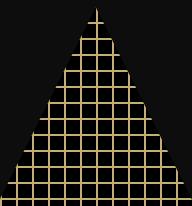




# Professional Consultancy Services



"QUALITY IS NOT A COINCIDENCE..."



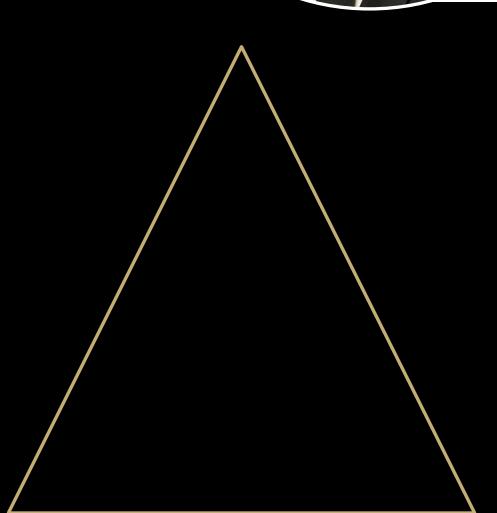


# Index

- About me
- My education
- My career
- 
- Consultancy services & details
- Achievements
- Questions & answers
- References
- Contact



Yasin Akdoğan



# About me

## General information

Born in Germany / Cologne. I completed my first education in Germany. Then returned to Turkey and started my professional career and gained experience for a total of 16 years.

My special degree is based on quality processes and management systems.

## Language skills

German



English



Turkish



## Training & certification

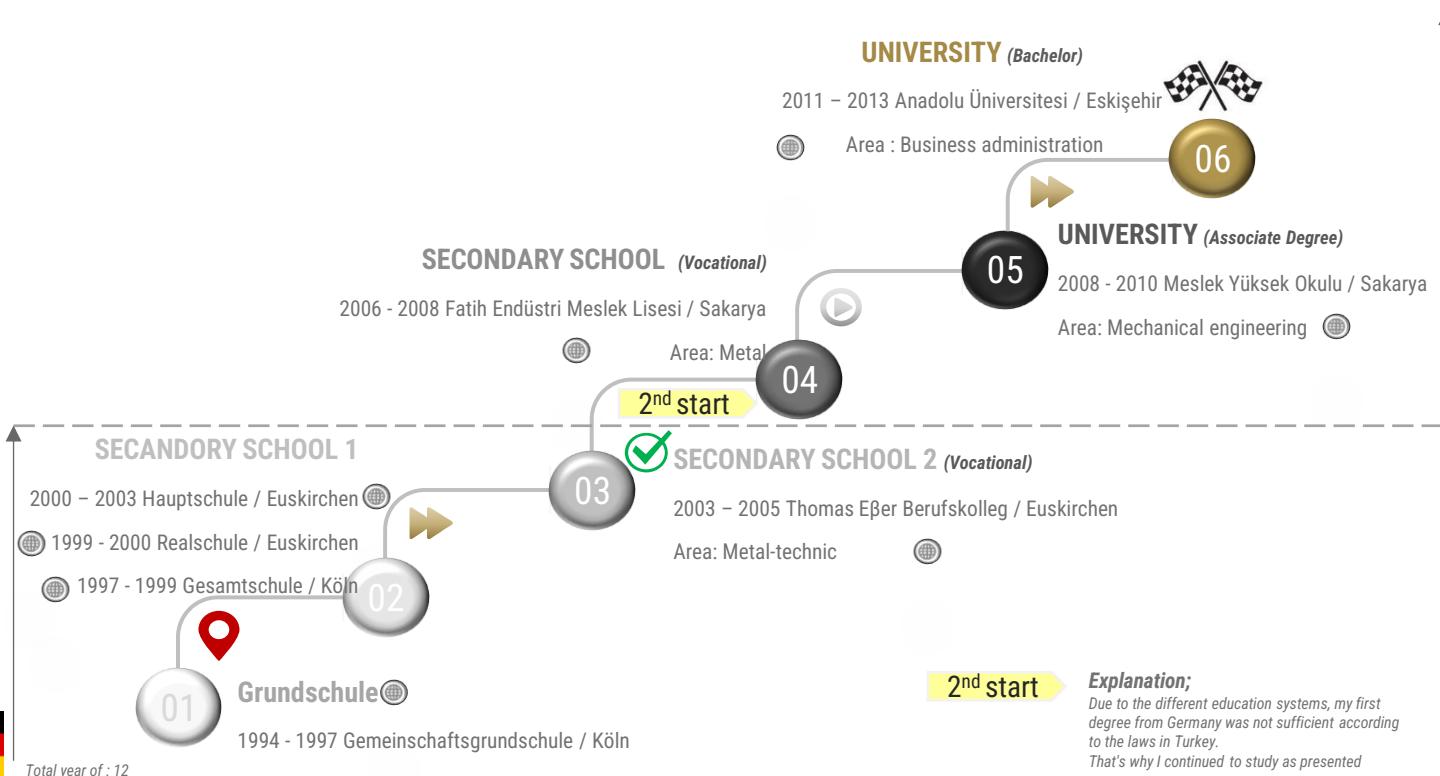
- IWIP-B / International personnel for the welder inspection (Gedik-GEV / foundation)
- RT / Level 1
- ISO 9001:2015 / Lead Auditor
- ISO 19011 / Internal Auditor

