

MORE SCAMS HIT DURHAM

Beware of scams using false CBSA credentials or

COLLECTION AGENCIES COLLECTING ON STATUE OF LIMITATION DEBT

The Canada Border Services Agency (CBSA) is warning the public about ongoing email, web, text messages and telephone scams in which people posing as officials from the CBSA are asking for payment or personal information, including Social Insurance Number (SIN). The methods and messages used by the scammers are varied and ever-changing, but always designed to demand money and lure the public into providing personal information.

In some cases, these scams use false CBSA information. Telephone calls may display numbers and employee names that falsely appear to be from the CBSA. Emails may contain CBSA logos, email addresses or employee names and titles to mislead the public.

The CBSA never initiates a request for social insurance number and credit card number by telephone or email. If an individual receives a tele-

phone call or an email asking for this information, or requesting payments from the CBSA, it is a scam. If this happens, please ignore, hang up, don't answer the text or email and report the incident to the Canadian Anti-Fraud Centre.

The public should look out for fraudulent webpages and mobile applications posing as ArriveCAN or the Electronic Travel Authorization (eTA) and asking for money. ArriveCAN is free and secure and is the official Government of Canada platform to provide your mandatory information before and after entering Canada. An application for an Electronic Travel Authorization can only be made and paid for through the official Government of Canada website. An eTA is electronically linked to a traveller's passport and costs \$7 CAD.

It is important to be vigilant. These calls, emails, and other forms of fraud should be

ignored and reported to the Canadian Anti-Fraud Centre. Across Durham Region people are getting calls from all kinds of collection agencies claiming old debt at a negotiable rate.

Most of these debt are not collectable as they fall under the protection of 'statue of limitation' legislation. The agencies in many cases affected by COVID are now going all out in a fraudulent attempt to put fear into peoples minds by demanding money that has been written off.

The Basic Limitation Period The Limitations Act sets out a basic limitation period of two years. This means that a lawsuit must be commenced in respect of a claim within two years of the day on which the claim was discovered.

If you get a letter or a call. **DO NOT GIVE ANY PERSONAL INFORMATION. DO NOT SETTLE ON ANYTHING.**

It is an attempt to a fraud. Do not fall for it.



HEY WHERE ARE WE GOING WITH THIS!

By Rosaldo Russo

Allow me to begin this column by thanking the newspaper for allowing me the opportunity and access to the press. Not to many if any allow an average person like me to tell the world what I see and think.

My name is Rosaldo Russo. I came to this great country to make a better life for myself and my family. I thank Canada for everything it has allowed me to do and earn.

I worked construction all my life. I know the value of hard work and honesty. I remember as a boy my father always telling me to work hard and buy land. So I did.

I remember days when I did not have enough to eat. I go to work... but I did not wait for hand outs. I rounded up my pride my skill and my determination to succeed and went to work.

In those days the only benefits we received was the fact we were employed.

Before retiring I was the owner and operator of local material supply company that allowed me to retire without worry.

Now that I have time to enjoy life. I look around me and have some concern for future generations.

I see that the world is finished.

Look at the gas prices... is it just me or are we heading back to the pre- Trump days. How is it that one man can come into politics take down the oil cartels become energy self generating and force the price of gas at an all time low?

Trump was so strong that he ended up buying from Saudi Arabia at dirt cheap rates per barrel as Saudi Arabia's oil market had stop to exist. No more Saudi Arabia the great oil power.

Trump was an American leader like no other. Believe me in my life I have seen all kinds. During the war years of WWI and WWII. The struggles and the sacrifices.

Trump I think stood for that time in our history. A tough leader with direct winning goals.

Hey, maybe that is why he was not elected. He bit into the Saudi hand and you know the old saying 'money talks'. He went against the drug cartels, the oils cartels. Money, money, money... I think that is why he lost.

America was on the rebound and it never had it better. Sad that in our modern society we punish success and reward losers. Losers that have no conscious of our best interest.

Please all you educated know it all types... How can you rationalize the gas prices going through the ceiling?

We are back to the Obama era when in the U.S. some places paid up to six dollars a gallon. I look up to the sky and thank God that i am the age that I am. That I lived through an era of real opportunity.

Today everyone seems to go around thinking that they are owed something. They lost respect for authority and the elders. They say that it is not their responsibility.

I guess that in part this is why the Chinese have it right. No one is welcomed. No one is special. You do what your told or else. Live your life within your parameters. Ask for nothing that you won't work for. Most importantly never go against what the government tells you.

Boy is that starting to sound familiar? Now I supported at one time the Liberals with my heart and soul. Today, I like to think I am confused as I see no benefit for the people as if anything we are a shadow of America. An America that has no real direction and corrupted by greed, wealth and collusion within the system. Oh Canada, how long can we stand for thee?



