

## Study color code “Quick Code”

### Inviting a RED

-What do you know about gold & silver, (wait for response) (reply to response) here's the story, what if I can tell you how to get physical gold & silver and protect your money and heck there's a chance to make big big money. Do you want to take a look at it?

### Inviting a YELLOW

-Hey listen I came across something, we're having so much fun with it and I'm making money so I can play more, I set my own hours  
I told a couple of people about you including the top money earner and he can't wait to meet you. He thinks the sun rises and sets on you.  
I want you to come jump on this zoom with me it's gonna be a ball, nice and easy, no big long boring presentation. We'll have a lot of fun then we'll visit after wards. Are you in or what?

### Inviting a BLUE

-Let them know its a business call

Hey it's Curtis. Do you have a couple of minutes for a business call, it would really help me out if you have a couple of minutes. Great, before that I was wondering, I know the kids are in transition years, how are they doing? Before we get down to the business I want to make sure the family is well, are they doing well? Well listen, something happened for me, it's giving me peace of mind and even more it has helped my kids not just today even in the future. And there's a meeting tonight (or zoom) and I gotta tell you. I told the big honcho that I'd have a couple of people take a look at it that would support me and I really need your help. Do you think you could make about 30 min tonight to hop on a zoom

### Invite a WHITE

-Hey Carrie, it's Curtis, Do you have a minute for a quick business call? I had a question I wanted to ask you. Listen, we all know what's going on in the economy and I know people like you probably feel similar to me to have peace of mind you gotta have a back up plan. I mean anybody that doesn't have a plan is on shaky ground, right? And what's gonna give us peace of mind is a back up plan, I am I right? Well I came across a company and what's really interesting that instead of magic pill, potions or lotions this company is actually dealing in precious metals and what I'd like you to do is take a look at this thing for me, I know how good you are at research-i know how thorough you are and I'd really love you to help me evaluate this because I'm going to make a major time commitment and that's what I'd like you to do, is look at this thing and say yes it's a good idea. Is that something you could make the time for?

### What is it?

Well, Carrie I could give you a presentation but it would take me like an entire 3 minutes, when can you give me 3 minutes? Practice Practice Practice

**\*\*When opportunity comes, it's too late to prepare.\*\***