

**Williams County Fair**  
**Profit & Loss**  
December 2019 through November 2020

	<u>Dec '19 - Nov 20</u>	<u>Dec '18 - Nov 19</u>	<u>\$ Change</u>
<b>Income</b>			
<b>1200 ADMISSIONS</b>			
<b>1220 SEASON PASSES</b>			
1220.01 ADULT SEASON TICKETS	260.00	16,652.00	-16,392.00
1220.02 STUDENT SEASON TICKETS	0.00	2,880.00	-2,880.00
<b>Total 1220 SEASON PASSES</b>	<u>260.00</u>	<u>19,532.00</u>	<u>-19,272.00</u>
<b>1230- GATE ADMISSIONS</b>			
1230.01. FAIR DAILY GATE	0.00	70,361.00	-70,361.00
<b>Total 1230- GATE ADMISSIONS</b>	<u>0.00</u>	<u>70,361.00</u>	<u>-70,361.00</u>
<b>1240- GRANDSTAND ADMISSIONS</b>			
1240.01 DEMO DERBY	6,040.00	52,312.00	-46,272.00
1240.02 MOTOR SPORT	0.00	1,535.00	-1,535.00
1240.03 HARNESS RACING	80,535.01	0.00	80,535.01
1240.06 MAIN ENTERTAINMENT	0.00	20,088.50	-20,088.50
1240.07 ENTERTAINMENT	0.00	2,581.00	-2,581.00
1240.09 · Dirt Drags	60.00	920.00	-860.00
1240.10 · Combine Demo	130.00	0.00	130.00
<b>Total 1240- GRANDSTAND ADMISSIONS</b>	<u>86,765.01</u>	<u>77,436.50</u>	<u>9,328.51</u>
<b>Total 1200 ADMISSIONS</b>	<u>87,025.01</u>	<u>167,329.50</u>	<u>-80,304.49</u>
<b>1300 PRIVILEGE FEES</b>			
<b>1310- CONCESSIONS</b>			
1310.02 FAIR CONCESSIONS	4,475.00	6,216.00	-1,741.00
<b>Total 1310- CONCESSIONS</b>	<u>4,475.00</u>	<u>6,216.00</u>	<u>-1,741.00</u>
1320 BUILDING	6,772.50	12,465.00	-5,692.50
1340 GROUND SPACE	2,080.00	14,723.00	-12,643.00
1360- ACTIVITIES	0.00	21,204.21	-21,204.21
<b>Total 1300 PRIVILEGE FEES</b>	<u>13,327.50</u>	<u>54,608.21</u>	<u>-41,280.71</u>
<b>1500 RACING</b>			
1510- ENTRY FEES	0.00	4,600.00	-4,600.00
1520 PARI-MUTUELS	0.00	788.55	-788.55
1550 · Race Tax	0.00	155.46	-155.46
<b>Total 1500 RACING</b>	<u>0.00</u>	<u>5,544.01</u>	<u>-5,544.01</u>
<b>1600- SALES ACTIVITIES</b>			
1690-OTHER SALES	879.50	4,642.38	-3,762.88
1610.02 · CHICKEN BBQ	0.00	811.00	-811.00
<b>Total 1600- SALES ACTIVITIES</b>	<u>879.50</u>	<u>5,453.38</u>	<u>-4,573.88</u>
<b>1800- FEES</b>			
1820- MEMBERSHIPS	0.00	26.00	-26.00
<b>1830-CONTEST FEES</b>			
1830.02 DEMO ENTRY	0.00	3,300.00	-3,300.00
1830.06 HORSE ENTRY	5,425.00	115.00	5,310.00
1830.07 SHEEP ENTRIES	0.00	852.00	-852.00
1830.10 KIDS ACTIVITIES	0.00	34.05	-34.05
1830.14 GOAT SHOW	0.00	542.00	-542.00

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1830.15 - Dirt Drags	0.00	216.00	-216.00
1830.16 - SENIOR FAIR ENTRY FORM FEE	0.00	595.00	-595.00
<b>Total 1830-CONTEST FEES</b>	<b>5,425.00</b>	<b>5,654.05</b>	<b>-229.05</b>
1800- FEES - Other	0.00	160.00	-160.00
<b>Total 1800- FEES</b>	<b>5,425.00</b>	<b>5,840.05</b>	<b>-415.05</b>
<b>1900- RENTALS</b>			
<b>1910-GROUNDS</b>			
1910.01-Garage Sale	875.00	1,860.00	-985.00