BEING DESPERATE IS A TURNOFF WITH EMPLOYERS

By Nick Kossov

I've always gravitated towards candidates who show high confidence, pushing towards arrogance, thus why the classroom scene in Top Gun (1986 film) resonates with me.

Viper (Tom Skerritt): "Do you think your name will be on that plaque?"

Maverick (Tom Cruise): "Yes, sir."

Viper: "That's pretty arrogant, considering the company you're in."

Maverick: "Yes, sir."

Viper: "I like that in a pilot."

Job seekers aren't doing themselves any favours when they come across as desperate, which I often see and sense. They're aching to be in any employer/employee relationship as long as the employer passes basic muster. (Basic muster being defined as an employer willing to hire them.)

Regardless of the type of relationship you're looking to form (friendship, romantic, business, employer/employee), desperation is unattractive.

When it comes to job hunting, you can't be in a mindset of desperation when going after the job you want. People sense desperation. Neediness and lack of confident eye contact are considerable distinctions. A confident person is attractive and therefore memorable. A desperate person not only shows they're lacking confidence, they're also off-putting.

Having literally conducted 1,000s of interviews, I can sense a candidate's desperation-that they just want any job-which never sits well with me.

While easier said than done, you need to empower yourself as a candidate, which in turn will boost your confidence. Empowerment is achieved by positioning yourself as a solutions provider (READ: problem-solver), which is contrary to being just another job seeker. Think of the difference between "I need the job you're offering." and "I want to help you." Which is more attractive?

The distinction is powerful. It'll be noticeable to the hiring manager. The average job seeker goes into an interview simply looking to fill an open position to collect a paycheck. Conversely, a solutions provider approaches an interview as a fact-finding mission to determine how their skills and experience align with the problem(s) the hiring manager is trying to solve.

What problem(s) Nick?

The problem(s) the job exists to solve.

For example, sales positions exist to solve the employer's problem of creating and maintaining revenue flow. Accounting positions exist to solve the employer's problem of managing the money coming in, making sure government taxes are paid and minimizing financial waste.

The next time you read a job posting, ask yourself:

- What's the main objective(s) of the job?
- What tasks of the job have the most impact on the company?
- What suggestions can I offer that'll improve the role itself?
- What is the employer's most significant challenges currently? (This'll require research on your part.)
- How can you, in the role, address those challenges?

Having answers to these questions changes the dynamics of the interview. Now you're approaching the interview as a problem-solver, which creates more of a consultative conversation and puts you in control.

Candidate: "Nile, from what you've told me and what I've read online, Vandelay Industries has been trying to break into the eastern Canada market for quite some time. I know Cyberdyne Systems is giving you stiff competition-your market share growth hasn't been as robust as you'd like."

Interviewer: "Yes, Cyberdyne Systems is a formidable competitor, which is why we're looking for a new business development manager to oversee the Atlantic provinces."

Candidate: "I faced a similar situation when I was with Wayne Enterprises. My advice isn't to go head-to-head with Cyberdyne Systems comparing prices, which your marketing material does. Based on my experience, my discussions with potential clients would revolve around Vandelay Industries being Canadian and nimble-not a foreign oversize bureaucratic organization they have to navigate. Have you ever thought of being more forthcoming about Vandelay Industries' history, being founded in 1908 in Waterloo? Vandelay is a rare Canadian success story which you should tell more aggressively; it would build confidence in the market."

Imagine how this conversation continues. Who'll be in the driver's seat? The candidate isn't looking to simply "take a paycheck" from the company; they're looking to be an employee looking after the company's best interest.

Holistically a job interview boils down to you asking for a chance. Therefore, the candidate who projects the confidence they can solve the problem(s) the role exists to solve will most likely be given a chance.

Approaching your interviews with confidence and as a problem-solver will tip the scale in your favour-being desperate will do the opposite.

Nick Kossov, a well-seasoned veteran of the corporate landscape, offers unconventional real-world advice on searching for a job. You can send him your questions at: artoffindingwork@gmail.com.

POLICE WARNING PUBLIC ABOUT CONCERNS WHEN HIRING A MOVING COMPANY

Police would like to warn the public about concerns related to the hiring of companies to move you between properties.

Since September 2021, there were five incidents in the Ajax/Pickering area in which police were called to a dispute between members of the public and employees of moving companies. In each instance, the citizen reported entering into a contact with a predetermined and written quoted

price to complete the move of their possessions between properties. After their possessions were loaded on the moving truck the employees demanding additional funds to complete the move. The demand came with the threat to unload the truck where it was. In one case the citizen refused to pay the additional amount and their possessions were unloaded onto the parking lot of a gas station.

Consumers must always be

vigilant when entering into a contract (may it be verbal or written). Ensure you fully understand the meaning of the contract wording and determine the true cost before signing. Moving residences is stressful enough.

The Ontario Ministry of Government and Consumer Services provide consumer protection tips and file complainants at <https://www.ontario.ca/page/hiring-mover>



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