

# YOUR SKILLS AUDIT

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**Rate your confidence in each skill:**

*(1 = Needs major improvement, 10 = Strong and reliable)*

Skill	Your Rating
Finding prospects	_____/10
Inviting	_____/10
Presenting	_____/10
Follow-up	_____/10
Closing	_____/10
Customer onboarding	_____/10
Distributor onboarding	_____/10
Teaching basic skills	_____/10
Leading your team	_____/10

**Which 2 skills do you need to improve immediately?**

1. \_\_\_\_\_  
\_\_\_\_\_

2. \_\_\_\_\_  
\_\_\_\_\_