## Skills

- Quality management
- Specific control
- Audit
- Training
- Lean
- Translation and interpretation (DE/ENG/TR)

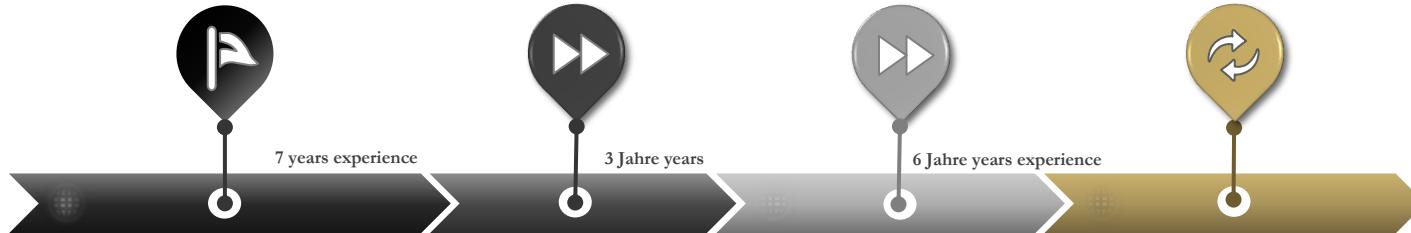
# My education

Total year of : 6



# My career

Total of 16 years of experience + up to date



**2006**



**TIRSAN TREYLER A.Ş**

Worked as;

- Quality control / Kässbohrer
- RT level 1 / Kässbohrer
- PDI (Pre Delivering Inspection) / Headquarter
- Customer service / Headquarters

**2014**



**LOHR ISTANBUL**

Worked as;

- Quality representative
- IWIP-B Welding supervisor
- Process controller
- Supplier development
- (SQI)homologation

**2017**



**PERI SAKARYA**

Worked as;

- Quality management group leader
- System integration (ISO 9001, NF096, ISO 3834, EN1090)
- QMS Wiki documentation
- Management of customer claim
- Change management
- Supplier development (SQI)

**2023**



**KADiM CONSULTANCY**

Founder

- External specific consulting services;
- Management consulting
- Consulting for management systems
- Technical consulting
- Educational consulting
- Translation (DE-TR / TR/DE)

# Service & Activities

Professional Consulting Services and Types



# Professional Consultancy Services

## Summary of services



### MANAGEMENT CONSULTANCY / ISO 20700

It is a comprehensive service that provides support to businesses on managerial, organizational and strategic issues.