<b>Total 1910-GROUNDS</b>	<b>875.00</b>	<b>1,860.00</b>	<b>-985.00</b>
<b>1920- BUILDING RENTALS</b>			
Bridge Rental	830.00	1,400.00	-570.00
Deposit	610.00	650.00	-40.00
GILLETTE RENTAL	5,800.00	12,535.00	-6,735.00
RABBIT BLDG	0.00	650.00	-650.00
Thaman Building	1,062.50	1,616.25	-553.75
1920- BUILDING RENTALS - Other	480.00	310.00	170.00
<b>Total 1920- BUILDING RENTALS</b>	<b>8,782.50</b>	<b>17,161.25</b>	<b>-8,378.75</b>
1930- CAMPING	1,175.00	9,555.00	-8,380.00
1960- STORAGE	416.00	8,018.15	-7,602.15
1900- RENTALS - Other	1,075.00	2,584.00	-1,509.00
<b>Total 1900- RENTALS</b>	<b>12,323.50</b>	<b>39,178.40</b>	<b>-26,854.90</b>
<b>2100- STATE SUPPORT</b>			
2110- GENERAL OP	0.00	965.39	-965.39
2130-NON-STAKE RACE	0.00	4,001.65	-4,001.65
2140- STAKE RACING	0.00	4,001.65	-4,001.65
2150- OHIO DEPT. OF AG- JR FAIR	0.00	4,131.59	-4,131.59
2190 - Other State Support	50,000.00	1,000.40	48,999.60
<b>Total 2100- STATE SUPPORT</b>	<b>50,000.00</b>	<b>14,100.68</b>	<b>35,899.32</b>
<b>2200- LOCAL GOVT</b>			
2210-SENIOR FAIR	9,739.50	800.00	8,939.50
2230- JR FAIR	4,365.91	500.00	3,865.91
2270- GENERAL OP	0.00	2,000.00	-2,000.00
2290. Other Gov Support	4,000.00	0.00	4,000.00
<b>Total 2200- LOCAL GOVT</b>	<b>18,105.41</b>	<b>3,300.00</b>	<b>14,805.41</b>
<b>3100- RESTRICTED</b>			
3110- GIFTS & DONATIONS	2,610.00	8,040.00	-5,430.00
<b>3130-SPONSORSHIPS</b>			
3130.04-BIKES	300.00	2,500.00	-2,200.00
3130.05 KING/ QUEEN CORONATION	550.00	1,250.00	-700.00
3130.11 DEMO SPONSOR	1,400.00	4,000.00	-2,600.00
3130.13 General Fair Sponsor	750.00	4,579.00	-3,829.00
3130.14 FAIR TAB	150.00	4,265.00	-4,115.00
3130.16 CAMPING	0.00	20.00	-20.00
3130.17 Fair Entertainment	0.00	14,780.00	-14,780.00

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3130.18 HARNESS RACING	0.00	78,291.57	-78,291.57
3130.21 · BEEF HAUL IN	500.00	150.00	350.00
3130.26 · FAIR DAY SPONSOR	800.00	6,150.00	-5,350.00
3130.30 · KIDS ACTIVITY SPONSORSHIP	0.00	600.00	-600.00
3130.33 · LIVESTOCK SPONSOR	0.00	50.00	-50.00
3130.34 · CHEER OFF SPONSOR	0.00	500.00	-500.00
3130.35 · BAND SPONSOR	0.00	500.00	-500.00
<b>Total 3130-SPONSORSHIPS</b>	<b>4,450.00</b>	<b>117,635.57</b>	<b>-113,185.57</b>
<b>3140- PROMOTIONS</b>			
3140.02 · FRONT FENCE	0.00	220.00	-220.00
<b>Total 3140- PROMOTIONS</b>	<b>0.00</b>	<b>220.00</b>	<b>-220.00</b>
<b>3190 OTHER RESTRICTED INCOME</b>	<b>7,212.15</b>	<b>1,000.00</b>	<b>6,212.15</b>
3100- RESTRICTED - Other	0.00	210.00	-210.00
<b>Total 3100- RESTRICTED</b>	<b>14,272.15</b>	<b>127,105.57</b>	<b>-112,833.42</b>
<b>3200- UNRESTRICTED SUPPORT</b>			
3210- GIFTS & DONATIONS	0.00	1,420.00	-1,420.00
3200- UNRESTRICTED SUPPORT - Other	0.00	530.00	-530.00
<b>Total 3200- UNRESTRICTED SUPPORT</b>	<b>0.00</b>	<b>1,950.00</b>	<b>-1,950.00</b>
