

# CLIENT JOURNEY

## 1 CONNECT

- About Us
- About You
- Discuss Basic Tools
- Our Process
- Next Steps



## 2 INITIATE

- The Accountability Chart®
- Vision/Traction Organizer®
- Rocks
- Scorecards
- Level 10 Meetings®
- Same Page Meetings®

## 3 ELEVATE

- Lead Teams / Build Trust
- Drive Execution / Accountability
- Complete Rocks
- Improve Processes
- Achieve Traction®



## 4 GRADUATE

- Structure Created / RPRS
- Teams Integrated
- Leaders Established
- Process Complete / Business Running
- The “right” Operator Integrator in Place



## 5 SUPPORT

- Individual Coaching
- Group Coaching
- Educational Seminars