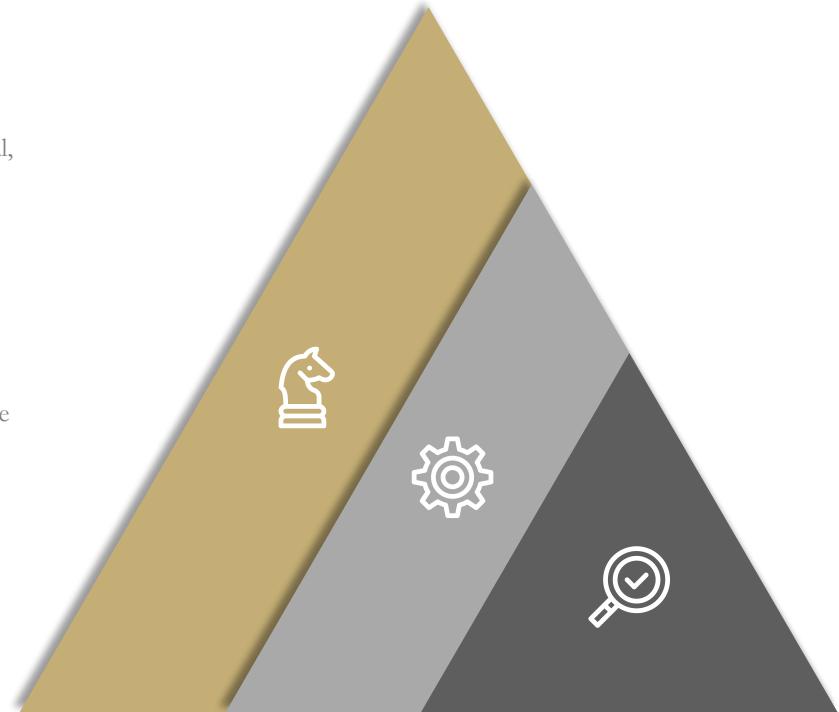
### TECHNICAL CONSULTANCY

It is a set of services provided to make the operational processes of businesses more efficient, less costly, with high awareness gain and a systematic sustainable structure.



### OTHER SERVICES & SPECIAL REQUESTS

Specific services that are and can be offered in addition out of general consultancy services.



# Management Consultancy

ISO 20700 / Project workflow



- Analysis of customer needs
- Clarification of project scope and objectives

## DIAGNOSIS & CONTRACTING

- Current situation analysis
- Determination of method, time, cost, and responsibilities

## IMPLEMENTATION

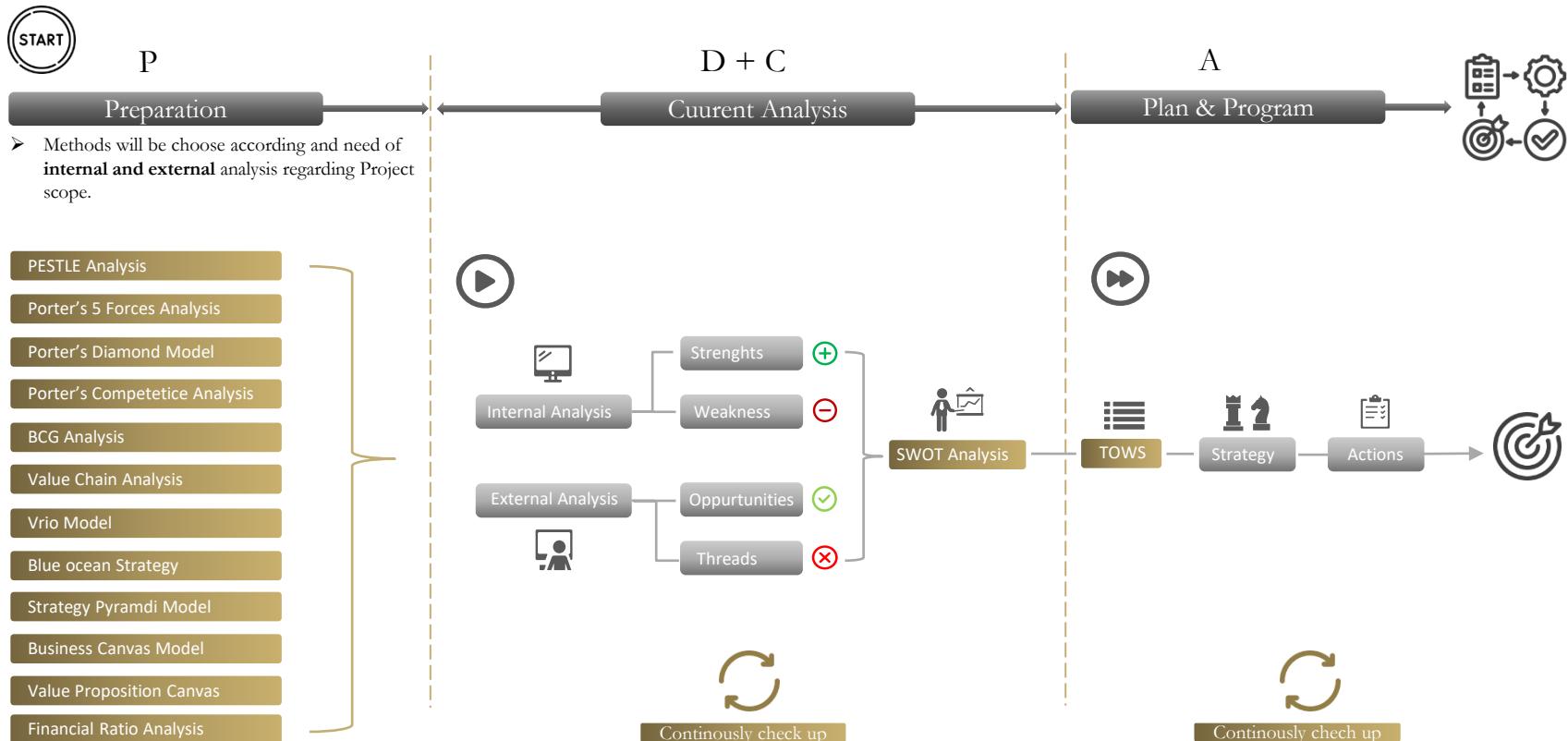
- Conducting consulting activities
- Regular reporting and progress monitoring