<b>3240- PROMOTIONS</b>			
3240.02 RAFFLE TICKETS	0.00	9,313.00	-9,313.00
3240- PROMOTIONS - Other	11,242.51	0.00	11,242.51
<b>Total 3240- PROMOTIONS</b>	<b>11,242.51</b>	<b>9,313.00</b>	<b>1,929.51</b>
<b>3600- INTEREST</b>			
3600.02- SAVINGS INTEREST	0.01	3.41	-3.40
<b>Total 3600- INTEREST</b>	<b>0.01</b>	<b>3.41</b>	<b>-3.40</b>
<b>3700 · MISC INCOME</b>	<b>18,317.67</b>	<b>658.00</b>	<b>17,659.67</b>
<b>Total Income</b>	<b>230,918.26</b>	<b>434,384.21</b>	<b>-203,465.95</b>
<b>Gross Profit</b>	<b>230,918.26</b>	<b>434,384.21</b>	<b>-203,465.95</b>
<b>Expense</b>			
<b>4000-WAGES</b>			
4020-DIRECTOR WAGES	0.00	0.00	0.00
<b>Total 4000-WAGES</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6100-ADMINISTRATIVE EXPENSES</b>			
6110-DIRECTOR EXPENSE	1,436.60	1,196.00	240.60
6120-OFFICE STAFF	0.00	4,200.00	-4,200.00
6130-GROUND MAINTENANCE	125.00	0.00	125.00
6190-OTHER EXPENSES	1,622.41	3,828.57	-2,206.16
<b>Total 6100-ADMINISTRATIVE EXPENSES</b>	<b>3,184.01</b>	<b>9,224.57</b>	<b>-6,040.56</b>
<b>6400-SUPPLIES</b>			
6410-OFFICE SUPPLIES	2,205.42	7,024.90	-4,819.48
6470-GROUND MAINTENANCE	3,709.88	8,587.66	-4,877.78
<b>6490-OTHER SUPPLIES</b>			
6490.05 SHOWS	0.00	979.60	-979.60
6490-OTHER SUPPLIES - Other	430.46	2,121.65	-1,691.19

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Total 6490-OTHER SUPPLIES	430.46	3,101.25	-2,670.79
Total 6400-SUPPLIES	6,345.76	18,713.81	-12,368.05
7100-UTILITES EXPENSE			
7110-ELECTRIC			
E MAIN ST	10,647.77	21,051.33	-10,403.56
EAST (NEW) HORSE BARN	116.57	256.29	-139.72
FRONTGROUNDS (OLD CARETAKER)	0.00	0.00	0.00
HORSE ARENA	145.02	184.68	-39.66
THAMAN BUILDING	1,591.69	3,077.31	-1,485.62
7110-ELECTRIC - Other	0.00	50.00	-50.00
Total 7110-ELECTRIC	12,501.05	24,619.61	-12,118.56
7120-NATURAL GAS			
GILLETTE BLDG	1,460.18	2,270.71	-810.53
GROUNDS	0.00	0.00	0.00
RABBIT BLDG	112.30	151.80	-39.50
THAMAN BLDG	1,501.19	2,054.31	-553.12
7120-NATURAL GAS - Other	275.24	606.42	-331.18
Total 7120-NATURAL GAS	3,348.91	5,083.24	-1,734.33
7140-WATER			
FRONT GROUNDS	0.00	0.00	0.00
GRAND STAN/GILLETTE	2,395.56	2,052.74	342.82
HORSE BARN	1,739.15	2,113.79	-374.64
NORTH CAMPGROUNDS	150.00	1,435.85	-1,285.85
NORTH RR/MILK PARLOR	274.58	447.15	-172.57
RR/GRANDSTAND	880.56	1,350.88	-470.32
SHEEP BARN	921.47	1,635.61	-714.14
THAMAN BUILDING	2,464.35	413.65	2,050.70
7140-WATER - Other	0.00	162.50	-162.50
Total 7140-WATER	8,825.67	9,612.17	-786.50
7150-TELEPHONE	2,979.15	6,117.51	-3,138.36
7160-SEWER			
FRONT GROUNDS	0.00	0.00	0.00
GRAND STAN/ GILLETTE	325.44	1,116.42	-790.98
HORSE BARN	175.89	1,339.83	-1,163.94
NORTH RR/MILK PARL	292.98	192.04	100.94
RR/ GRAND STAND	266.38	491.03	-224.65
