
 - 👤 Contacts
 - 🔗 Vouchers
 - 🔗 Course Interests
- Course Management
 - 🔗 Courses
 - 📅 Course Runs
 - 🗓 Sessions
 - 📅 Registrations
 - 🔗 Course Category ...

← Save | + New | Delete | Cancel Course Run | Go live | Refresh | Deactivate | Process | Assign | Share | Email a Link | ⋮

⚠ Registration Count is less than Minimum participant

Customer Focused Service Excellence

Event

Confirmed Course Run Status | # Ankit Alankar Owner | Draft Publish status

General | Trainers | Sessions | Room Bookings | Registrations | Financials | Post event | Administration | Related

Sales Orders + New Order | Add Existing Order | ⋮

✓	Order ID	Name	Customer	Quote	Contact	Transaction Type	Order Type	Total Detail Amount	Total Pre-Freigh...
	ORD-03134-C...	Payment for training cc	Total Ebiz Solutions	---	Mike Hanopol	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03130-C...	Payment for training cc	INDIVIDUALS(TO BE IDI	---	John Banker	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03129-B...	Payment for training cc	Total Ebiz Solutions	---	Mike Hanopol	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03125-H...	Payment for training cc	INDIVIDUALS(TO BE IDI	---	John Banker	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03124-X...	Payment for training cc	Total Ebiz Solutions	---	Mike Hanopol	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03120-Q...	Payment for training cc	INDIVIDUALS(TO BE IDI	---	John Banker	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03119-D...	Payment for training cc	Total Ebiz Solutions	---	Mike Hanopol	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03118-L...	Payment for training cc	INDIVIDUALS(TO BE IDI	---	John Banker	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03117-R...	Payment for training cc	INDIVIDUALS(TO BE IDI	---	John Banker	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0
	ORD-03114-V...	Payment for training cc	INDIVIDUALS(TO BE IDI	---	John Banker	CLC In-Ctr (Non-fu	Non-Funded T...	\$535.00	\$535.0

1 - 10 of 106 (0 selected) Page 1

Screen Shot (Funding Types)

← Save Save & Close + New Deactivate Delete Refresh Email a Link Flow Word Templates Run Report

SSG Grant - Non-PMET

Funding Type

General Details Terms and Conditions Administration Related

Name	* SSG Grant - Non-PMET
Product	* Ad Hoc Grant
Tax Computation	* After Tax
Tax Group	* ZERO
Training Grant	* AD HOC
Billing Account	* SKILLSFUTURE SINGAPORE AGENCY (SSG)
Billing Contact	* SSG Contact

+ New Funding Refresh

Funding Code	Funding Type	Name
FUND-202009-067	SSG Grant - Non-PMET	Baseline Funding - Non-PMET - SC

Settings Active Save

Screen Shot (Course Event Registration)

ER JSSDBX3Z3D63W7L3QC DP9LUKBC
Event Registration

5/10/2020 2:26 PM Registered on | # Ankit Alankar Registered by | Active Status

General | Payments | Session check-ins | Declarations | Administration | Related

Details


Event	0207 test demo course
Primary role	Attendee
Registration ID	ER JSSDBX3Z3D63W7L3QC DP9LUKBC
Registration Type	Individual
Company	INDIVIDUALS(TO BE IDENTIFY)
Contact	Mike Hanopol

Completed Training Hours: ---

Assessment Result: **Competent**

Course Completed: **No**

QR code



Registered by*
Ankit Alankar

Registration Status
Registered

Registered on
5/10/2020 2:26 PM

Timeline

Search timeline

Enter a note...

Get started
Capture and manage all records in your timeline.

Screen Shot (Room Reservation Calendar)

- Course Run Reque...
- Certificates
- Venue Management**
- Room reservations
- Buildings
- Rooms
- Trainer Management**
- Trainers
- Trainer Payments
- Trainer's Fees
- Trainer's Fee Details
- Trainer Requests
- Customer Journey**
- Customer journeys
- Marketing emails
- Segments
- Customer journey ...
- Marketing email t...
- Segment Templates
- M Main**

Show Chart
+ New
Delete
Refresh
Email a Link
Flow
Run Report
Excel Templates
Export to Excel

Room Reservations Marketing Calendar

October 2020

Today
Agenda
Day
Week
Month
Year

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
27	28	29	30 TEST - Room 1 - 006	Oct 1 TEST - Room 1 - Day 1	+5 2	+3 3
4 TEST - Room 1 - 006	5 8:00a... Room 1 - 02_Staff Ef...	6 Room 1 - Adapt to Change	7	8	9	10
11 TEST - Room 1 - 006	12	13	14	15	16	17
18 TEST - Room 1 - 006	19	20	21	22	23	24
25 TEST - Room 1 - 006	26	27	28	29	30	31

- Highly secured and fully compliant.
- Cloud hosted & Highly Secured.
- No proprietary code, highly configurable.
- Seamless integration with collaboration intranet portal, Office 365 email and outlook calendar.



Frequently Asked Questions

- How scalable is the solutions?
- Can it be easily integrated with Microsoft Office 365 email, or financial system, etc.?
- Is the solution able to integrated with SkillsFuture SG?
- Is the data secured on cloud?
- Are we able to built our own report and analytics?
- Do we need to come to TeBS for all the changes?
- Is the EduSenz complainant to PDPA?
- Do we need any other hardware or devices to use this system?
- Can EduSenz capture attendance with temperature taking?
- Do we need to pay for every trainees registration to this system?



EXCEEDING YOUR TRUST & CONFIDENCE IS OUR SUCCESS



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