## CLOSURE & EVALUATION

- Communication of results to the customer
- Evaluation of project outputs
- Recording of lessons learned

# Strategic Perspective – Management Consulting

## Workflow Chart



# Technical Consultancy Services

## Service Types

### MANAGEMENT SYSTEM

- ✓ This consulting service is a service that enables the organization to achieve specific objectives, usually in line with the requirements of specific management and integrated systems, such as ISO standards.

(ISO9001, ISO14001, ISO45001, ISO 27001, ISO50001 etc.)

### OPERATINAL & PROCESS EXCELLENCE

- ✓ It is a proactive service offered to measure existing company operations and make them more efficient at all times.

(Lean management)



### TRAINİNG

- ✓ It is the service of providing training and awareness support in line with the needs of companies in accordance with legal regulations, conditions and international norms.

### IT – SOFTWARE & SUPPORT

- ✓ It is a strategic service that enables the company to achieve its sustainability goals from today to the future with information technology and support software.

# Other Services

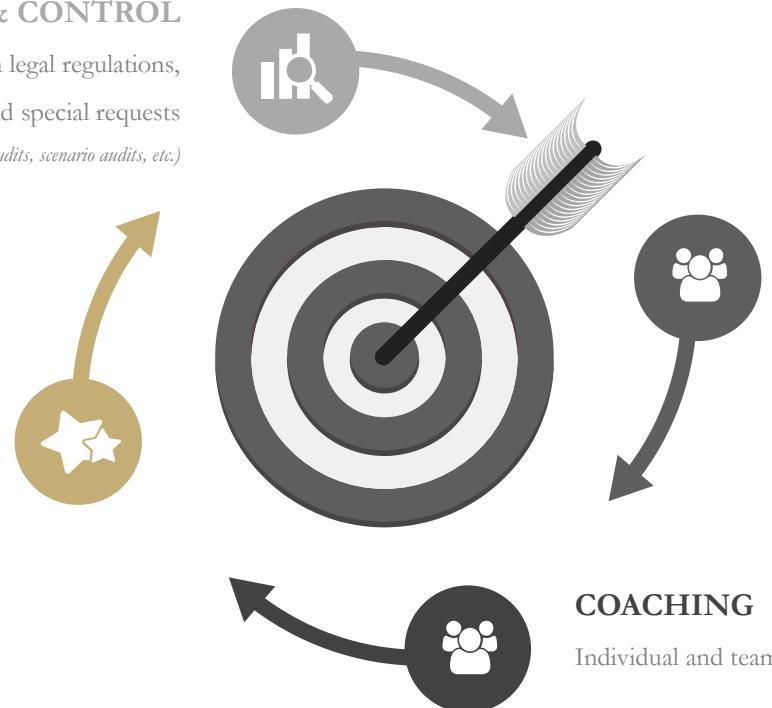
## Service Types

### AUDIT & CONTROL

- ✓ A service provided in accordance with legal regulations, conditions, international norms and special requests  
*(2nd and 3rd party audits/ audits, specific product-system audits, scenario audits, etc.)*