THAMAN BUILDING	1,066.39	742.16	324.23
Total 7160-SEWER	2,127.08	3,881.48	-1,754.40
Total 7100-UTILITES EXPENSE	29,781.86	49,314.01	-19,532.15
7200-RACING			
6210-TROPHIES & BLANKETS	0.00	849.90	-849.90
6290-OTHER RACE EXPENSES	80.00	1,108.55	-1,028.55
7210-RACE TAX	0.00	122.37	-122.37
7220- PURSE	82,886.00	78,800.00	4,086.00

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<b>7230-STARTING GATE</b>	500.00	500.00	0.00
<b>7240-PHOTO FINISH</b>	698.00	692.00	6.00
<b>7260-ANNOUNCER/JUDGES/CLERKS</b>	600.00	595.00	5.00
<b>7290-OTHER</b>	158.50	-75.00	233.50
<b>Total 7200-RACING</b>	<b>84,922.50</b>	<b>82,592.82</b>	<b>2,329.68</b>
<b>7300-SERVICES</b>			
<b>7320-ACCOUNTING</b>	10,996.94	30,314.68	-19,317.74
<b>7330-VETERINARY</b>	0.00	2,000.00	-2,000.00
<b>7340-ENTERTAINMENT</b>			
<b>7340-01-FAIR WEEK</b>	0.00	70,493.00	-70,493.00
<b>7340-03 Ticket Processing Fees</b>	473.49	2,611.98	-2,138.49
<b>7340-ENTERTAINMENT - Other</b>	0.00	465.00	-465.00
<b>Total 7340-ENTERTAINMENT</b>	<b>473.49</b>	<b>73,569.98</b>	<b>-73,096.49</b>
<b>7390-OTHERS</b>	529.54	12,672.53	-12,142.99
<b>Total 7300-SERVICES</b>	<b>11,999.97</b>	<b>118,557.19</b>	<b>-106,557.22</b>
<b>7400-PROPERTY EXPENSES</b>			
<b>7410-SECURITY SERVICES</b>	0.00	10,704.70	-10,704.70
<b>7430-EQUIPMENT</b>	390.87	11,253.56	-10,862.69
<b>7440-CLEANING</b>	0.00	4,396.00	-4,396.00
<b>7450-GROUNDS KEEPING</b>			
<b>PROPANE</b>	475.33	1,022.17	-546.84
<b>7450-GROUNDS KEEPING - Other</b>	622.06	609.95	12.11
<b>Total 7450-GROUNDS KEEPING</b>	<b>1,097.39</b>	<b>1,632.12</b>	<b>-534.73</b>
<b>7460-TRASH HAULING</b>			
<b>WEEKLY SERVICES</b>	1,632.54	1,082.40	550.14
<b>7460.01 - FAIR WEEK</b>	1,880.36	900.00	980.36
<b>7460-TRASH HAULING - Other</b>	328.94	10,178.94	-9,850.00
<b>Total 7460-TRASH HAULING</b>	<b>3,841.84</b>	<b>12,161.34</b>	<b>-8,319.50</b>
<b>7470-SOUND SYSTEM</b>			
<b>FAIR WEEK</b>	3,000.00	4,400.00	-1,400.00
<b>Total 7470-SOUND SYSTEM</b>	<b>3,000.00</b>	<b>4,400.00</b>	<b>-1,400.00</b>
<b>7490-OTHER SERVICES</b>			
<b>FAIR WEEK</b>	350.00	8,031.00	-7,681.00
<b>7490-OTHER SERVICES - Other</b>	0.00	721.00	-721.00
<b>Total 7490-OTHER SERVICES</b>	<b>350.00</b>	<b>8,752.00</b>	<b>-8,402.00</b>
<b>7400-PROPERTY EXPENSES - Other</b>	0.00	2,127.38	-2,127.38
<b>Total 7400-PROPERTY EXPENSES</b>	<b>8,680.10</b>	<b>55,427.10</b>	<b>-46,747.00</b>
<b>7500-ADVERTISING</b>			
<b>7510-LEGAL AD</b>	178.50	957.70	-779.20
<b>7520-NEWSPAPERS</b>			
<b>FAIR</b>	188.12	1,187.70	-999.58
<b>7520-NEWSPAPERS - Other</b>	0.00	192.00	-192.00
<b>Total 7520-NEWSPAPERS</b>	<b>188.12</b>	<b>1,379.70</b>	<b>-1,191.58</b>
<b>7530-RADIO &amp; TV</b>			

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FAIR	0.00	3,117.50	-3,117.50
