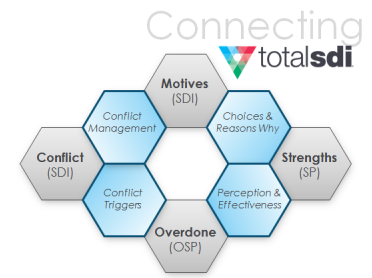


The Strength Deployment suite covers the following areas:

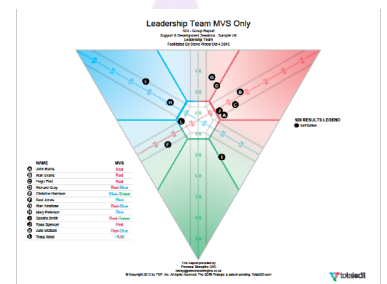
- Motivational Value Systems – What makes each of us tick
- The reason why we make our choices
- The strengths we prefer to deploy
- How strengths can sometimes be seen as Overdone and cause conflict
- How we change when we are in conflict
- How to deploy different behaviours and manage relationships effectively
- How to communicate effectively with different MVS positions



With it we can deliver highly facilitated and focussed SDI sessions which can be tailored to cover many areas including: Self Awareness - leadership – Customer Service – Conflict Management - Sales and Negotiation- Team Development – Managing Performance – Managing Change

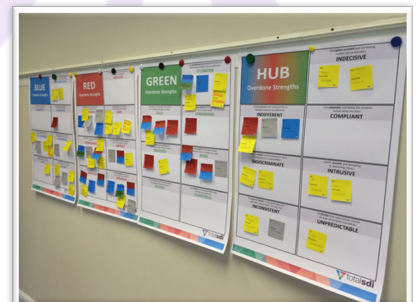
## Understanding Yourself & Others

- Understanding our own filter and the filters of others (how we view the world)
- How to identify the Motivation Value System (MVS) of others and how this can help create more effective relationships



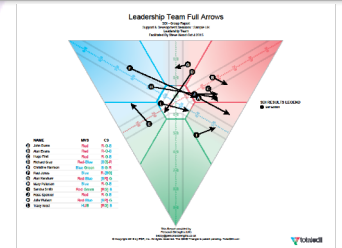
## Conflict (Anticipate – Prevent)

- Understanding what triggers conflict for us and for others
- Recognising the difference between strengths and overdone strengths
- How to avoid de-energising others



## Conflict (Identify – Manage – Resolve)

- How do we identify when we or others are in conflict
- How can we manage and resolve conflict effectively



## Strengths Required of a Manager/Leader

- Defining the strengths required of a manager/leader
- Compare to individual Strengths of Delegates
- Creating a strategy for deployment of agreed strengths

