



VINTAGE CONSIGNMENT AGREEMENT

This Vintage Consignment Agreement (“Agreement”) is entered into on _____,
20____ between:

Americana Woman

566 Main Street
Castleton, Vermont 05735

and

Consignor Information

Name: _____

Address: _____

City, State, Zip: _____

Phone: _____

Email: _____

1. Agreement

The Consignor agrees to place approved merchandise on consignment with Americana Woman for retail sale. Americana Woman agrees to professionally display, market, and sell accepted merchandise under the terms of this Agreement.

2. Merchandise Accepted

Americana Woman accepts carefully curated:

- Vintage home décor
- Antiques
- Furniture
- Artwork
- China, pottery, and glassware
- Linens
- Lighting

- Seasonal décor
- Collectibles
- Other approved vintage merchandise

Acceptance of merchandise is at the sole discretion of Americana Woman.

Items must be clean, odor-free, and in good, saleable condition unless otherwise agreed.

3. Consignment Period

The initial consignment period is:

☐ 90 Days

☐ Seasonal (Dates: _____)

Upon expiration, merchandise may:

☐ Continue on consignment

☐ Be exchanged for new inventory

☐ Be picked up by the Consignor

☐ Be forfeited to Americana Woman if not picked up after 90 days

4. Commission

The Consignor shall receive:

40% of the final selling price

Americana Woman shall retain:

60% of the final selling price

The commission retained by Americana Woman covers:

- Professional merchandising
- Store display
- Staffing
- Customer service
- Credit card processing
- Marketing and advertising
- Inventory management
- Building and operating expenses
- Sales reporting

5. Pricing

Retail prices are determined by Americana Woman based on market value, demand, condition, and overall merchandising strategy.

Americana Woman has final authority regarding pricing.

6. Markdown Authorization

Please select one:

- ☐ Americana Woman may reduce prices up to **20%** after 60 days.
- ☐ Americana Woman may reduce prices up to **40%** after 90 days.
- ☐ Contact me before any markdowns.

7. Payment

Payments are issued monthly.

Sales occurring during a calendar month will be paid by the 15th of the following month.

A sales summary will accompany each payment.

8. Display & Promotion

Americana Woman has sole discretion regarding:

- Product placement
- Store displays
- Photography
- Advertising
- Social media promotion
- Website listings
- Seasonal merchandising

9. Ownership

Ownership remains with the Consignor until merchandise is sold.

Upon sale, ownership transfers directly to the purchaser.

10. Care of Merchandise

Americana Woman agrees to exercise reasonable care while merchandise is in its possession. However, Americana Woman shall not be liable for loss or damage resulting from:

- Theft
- Fire
- Flood
- Natural disasters
- Customer damage
- Accidental breakage
- Circumstances beyond reasonable control

Consignors are encouraged to maintain insurance if desired.

11. Unsold Merchandise

Americana Woman will **not** notify the Consignor when merchandise should be picked up.

Items should be retrieved within **30 days** of notification.

Items not collected within **60 days** may, at Americana Woman's discretion:

- Become the property of Americana Woman
- Be donated to a local nonprofit organization
- Be disposed of if unsalable

12. Consignor Responsibilities

The Consignor certifies that:

- They are the lawful owner of all merchandise.
- Merchandise is free of liens or claims.
- All descriptions provided are accurate to the best of their knowledge.
- They have disclosed any significant defects or repairs.

13. Termination

Either party may terminate this Agreement with fourteen (14) days written notice.

Outstanding sales will be paid according to the regular monthly payment schedule.

14. Entire Agreement

This document constitutes the entire agreement between the parties.

Any modifications must be made in writing and signed by both parties.

Consignor Signature

Signature: _____

Printed Name: _____

Date: _____

Americana Woman

Representative: _____

Title: _____

Date: _____

Inventory Attached

☐ Inventory Sheet Attached

Number of Items Received: _____

Date Received: _____

Return signed agreement to:

Americana Woman
PO Box 555
Castleton, VT 05735

Or, email to:

jennifer@americanawomanvt.com