Total 7530-RADIO & TV	0.00	3,117.50	-3,117.50
7540-PRINTING FEES			
FAIR	0.00	9,410.06	-9,410.06
OTHER	0.00	90.52	-90.52
Total 7540-PRINTING FEES	0.00	9,500.58	-9,500.58
Total 7500-ADVERTISING	366.62	14,955.48	-14,588.86
7600-REPAIRS			
7610-EQUIPMENT	0.00	413.70	-413.70
7620-VEHICLES			
MOWERS	74.43	21.44	52.99
OTHERS	0.00	82.76	-82.76
Total 7620-VEHICLES	74.43	104.20	-29.77
7630-BUILDINGS/GROUNDS			
7630.01- GROUNDS	2,406.50	5,534.75	-3,128.25
GILLETTE	0.00	7,256.00	-7,256.00
7630-BUILDINGS/GROUNDS - Other	0.00	1,004.81	-1,004.81
Total 7630-BUILDINGS/GROUNDS	2,406.50	13,795.56	-11,389.06
7690-OTHER REPAIRS	9,563.41	2,663.51	6,899.90
Total 7600-REPAIRS	12,044.34	16,976.97	-4,932.63
7700-INSURANCE			
7720-LIABILITY	16,560.28	15,345.55	1,214.73
7740-FIDELITY BONDS	0.00	415.00	-415.00
7790-OTHER	2.00	3,774.64	-3,772.64
Total 7700-INSURANCE	16,562.28	19,535.19	-2,972.91
7800-RENT/LEASE			
7870-EQUIPMENT/ SUPPLIES	305.00	35,489.02	-35,184.02
7890-OTHER	0.00	110.00	-110.00
Total 7800-RENT/LEASE	305.00	35,599.02	-35,294.02
9100- Senior Fair & Open Class			
9110.01 JUDGES	200.00	750.75	-550.75
9120-Senior Fair Premiums			
9120.02 PREMIUM CLASSES 1-16	0.00	2,399.25	-2,399.25
Total 9120-Senior Fair Premiums	0.00	2,399.25	-2,399.25
Total 9100- Senior Fair & Open Class	200.00	3,150.00	-2,950.00
9200-Contest Expenses			
9220-Contest Premiums			
9220.04 HAUL IN MARKET LAMB	0.00	750.00	-750.00
9220.06 DEMO WINNERS	0.00	23,200.00	-23,200.00
9220.07 HORSE EVENTS	0.00	650.00	-650.00
9220.11 GOAT SHOW	0.00	508.00	-508.00
Total 9220-Contest Premiums	0.00	25,108.00	-25,108.00
9290- Other Contest Expenses	0.00	1,500.00	-1,500.00
Total 9200-Contest Expenses	0.00	26,608.00	-26,608.00

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<b>9300- JR. FAIR</b>			
<b>9310 JR. JUDGES</b>	3,060.00	5,220.00	-2,160.00
<b>9320- PREMIUMS &amp; TROPHIES, RIBB</b>	0.00	9,674.29	-9,674.29
<b>9390-OTHER JR. FAIR</b>	1,229.88	4,203.92	-2,974.04
<b>Total 9300- JR. FAIR</b>	<u>4,289.88</u>	<u>19,098.21</u>	<u>-14,808.33</u>
<b>9400- Other Fair Expenses</b>			
<b>9410- Other Judges</b>	0.00	550.00	-550.00
<b>9420-Other Trophies, Ribbons, P</b>	0.00	787.40	-787.40
<b>9490-Other Fair Expenses</b>	124.13	6,117.00	-5,992.87
<b>Total 9400- Other Fair Expenses</b>	<u>124.13</u>	<u>7,454.40</u>	<u>-7,330.27</u>
<b>9700- MISC EXPENSES</b>	0.00	216.50	-216.50
<b>CASH SHORT/OVER</b>	0.00	-390.14	390.14
<b>66900 - Reconciliation Discrepancies</b>	0.05	0.00	0.05
<b>69810 - Bank Service Charges</b>	931.22	139.98	791.24
<b>Total Expense</b>	<u>179,737.72</u>	<u>477,173.11</u>	<u>-297,435.39</u>
<b>Net Income</b>	<u><u>51,180.54</u></u>	<u><u>-42,788.90</u></u>	<u><u>93,969.44</u></u>