### SPECIAL REQUESTS

Services that can be provided out of general services



### MENTORING

Individual and team mentoring

### COACHING

Individual and team coaching

# Achievements in Consultancy Services

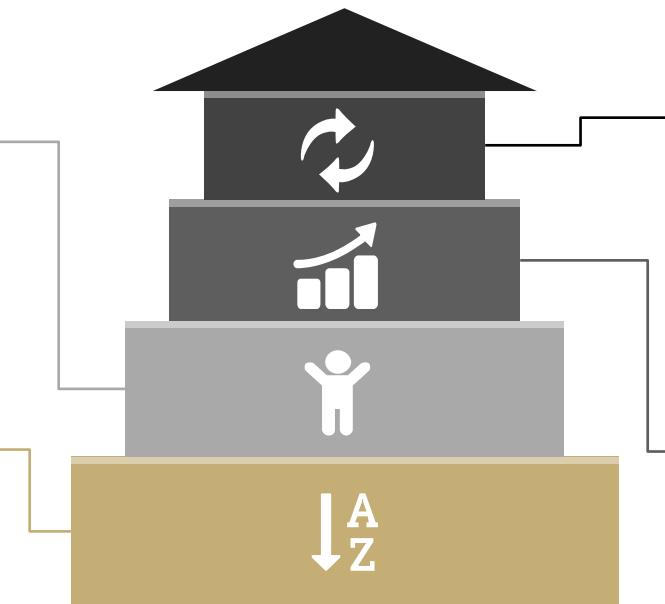
Possible Abstract and Concrete Core Outputs

## CONFIDENCE

- ✓ Increased self-confidence and motivation, especially in middle and lower personnel levels.
- ✓ Revealing a sense of more open communication.

## AWARENESS

- ✓ Increased awareness at all levels of the business.
- ✓ Provides the opportunity to verify what is currently known and how accurate the management is (*cross check*)
- ✓ Different perspectives



## SUSTAINABILITY

- ✓ System working principle.
- ✓ Real target management, leveled by making data meaningful..

## EFFICIENCY

- ✓ Identifying inefficient operations in senior management, general management and technical management processes and achieving efficient management in all aspects for the necessary operations.

# Why Consultancy Service?

## Frequently Asked Questions & Answers



### MAKING VISIBLE



Observing the current situation **from the outside and objectively** is always a great gain. **What has not been seen before can be seen.**

### CROSS CHECK



By comparing the current situation **in accordance with the objective and target, weaknesses can be identified** and **opportunities for improvement can be obtained.**

### PROFESSIONALITY



The positive contributions that **awareness and trust** can provide at all personnel levels of the organization **can turn into outputs.**

### TRANSFORMING



Transformation can be achieved by developing **new values** on top of the **often inefficient and stagnant value bases that exist** in **company culture and management.**

### ALIGNMENT



Contribute to the alignment and harmonized management of the **main goal** and **sub-feeding-supporting goals instead of individual goals** in the context of the **company strategy.**

# When Consultancy Service?

is necessary?



## NEED CASES & TYPES

In summary, there are 3 types of need cases and types.



### 1.DIRECTLY

In the current situation, the business and its management **are aware of their own situation** and request professional consultancy services in order to transform their **weaknesses** into **strengths**.



### 2.HIDDEN

In the current situation, the business **is not very aware of internal and external factors and their effects**. All kinds of small and major losses are possible. This situation will be clearly identified by an objectively **current situation analysis**. Within the results a plan and program are able to support professional consultancy services.



### 3.MANDATORIAL

Due to **business activity and situations**, **in some of local or international regulations and standards** must be respectively supported within a professional objectively consultancy services.

# References

Service Supported Companies & Projects



Firma: PERI SE (Almanya)   
Firma: PERI Sakarya (Türkiye) 



**Services & Types:**

- 2nd Party Project Audit Consultancy
- Training Consultancy & Service
- Translation Services



Firma: Kimpa Metal 



**Services & Types:**

- Training Consultancy & Service



Firma: Semaksan Makina 



**Services & Types:**

- Management System Consultancy (ISO 9001)



Firma: Fourtec Makina 



**Services & Types:**

- Management System Consultancy (ISO 9001, ISO 14001, ISO 27001, ISO 45001, EN 15085)



Firma: Eras Arnova 



**Services & Types:**

- Management System Consultancy (ISO 9001, ISO 14001, ISO 27001, ISO 45001, EN 15085)

# Contact



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